


RULES COMMITTEE 02.05.2024
everyone. Welcome to the session of the Legislature. We're going to start off with the Pledge of Allegiance. I'll ask Legislator Giuffre to lead us, please. (Whereupon, the Pledge of Allegiance is said.)

CHAIRMAN KOPEL: Okay, so for those of you who don't know the way we work this, we start off with the Rules Committee, at which time we will consider some contracts.

After that, we put the Rules Committee into recess and we'll go through the other committees and we'll come back to the Rules Committee after those other committees have concluded their work.

The way we'll work this is that each committee will call the items. All of the items will then engage in debate and discussion among the members of the Legislature, following which, before we take a vote on all of these items, if
there's any member of the public who wishes to comment on an item that was before that specific committee -- this is not a general comment period, this is on an item before that specific committee -please fill out a slip out in front and you will be given that opportunity.

So let's start off, Mr. Pulitzer, would you please call the roll for the Rules Committee?

CLERK PULITZER: Chairman Howard
Kopel?
CHAIRMAN KOPEL: Here.
CLERK PULITZER: Vice Chairman
Thomas McKevitt?
LEGISLATOR MCKEVITT: Here.
CLERK PULITZER: Legislator John
Ferretti.
LEGISLATOR FERRETTI: Here.
CLERK PULITZER: Legislator Kennedy?
LEGISLATOR KENNEDY: Here.
CLERK PULITZER: Ranking member
Delia DeRiggi-Whitton?
LEGISLATOR DERIGGI-WHITTON: Here.
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Bynoe?
LEGISLATOR BYNOE: Here.
CLERK PULITZER: Legislator Arnold Drucker?

LEGISLATOR DRUCKER: Here.
CLERK PULITZER: We have a quorum, sir.

CHAIRMAN KOPEL: Thank you.
We're going to start off with a motion to suspend the Rules made by Mr. Kennedy and seconded by Mr. Drucker.

All those in favor of suspending the Rules, please say, "Aye".
(Whereupon, all members of
the Rules Committee respond in
favor with, "Aye".)
CHAIRMAN KOPEL: Any opposed?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: The Rules are suspended.


I am now going to call a number of contracts:

E15-24; E12-24; E16-24; E14; E19;

E13; E17; E18.

Motion by Legislator Ferretti, seconded by Legislator Bynoe.

I'm going to take a motion to table E13.

Motion to table by Mr. Kennedy and seconded by Minority Leader DeRiggi-Whitton.

All those in favor of tabling E13, please so indicate by saying, "Aye".
(Whereupon, all members of the Rules Committee respond in
favor with, "Aye".)
CHAIRMAN KOPEL: Any opposed?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: That item is
tabled.
E15, which is a resolution
authorizing the County Executive to execute a Personal Services Agreement


Between the County and Nassau County Department of Human Services and Ed Moore Advertising Agency. Anyone here to speak for the item? From the administration. Anyone here? Chris?

MR. LEIMONE: Sorry, I apologize. Deputy County Executive Anissa Moore is going to present that. She just stepped into a meeting, but I'll have her come right down. I apologize.

CHAIRMAN KOPEL: We'll come back to that.

MR. LEIMONE: I apologize. Yes. CHAIRMAN KOPEL: Okay.

We'll go back to E12. Which is a resolution authorizing amendment to a Personal Services Agreement the county Department of Public works and H2M Architects, Engineers and Land Surveying. COMMISSIONER ARNOLD: Good afternoon; Ken Arnold, Public Works. E12-24 is a contract amendment for H2M's on call environmental design contract. The original contract had a \$1

million cap. This amendment increases the cap to \$2 million. The original term remains the same, which expires 3/29/2026.

CHAIRMAN KOPEL: Any questions from the legislators, any debate, discussion? (Whereupon, no verbal response.)

CHAIRMAN KOPEL: Okay. Thank you.
E16 is yours, which is a resolution authorizing amendment to a Personal Services Agreement between Public Works and LIRO.

COMMISSIONER ARNOLD: E16-24 is a contract amendment for LIRO, who's providing construction management services for the upgraded electrical distribution system at Cedar Creek Wastewater Plant. This amendment is for both time, additional two years, and for capacity, adding \$1.4 million. This
amendment is retroactive as LIRO has provided services during the time the base contract expired.


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and dollars relates to three major items:

1. Manufactured delays associated with Covid. Most electric material right now is very hard to get, so this has delayed the project quite a bit.
2. We also had to make major changes to the design of this project because of conveyance. Conveyance changed some of the needs of the project. So we had to look at that and that delayed the project.
3. Finally, there were many unforeseen conditions related to buried utilities that had to be worked out as part of the project.

CHAIRMAN KOPEL: Thank you. Any questions on this?

Mr. Drucker.
LEGISLATOR DRUCKER: Ken, do you anticipate that they'll be able to finish this project within the next two years?

COMMISSIONER ARNOLD: Yes.
LEGISLATOR DRUCKER: What stage are
they up to now? Do you know?
COMMISSIONER ARNOLD: They're in
construction. There's eight substations on the property, I believe six are complete. I can get you more information if you like. But, yeah, this is moving along. It's just that the equipment took a long time to get delivered. LEGISLATOR DRUCKER: All right. Thanks, Ken.

CHAIRMAN KOPEL: Anyone else?
(Whereupon, no verbal response.)


CHAIRMAN KOPEL: We'll come back to E15. Miss Moore, I saw you come in before. That's with Ed Moore Advertising.

DCE MOORE: Anissa Moore, Deputy County Executive for Health and Human Services.

Good afternoon to the Presiding Officer, to the Minority Leader, and to the entire Body.

I'm before you to seek approval of contract E15-24. I'm joined today by Dr. Barry Wilensky, as well as Director Perez, as it relates to the Ed Moore Advertising Agency. We just wanted to remind you that this agency is going to assist the County and the Department of Human Services to develop and implement marketing, as well as advertising campaign that will educate all of our residents, regardless of their zip code, about drug use prevention as well as treatment.

The ad content is going to focus
primarily on school aged children as well
as their parents. We are planning a mixed media campaign to ensure that the cultural diversity of our county is once again reached. We'll use various formats which include Snapchat, Twitter, Instagram, TikTok along with the conventional methods of advertising. CHAIRMAN KOPEL: Thank you. Any questions?

Legislator Bynoe.
LEGISLATOR BYNOE: Thank you, Mr.
Kopel.
Good day, Ms. Moore. How are you?
DCE MOORE: Good afternoon,
Legislator.
LEGISLATOR BYNOE: Thank you for being here.

I am excited that we are starting to use some of this funding for the purpose of changing the trajectory of Nassau County's issue with opioids.

I do have some questions regarding the use of this money and the plans of
the County. I hope it's good because we've been sitting on this $\$ 8.5$ million (sic) for quite a while, and I want to make sure that we're not putting good money after bad. So I'm going to start here first.

You mentioned that this advertisement is going to specifically target young people.

DCE MOORE: Yes. We're starting in the middle school because we're finding across the board that this is where our young people are really struggling. Before we assumed it was high school age. But in talking with all of our community partners, we're finding the struggle begins in middle school.

LEGISLATOR BYNOE: That's absolutely right. And so part of what I'm going to be speaking from and referencing today is going to be from the Opioids Task Force, their action plan that was authored in October 2019. The co-chairs of that committee were Patrick Ryder, our police
commissioner, and myself, we were part of this committee. And so we identified back in 2019 that we do need to be in the schools, that we need to be specifically looking at young people who had adverse childhood experiences. We felt that there needed to be two different approaches, a more generalized approach as a catchall, but that there needed to be an approach that would deal with the middle school students.

Can you tell me a little bit more how you're planning to roll out something that might, in fact, address these adverse childhood experiences directly?

DCE MOORE: First, again, thank you for your concern and your compassion as it relates to working and moving forward with our children. We believe that this is the only way to address this situation.

Second, obviously the Task Force was formed before $I$ came on in 2022. However, um, this Administration is still
committed to the work in terms of education, prevention and awareness.

With that being said, we're looking at this in several ways. One, we're still going back to empowering our community partners. We have not deviated from that. In other words, the community partners are the ones that have to be on the ground to address the issue. They are actually going into the schools. They will actually be partnering with our Department to make sure that the education and prevention takes place. We will be working with our local PTAs within the school. We want to get to everyone because without allowing for the community to partner with us, it's going to be impossible for us as a government to actually solve or try to resolve this pressing issue. So yes, we are still maintaining our commitment to all of our community partners.

The other side is the advertising. That's why I'm here, because advertising
does play a major part. We recognize that it's very difficult for all of us, whether you have children or not, if you have a niece or nephew, to get them off that cell phone. So what we're doing is we're looking at marketing strategies, creative ways in which we can go ahead and look through technology to see what kinds of ads, what kind of childhood games our young people are playing on their phones. This advertising agency is going to target that. And so based on the apps that they're using, will be able to counter that. They'll be Google ads, they'll be different kinds of strategies along with traditional ways of advertising.

And that's what makes this unique, because we believe that this is one of the ways in which we have to reach our young people where they are. So education, working with the schools, using our community partners to work with the schools, but then also addressing
technology because that also plays a major part in the socialization of our children.

LEGISLATOR BYNOE: I 100\% agree.
Can you tell me a little bit in more detail, granular detail, what type of trauma-informed services currently exist? Because if we're advertising, the end goal of advertising is to change behaviors and create awareness. Right?

DCE MOORE: Absolutely.
LEGISLATOR BYNOE: If we create awareness and there is some chance to be able to get folks to where we need them, we need to know that there's someplace for them to go. Case in point, if you could tell me a little bit about how we're going to be targeting these young people who may have had some trauma.

DCE MOORE: Okay. For example, one of our community partners is YES Community Counseling. First of all, they're in the schools right now. They're also providing counseling --

LEGISLATOR BYNOE: I'm sorry, who's in the schools?

DCE MOORE: This is the YES Community Counseling Center.

LEGISLATOR BYNOE: They're in how many school districts?

DCE MOORE: I don't have that information with me because $I$ was really prepared to speak on the Ed Moore contract. I have no problem sending all of that information to all of you, because I think it's important that you have that information so that you can share that with your districts, and I'll make sure that you have that information.

Particularly I know that they're in the area of Massapequa. They also handle the area of Farmingdale. I do know that off the top of my head because, like I'm saying, I'm just going to go impromptu from that. They're in that particular area and they, again, are working with their mental health professionals to make sure that our young people are not only
educated, but we recognize that on the middle school level, depression has already hit these young people. So someone has to be there to detect that. And they're on the ground doing that work.

I can speak to Long Beach Reach, which is also one of our community partners. They are handling the Long Beach area. They're also on the ground. They also have mental health professionals in the schools. They're not just helping those individuals who are identified, but they're helping the teachers, they're helping the superintendents, they're helping those who are working within the school system to identify those young people who need resources.

Many of our young people -- again, the stigma is there. And what we're trying to do is remove the stigma as it relates to mental health.

We can also speak to Central Nassau.


You're aware of central Nassau and all of their guidance counseling. That would be on a larger level in terms of adults that are struggling with these issues, but they're also available to us at beck and call if an emergency arises.

We also obviously have our Catholic Health Services. They are also engaged with us and they're on the ground.

And then obviously our Family and Children's Association, which is throughout the county, they are countywide and they are providing those services for us.

LEGISLATOR BYNOE: Okay. And so if my memory serves me correctly -- well, let me go here first. How much funding does YES receive?

DCE MOORE: Right now from the 2023
contract, they received $\$ 556,328$. And that was as of now with the contract. LEGISLATOR BYNOE: So, 557,000.

DCE MOORE: Pretty much. But keep in mind that many of our vendors, it's

taking them some time to submit their claims. This is what we have right now. But the number is going to get larger as the claims come in.

LEGISLATOR BYNOE: Okay. That's a whole different discussion at some point.

DCE MOORE: I just want to make sure you were clear.

