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6 NASSAU COUNTY LEGISLATURE

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8 RICHARD NICOLELLO

9 PRESIDING OFFICER

10

11 RULES COMMITTEE

12

13 LEGISLATOR RICHARD NICOLELLO

14 CHAIR

15

16

17 Theodore Roosevelt Building

18 1550 Franklin Avenue

19 Mineola, New York

20

21

22 November 9, 2020

23 1:13 P.M.

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2     A P P E A R A N C E S :

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4     LEGISLATOR RICHARD NICOLELLO

5                     Chair

6

7     LEGISLATOR HOWARD KOPEL

8                     Vice Chair

9

10    LEGISLATOR STEVEN RHOADS

11

12    LEGISLATOR LAURA SCHAEFER

13

14    LEGISLATOR KEVAN ABRAHAMS

15                     Ranking member

16

17    LEGISLATOR DELIA DERIGGI-WHITTON

18

19    LEGISLATOR SIELA BYNOE

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2 LEGISLATOR NICOLELLO: I'm going  
3 to call the Rules Committee to order and  
4 request that Deputy Presiding Officer Kopel  
5 lead us in the Pledge of Allegiance.

6 Mike, would you call the roll  
7 please.

8 MR. PULITZER: You want the Rules  
9 Committee?

10 LEGISLATOR NICOLELLO: Yes.

11 MR. PULITZER: Rules Committee  
12 roll call. Legislator Siela Bynoe.

13 LEGISLATOR BYNOE: Here.

14 MR. PULITZER: Legislator Delia  
15 DeRiggi-Whitton.

16 LEGISLATOR DERIGGI-WHITTON:  
17 Here.

18 MR. PULITZER: Ranking Member  
19 Kevan Abrahams.

20 LEGISLATOR ABRAHAMS: Here.

21 MR. PULITZER: Legislator Laura  
22 Schaefer.

23 LEGISLATOR SCHAEFER: Here.

24 MR. PULITZER: Legislator Steven  
25 Rhoads.

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2 LEGISLATOR RHOADS: Present.

3 MR. PULITZER: Vice Chairman

4 Howard Kopel.

5 MR. PULITZER: Chairman Richard

6 Nicolello.

7 LEGISLATOR NICOLELLO: Here.

8 MR. PULITZER: We have a quorum

9 sir.

10 LEGISLATOR NICOLELLO: Is the  
11 inspector general here, Jodi Franzese? Before  
12 I call any of the contracts I wanted to know  
13 if there are contracts that still require  
14 additional investigation or the like from  
15 you?

16 MS. FRANZESE: Presiding Officer,  
17 we had six contracts that during our review we  
18 needed additional information for. For  
19 example, things like missing forms or missing  
20 information on the forms. I believe that four  
21 have been taken care of. We are waiting on  
22 one response from 141-20 Westchester  
23 Institute. We're still waiting on that if  
24 that helps.

25 LEGISLATOR NICOLELLO: That's the

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2 only one you're still waiting for a response  
3 on?

4 MS. FRANZESE: Yes. 141-2020.

5 And 155-2020 there was a response received  
6 from the vendor in response to our discovery  
7 of some news articles that we sent as part of  
8 our form and I forwarded that to -- I'm going  
9 to forward that maybe to Majority counsel so  
10 you can take a look at that and assess it.  
11 Other than that we are in a good place.

12 LEGISLATOR NICOLELLO: With  
13 respect to 155-20 do you still have  
14 outstanding questions or are you satisfied  
15 with it besides the Majority counsel.

16 MS. FRANZESE: There's  
17 explanations but the question of whether or  
18 not the explanations are enough to deserve a  
19 county contract we actually just received the  
20 responses so we are assessing it.

21 LEGISLATOR NICOLELLO: I'm not  
22 going to call that one now either. So then if  
23 something develops during the course of the  
24 day then we can call it and we will at that  
25 time.

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2 MS. FRANZESE: That's great. I  
3 will certainly let you know.

4 LEGISLATOR NICOLELLO: Thank  
5 you. We will proceed to the contracts portion  
6 of the Rules Committee. First off is -- I'm  
7 going to call all of these contracts at once.  
8 For the record A-44 of 2020 A-45, A-49, A-50.  
9 A-53, A-54, A-56, A-57, A-64, A-66 and A-69.

