2019 Budget Preparation Webinar



Table of Contents

Slide Topic

Slide Number

2019 Budget Development Calendar	3
Departmental Targets	4
Information Technology	6
Performance Management	7
Interdepartmental Service Agreements	8
Entering Budget Data	10
Submitting the Budget	17
Creating Budget Reports	18
Grant Plan	22
OMB Contact list	27



2019 Budget Development Calendar

Date	Activities
6/11	Departmental Narratives Due Back to OMB
6/28, 6/29	Budget Seminars and Distribution of Budget Preparation Materials
7/2	Apex open
8/2	Budget Submissions Due Back to OMB
8/2	OMB and County Executive Review of Budget Submissions
9/17	Proposed Fiscal 2019 Budget and 2019-2022 Multi-Year Plan Released
TBD	Legislative Budget Hearings
10/30	Deadline for Legislature to Adopt Budget and Multi-Year Plan



Please be mindful of your summer planned vacations and work with OMB staff to schedule meetings as soon as possible to ensure compliance at all levels

Departmental Targets

- OMB requires that departments adhere to budget targets
- Expenditures should not be increased unless there is a corresponding revenue positive initiative or other expenditure reduction proposed
- Proposed reductions should focus on programs that the County is not mandated to provide by State and Federal legislation
 - Reductions to mandated programs resulting from initiatives to provide the service more cost effectively are encouraged

OMB staff expects departments to reach out for assistance on all questions



Departmental Targets

- Full-Time HC & Salary Targets are preloaded at the level of the 6/07/2018 Payroll.
- Part-Time & Seasonal Targets include HC and amounts based on prior year trending.
 - Salary Extras, with the exception of Longevity and Terminal Leave, are preloaded based on prior year results;
 - > Fringes are budgeted centrally by OMB.
- OTPS & Revenue Targets are based on prior year results and 2018 projections.
- BJ/HF should not be entered by the Departments; a member of the OMB staff will be coordinating the ISA process (See ISA Slide)



Information Technology

Reminder, the IT Department has centralized the management of all contracts related to maintenance and software.

- IT staff is working with individual departments to verify Maintenance and Software Contracts
 - Departments should coordinate with IT prior to Aug. 2nd
- New needs must be submitted to and approved by IT
 This includes both equipment and software



Performance Management

For your Fiscal 2019 submittal, existing CPAR performance measures and new proposed CPAR performance measures should be:

- Consistent with the goals & objectives described in your Departmental narrative
- Numeric & monitored on a monthly or quarterly basis
- Within your Department's direct managerial control or influence
- Assigned a realistic annual target (given the current economic environment), with the expectation for year over year improvement where feasible



Interdepartmental Service Agreements

- An ISA is an agreement between two (2) departments to perform a service. Departments that receive revenue reimbursement for program related expenses from another department must participate in the ISA process in order to properly record and claim the expense
 - The department that performs the service is the "seller" department (Object code BJ-Interdepartmental Revenue)
 - The department that receives the service is the "buyer" department (Object code HF-Interdepartmental Expense)
- For Grants funds that reimburse the operating budget, use revenue code BW for inter-fund revenue and expense code HH for inter-fund charges



Interdepartmental Service Agreements

- Seller departments must complete the ISA form and summary sheet available in the 2019 Budget Preparation Manual located on the County website: (http://www.nassaucountyny.gov/agencies/OMB/budgetdocs.html)
- Buyer departments must contact the seller department or OMB to ensure an ISA agreement is included in the 2019 Budget.
- When an ISA form is completed and signed by Seller the form is sent to the Buyer for signature and returned back to the seller
- Seller must submit a copy of the signed ISA form to along with summary sheet available in the 2019 Budget Preparation Manual
- When calculating indirect cost and fringe please use updated rates found in the 2019 Budget Preparation Manual and the most current 2018 indirect cost rate sheet located on the OMB website.



 Send your completed ISA forms and address your questions to Anthony Romano, Senior Budget Analyst

How Do I Enter Budget Data?