LEGISLATOR BYNOE: I think that this
Body and the Administration should be reviewing is how we're approaching these not-for-profit organizations and having them do this work. Some of it is an expansion of what they might be already offering, or it should be. Because I know for a fact that YES is not in every community. I know for a fact that Reach is not in every community. I know for a fact there are communities that don't have services of this kind.

So I -- were you going to say something?

DCE MOORE: I was just going to say
that the Family Children Association is
working to address that. And this
Department is also working to address
those areas where there are gaps. And
that is the purpose of doing further work with the committee to make sure that all of our areas are covered. And that's one of the major reasons why all of the money has not been spent at this time, because we have to do due diligence as it relates to cultural diversity and reaching all people.

LEGISLATOR BYNOE: I agree 100\%
about due diligence and evidence-based plans. But we can't be paralyzed either. So that's why today I am happy that we're moving towards something. I'm just wondering, since you've acknowledged on the record that there are gaps in services if we're not putting the cart before the horse. We have been crying for programs, asking for new initiatives because we know what we're doing to this point is not enough, that we need to do a deeper assessment of our current
condition and what opportunities are out there for us to be able to close the gap on some of the problems that we're facing.

So I think a PSA is great. I think it should be part of every plan as it relates to trying to prevent and treat those who need it. But we know there's a gap in services. And so this

Administration had this plan -- because I've mentioned this plan time and time again -- that laid out where there were areas of development and stating that we should be doing training for families and educators and others that are in the community with these young people to identify when there is some level of a trauma and target those individuals because they know that those who experience trauma are more likely to use.

DCE MOORE: Agreed. And that's what this plan is for. So everything you just said, we haven't deviated from that. I just want to be clear about that. We
haven't deviated.
LEGISLATOR BYNOE: You are
deviating, because PSAs should be coming after you have the program, because you're driving the kids and the family to where? We are already very aware that parents are in desperate need to get their kids counseling and there are no readily available services. We already know that there's a shortage of those type of professionals in our communities. We know that there's a shortage for programs. We know that there aren't -and I'll just deviate for a second that I know today it was announced that NUMC and Catholic Charities would get some funding to create beds and to be able to treat folks. I'm not saying that we shouldn't do anything. I'm just saying we should do things in decency and in order.

Programming gaps that exist means that the PSA is not going to be as fruitful as it could be.

DCE MOORE: Okay, so if I can
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clarify, the PSA is in tandem with all of the programs that are currently operating and the programs that we're going to share with this Body at a later date.

You've raised a great point and that is the PSA is out there by itself. But I want to be clear, the PSA is not out there by itself. It's a part of us rolling out new programming and new initiatives. We believe that you have to present both. You cannot present one or the other, and we're not prioritizing one or the other. You need to have technology and social media and other forms of advertising and marketing while you have the programs, because it could be one of those ads that a young person sees on their phone that could make the difference. So we're not ruling out one over the other. And I just want to be clear about that.

LEGISLATOR BYNOE: So I don't know your background, but I'm going to speak for my own. I'm not a mental health
professional. I have a degree in
psychology, but that doesn't reign me supreme over the process. But I'm just going to say that I know because I speak to parents. I've been in the homes with young people and their parents, with the Police Department and the Mobile Crisis Unit and there's just not enough services out there. I'm not saying you do nothing. I'm saying that it just strikes odd that we start here and we haven't started to fill the gaps. We haven't started to in a very deliberate and intentional way, provide for the training that we have told folks in this plan that people need and that we -- having someone -- that's like giving me all the symptoms for back when just not too long ago when we had Covid and me determining that I might be symptomatic and then not being able to go anywhere and be treated.

DCE MOORE: No, I think we're saying
the same thing in a different way. And
the reason why I'm saying that is that

because I think everyone that's here, we all agree that this is a crisis. We all agree that action has to be taken. I think we're all saying that.

What I'm saying is this is one of the first steps in terms of us coming forward now being transparent, saying, here's some things that we're getting ready to roll out. But I'm not saying that that's the only thing that we're going to roll out. You're going to see this Administration right now recognizes that it is imperative that we move forward with these initiatives. And a part of that is working with our community partners.

I'm also not a mental health
professional, but $I$ do see myself as a mental health professional because I am a grief care counselor. I'm also an ordained minister. I'm also out there on the street when the parent calls about the fentanyl. So I'm seeing it as well. And I think all the legislators are

seeing something in their areas. And I
think the people in the audience are too.
I think right now we have to come together and say, let's start somewhere.

LEGISLATOR BYNOE: I agree with
starting somewhere. I don't disagree with that. And had you been here -- I've already acknowledged that I think that this is a good thing, that we're finally being actively involved in trying to address this while we sat on $\$ 85$ million for this length of time. I am bringing to your awareness in the event that you are not aware that there is a significant gap. So I feel like we should be plugging the gap. I would have loved if you were here today telling me that we were providing funding for the backfill.

DCE MOORE: Right.
LEGISLATOR BYNOE: But instead --
DCE MOORE: What I will do, is I --
LEGISLATOR BYNOE: Can I finish?
But instead we're here today looking
to utilize all of these platforms

branding, I'm certain, utilizing this PR
firm and I'm unsure that a real deep dive has been done even to analyze where the gaps are. Because today, you can't tell me every community YES is in. You can't tell me where Reach is.

DCE MOORE: It's not that I can't tell you. But I'm not here -- I'm just here to share --

LEGISLATOR BYNOE: I'm going to need to finish.

DCE MOORE: Okay. Because I'm here to talk about the Ed Moore contract.

That's what I'm here for.
LEGISLATOR BYNOE: That's fine.
DCE MOORE: That's what I'm here for.

LEGISLATOR BYNOE: That's fine.
Because the Ed Moore contract is tied to every single thing that I'm speaking about today.

DCE MOORE: Right. So we agree. It's together. It's not separate. I'm not here to in any way promote just
advertising. What we're saying is -- -
LEGISLATOR BYNOE: But you said
that's all you're here to talk about.
DCE MOORE: Right. That's the only thing I want to talk about. That's it.

LEGISLATOR BYNOE: Ms. Moore, I'm just going to ask --

DCE MOORE: That's it. Just the contract. That's what $I$ was asked to do before this Body.

LEGISLATOR BYNOE: Thank you, Ms. Moore. And I appreciate you being here today. I'm going to need you to allow me, as you testify to this Body, to be able to complete my thoughts before they get stepped on.

DCE MOORE: I would never do that, with all respect. The floor is yours. You're the legislator.

LEGISLATOR BYNOE: I was told in the last session that folks need -- I won't go there today.

Today, what I want to do is finish my thoughts and my questions, because my
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questions and my thought process is informed by the community to which I serve.

Again, $I$ don't know that there's been any time spent to analyze these programs. And I think this Body should have you provide us with where programs are currently being provided and how much money is in the pipeline for those programs. I would also like you and your organization, your Department, to give us a plan for how you will backfill where these gaps are. And because I don't want someone from one of these gap communities not to have anywhere to go.

It's not a question, so I'm moving on.

DCE MOORE: Can I respond to that before you go on to your next item?

LEGISLATOR BYNOE: Uh-hmm.
DCE MOORE: Okay. So that's not a
problem because I said that earlier, I
was going to provide that list. And
please to all of the legislators at any
time, if you have a question, please feel free to reach out to me because I can share this information with you. I have no problem doing that. Because we're here to share information, because the goal is to help our community.

LEGISLATOR BYNOE: I believe that to an extent and I want to believe that there are good intentions behind this, but I'm challenged to really be able to embrace that fully because of the time delay. And then that we start out with a PR firm as opposed to funding the folks that would be boots on the ground, so people would be able to have somewhere to go.

In any event, I want to move on because I want to ask you some questions regarding this process. Who's going to be informing this process? What evidence-based process will be utilized to determine what type of PSAs will be actually utilized and to engage and raise awareness?

DCE MOORE: All right. So you're asking about are we moving forward with having some kind of metrics?

LEGISLATOR BYNOE: I'll start here then. So this is probably the case in point. You mentioned that you were here with some doctors.

DCE MOORE: So I'm here with the staff from the Department from Human Services. We're here today just again to focus in on this. However, as you said, you have some other questions.

LEGISLATOR BYNOE: Yeah. I'm wondering who's going to inform the process for creating these PSAs. Because when I look at the media company Ed Moore, whose homepage for the website says, Ed Moore Advertising Agency is a third generation family owned full service agency located on Long Island. They were established in 1974, fueled by the popularity of disco music and nightclubs. They go on to name studio 54 OBI, Crazy Eddie, Adventureland and the

County Parks Department. Their clients are Miller Lite, the Coral House,

Friendly's, the Cactus Salon,
Adventureland, Maliblue, NYCB Theater at Westbury, H2O, Salt, and I can go on and on. The only entity that $I$ find from a municipal government is Nassau County, which is that they serve the parks. So again, my question is who will be providing an evidence based plan for PSAs that will raise awareness and hopefully drive a behavior that will result in recovery or abstaining? Who is doing that?

DCE MOORE: Okay. So that will come from our Department. I've already shared that our assistant to the commissioner who was here with us today, Dr. Barry Wilensky, who's worked in this area for many, many years. He's an educator. He's a mental health professional. Along with his team, they will be sharing the information using data because you cannot do this work without being data informed.

have so they have background and experience in doing PSAs in their past?

DCE MOORE: So the way this works is that the content, we're really responsible for driving the content, the information that's needed, and then our Creative Services will design the actual media communication.

LEGISLATOR BYNOE: Excellent.
Data. You make an excellent point about data being center. Can you tell me how many deaths that we had related to opioids in 2023?

DCE MOORE: In 2023, if I look at my numbers, $I$ can tell you a couple of things:

I can tell you that 1 in 4 people in Nassau County have been diagnosed with some level of a disorder as it relates to mental health.

I can tell you in terms of where we are in NUMC, I can tell you that we had 20,000 patients last year with an

addiction, because this is about bringing it home.

I can tell you that the addiction doesn't have a zip code. It doesn't have an actual race or ethnicity, because it's all of us, that $I$ can tell you.

I can tell you in terms of numbers, and if I look for a number today, I'm sure that number will not give me the specifics, because we've been hit as a community and that hurts all of us.

I can tell you, in 2022, the overdose deaths in New York state was 6,391.

LEGISLATOR BYNOE: I'm specifically looking for Nassau County's number.

DCE MOORE: Okay.
And I can tell you in 2022, the overdose deaths that were involving fentanyl were 4,971 .

I can tell you, in 2022, the overdose deaths in Long Island for Nassau and Suffolk County were 810.

LEGISLATOR BYNOE: How many for

Nassau specifically, please?
LEGISLATOR BYNOE: I can tell you that there were 172 opioid deaths in 2022. There were 219 in 2021.

But regardless of the number --
LEGISLATOR BYNOE: Can you repeat that number, please?

DCE MOORE: 172 in 2022 and 219 in 2021. Regardless of those numbers --

LEGISLATOR BYNOE: Thank you for the answer.

I ask that because when I go on to Nassau County's Department of Health website, it references the numbers from 2014 through 2017. There's no updated information on the website, and I didn't really see an opportunity on the drug overdose facts and statistics sheet that allowed you to click on anything that would provide you with any updated information.

DCE MOORE: And I can make sure that that's updated. But I think we all agree here within the body that I'm standing
before, it's one death to many. LEGISLATOR BYNOE: I agree 100\%.

It's one death too many and potentially we could have really staved off that number and and save some lives if we hadn't sat on money since we got it to the tune that we are.

I would argue that we may have even been able to save some additional lives had we analyzed where the gaps were and and backfilled programming. I would actually go as far as to say that, quite honestly, we know. We know because the study said that for every $\$ 1$ we save $\$ 4$ and $\$ 5$ on the back end in treatment, and that was only addressing treatment and counseling. When you add in the fact that some of those people might be incarcerated, may be hospitalized for long periods of time, the number goes up.

So I would argue, yes, one death is too many. And our inability to get ahead of this, to the extent that Suffolk has in utilizing this money and funding a
plan that was in existence since 2019 for the purpose of being able to hit the ground running when the opioid settlement came in, that we are here now in 2014 (sic). We could have saved some lives. We could have saved some families from having to grieve the loss of their loved ones.