10 These are resolutions authorizing  
11 the commissioner of shared services to award  
12 and execute purchase blanket purchase orders  
13 for contracts between the county and All  
14 Island Equipment Corporation, Global Fueling  
15 Systems, Inc., Hinck Electrical Contracting,  
16 Jamaica Ash and Rubbish Removal, Contemporary  
17 Computer Services, Barnwell House of Tires, 3  
18 Gals Industrial, Tek84 and AC Lighting.

19 E-140, E-142, E-143, E-144, E-145  
20 E-147, E-148, E-149, E-150, E-151, E-152,  
21 E-154, E-156. U-4, U-5 and U-6.

22 These are resolutions authorizing  
23 the county executive to execute personal  
24 services agreements or amendments to personal  
25 service agreements between the county and N

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2 and P Engineering Architecture and Land  
3 Surveying, Ventek, Inc., Aciss Systems, EEO  
4 Consultants, M and J Engineering, Marcum  
5 Technology, Liro GIS, Svam International, De  
6 Bruin Surveying and Engineering, Lockwood,  
7 Kessler and Bartlett, Party Up Productions,  
8 All County Towing and Recovery, Raj  
9 Technologies, Forensic Anthropology Services  
10 L.L.C., David Lynn and Richard Serchuk.

11 Lastly, E-153 of 2020 is a  
12 resolution authorizing the county executive to  
13 execute a use and occupancy agreement between  
14 the county of Nassau and Global Soccer  
15 Consulting, Inc.

16 Legislator DeRiggi-Whitton makes a  
17 motion that we consider all of these and  
18 seconded by Legislator Schaefer. All these  
19 contracts are before us, and I would invite up  
20 Ken Arnold from the Department of Public  
21 Works.

22 Ken, before we proceed to the  
23 contracts I just want to indicate I'm going to  
24 ask you about the status of the security  
25 updates to this building.

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2 MR. ARNOLD: Yes, thank you. All  
3 the doors were received by our general  
4 contractor from the manufacturer. He's  
5 fabricating all the door locks and handles and  
6 hardware right now. He will be on-site  
7 November 16th to start the installation of the  
8 interior doors. We're talking three to four  
9 days per door and then we'll do the  
10 restoration of the walls and anything else  
11 that gets touched up right after that.

12 LEGISLATOR NICOLELLO: You will  
13 start on those items November 16th?

14 MR. ARNOLD: November 16th we've  
15 been told, yes.

16 LEGISLATOR NICOLELLO: Do you  
17 have a projected completion date?

18 MR. ARNOLD: There's four doors,  
19 four days a door, so probably three weeks.

20 LEGISLATOR NICOLELLO: Also we  
21 will be converting, with the exception of a  
22 couple of doors, to a key fob system?

23 MR. ARNOLD: That is correct.

24 LEGISLATOR NICOLELLO: When do  
25 you believe the key fob system will be in



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2 place?

3 MR. ARNOLD: There are a number  
4 of doors -- the rear door here is in place  
5 currently. There are a number of doors around  
6 the facility that are ready to be turned on.  
7 I believe we're just waiting to get a couple  
8 of other doors finished and I think in about  
9 the same time frame we should have all those  
10 doors activated.

11 LEGISLATOR NICOLELLO: So roughly  
12 three weeks. Anything I missed?

13 MR. ARNOLD: Just we have to  
14 speak on the next phase of work which is  
15 cameras and metal detection. That's the next  
16 phase to have a discussion on those points.

17 LEGISLATOR NICOLELLO: So once we  
18 pass this phase we can then start moving on to  
19 that?

20 MR. ARNOLD: Yes.

21 LEGISLATOR NICOLELLO: Does  
22 anyone have any questions whether you're on  
23 the committee or not for Mr. Arnold? Just so  
24 the public knows, we have been talking about  
25 this for probably close to a decade.

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2 MR. ARNOLD: It's a long time  
3 coming to get it done.

4 LEGISLATOR NICOLELLO: Thank you  
5 Ken. Why don't we start with the first two  
6 contracts which are A-44 and A-45 All Island  
7 Equipment.