- Go to the Budget Input Tab
- You have two options to enter data :
 - > Option 1 : index code level by object
 - > Option 2 : control center level by object
- Both options summarize the total head count entered for Full-time, Part-time and Seasonal within the Index code that you are working on
- $_{\circ}$ You can switch between the two options to input the data
- Enter Total Departmental Requests NOT adjustments to the targets
- Departments should explain budgetary needs by using **Edit & Notes** in APEX
- If additional codes need to be added contact Irfan Qureshi, Performance Management Coordinator



How Do I Enter Data?

Option 1

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How Do I Enter Data?

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- Select DE in the Object drop down menu
 - You will not be allowed to enter a gross number at the sub-object level
- $_{\circ}~$ Click the edit button to access the detail screen
- Prior Year submissions are listed by vendor NO PRIOR YEAR AMOUNTS ARE INCLUDED
- Mandated/Non Mandated must be selected in order to submit (MUST FILL OUT ALL FIELDS OR DATA WILL CLEAR WHEN SUBMITTED)
- $_{\circ}~$ If mandated you must specify the Local Law or Authority in the notes
- Enter reimbursement rate if applicable
- After you finished entering your contract information click "Submit" then click "Go Back" and check your submission in the "Dept. Request Amt." column



- To continue finding ways of reducing costs, a report with the 2018
 County-wide budgeted contracts is available to all agencies
- This report gives the opportunity to cross reference services with other agencies and perhaps negotiate better rates or consolidate similar services
- $_{\circ}~$ The following slide shows how to view the report

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- Departments can sort by vendor and see if multiple agencies use the same vendor
- The following report shows an example of one vendor with more than one department

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Submitting the Budget Upon completion of your input, click "submit" and your submission

- Upon completion of your input, click "submit" and your submission is now saved
- Once it is submitted, additional changes can be made prior to August 2nd

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Creating Budget Reports

- Select the Budget Reports Tab
- $_{\circ}~$ Click on Actions Button
- Select Columns
- Manipulate data
- $_{\circ}~$ Save and name reports
- Download data to Excel (Click on CSV)
 - > For your convenience remember to save as an Excel document
- $^{\circ}$ Help provides detailed information for each icon
- For detailed help with creating reports please contact Irfan Qureshi, Martha Worsham or your Budget Analyst
- These same steps can be followed for the new County-Wide Vendor reports



Creating Reports

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Creating Reports

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Creating Reports

Budgeted vendors reports

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AARCO En Services	vironmental	SSW	PW	50	PWSSW6300	STORM WATER SERVICES (SWS)	DE500	MISCELLANEOUS CONTRACTUAL SERV	-	25,000				
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2019 Grants Plan

- OMB will publish a 2019 Grant Plan during 4th Quarter 2018
- The Grant Application is located in APEX in a different module than the Budget Prep Application: <u>http://ncoratlsnr01.nassaucountyny.gov:7001/apex/apexstg/f?p=566</u>
- o 2019 Grant Plan submission is due by August 2, 2018
- If you have not already done so, all approved, pending and potential grant awards anticipated during 2018 and projected for 2019 through 2021 must be entered into the Grant Budget Planning system in APEX



If you need assistance with this application contact Susan Jurman

How To Access Grant Input



Grant Input: Selecting The Year





Grant Input: Creating An Entry

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Inputting Grant Information

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Contact List

OMB Staff								
Andrew Persich	Budget Director	571-0413	apersich@nassaucountyny.gov					
Steve Conkling William Cote Joseph DeVito Susan Jurman Steve Munzing Jeff Nogid Christopher Nolan	Debt Manager Budget Examiner Sr. Budget Examiner Manager Fiscal Projects Program Coordinator Sr. Budget Examiner Deputy Director	571-3023 571-5735 571-0556 571-6335 571-0799 571-4373 571-4269	sconkling@nassaucountyny.gov wcote@nassaucountyny.gov jdevito1@nassaucountyny.gov sjurman@nassaucountyny.gov smunzing@nassaucountyny.gov jnogid@nassaucountyny.gov					
Irfan Qureshi Anthony Romano Martha Worsham Technical Support	Performance Measuremer Sr. Budget Examiner Deputy Budget Director Help Desk	nt 571-0462 571-4385 571-1459 1-HELP	iqureshi@nassaucountyny.gov aromano@nassaucountyny.gov mworsham@nassaucountyny.gov (1-4357)					