So, yeah, one life is too many and one day is too long. Each day that we sit here and we don't put the programs in place and we don't backfill is a day too long.

I'm going to close in saying that I'm going to support this contract, but I need to know that more contracts will be coming down the pike that actually will do the hard work of helping the folks that are in need and targeting those people because we know who they are. They're the ones that are neglected. They're the ones where they're having trauma in their life, where there's some level of abuse towards them. We know who
they are. Let's get it done.
I am going to state for the record,
I am just shocked and saddened that we started with PR.

Thank you.
DCE MOORE: Thank you. And I thank you for your passion.

But to your point, I want to make it clear that the Department of Human Services has not stopped working. The staff are working, the staff are partnering with all of our community partners. Just because this particular amount of money that you were looking for was not rolled out, doesn't mean that the services have stopped.

LEGISLATOR BYNOE: But we all know the that there are gaps. We know that there are communities that are not being served. So while I applaud you for the work that you're doing, we know that we had resources that came in here because a judge and a jury decided and understood what we had was a health crisis on our
hands. And what we needed to do was do something that was extraordinary, not just keeping pace with what we currently have. We need to do something that was life changing, that would change what we were currently faced with. And I applaud all of the folks. I don't want to in any way say that the folks who are out there on the ground aren't doing it from their heart with what resources they have. I'm just saying we could have resourced them better and we could have made this whole process a lot more fruitful a lot earlier, which could have saved lives.

That's all I have for today. Thank you.

DCE MOORE: Okay. Thank you. Are there any other questions? CHAIRMAN KOPEL: Minority leader? LEGISLATOR DERIGGI-WHITTON: I just wanted to follow up with my colleague who just did an amazing job.

We attended a legislative breakfast recently, a number of us. Exactly what

Legislator Bynoe is saying is what they are saying, which is it's great if you refer more people to us, but we can't handle the people that we have now because we lacking of funding. All that has to happen is -- I went to the press conference when the County Executive listed those agencies that were going to be getting the funding. That was almost two years ago. At least a year and a half, almost two years ago. Many of them have not received any of it. It is horrible. They were they were told they were going to get the money. And here we sit this many years later and they have yet to receive it.

Like Legislator Bynoe said so
eloquently, while it's great to let people come out be aware that they can come get help. What's going to happen when they go to Dr. Reynold's agency and he says, well, I'll do the best I can. But they have like a waiting list, which is unheard of.
it's not your job. But the message is, okay, let's hope that they do a good job with the messaging. I have to tell you, what I saw today was not very impressive. It was something that $I$ think is pretty old. We've seen it before. It was not life changing, the message. I don't think Ed Moore even did that what I saw today. So I hope that he's somewhat more qualified than what we saw today.

But again, it's like you're pushing people to get the help, but the help's not there. Not just Nassau County. We're talking about other agencies that were promised this money, it'll be two years in September.

Again, it's not you, you're the messenger. But it has to be known that those people were promised that money. They have yet to receive it. These agencies and Suffolk County is doing a much better job than we are according to them, at the legislative meeting that we
just went to. And that's not what we want to hear. We I think we were all embarrassed.

Thank you.
DCE MOORE: Thank you, Legislator.
To that point, $I$ think this is an exciting time for all of us to move forward. I'll also say that we have to recognize that this is a crisis. And as a result, when we talk to our community partners, they've also reached out to say that they're still trying to find mental health workers. But this is a whole other piece that hopefully at a certain point, I'll be able to come back to this body and have that conversation, how we support the mental health workers.

LEGISLATOR DERIGGI-WHITTON: Anissa, I have a lot of respect for you. You know that. However, like it's not that much of a complicated situation. The

Administration just has to give the money like he promised a year and a half ago to these agencies. They could pay more

people more money than they can now, and then they would have more social workers.

It's not like we have to figure out the problem. We know what the problem is. What was promised a year and a half ago was never delivered.

DCE MOORE: Right. When I say it's a crisis, it's further than that because now all of the private agencies, they're providing a higher salary that the everyday agency, even the nonprofits can't even compete with the private salaries. So I believe we can work together and we can move forward in terms of the work that we've shared today.

CHAIRMAN KOPEL: Mr. Drucker.
LEGISLATOR DRUCKER: Thank you, Presiding Officer.

DCE Moore, how are you? Nice to see you.

DCE MOORE: How are you? Good to see you.

LEGISLATOR DRUCKER: I've been involved in substance abuse issues since

I've been a legislator, it's my eighth year. And every one of us on this dais have all recognized, and I'm sure, agree, that substance abuse is the scourge of our of our society, of our country. There's no dispute about that.

Some of the buzzwords when you talk about substance abuse is prevention, treatment, recovery. I always equate prevention with education. And one of the things I noticed about reading some of the backup on Ed Moore Advertising and promotional is they're heavily loaded, and their experience and specialty is in promotion and advertising. I'm hopeful that we can deal with the education component of it. That's really what I'm concerned about. Advertising and promotion. Okay. You know, it's like Legislator Bynoe said, all of the Ed Moore's clients, none of them are governments except for Nassau County now. So it's really more about promoting the clients that they have. I'm hopeful that

the campaign, the project will really deal with the education component because that's where it starts.

You mentioned it too, DCE Moore. Today with the proliferation of social media and cell phone usage by kids at very young and vulnerable ages, the challenges of stemming the tide on substance abuse is infinitely more challenging.

I'm curious, you mentioned that your community partners and the Agency has creative ideas. Those were your words.

DCE MOORE: Yes.
LEGISLATOR DRUCKER: I'd like to hear more about those creative ideas. And maybe I'm a little old school. The digital campaign and the apps; yeah, I guess they'll be good because all the kids are on their phones. But I like to deal more with human contact and one-on-one relationships and people who have gone through that horrible rabbit hole of substance abuse. And when they

could speak to 12 and 13 year olds about it, I think it's impactful. I personally think that's really impactful.

I'm curious, if you could just
describe some of the creative ideas you mentioned that they have.

DCE MOORE: Sure.
Again, I've had the opportunity to serve as an educator for 25 years at Nassau Community College. And so I can tell you as an educator that education is going to be the foundation of what we do with this campaign. That's my heart,
education. So I just wanted to just say that out loud, that this is not going to be just another campaign.

LEGISLATOR DRUCKER: I know your commitment. Your commitment is well known, but I'm concerned about Ed Moore's commitment.

DCE MOORE: Right.
Again, we're going to provide
guidance to Ed Moore. This is not going to be another, whatever you said earlier,
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Disco 54 situation. This is going to be us guiding the Ed Moore Agency in terms of relevant content. And a part of that is getting at the humanity of the disease. It's removing some of the stigma that occurs for parents as well as for those children for addressing what we talked about earlier, the trauma. Right. Because right now that's what's happening in the schools. And as a result of the pandemic, the trauma, again, has been overwhelming for our young people. So yes, we are going to the schools. Yes, there are going to be town halls. Yes, we are going to increase our interaction with the community. That's paramount if we're going to actually fight this deadly crisis.

LEGISLATOR DRUCKER: I hope so, and I will certainly be looking out for this. So thank you very much. DCE MOORE: Thank you. And I look forward to that conversation with you. CHAIRMAN KOPEL: Mr. Ferretti.
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> LEGISLATOR FERRETTI: Hi, Anissa Nice. How are you?

DCE MOORE: Hi. How are you, Legislator? Good to see you.

LEGISLATOR FERRETTI: I'm doing well. You too. Thank you for your presentation.

One thing you said earlier really hit home for me and that's this Ed Moore initiative is really going to focus on, on the YouTubes, the social media, right?

DCE MOORE: Yes. Google ads.
LEGISLATOR BYNOE: I know a lot of us up here on both sides have have young kids. And I can speak just from my own experience. It drives me crazy. A kid can have a 75 inch $T V$ in front of them, but they're sitting there on a cell phone that's four inches watching YouTube. And that's what all the all kids are watching these days. So I think that's a really, really smart way to go about it. I didn't know that until you brought it up. So thank you for that.
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administration has four main purposes
with the spending: Education, treatment, prevention and enforcement; is that correct?

DCE MOORE: That is correct.
LEGISLATOR FERRETTI: Okay. And obviously this Ed Moore contract would go towards the education and prevention components of that plan.

DCE MOORE: That is correct.
LEGISLATOR FERRETTI: And today the County Executive, along with other members of the Legislature announced additional spending, correct?

DCE MOORE: Yes.
LEGISLATOR FERRETTI: And can you itemize what that was?

DCE MOORE: Sure. I can do that for you.

So today, based on what the County Executive said, he was adding additional agencies. One would be NUMC, they would receive $\$ 2.5$ million.
=RULES COMMITTEE 02.05.2024
million. They're connecting mental
health to the mental health of the actual healthcare workers in addition to their work at Mercy Hospital to add the additional beds.

Also, our Police Department will receive 500,000 so that they will have the opportunity to move forward with the fentanyl testing. This is for the device to make sure that they'll be able to do the tests itself.

And then the Ed Moore, which would be 600,000 for the next three years.

LEGISLATOR FERRETTI: Okay. So now we're hitting on the treatment portion of of the plan, correct?

DCE MOORE: Correct.
LEGISLATOR FERRETTI: So we're hitting all the main bullet points there, yes?

DCE MOORE: Yes.
LEGISLATOR FERRETTI: Now the County Executive, if my memory serves,
previously spoke about tranches of money. If I remember correctly, 15 million was it was a goal.

DCE MOORE: That is correct. It was \$15 million.

LEGISLATOR FERRETTI: And after those allocations, would it be a correct statement that we're at about 13 to 13.5?

DCE MOORE: Yes.
LEGISLATOR FERRETTI: And that would be in that first tranche, correct?

DCE MOORE: That is correct, sir.
LEGISLATOR FERRETTI: I want to talk a little bit about what you were asked about a few minutes ago, which is the September 2022 RFI. You with me?

DCE MOORE: Yes.
LEGISLATOR FERRETTI: Okay. So is it a fair statement that there was an RFI in September of 2022?

DCE MOORE: Okay. When we talk about the RFI, that is correct. There was. And the score had to be 80 or more.

LEGISLATOR FERRETTI: I'll get
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there. I'll get there.
How many responses were there to that RFI?

DCE MOORE: There were 60.
LEGISLATOR FERRETTI: Is there a Body that reviews those responses and issues a score?

DCE MOORE: That went through the opioid RFI Committee. I was not a member of that committee, but there was a committee.

LEGISLATOR FERRETTI: So yes.
DCE MOORE: And they did due diligence in terms of reviewing the information and making sure in terms of the scoring, yes.

LEGISLATOR FERRETTI: Is there a threshold in order to be awarded a contract, a score that you have to receive?

DCE MOORE: You had to receive a score of 80 or more to be awarded.

LEGISLATOR FERRETTI: Out of those 60 responses, how many scored a score of

80 or over?
DCE MOORE: At that time, it was the initial seven that we granted.

LEGISLATOR FERRETTI: So 53 did not, correct?

DCE MOORE: That is correct.
LEGISLATOR FERRETTI: Out of those seven, let's go through them. Do you have a list of them?

DCE MOORE: Yes. I'll get my list for you.

LEGISLATOR FERRETTI: Let's go on one by one. What's the first one?

DCE MOORE: Okay. Out of the seven, it was the YES Community Counseling.

LEGISLATOR FERRETTI: So let's start there. Was there a contract awarded for the YES Community?

DCE MOORE: There was a contract awarded, and not all of the claims have been submitted at this time. We're still waiting for claims against the funding.

LEGISLATOR FERRETTI: But there was a contract awarded, correct?

DCE MOORE: Yes.
LEGISLATOR FERRETTI: Okay. What's number two?

DCE MOORE: Number two was the Central Nassau for 2.9 million.

LEGISLATOR FERRETTI: And was there a contract awarded?

DCE MOORE: Yes. Contract certified.