8 MR. ARNOLD: These two contracts  
9 supply equipment to the department for our  
10 typical operations. A-44 is for three track  
11 loaders. They're small pieces of equipment  
12 that we use throughout the department to deal  
13 with snow removal, our sidewalk work, recharge  
14 basins drains. So, All Island was the only  
15 bidder on that bid.

16 A-45 is for pay loaders. Pay  
17 loaders are integral to our operation. This  
18 is to buy six pay loaders. We have a fleet of  
19 I think around 12 or 14, I forget the exact  
20 number right now. It's about half of our pay  
21 loader replacement. Our pay loaders are  
22 currently seven years old. So it's time to  
23 get them ordered because it takes about a year  
24 to get this equipment and this is integral to  
25 our snow operation and everything else that

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2 our department does.

3 LEGISLATOR NICOLELLO: Anyone  
4 have any questions on these? Hearing none,  
5 why don't we go to the next which is A-49.

6 MR. ARNOLD: A-49 is a contract  
7 for field dispenser maintenance and repair.  
8 We had three bids. Our annual usage is about  
9 \$450,000. We have about 15 fueling sites.  
10 This contract will be used for that operation  
11 to make sure all our fueling sites remain in a  
12 good state of repair and are working when we  
13 need them.

14 LEGISLATOR NICOLELLO: Any  
15 questions? Go to A-50.

16 MR. ARNOLD: A-50 is our contract  
17 for our vascular or draw bridge maintenance  
18 and repair. We have two of those bridges,  
19 Bayville and Long Beach. This contract  
20 supplements our staff things for things our  
21 guys can't address. Most mainly electronic  
22 and instrumentation.

23 Hinck was the single bidder on this  
24 project. They specialize on these types of  
25 work throughout the county both the state and

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2 our bridges. This is a very important  
3 contract for the department. If something  
4 happens these guys respond within three hours  
5 and deal with our issues.

6 LEGISLATOR NICOLELLO: We have an  
7 issue with one component of this which is the  
8 appointment of bridge operators. We have a  
9 question and it was civil service's question  
10 too as to whether it was a title position or  
11 whether we could actually contracted for  
12 that?

13 MR. ARNOLD: The reason we did  
14 that, and I talked to the president, is, with  
15 COVID especially, we wanted to make sure that  
16 if we had a bind and we didn't have any  
17 operators available that the bridges had  
18 manpower. It's not our intention to use that  
19 unless there's a dire emergency. But the  
20 department has, I forget the exact number, I  
21 think 11 bridge operators, and if we did have  
22 an outbreak in one of those two facilities we  
23 felt that we had to have a supplemental staff  
24 in case of an emergency.

25 LEGISLATOR NICOLELLO: I

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2 appreciate your response but we actually would  
3 probably have to hear from the CSEA as well as  
4 have our attorneys just confirm that this is  
5 actually something that legally we can do.  
6 What I would like to do at this point is table  
7 this and we can of course consider this in two  
8 weeks or four weeks.

9 MR. ARNOLD: I just believe the  
10 contract that we currently have expires in  
11 December at some point. We don't want to have  
12 a lapse in service with the contract. I  
13 believe two weeks delay would be okay but  
14 December is a fickle point for me.

15 LEGISLATOR NICOLELLO: That gives  
16 us sufficient time. We will be meeting again  
17 on the 23rd.

18 MR. ARNOLD: Understood. That's  
19 fine.

20 LEGISLATOR NICOLELLO: We can  
21 have a Rules Committee at that time.

22 MR. ARNOLD: I realized that  
23 might come up today.

24 LEGISLATOR NICOLELLO: Legislator  
25 DeRiggi-Whitton.

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2 LEGISLATOR DERIGGI-WHITTON: Ken,  
3 I was also approached by the bridge operator  
4 in Bayville just saying that he worried about  
5 the manpower that the county has. Two of them  
6 are going out for medical reasons and he  
7 thinks that we're going to be really down to  
8 the bare bones. Do you know what the status  
9 is with the operators?

10 MR. ARNOLD: We've been talking  
11 with OMB about getting permission to deal with  
12 our bridge operations because a lot of them  
13 are of age. We have a couple of newer guys.  
14 But a lot of them are at the age where they're  
15 getting ready to retire. We've lost a couple  
16 of them the last couple of years. It is on  
17 our radar to deal with that. This is more to  
18 deal with a COVID-type emergency where we  
19 didn't have any staff.

20 LEGISLATOR DERIGGI-WHITTON: I  
21 completely understand. It just reminded me of  
22 that conversation. So thank you.

23 LEGISLATOR NICOLELLO: It is a  
24 concern of ours, however, that a position that  
25 is civil service and requires certain

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2 requirements that we would be contracting out  
3 those positions. So we would A, it's not  
4 legal to do that. And B, we want to make sure  
5 that every effort was made to hire people  
6 through the appropriate channels of civil  
7 service. We just have to check on those  
8 things.

9 MR. ARNOLD: Understood.

10 LEGISLATOR NICOLELLO: Motion to  
11 table by Legislator Rhoads. Seconded by  
12 Legislator Schaefer. All in favor of tabling  
13 signify by saying aye. Those opposed? It is  
14 tabled. Carries unanimously.

15 Let's go on to the next one A-53.

16 MR. ARNOLD: A-53 is a rubbish  
17 removal contract for county buildings and  
18 parks. This contract was split between two  
19 vendors. This is the vendor that will do all  
20 our building facilities, Jamaica Ash. We had  
21 three bid total. Annual usage is about \$3  
22 million.

23 LEGISLATOR NICOLELLO: Any  
24 questions? Let's go to the next one.

25 MR. ARNOLD: A-57 is our tank

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2 alarm maintenance and repair and installation  
3 contract. This is associated with our consent  
4 order with tanks. We've had this contract for  
5 many years. This is the replacement  
6 contract. We have 450 fuel tanks 150  
7 locations. This contract will ensure that we  
8 have all working alarms and maintenance back  
9 to our central monitoring system in addition.  
10 We had three bids. The contracted annual  
11 usage is about \$550,000.

12 LEGISLATOR NICOLELLO: Any  
13 questions or discussion? Legislator  
14 DeRiggi-Whitton.

15 LEGISLATOR DERIGGI-WHITTON: Are  
16 we in pretty good standing now with the  
17 tanks? I know a few years back we had some  
18 issues with them leaking.

19 MR. ARNOLD: We're close. Once  
20 we get these contracts up and running I'll be  
21 much happier. Glen Cove was one of the tanks  
22 we had to remove. This body approved that  
23 contract. NICE bus facility that job is in  
24 final closeout. This is the last bit of work  
25 that I have to get the contracts through on.



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2 LEGISLATOR DERIGGI-WHITTON: So  
3 we're getting there with them?

4 MR. ARNOLD: Yes.

5 LEGISLATOR NICOLELLO: Anything  
6 else? Let's move on to the next one.

7 MR. ARNOLD: A-69 or --

8 LEGISLATOR NICOLELLO: I think  
9 A-69.

10 MR. ARNOLD: A-69 is an  
11 electrical supply contract. We had five  
12 bids. The bid is being split with Aetna.  
13 This vendor will be supplying certain items  
14 that they were lowest bidder on. Our facility  
15 shop utilized their materials.

16 LEGISLATOR NICOLELLO: Any  
17 questions or discussion? No. Let's keep  
18 moving. E-140 is the next one, Nelson and  
19 Pope.

20 MR. ARNOLD: E-140 is a design  
21 contract for Long Beach central traffic signal  
22 expansion. This is 80 percent reimbursement.  
23 We had eight bids. Nelson and Pope was the  
24 highest ranked and also the lowest cost.  
25 Their MWBE is 18 percent.

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2 LEGISLATOR NICOLELLO: Any  
3 questions on this one? Or discussion?

4 MR. ARNOLD: Next one is E-145.

5 LEGISLATOR NICOLELLO: Yes. I'm  
6 sorry. You're right.

7 MR. ARNOLD: This is a contract  
8 amendment for M and J Engineering. They are  
9 one of our on call construction CM contracts.  
10 We're adding \$2 million to the cap. I want to  
11 note this is a MWBE firm that we are actually  
12 utilizing.