LEGISLATOR FERRETTI: What's the third one?

DCE MOORE: Third one is Long Beach Reach.

LEGISLATOR FERRETTI: Was there a contract awarded?

DCE MOORE: Contract awarded.
LEGISLATOR FERRETTI: Okay, how about number four?

DCE MOORE: This was the Family and Children's Association, contract awarded. And then Catholic Health Services. That was only for $\$ 93,000$ at the time. But we are still waiting for the disclosure forms from the vendor.

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LEGISLATOR FERRETTI: So what does that mean? Can you can you award a contract without them?

DCE MOORE: No. We cannot.
LEGISLATOR FERRETTI: What's the next one?

DCE MOORE: The Long Island Jewish Medical Center. We're also still waiting for insurance forms from the vendor.

LEGISLATOR FERRETTI: The sixth one, we can't award a contract for that one either, correct?

DCE MOORE: Correct.
And then LICADD which only received 50,000. But we're still waiting for vendor forms.

LEGISLATOR FERRETTI: Okay. So we can't award a contract for that right now.

DCE MOORE: Correct. So there was 60 responses. There were seven that we could award a contract if they get us all the information. Those that did, the contract was awarded, correct?

DCE MOORE: That is correct.
LEGISLATOR FERRETTI: And those that have not gotten us what we need, we're still waiting on them.

DCE MOORE: We're still waiting because we do not want to violate the procurement policy or any other policy and procedure.

LEGISLATOR FERRETTI: Okay. That's all I have for now. Thank you.

DCE MOORE: Thank you.
CHAIRMAN KOPEL: Ms. Bynoe, you had another question.

LEGISLATOR BYNOE: Thank you, Mr. Kopel.

I dropped a couple of questions in our back and forth.

How much money is going to NUMC?
DCE MOORE: NUMC is now receiving 2.5 million.

LEGISLATOR BYNOE: And what exactly will they be doing there?

DCE MOORE: For this, they're going to create a central referral unit.
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They're going to increase the amount of patient rooms. And they're also going to expand their psych in the E.R. section. LEGISLATOR BYNOE: Okay.

DCE MOORE: Also, I forgot, the counseling stations. They're going to increase the amount of counseling stations there because we felt that that was very important as it relates to the addiction piece.

LEGISLATOR BYNOE: Great.
Again, my comment is not a
reflection of your service, the people who are boots on the ground from your department.

DCE MOORE: I understand.
LEGISLATOR BYNOE: It's again a
scenario that $I$ think we should be
addressing something that's critical as
we decide to expand NUMC, similar to having PSAs and not having enough programs and having gap areas.

NUMC, I'm told, is eminently looking at running out of money by the end of
this quarter with extraordinary debt service that they're facing. And we're going to put $\$ 2.5$ million at NUMC before we have a discussion on how we might work to eliminate that debt and sustain them over time. The lights could be out. I have been calling for an extended -- this caucus has been calling for an extended period of time for hearings, for there to be meetings to discuss. The prior county executive put NUMC Forward, a board where I serve along with Legislator McKevitt. There has been not one meeting, not one, since this Administration started. There has been -- outside of the appointment of Chairman Bruderman, there has been no interaction from this Body to that hospital or from this Administration to this Body regarding the health and the sustainability of NUMC, but now we're going to take $\$ 2.5$ million and put it there. I think it's a great idea if all the other pieces were in place. If all of the attention were paid to the
outstanding issues, $I$ think this is a great idea. I want to be excited.

I don't come here because it's for form or fashion. It's because I want to serve. I want to make sure the people I serve can get their needs met. But time and time again, $I$ just feel like we're putting the cart before the horse where we're putting our efforts and things that look good and sound good, but if you look under the hood, there's some significant issues.

And so --

DCE MOORE: I don't have any oversight over NUMC. But if there's someone that's here from NUMC, if they'd like to speak at this time, they can come and join me at the podium.

LEGISLATOR BYNOE: I know. I prefaced by saying -- I didn't say you. I said the Administration. I said, this Body, we guarantee a good portion of their debt. We are now investing in them. And I would love for the appropriate

people from NUMC to come here and share their plan for how their operation might in some way be able to capitalize on some of the mechanisms for billables and some of those other things, the grants, all of that. And then tell us about a plan for sustainability into the future.

I mix up saying sometimes. So I ask, listen, I hope we're not putting good money after bad in that decision along with starting our investment with this PSA knowing that we have gaps in our services. So all of the recounting of how much money and all these other things, we know, we said they failed to get the contract and get the money and the services aren't being ready, and they're not. So the point again is there's a gap in services.

Thank you.
DCE MOORE: All right. Well, I still disagree that there's a gap in service. But once you receive the information, what I said to you before was we've
identified those individuals. But the way you're using is not what I said. And I am concerned about that.

LEGISLATOR BYNOE: You said there was a gap in service.

DCE MOORE: Yes. When we looked in 2022 and we saw what was happening, we addressed it. That's why I kept saying that the service that we have hasn't ended. In 2022, we looked at certain things and we're on the ground.

So I know what you're saying, but I want to be clear that we're addressing some of that. We can't say it's just gaps because there are gaps. I'm not taking that away. All I'm saying is, the way that you said it was, if we're not doing the work and we are, this department is working and that's --

LEGISLATOR BYNOE: I never said you weren't doing the work. I actually have in many cases, painstakingly taken the time to acknowledge that you're doing the work.
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DCE MOORE: And I appreciate that. LEGISLATOR BYNOE: What I'm saying is the gaps still exist and that we got this money to do something extraordinary. And I want to hone in on the first syllable of that word extra, above. And if the money that we've allocated for those entities, and for whatever reason, they're failing to be able to utilize it and get it into their programming and get it into the community, that means gaps still exist. The gaps exist. You've not only acknowledged that here, we've acknowledged it in the budget hearing. The gaps exist.

So I thank you for shaking your head and acknowledgment that they exist. And so the gaps existing, coupled with putting money into NUMC that could go belly up at the end of this quarter, leaves me to say, all that glitters is not gold.

Thank you.
LEGISLATOR DERIGGI-WHITTON: Thank
$\qquad$
you.
I don't like disagreeing with
Legislator Ferretti. But from what I recall, and it was a long time ago when we went to the press conference when the first tranche of opioid funding was supposed to be given out, it was given out to agencies like Jeff Reynolds, the Family and Children. And the reason why it was given out to those agencies is because the County already has a contract with them, and they were in good standing and there wasn't need to go back and do procurement and renew the contract. They already had a contract with us. So we were able to give out more funding without starting from scratch with the whole procurement issue.

The other thing is, this is not about submitting invoices for the money that's spent. That's not how this money is supposed to be spent. This is a punitive award that was given to the County because the pharmaceutical

companies were found guilty of knowing more about opioid damaging effects than they let on. So the funding we're able to give it directly as just like we're doing with NUMC. We're allowed to give the funding directly to these agencies. And if you have any questions, all you have to do is see what Suffolk County did. They did the same thing. They did it to some of the same agencies, including Jeff Reynolds.

We sat there and McKevitt was there, they went over how much of the funding they've already distributed, and we just haven't. And there are different reasons as to why, but these excuses are really not valid. We do not have to wait for the vendors that were approved during that press conference a year ago, September, to validate anything. They are already okay to receive the funding. They just haven't because it was a choice not to. As many times as we say it, that's the problem.


I was really hoping this morning -and I get this false hope and then I get disappointed -- but I thought that maybe that was what the message was going to be today, that we were going to allocate the money that was promised a year and a half ago to these groups. Again, I was disappointed when that didn't happen.

But I will support this. Anissa, this is nothing to do with you. We're just talking about the policies that were made over a year and a half ago by the Administration that have not come to fruition.

Thank you for your time today. I know you're in a tough spot. Understand when we say DSS, we're not really talking about DSS. We're talking more about the other agencies that need this funding that are telling us and calling us and saying that they are desperate for the funding that they were promised a year and a half ago. So that's what we're talking about.
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CHAIRMAN KOPEL: Moving along. Thank you.

Parks, RRDA LI, Inc., E-14.
COMMISSIONER BELYEA: Good afternoon. Darcy Belyea, commissioner of Parks. For those of you that I haven't met yet, I look forward to working with you. Welcome.

Presenting a service agreement, E14-24 between the County and RRDA LI, Inc., a Nassau County based marketing and tourism marketing firm.

An RFP was conducted in April 2023. Seven proposals were received. Five proposals moved on to oral presentations and were then scored by the selection committee. RRDA LI, Inc., a certified MWBE, outscored the other proposers by nearly or more than 100 total points.

The term of this agreement will be from the execution date, termination on the third anniversary of the commencement date. The contract may be renewed for two additional one year terms at the
discretion of the Department. There's no cost to the County.

As you know, this contract is funded by a percentage of the Hotel/Motel tax fees, as indicated in the Miscellaneous Law. To be specific, it is $66.67 \%$ of $25 \%$ of total fees allocated. We estimate this amount to be $\$ 970,000$ for the first year of the agreement.

Any questions?
CHAIRMAN KOPEL: Anybody? Mr. Drucker.

LEGISLATOR DRUCKER: Thank you, Presiding Officer.

Hello, Darcy. How are you?
COMMISSIONER BELYEA: Good. How are you, sir?

LEGISLATOR DRUCKER: Good. Thank you.

I guess Ed Moore must feel that they hit lotto today with the contract before this one, and this one. Pretty good contracts. I'm a little troubled by this one, though. Although we indicated we're
going to support the previous --
CHAIRMAN KOPEL: This is 14.
COMMISSIONER BELYEA: This is RRDA
LI, Inc., sir.
LEGISLATOR DRUCKER: RRDA Long
Island, right? That's the one that's taken over for Discover Long Island.

COMMISSIONER BELYEA: This is a new tourism promotion agency, yes.

LEGISLATOR DRUCKER: I'm sorry I said Ed Moore. I'm sorry, I misspoke.

But there was another one for Ed Moore, right?

CHAIRMAN KOPEL: The next one.
LEGISLATOR DRUCKER: I'll reserve my comment for hitting lotto for the next --

CHAIRMAN KOPEL: No, no. You've said it. You're done (laughter).

LEGISLATOR DRUCKER: I'm troubled by the way we've abandoned or gone away from the regional approach towards promoting tourism on Long Island. And I think it's been proven, or certainly the data shows that throughout the state of New York,
there are other regions that benefit from
a regional approach. And especially Long Island. There are only two counties on Long Island, and they're different. But yet when you come to talking about promoting tourism, it needs to be a united or unified front because people from other states who want to come here, they may not know the distinction between looking for something in Nassau County as opposed to Suffolk County. And I kind of think that Discover Long Island -- I'm not going to go back to administration after administration that used them in the past, but has there been any quantifiable downward trend in tourism over the last few years that has influenced the Administration's decision to sever ties with Discover Long Island after so many years?

COMMISSIONER BELYEA: The only
indication $I$ have is Hotel/Motel tax fees, which, as we all know took a dip because of Covid. We are recovering
nicely. I feel like the events this year will really trend us higher. But I have never received any statistics from

Discover Long Island that could answer that question for you. They seem to have gotten very comfortable in their role, focused on their own brand as opposed to promoting the two counties equally.

LEGISLATOR DRUCKER: Well, their
position is that Suffolk County pays more so the majority of the advertising and promotion was more geared towards Suffolk County. But certainly, those discrepancies and dissatisfaction can be addressed. And it seems that no effort has been made to try to find out why. COMMISSIONER BELYEA: Initially when

I came in in 2022, there was a 2021 letter of intent to award to a different agency, not discover and not RRDA, and I was unsure what to do with it. So we interviewed Discover Long Island, who was the second place finisher and we interviewed that agency. And to put it
lightly, Discover Long Island was resting on their laurels. They felt that what they did was the best and that we needed them. And personally, I didn't find them a good business partner. I didn't find them somebody that I would look forward to working with who was giving the County the bang for our buck. And you mentioned the answer, which I've gotten as well, that, well, Suffolk gives us more money. It's a shame to have found out that dozens and dozens of Nassau County businesses pay a monthly or a yearly fee for stepped up service from Discover Long Island. So I can't speak to the money that we've given as their only source of revenue. I just honestly don't feel that they brought any events to Nassau County. Again, I wanted to share that. I'm not on the committee. I did not meet RRDA LI, Inc. until I met with them after the scoring was presented to me, before I made the intent to award notification. And I've gotten more out of them in two
introductory meetings than I've gotten out of the previous vendor in my two years here.

LEGISLATOR DRUCKER: Yeah, but you can't dispute the fact that tourism has been -- maybe there's an anomaly during Covid -- but it's a $\$ 6$ billion a year industry.

COMMISSIONER BELYEA: Correct.
LEGISLATOR DRUCKER: And Long Island was doing okay. I'm just curious as to when you change course midstream, and now you're going with an entirely different company that has a different strategy, perhaps, I want to see data. I want to see the downward trend that justifies changing direction like that. And I don't think we're getting it. The decision has been made based upon the committee that you said wasn't so impressed by their presentation, and they were so-called resting on their laurels. Well, maybe if they were really spoken to in a way that let them know that their future is at
stake here, they need to do a better job in certain ways; maybe that could have been addressed.

But now we've given up $\$ 85,000$-You're shaking your head. No, we haven't given up $\$ 85,000$ ?

COMMISSIONER BELYEA: No. That was kind of misrepresented in the Newsday article.

For 2023 and 2024, the County served as our own tourism promotion agency. And this Body did resolutions to allow us to proceed that way. And that was done primarily so that I could apply to Empire State Development for the I Love New York grants. And in that grant, we have to decide if we are going to agree, Nassau County, to a regional tourism promotion campaign.

So when applying in October of '22, I said yes after I met with them online, had a couple phone conversations, understood it, and basically it gave about $\$ 66,000$ to Discover Long Island to
serve as our regional tourism promotion agency, to conduct a regional campaign.

So that money is granted. We have it by the first or second week of January of '23. I never heard from Discover Long Island, and it's not my job to manage that campaign. We're giving them this money. Until I said no with the administration's approval to not do a regional campaign in 2024, with two weeks left to the deadline, $I$ got an e-mail from Discover Long Island saying, hey, we thought we were getting the contract, so we laid back on doing a regional
campaign. We'd like to use that money to promote our new app.

So that's why I can say with you to you with confidence that they've gotten to the point where they're promoting their brand and not promoting Nassau and Suffolk as a region or separately.

LEGISLATOR DRUCKER: You said they were getting six. They got 61 million?

COMMISSIONER BELYEA: $\$ 66,000$ was

the regional program. I guess had I opted in for 2024, it would have been about 80-85,000 for a regional program.

LEGISLATOR DRUCKER: Newsday had this all wrong?

COMMISSIONER BELYEA: Newsday took what Discover Long Island probably was telling them to be honest with you.

LEGISLATOR DRUCKER: Okay.
Again, I'm more of a data driven person. Does RRDA Long Island have an ability to track and correlate tourism with their ongoing efforts?

COMMISSIONER BELYEA: Yes, they do.
And they're also going to focus their first campaign -- again, I've only met with them introductory because we're not contracted with them yet -- but as they've done in Colorado and in Connecticut and Louisiana and some international locations, they are going to conduct research first and find the demographic and the personas that want to come here or that we want to try and draw

here and then expand on getting them to come here and getting them to stay here, to play here, eat here, and spend here.

LEGISLATOR DRUCKER: Have you seen examples of what their marketing campaign is going to look like?

COMMISSIONER BELYEA: I've seen dozens of them. I'd be happy to share them with you.

LEGISLATOR DRUCKER: Yes, I'd like to see them. Certainly.

COMMISSIONER BELYEA: No problem.
LEGISLATOR DRUCKER: Because again, we have a track record with one company, we're going to go with an entirely new one. I have certain reservations about that.

COMMISSIONER BELYEA: Okay.
LEGISLATOR DRUCKER: Thank you. I have nothing further.

CHAIRMAN KOPEL: Deputy Presiding Officer.

LEGISLATOR MCKEVITT: Just a couple of points. Just to point out that, number
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one, it wasn't this Administration which initially decided not to go with Discover Long Island, it was actually the previous Administration. And you're just following behind them to go and have it reevaluated and have this company; is that correct?

COMMISSIONER BELYEA: Basically,
when I came in in 2022, there was a
letter of intent to award that was
issued, but no contract was was brought before you. So it was unsure. Should we follow through on that or do a new RFP? And after interviewing that agency and Discover Long Island, we decided to do a new RFP.

LEGISLATOR MCKEVITT: I just wanna go and share some information. I remember we distinctly had a meeting on behalf of the Majority Legislature with Discover Long Island a couple of years ago. I remember it was in the Ciotti Conference Room. I remember it so clearly. And at that point, we had indicated the point
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that it seemed like a lot of their advertising was geared more towards Suffolk than Nassau. And there is a historical reason behind NIFA where their funding is different between the two counties. I'll never forget that they indicated that when they polled around the United States and saw people on what the rest of the country thought of Long Island, the first thing came to your mind with the Hamptons. And they did a lot of marketing towards the Hamptons. I thought that was very nice, but that's Suffolk County, not Nassau. From my perspective, if that's where the focus is going to be on the Hamptons, there's a lot in Nassau County, and essentially we should be paying for Suffolk County, an agency which is primarily promoting Suffolk County. That was just my perspective on having that meeting.

COMMISSIONER BELYEA: And I would have to agree with you. And that's why I said previously, businesses, on top of

the money that Nassau County is giving out of these Hotel/Motel tax fees, businesses are being given the option to pay either a yearly or monthly fee for increased efforts from that TPA. And I just think that we could do better. I think we can do better with a better business partner. And I'm looking forward to working with them.

LEGISLATOR MCKEVITT: Okay.
Thank you.
LEGISLATOR FERRETTI: Hello, Darcy.
How are you?
COMMISSIONER BELYEA: Good. Thank you.

LEGISLATOR FERRETTI: So, just to be clear, RRDA, is it their intention to move forward with an application for that same grant for the New York State grant?

COMMISSIONER BELYEA: I applied for the county for 2024 and I would need to carry that out. It's not transferable. So I think it's \$52,000 and change that will carry out as we did last year. But
certainly going forward they will apply for that grant. They could use the option to apply for the regional bonus as well. They have indicated -- again, I've only met with them a couple of times -- that there are other grants that they're going to apply for us.

LEGISLATOR FERRETTI: But that specific grant, have they indicated to you that they plan on applying for that? COMMISSIONER BELYEA: Absolutely. And I would share what I've learned in the last two years of doing it with them. LEGISLATOR FERRETTI: And there's no reason to think that that grant, which had been awarded to Discover Long Island in the past, won't be awarded.

COMMISSIONER BELYEA: Correct.
LEGISLATOR FERRETTI: Thank you.
CHAIRMAN KOPEL: Anyone else?
(Whereupon, no verbal
response.)
$\qquad$

CHAIRMAN KOPEL: You've got one more. Ed Moore, E-19.

COMMISSIONER BELYEA: Item E19-24, I'm presenting an amendment number three between the County and Ed Moore Advertising Agency, Inc., which, as you know, is a media placement agency.

The original agreement was approved by this body on March 1st, 2020.

Amendment one was presented and approved in July of '22. Amendment two was presented and approved in November of '23.

This amendment seeks to add additional funds received by the County under the Coronavirus Local Fiscal

Recovery Funds in the amount of $\$ 4$ million, and also amend the term end date from February 28, 2025 to February 28, 2026, which will allow spending of these funds to be within the timeframe allowable under the guidelines for these specific funds.

These additional funds will be used
in an effort to boost tourism to the County, which will have a direct effect on bringing outside money into the county. In turn, our businesses will benefit, restaurants, bars, local shops and major retail as well.

The mechanism to make this all happen will include advertising and events surrounding the $T 20$ World Cup Cricket and the watch parties at the county will be hosting in June. And if $I$ could just add for a moment, there's 1 million tickets that are available for the cricket matches in June. There's been requests for 3.5 million tickets for those 1 million. So we're already in the in the right direction to sell out.

Events surrounding the 125th anniversary will also be used for part of these funds: Golf outings, restaurant weeks, police galas, military gala, fireman's gala, classic car shows, exotic car shows and motorcycle parades, among a few that a committee unrelated to me are
$\qquad$ $86=$
working on. There'll also be other events to be determined.

These additional funds will increase the maximum amount paid to the contractor, not to exceed $\$ 6,750,000$ over the term of the contract. I note that $\$ 150,000$ per year of this contract is funded by Hotel/Motel tax Grant fund.

Funds will continue to be used to promote our many great annual events and concerts as well.

CHAIRMAN KOPEL: Mr. Drucker, you want to talk about the the lottery? (Whereupon, off the record discussion. Passes to Minority Leader.)

LEGISLATOR DERIGGI-WHITTON: Hi, Darcy. We just were wondering why we couldn't use the same vendor that we just gave the contract to promote things like the cricket.

COMMISSIONER BELYEA: So RRDA is going to be working with us on the marketing campaigns. Ed Moore Agency just
places those campaigns in the media for us.

LEGISLATOR DERIGGI-WHITTON: We're paying them that much money?

COMMISSIONER BELYEA: Well, that
gives us the ability to buy more.
LEGISLATOR DERIGGI-WHITTON: Holy
smokes.
COMMISSIONER BELYEA: And this is up
to that amount. It's not indicated that
we're spending this amount. And I want to clarify also, this is part of the $\$ 10$ million bucket that this Board already approved.

LEGISLATOR DERIGGI-WHITTON: I
didn't. We didn't approve it.
COMMISSIONER BELYEA: For those of you who did.

LEGISLATOR DERIGGI-WHITTON: The 10 million gala, $I$ know.

COMMISSIONER BELYEA: But also this is just a mechanism with which to spend some of that money.

LEGISLATOR DERIGGI-WHITTON: I
understand. It's a lot of money to spend. So in your opinion, we couldn't use the other agency to --

COMMISSIONER BELYEA: RRDA does not place advertising for us. Ed Moore Agency contract is in place to place that advertising for us. And this is a contract that predates me. I believe it goes back ten years.

LEGISLATOR DERIGGI-WHITTON: Oh, my God. So okay, so they're placing the adds.

COMMISSIONER BELYEA: Exactly.
LEGISLATOR DERIGGI-WHITTON: Who is making the ads?

COMMISSIONER BELYEA: Tourism
promotion agency will. And then some of it's done in-house. We have our own campaigns that we execute in-house for the concert and different events that I work with the Communications Office on. LEGISLATOR DERIGGI-WHITTON: So when we have the first, I believe the cricket game is Pakistan versus India, is that
$\qquad$ $89=$
correct?
COMMISSIONER BELYEA: The first
match is Sri Lanka versus South Africa.
LEGISLATOR DERIGGI-WHITTON: And then it's Pakistan versus --

COMMISSIONER BELYEA: Pakistan, June 9th versus India, right. Eight altogether. But we're going to host watch parties at different parks in our system so that those that don't qualify to get the tickets, they're unable to purchase them, can still watch it and be part of the event.

LEGISLATOR DERIGGI-WHITTON: I'm sorry, maybe I don't understand the advertising business well enough, but right now if we're going to -- once we allocate the money, you have to understand, it's gone. We can't claw back on any of it. To allocate \$1 million to place the ads -- almost \$1 million, 975,000 -- to place the ads that they're going to be writing on things that we kind of already think that we
sold out already?
COMMISSIONER BELYEA: We are not advertising for the ICC T20 event. We are going to put some advertising in place to draw additional people to Nassau County to attend other events surrounding the event. So we're going to have meet and greets with the players. We're going to have open practice sessions. We're going to have watch parties with giant screens in the fields of different parks where people can come buy the food, buy the merchandise associated with the event, and we hope to do that in different spots throughout the county to bring people in.

LEGISLATOR DERIGGI-WHITTON: With all due respect, I happen to have a stepson in Pakistan. So when we do the Pakistan/India, who covers the security with that?

COMMISSIONER BELYEA: So that goes back to the used in occupancy permit for T20 USA. They're hiring a private security for inside the arena. And our
$\qquad$
services are going to be providing all of the park closure and other safety issues for us. And we're reimbursed for that per match.

LEGISLATOR DERIGGI-WHITTON: And the watch parties and all that?

COMMISSIONER BELYEA: I've spoken to Commissioner Ryder loosely about that and also DCE Fox and there'll be security from T20. Then also our own PD as well.

LEGISLATOR DERIGGI-WHITTON: That's going to cause a lot of overtime, I would imagine.

COMMISSIONER BELYEA: It's odd. I'm not sure. We haven't worked all out all those details out yet, but all the matches start at 10:30 in the morning weekdays some of them.

LEGISLATOR DERIGGI-WHITTON: The history of some of these situations, there could be a potential of needing security.

Where are these ads going to be placed? Is it only New York state or is
it out of New York state?
COMMISSIONER BELYEA: No. Once RRDA
does their campaign for us, again, I've only met with them a couple of times introductory. I'm looking forward to hitting the ground running with them pending approval so that we can have a campaign. And we are looking to do it both regionally and extended to markets that have a popularity of South Asians and cricket community. They've already identified one area, Central New Jersey, for example. So we would look to target advertising there as well.

LEGISLATOR DERIGGI-WHITTON: Okay.
Because I just leery when we advertise, especially if we use some of our names on it and it's throughout the state. And then later on people say that it could be maybe interpreted possibly as political should someone run for a higher office. It's just something to be aware of.

I think it's a lot of money to spend on placing ads again. I don't know if
that's a standard amount of money, but just a place ads for $\$ 1$ million on events that we already know are pretty much sold out -- if we're going to be holding all of these watch parties and everything else, I really think we have to do a careful cost analysis as to overtime by our police and make sure they're able to have the added responsibility.

I guess that's pretty much it. I think we really have to be careful to make sure it doesn't -- it is covered by ARPA money. This is Covid recovery money. I don't know. Again, I didn't support this. This is coming from the 125th, correct or no?

COMMISSIONER BELYEA: This is money that was set aside. That $\$ 10$ million bucket.

LEGISLATOR DERIGGI-WHITTON: So
yeah, it is that's the $\$ 10$ million.
COMMISSIONER BELYEA: As we said
when $I$ when that was presented, not by me, I was here though, that we would be
coming back forward with contracts to amend with to make a mechanisms with which we can spend that money.

LEGISLATOR DERIGGI-WHITTON: I just don't think it's the best use of money. There's so many food banks and other groups that needed this money and I hate -- I'm not going to support this one. So if we could not bulk this, $I$ would truly appreciate it.

CHAIRMAN KOPEL: Deputy Presiding Officer McKevitt.

COMMISSIONER BELYEA: Darcy, just to go through the complexities, when you have an advertising contract. When we're giving money to Ed Moore, the money is not just staying with them. Aren't they really essentially a pass through? And they then book the space with either TV stations or print media. So what really happened is RRDA does the substance, and Ed Moore really does the placement and most of that money will then go to, you know, the TV stations and the print, not

necessarily with Ed Moore. Is that how these agreements are usually structured?

COMMISSIONER BELYEA: Correct.
LEGISLATOR MCKEVITT: Okay. Thank you.

CHAIRMAN KOPEL: Mr. Drucker.
LEGISLATOR DRUCKER: Thank you, Presiding Officer. I'll be very brief. Just back to follow up on Legislator McKevitt's question. That's how all promotional companies work. I mean, they get the contract and then they have to contract out to various print media or TV stations. So there's nothing unusual about that, correct?

COMMISSIONER BELYEA: I'll give you an example: Right now where are preparing ads to promote our summer program. So those are prepared in-house. It's something that parks has done every year since I've been here. And then we give that to Ed Moore, he comes back with with various weeklies and streaming and News 12 options for us. And then we say,

okay, we have X amount in the wallet.
We're going to spend X amount on on this particular campaign. But we can't go to Newsday or News 12 or the Herald's and place it ourselves. So he does that for the County.

LEGISLATOR DRUCKER: Do you know, is there any sort of split? You mentioned that we could get 3 million tickets sold. Did you say that?

COMMISSIONER BELYEA: There are requests for 3.7 million tickets. It's called a ballot. Basically, expressed interest in buying tickets. Our events, unless we add another one, we'll sell 1 million tickets to fill the stadium each match.

LEGISLATOR DRUCKER: What's the split on? How do how does the County benefit from those 1 million tickets that are sold?

COMMISSIONER BELYEA: So that goes back to the use and occupancy permit that was passed by this Board. And we are

getting the net revenue for parking, net revenue for concessions, and we're getting a reimbursement for services for Parks and for Public Safety. And then we also getting a percentage of merchandise sales -- global merchandise sales at all the venues, nine of them.

LEGISLATOR DRUCKER: This just all flows back to this caucus's opposition to the prioritization of the Administration to to promote of this event by using money that's really earmarked for something far more serious and substantial that the ARPA funding was supposed to be designated for. So I'm still against this particular contract as well.

CHAIRMAN KOPEL: Ms. Bynoe.
LEGISLATOR BYNOE: Thank you.
How are you, Commissioner?
COMMISSIONER BELYEA: Good. Thank
you. You?

> LEGISLATOR BYNOE: Good, good.
> I'm told there's homeless folks in
the park there. How you contending with that?

COMMISSIONER BELYEA: It has been a problem that my team and I have been trying to deal with. The Third Precinct is very, very cooperative with us. And it seems have died down, and they are elsewhere at the moment.

LEGISLATOR BYNOE: So they shifted somewhere?

COMMISSIONER BELYEA: Shifted or hopefully they're using our warming centers. And then we're working closely with DSS to be able to place them in emergency housing.

LEGISLATOR BYNOE: Because right in proximity to the park, I can speak for the community that I represent that's closest to it, which is Uniondale, they're reporting that up to ten homeless people are in their library daily. They come there maybe when they get kicked out of the park or they leave a warming station or what have you, and they go to

the library and they kind of hang out there. I, like my colleagues, find it challenging to support ARPA money because we know that there's homeless people throughout the county. Throughout the county. I don't think one community is unscathed. This is right in the face of what the County is not doing with the ARPA money, which is funding homeless services at a larger percentage, giving them more money. In fact, one of the entities that's charged with being out on the street, outreach that might be able to go into that park and help you and your staffers, that was really funded at close to pennies on the dollar for what they need. Prior to Covid, based on a report that my office asked for, there was 325 K that was set aside where we could have DSS staff, from the APS, Adult Protective Services Group, coupled with folks from the Homeless Prevention Team, and they'd go out and they respond to those things and really not just move
them to a warming center. They would look at what are the underlying issues for them being homeless and try and rehouse them. That would be a really great use of the ARPA money. And even if we didn't want to do it based on the fact that it's the right thing to do, maybe we would want to do it just because we're trying to attract people to come to the park for cricket, and they're going to come through the byways and the highways and see our homeless folks and see how we treat our people. We might want to do something a little bit better than that. Just last week, we had a group here of individuals that were speaking on the fact that there's about 200 young people on the list waiting to get serviced. When I spoke last week on the record or the week before, I really wasn't tying ARPA money to this process, but I have the personal prerogative to do that after I've been informed by a third party entity and my own research that we could
use that money to backfill and offset the expenses that we need to lay out to increase the pay, and then we'd be reimbursed from the State for that. And that would be a real great eligible use of ARPA money.

I could go on and on and on. I just think that we keep looking at the stuff that glitters and we keep saying and hearing from our financial wizards here at the County -- and I think that they do a phenomenal job maintaining and managing the budget -- But I think they were off point when they say that for every dollar we spend, three comes back into the communities. And to think that every community would benefit from any small business, that opportunity is not fair and just either we know that's not going to be the case either.

But I'm going to say on the record today that I did some research because I really wanted to know, was it $\$ 3$ that was going to come back to the County? And I
found that that $\$ 3$ really could be as little as $\$ 0.50$ on the dollar in this inflated market. And so when we talk about us, the collective, the residents of Nassau County, benefit from this type of expenditure using Covid money, I say it's falling flat. Falling flat for me. We know that for $\$ 1$-- we talked about it earlier, it's in the report -we save seven when we put that money into mental health, substance abuse. We know based on -- I'm sorry, it was 1 to $\$ 5$.

Sorry. It's 1 to $\$ 7$-- When we put that money into early childhood intervention. And here we know now that based on the inflation of the current situation that we find ourselves in, it could be as little as $\$ 0.50$ on the dollar.

So we've got to stop playing games and be real about how we're spending this money and who benefits from it. So yeah, I'm going to be a no today on this as I was when the initial money was set aside. Thank you.

CHAIRMAN KOPEL: Mr. Ferretti. LEGISLATOR FERRETTI: Hello again.

So again, as attorneys, sometimes we have to interpret statutes and try to determine what lawmakers, whether it's federal or state, mean by what they write in the statute. But in this statute, do we have to do that? And I asked that in terms of tourism; is there ambiguity or is tourism one of the things that the lawmakers put specifically into the statute as an eligible item?

COMMISSIONER BELYEA: You're correct in that. Yes, and I'm directed on that by OMB. And they they are a clearinghouse for Parks as to how we can spend that money. And that is a use that is encouraged by the ARPA funding guidelines.

LEGISLATOR FERRETTI: But when you say it's encouraged by the guidelines, do you have the guidelines in front of you?

COMMISSIONER BELYEA: I don't have them in front of me. I'm sorry.

LEGISLATOR FERRETTI: All right.
But it's not ambiguous. The words in the statute, correct?

COMMISSIONER BELYEA: Yes.
Actually, I do have some language in this in the contract with regard to the statute, if that, if you want to refer to that.

LEGISLATOR FERRETTI: Well, that's okay if you want to refer to that, but.

COMMISSIONER BELYEA: (Perusing) Maybe I misspoke.

LEGISLATOR FERRETTI: All right. Don't worry about it.

COMMISSIONER BELYEA: I don't have any amendment. Maybe I have it in the original agreement.

LEGISLATOR FERRETTI: But when we talk about this money that's being generated from cricket, my understanding is that the projection is approximately \$150 million in revenue to the County, different bars, restaurants, etc.. Is that an accurate number?

COMMISSIONER BELYEA: Yes, that's the estimated. And with complete sellouts and adding a possible ninth match, it could be even higher.

LEGISLATOR FERRETTI: Okay. Just to be clear, with the number $\$ 150,000,000$.

COMMISSIONER BELYEA: Million.

LEGISLATOR FERRETTI: And that can be spread that could be spread out to bars, restaurants --

COMMISSIONER BELYEA: Nail salons, hair salons.

LEGISLATOR FERRETTI: All these places that presumably took a substantial hit during Covid, correct?

COMMISSIONER BELYEA: Correct.

LEGISLATOR FERRETTI: And as a
result of them taking a substantial hit during Covid, that trickles down to the employees, right?

COMMISSIONER BELYEA: Correct.

Bartenders, waiters, nails, what do they call them --

COMMISSIONER BELYEA: Nail
technicians.
LEGISLATOR FERRETTI: All that does trickle down to all those workers, right?

That's the idea of it.
COMMISSIONER BELYEA: Well, to me that's my understanding of what the whole intent of that money is to be used for. Recovery.

LEGISLATOR FERRETTI: Recovery for lost revenue. Helping the employees, helping the businesses.

COMMISSIONER BELYEA: Right.
LEGISLATOR FERRETTI: The $\$ 150$
million, if that revenue was to be realized throughout the county, wouldn't that generate sales tax for Nassau County as well?

COMMISSIONER BELYEA: Sales tax, Hotel/Motel tax fees? We have thousands and thousands of rooms already held for this tournament.

LEGISLATOR FERRETTI: Do we have any numbers on the projections of sales tax and Hotel/Motel tax?

COMMISSIONER BELYEA: I don't.
LEGISLATOR FERRETTI: Okay, but it's not hard to figure out. Right? 8.675 divided by two we got about half of it times 150 million is a lot of money.

COMMISSIONER BELYEA: A lot of money.

LEGISLATOR DRUCKER: I just want to respond to Legislator Ferretti.

As a lawyer, yes, we are often asked to interpret statutes. But in this particular case, if there is ambiguity in the statute, I would submit that the error should go towards -- the interpretation should go towards the residents, the taxpayers, the people who are in need because of substance abuse, opioid addiction treatment facilities. If there's any sort of leeway in interpreting the statute, let's opt for going in that direction rather than the tourism. That's all I'm saying.

And I don't disagree with Legislator Ferretti, that all of the goals of this
\$150 million and how it's going to trickle down. Yeah, theoretically, that makes sense. And it would go that way. But even you said yourself, it's an estimate. There's no quantifiable data driven to this at all. It's all speculation and conjecture. What if it doesn't turn out that way? What if it's a big flop? What if there are weather conditions that impact the turnout? What if ticket sales aren't what they are projected? Again, I'm not saying that in theory, this trickle down will benefit a lot of people, a lot of businesses, the County. But I still think the priority -the Hotel/Motel tax can be used in a lot of other ways, rather than having to invade money that should be spent for people who are really affected and afflicted by substance abuse. That's all I'm saying. And if it comes down to an interpretation of a vague, ambiguous statute, let's opt for going in the other direction, not towards promoting
promotion and tourism.

Thank you.
LEGISLATOR FERRETTI: Thank you.
Just very quickly.
Arnie, I don't necessarily disagree with you, except for the fact that it is not ambiguous at all, and I'll just read from it: "To respond to public health emergency or its negative economic impacts, including assistance to households, small businesses and nonprofits, or impacted industries such as tourism, travel and hospitality". That's not ambiguous. It's black and white.

Thank you.
CHAIRMAN KOPEL: Ms. Bynoe.
By the way, $I$ just want to point out everybody. We're not even talking about the contract anymore. Not for a while, which is what this was supposed to be about.

LEGISLATOR BYNOE: I hear, Mr.
Ferretti and I don't disagree that we
should be investing into our economy by way of tourism. I believe that it's a justifiable use. I just think that it's not balanced. It's not balanced based on the needs that we have here, that we can have some level of a celebration. And we should look to find ways to bring other entities here to invest also, because I believe we're getting a cricket stadium out of Cantiague Park by way of this; is that correct?

COMMISSIONER BELYEA: Cricket field. LEGISLATOR BYNOE: Field, not a stadium. That's what I meant. COMMISSIONER BELYEA: And batting cages.

LEGISLATOR BYNOE: And batting cages.

So I believe in all that. We should be utilizing this money for all that it was intended for. It was purposed to have multiple uses. I'd just like to see the same energy that's put behind this tourism component, to be put behind the
programs, put behind the essential needs that are unmet. And I'm not an economist.

I'm not a social worker. I'm not an
economist. I don't want to be a jack of all trades and master of none. So what I do is rely on people in the industries. And I have proof that in this inflationary economic condition that we find ourselves in based on the research and the publication and Econ Focus, a reputable financial publication, that we could make as little as $\$ 0.50$ on the dollar that we spend.

So my point today on the record is to look at the justification and for us as a body, to listen to the justification that was presented to us by Mr. Persich, who said that it was upwards of $\$ 3$. It is not in this inflationary market. It could be as little as $\$ 0.50$ on the dollar, especially since we haven't even taken into account how much we will spend on law enforcement to protect the area. We haven't even looked at that.

So when we say that we want to do good for everyone in our communities based on economic conditions utilizing this money, we should know what that means. Because it wasn't too long ago that at the UBS arena, they quickly did an analysis and determined how much extra money was going to be needed for a rap concert. But we haven't done it for the cricket. I hear crickets.

COMMISSIONER BELYEA: No, no. We have, we have. But for the stadium events, we haven't done it for the watch parties.

LEGISLATOR BYNOE: We all of that should be taken into account. All of it. COMMISSIONER BELYEA: Working on it.

LEGISLATOR BYNOE: Overnight we found out how much it was going to cost. And we charged the folks at UBS or the promoter there. And we have all of this time that has been allotted to you to be able to do that analysis so we as a Body could determine whether we're looking at




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CHAIRMAN KOPEL: Comptroller. The next two contracts with the Comptroller's office. How are you? Number E17 with Deloitte and Touche.

MR. CASOLARO: Yes. Good afternoon, Legislators. Charlie Casolaro, Chief counsel to the Nassau County Comptroller.

There is one contract and one amendment for you to consider today. The first one is with Deloitte and Touche through Nassau County, through the Comptroller's Office. And that's a contract to help the County in their preparation of their ACFR, Annual Comprehensive Financial Report. It's a rather complex report drawn upon different financial statements from each department in the County.

This is a four year contract with a maximum amount of $\$ 649,000$. It was acquired through an RFP process. There were three proposers. The Committee chose Deloitte. We're asking for an initial encumbrance of $\$ 122,270$. It's necessary
and needed. Our ACFR is due June 30th, and we'd ask that it's approved.

CHAIRMAN KOPEL: Anyone? Mr.
Drucker.
LEGISLATOR DRUCKER: One quick question, are there any state regulations compelling or obligating the Comptroller's Office to utilize or engage in these outside contracts? Because I understand it's been done for a while. Do you know anything about what the history of this is?

MR. CASOLARO: Legislator Drucker, I don't know if there's any state rule, statutory rule that says we must use outside vendors. But $I$ will tell you that the process of preparing these reports, because of the GASB rules from the Government Accounting Standards Board, have become so complex that we need outside vendors to assist us in reconciling. I don't know if there's any specific statute. We've been using outside agencies for $10-12$ years, but I
don't know of any specific statute.
LEGISLATOR DRUCKER: Okay. So about
10 or 12 years the Comptroller's Office has been used utilizing these third party vendors.

MR. CASOLARO: Yes, yes. And especially since the reporting and requirement standards have become more and more complex.

LEGISLATOR DRUCKER: Okay. Thank you.

MR. CASOLARO: Thank you.
CHAIRMAN KOPEL: Anyone else?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: Let's move on, E18.
MR. CASOLARO: Thank you.
The second item is an amendment with the vendor Crowe.

This is to assist the County in preparing their pronouncements and financial disclosures in the financial impact and reporting of leases pursuant to GASB ' 87 and GASB ' 96.

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    GASB, Government Accounting
Standards Board '87 is a section of
ground leases that the County has to make
an evaluation on and a financial analysis
and report.
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    And '96 is IT subscriptions and
    leases that the County must report.
We've asked to increase the funding
to $\$ 102,000$ for Crowe. These reports are
also becoming more and more complex, and
we need these outside vendors to help our
departments and assisting with this
preparation. So I'd ask that this be
approved.
CHAIRMAN KOPEL: Any questions?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: Okay. Thank you.
MR. CASOLARO: Thank you.

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CHAIRMAN KOPEL: Okay, so we're going to vote, I think. Let me call them in bulk. Except for one. Except for 19.
(Whereupon, Public member expresses the want to have public comment.)

CHAIRMAN KOPEL: We'd love to hear you, Miss Mereday.

MS. MEREDAY: Meta J. Mereday.
Reverend doctor in celebration and recognition of February, with the one added day being Black History Month, I want to start out with a quote:
"If you see a good fight, get in it." By Reverend Doctor Vernon Johns. And if you don't know who he is, this is your history assignment: Look him up.

I am very distressed as I stand here and I try to keep in within the three minutes, but as I said, have been sitting here for hours seething with regard to the complete disrespect and disregard for residents who are falling through the cracks including our veterans, our
seniors, our young people and the communities that Legislator Bynoe so eloquently stated are feeling and experiencing the gaps on a regular basis.

First of all, there was a company that was listed as an MWBE. It's a certified woman business enterprise. Not a minority, not a veteran. The lack of inclusion, the lack of equity, and the lack of distribution of resources to these impacted communities that pay their taxes equally, if not more so, continues to be an area of strong dissatisfaction. And I'm trying to be kind as I'm trying to start off the year a little more gentler.

But as I said at the end of 2023, when the opportunities were still lacking, when the access was still vacant in many areas, this is going to be a bumpy ride, clearly. And if Newsday does not get on the ball now to start investigating in February, we will have the same negative impact what we did with
the Sandy money that many people are now experiencing luxury vacations while residents, particularly on the South Shore, suffering. We need to do better. But it's a give in. We already know what this side of the room is going to do (indicating). I applaud the ones on this side of the room. They're still trying to fight the good fight for those of us who are struggling out here. To have contracts again, that are being awarded to people who are probably or indirectly afforded their funding to donate to campaigns when you do not have representation. And I've looked at some of these contracts, the information that's provided to the public is pithy. But one thing that $I$ see that it was not marked there is no MWBE participation. There is no service, disabled or veteran disabled business participation. I'm the one to draft it. Not any of you who were there before and after. I drafted the legislation that was put in this Body to
increase opportunities for veteran owned businesses, and it's still vacant. What is this all about? I don't know.

I know my time is up that I had to demand to get. I have more to say. But when we talk about drug support service programs, $\$ 10$ million for an advertising contract, and you're only going to give \$2 million to a public benefit facility hospital that is struggling and straining. You're just going to open more beds for what support system? The nursing staff shortage. You have physicians that are shortchanged and depression among doctors and physicians is second only to what's impacting our veterans.

We already know what you're going to do. I'm just hoping that Newsday can catch up before millions of dollars get wasted. This time, let's do a better job. Thank you.

RULES COMMITTEE 02.05.2024

CHAIRMAN KOPEL: On E15, E12, E16, E14, E17 and E18. All those in favor of those items, please so indicate by saying, "Aye."
(Whereupon, all members of
the Rules Committee respond in
favor with, "Aye".)
CHAIRMAN KOPEL: Any opposed?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: Those items are unanimous.

Now on E19, all those in favor, please say, "Aye".

LEGISLATOR MCKEVITT: Aye.
CHAIRMAN KOPEL: Aye.
LEGISLATOR FERRETTI: Aye.
CHAIRMAN KOPEL: Any opposed?
LEGISLATOR DERIGGI-WHITTON: Nay.
LEGISLATOR BYNOE: Nay.
LEGISLATOR DRUCKER: Nay.
CHAIRMAN KOPEL: So the vote is 4 to
3.

I'm going to place the Rules

## Committee and recess now.

Public safety is next. Thank you.
(Whereupon, recess, 3:18
p.m.- 4:27 p.m.)

CHAIRMAN KOPEL: Okay, we're back to Rules.

CHAIRMAN KOPEL: I'm going to call a number of items together. These are consent items, meaning items that have gone through other committees and have been agreed by the Majority/Minority that they require no further debate or discussion. And those items are numbers 13, 14, 15, 16, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31. On the Addendum, 40, 41. And that is it.

So the motion on that is made by Mr.
Kennedy and seconded by Ranking Member Delia DeRiggi-Whitton.

All in favor of these items, say, "Aye".
(Whereupon, all members of
the Rules Committee respond in
favor with, "Aye".)


RULES COMMITTEE 02.05.2024
resolution to confirm the County
Executive's appointment of Marissa Brown
to the Nassau County Industrial
Development Agency.
Motion by Mr. Ferretti, seconded by
Mr. Drucker.
Any debate or discussion on that.
(Whereupon, off the record
discussion.)
CHAIRMAN KOPEL: All those in favor of that nomination, please so indicate by saying, "Aye".

CHAIRMAN KOPEL: Aye.
LEGISLATOR MCKEVITT: Aye.
LEGISLATOR FERRETTI: Aye.
LEGISLATOR KENNEDY: Aye.
CHAIRMAN KOPEL: Any opposed?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: Any abstentions?
LEGISLATOR DERIGGI-WHITTON:
(Indicates.)
LEGISLATOR DRUCKER: (Indicates.)


RULES COMMITTEE 02.05.2024

CHAIRMAN KOPEL: Number 33 is to confirm the County Executive's reappointment of Samuel Nahmias to the Nassau County Bridge Authority.

Motion on that is by Mr. McKevitt and seconded by Ms. Bynoe.

Any debate or discussion?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: All in favor of these items, say, "Aye".
(Whereupon, all members of
the Rules Committee respond in
favor with, "Aye".)
CHAIRMAN KOPEL: Any opposed?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: Unanimous.

RULES COMMITTEE 02.05.2024

CHAIRMAN KOPEL: Number 34.
Resolution to confirm the County
Executive's reappointment of Vincent
Pasqua to the Nassau County Bridge Authority.

Motion by Mr. Drucker, seconded by Mr. Kennedy.

Any debate or discussion?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: All in favor of
these items, say, "Aye".
(Whereupon, all members of the Rules Committee respond in
favor with, "Aye".)
CHAIRMAN KOPEL: Any opposed?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: Unanimous.

CHAIRMAN KOPEL: Number 35 is a Resolution to appoint Marissa Brown, the board of directors of Nassau County Local Economic Assistance and Financing Corporation.

Motion by Mr. McKevitt and seconded by Ms. DeRiggi-Whitton.

Any debate or discussion on that.
(Whereupon, off the record discussion.)

CHAIRMAN KOPEL: All those in favor of that nomination, please so indicate by saying, "Aye".

CHAIRMAN KOPEL: Aye.
LEGISLATOR MCKEVITT: Aye.
LEGISLATOR FERRETTI: Aye.
LEGISLATOR KENNEDY: Aye.
CHAIRMAN KOPEL: Any opposed?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: Any abstentions?
LEGISLATOR DERIGGI-WHITTON:
(Indicates.)
LEGISLATOR DRUCKER: (Indicates.)


RULES COMMITTEE 02.05.2024

CHAIRMAN KOPEL: On the Addendum,
Number 36 would be a Resolution
authorizing County Executive to execute an Inter Municipal Agreement with

Levittown Union Free School District.
Motion on that is made by Mr.
Kennedy and seconded by Mr. Ferretti.
Any debate or discussion?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: All in favor of
these items, say, "Aye".
(Whereupon, all members of the Rules Committee respond in
favor with, "Aye".)
CHAIRMAN KOPEL: Any opposed?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: Unanimous.

RULES COMMITTEE 02.05.2024

CHAIRMAN KOPEL: Resolution 37 is a resolution authorizing an IMA with Village of Kings Point.

Motion by Mr. Kennedy and seconded by Ms. Bynoe.

Any debate or discussion?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: All in favor of
Number 37, say, "Aye".
(Whereupon, all members of the Rules Committee respond in favor with, "Aye".) CHAIRMAN KOPEL: Any opposed?
(Whereupon, no verbal response.)


CHAIRMAN KOPEL: Number 39 is an IMA with the village of East Williston.

Motion by Mr. Ferretti and seconded by Ms. DeRiggi-Whitton.

Any debate?
LEGISLATOR DERIGGI-WHITTON: Can we just make like a quick statement?

CHAIRMAN KOPEL: By all means.
LEGISLATOR DERIGGI-WHITTON: We're
gonna support this one as well. We're supporting all of them. If I could, I'm going to defer to Mr. Drucker. Thank you.

CHAIRMAN KOPEL: Sure.
LEGISLATOR DRUCKER: Thank you, Chair.

This is really more of an anecdotal comment by the Minority side.

In the interest of collegiality and bipartisanship, with respect to these particular CRPs, we recognize that they benefit the communities in which they are located, and we are going to approve them. But we are beseeching the Majority in the interest of fairness and

> bipartisanship, if the Majority will calendar our CRPs. I mean, you got a number of them here, and we feel like we're getting short shrift in that regard, and we're just asking. We have no hesitation at passing these --

CHAIRMAN KOPEL: And let me just
tell you that when they are submitted to us by the Administration, we will calendar them and approve them.

LEGISLATOR DRUCKER: We have your word on that?

CHAIRMAN KOPEL: No problem, sure.
LEGISLATOR DERIGGI-WHITTON: Can I
just add that that I think is where the problem lays. I have 11 I think that we're waiting on either IMAs or for it to be sent down. Seven or for first responders. I actually have like three different first responder groups that want to come down to the meeting. I've been actually told that mine are going to be held up because of my insistence on trying to get the opioid funding out. So

I've actually had staff that has been told that.

I don't want to have to write another column and have to have my firemen and have Seacliff Fire Department and Glenwood Landing Ambulance and Sands Point -- they all want to come down. They're waiting. And now I've been told that mine are not going to be followed up on or moved.

So I don't really know what to do as a legislator. I'm asking for your assistance. I realize that you're not the holdup, but if I'm being told they're being held up because of columns I'm writing about opioid funding, and then they are being held up, $I$ think it's a very poor message to my -- it's actually kind of funny, a lot of them have

Republican mayors and they don't even know what what the issue is.

I could move to the next step of having them come down, but I would really prefer not to have to do that. So if
there's any way we could find out if the IMAs can be approved or sent down. And the rest of the approval, as far as I know, on our end, everything should be set because they've been there for a while. They're all from like '22. CHAIRMAN KOPEL: We will mention your concerns to the Administration, and I have no doubt that they're listening in as well.

LEGISLATOR DERIGGI-WHITTON: Thank you.

CHAIRMAN KOPEL: Okay.
All in favor of Number 39, please so indicate by saying, "Aye".
(Whereupon, all members of the Rules Committee respond in favor with, "Aye".)

CHAIRMAN KOPEL: Any opposed?
(Whereupon, no verbal response.)

CHAIRMAN KOPEL: That is unanimous.

RULES COMMITTEE 02.05.2024

CHAIRMAN KOPEL: Number 42 is a resolution to confirm the County

Executive's appointment of Joseph
Manzella to the Nassau County IDA.

Motion by Mr. McKevitt, seconded by
Mr. Ferretti.

Any debate or discussion?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: All in favor of these items, say, "Aye".
(Whereupon, all members of
the Rules Committee respond in
favor with, "Aye".)

CHAIRMAN KOPEL: Any opposed?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: That is unanimous.

CHAIRMAN KOPEL: Number 43 is a resolution to appoint Joseph M. Manzella to the Board of Directors of the Nassau County Local Economic Assistance and Financing Corporation.

Motion by Ms. DeRiggi-Whitton, seconded by Mr. Kennedy.

All in favor of these items, say, "Aye".
(Whereupon, all members of the Rules Committee respond in favor with, "Aye".)

CHAIRMAN KOPEL: Any opposed?
(Whereupon, no verbal
response.)
CHAIRMAN KOPEL: That item is unanimous.



| \$ | 85:12, 138:7 | 19 ${ }_{\text {[1] }}$ - 119:4 | 21 ${ }_{\text {[1] }}$ - 124:15 |
| :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { '87 } 87_{[2]}-117: 25, \\ & 118: 3 \\ & \text { ' } 96_{[2]}-117: 25, \\ & 118: 7 \end{aligned}$ | $\begin{aligned} & \mathbf{1 9 7 4}_{[]]}-34: 22 \\ & 1: 19_{[1]}-1: 22 \\ & \mathbf{1 s t}_{[1]}-85: 10 \end{aligned}$ | $\begin{aligned} & \mathbf{2 1 9} 9_{[2]}-38: 5, \\ & \mathbf{2 2} \\ & \mathbf{2 3}_{[1]}-124: 15 \\ & \mathbf{2 3}_{[1]}-124: 15 \end{aligned}$ |
|  |  | 2 | $\begin{aligned} & \mathbf{2 4}{ }_{[1]}-124: 15 \\ & \mathbf{2 5}_{[2]}-49: 10, \end{aligned}$ |
|  |  | 2 ${ }_{[4]}-8: 3,9: 8$ | 124:1 |
|  |  | 122:10 | 25\% ${ }_{[1]}-71: 7$ |
| $118: 10$ | $\mathbf{1}_{[14]}-7: 25,9: 4$, | 2.5 ${ }_{[4]}$ - 52:25, | 26 ${ }_{[1]}-124: 15$ |
| $\begin{aligned} & \mathbf{\$ 1 2 2 , 2 7 0} \\ & 115: 25 \end{aligned}$ | $\begin{aligned} & 36: 19,39: 15, \\ & 86: 13,86: 17, \end{aligned}$ | 59:21, 61:4, 61:22 | $27_{[1]}-124: 16$ |
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| $\begin{aligned} & 115: 25 \\ & \mathbf{\$ 1 5} \end{aligned}$ | 90:21, 90:22, | 20,000 ${ }_{[1]}-36: 25$ | 124:16 |
| $\begin{aligned} & \$ 150_{[3]}-105: 23, \\ & \text { 107:14, 109:2 } \\ & \mathbf{\$ 1 5 0 , 0 0 0}[1]-87: 8 \end{aligned}$ | $\begin{aligned} & 94: 3,97: 16, \\ & 97: 21,103: 9 \\ & 103: 13,103: 14 \end{aligned}$ | 200 ${ }_{[1]}-101: 18$ | $9_{[1]}-124: 16$ |
|  |  | 2014 ${ }_{[2]}$ - 38:16, |  |
|  | $1.4_{[1]}-8: 22$ | 40 | 3 |
| $\begin{aligned} & \$ 150,000,0000_{[1]}- \\ & 106: 7 \end{aligned}$ | $10_{[2]}-88: 20,117: 4$ | 20 | $3^{\text {[5] }}$ - 9:14, 97:1 |
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| \$5 ${ }_{[1]}$ - 103:13 | $\begin{gathered} 100 \%{ }_{[3]}-18: 5, \\ 23: 13,39: 3 \end{gathered}$ | 2020 ${ }_{[1]}-85: 10$ | 3.5 ${ }_{[1]}-86: 1$ |
| $\$ 52,000_{[1]}-83: 24$ |  | 2021 ${ }_{[3]}-38: 5$ | 3.7 ${ }_{[1]}-97: 13$ |
| $\begin{aligned} & \$ 556,328_{[1]}- \\ & 21: 21 \end{aligned}$ |  | 38:10, 74: | 3/29/2026 ${ }_{[1]}-8: 5$ |
|  | $\begin{aligned} & 11_{[1]}-136: 17 \\ & 12_{[4]}-49: 2,96: 25, \end{aligned}$ | $\mathbf{2 0 2 2}_{[12]}-15: 2$ | $30_{[1]}-124: 16$ |
| $\$ 6,750,000_{[1]}-$ |  | 37:13, 37:19, | 30th ${ }_{[1]}-116: 2$ |
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| $\begin{gathered} \mathbf{\$ 6 6 , 0 0 0} \\ 77: 25,78: 25 \end{gathered}$ | $13_{[3]}-49: 2,54: 9,$ | $\mathbf{2 0 2 3}{ }_{[6]}-21: 20$, | $33_{\text {[1] }}-128: 2$ |
|  | $\begin{aligned} & 124: 15 \\ & \mathbf{1 3 . 5}_{[1]}-54: 9 \\ & \mathbf{1 4}_{[2]}-72: 3,124: 15 \end{aligned}$ |  | $34_{[1]}-129: 2$ |
| \$85 ${ }_{[1]}-29: 12$ |  | 70:14, 77:11, | $35_{[1]}-130: 2$ |
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| $\begin{aligned} & \mathbf{\$ 9 3 , 0 0 0}{ }_{[1]}-57: 23 \\ & \mathbf{\$ 9 7 0 , 0 0 0} \end{aligned}$ | $\begin{aligned} & \mathbf{1 5}_{[2]}-54: 3,124: 15 \\ & \mathbf{1 5 0}_{[1]}-108: 6 \\ & \mathbf{1 5 5 0}_{[1]}-1: 16 \\ & \mathbf{1 6}_{[1]}-124: 15 \\ & \mathbf{1 7 2}_{[2]}-38: 4,38: 9 \end{aligned}$ | 2024 ${ }_{[6]}$ - 1:21, | $37_{[2]}-133: 2,$ |
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