13 LEGISLATOR NICOLELLO: Very  
14 good. Any questions or discussion? Let's go  
15 to the next one, 151.

16 MR. ARNOLD: E-151 is the  
17 construction management contract for the Glen  
18 Cove bulkhead replacement. We had seven firms  
19 submit LKB was the highest technically ranked  
20 firm and their MWBE participation is 20  
21 percent.

22 LEGISLATOR NICOLELLO: Any  
23 questions or discussion on this one?  
24 Legislator DeRiggi-Whitton.

25 LEGISLATOR DERIGGI-WHITTON: I

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2 spoke with the inspector general and she  
3 mentioned that Chesterfield is pretty much  
4 approved at this point.

5 MR. ARNOLD: We're hoping that  
6 will be untabled today.

7 LEGISLATOR DERIGGI-WHITTON:  
8 We're hoping to support that. I know Glen  
9 Cove is very glad to have this contract  
10 moving.

11 LEGISLATOR NICOLELLO: I don't  
12 know that anyone told us we were going to  
13 untable Chesterfield.

14 LEGISLATOR DERIGGI-WHITTON: I  
15 don't know if it is or not but I just wanted  
16 to say.

17 LEGISLATOR NICOLELLO: All right  
18 Ken. Is there anything else on the regular  
19 agenda that's yours?

20 MR. ARNOLD: No. Couple of  
21 things on the tabled agenda.

22 LEGISLATOR NICOLELLO: I'm going  
23 to go a little out of order with respect to  
24 one contract we're going to call it for a vote  
25 now. That would be E-140 of 2020. Any debate

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2 or discussion? All in favor signify by saying  
3 aye. Those opposed? Who's abstaining? All  
4 three members of the Minority? Okay. So it  
5 passes by vote of four in the affirmative and  
6 three abstaining.

7 Now we move on to the information  
8 technology contracts. First one will be A-54  
9 2020. It's a contract with Contemporary  
10 Computer Services, Inc.

11 MS. STANTON: Nancy Stanton, IT  
12 commissioner. A-54 2020 Contemporary Computer  
13 Services, Inc. This contract is used to  
14 support the needs of several departments IT,  
15 clerk, OEM etcetera. We are requesting \$2.5  
16 million over a five year term. This contract  
17 allows us to obtain technical expertise for  
18 the county's mainframe and maintenance on  
19 mainframe equipment. Our approximate run rate  
20 is \$350,000 annually.

21 LEGISLATOR NICOLELLO: Any  
22 questions on this one? Move on to the next  
23 one which is E-148.

24 MS. STANTON: I do have E-142.

25 LEGISLATOR NICOLELLO: That's you

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2 also?

3 MS. STANTON: Yes. We supply the  
4 staff for the human services.

5 LEGISLATOR NICOLELLO: Let's do  
6 E-142 as well now.

7 MS. STANTON: E-142-20 Ventek,  
8 Inc. This amendment is to increase funds by  
9 \$220,000. We are also extending the contract  
10 one year through September 19, 2021. This  
11 allows time for the RFP to go out. A new RFP  
12 to go out. We use this vendor for programing  
13 system analysis services at HHS. This vendor  
14 is women and minority owned and it's 70  
15 percent state reimbursed.

16 LEGISLATOR NICOLELLO: Any  
17 questions or discussion? Let's go on to the  
18 next contract.

19 MS. STANTON: 148-2020 Liro GIS.  
20 This new contract is for supplemental staffing  
21 services for various IT projects. Contract  
22 term is three years with two one-year renewals  
23 for a total term of five years. We are  
24 encumbering \$95,000 at this time. We  
25 currently use this vendor for supplemental

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2 staffing for GIS tax mapping for the  
3 assessment department.

4 LEGISLATOR NICOLELLO: Any  
5 questions or discussion? E-149.

6 MS. STANTON: E-149 2020 SVAM  
7 International. This new contract is for  
8 supplemental staffing services for various IT  
9 projects. Contract term is three years with  
10 two one-year renewals for a total of five  
11 years. We are encumbering \$400,000 at this  
12 time. We currently use this vendor for  
13 supplemental staffing ERP project, cash bail,  
14 treasurer's office, web applications, parks  
15 department. And this vendor is also minority  
16 owned.

17 LEGISLATOR NICOLELLO: Is this a  
18 new contract or is it an amendment?

19 MS. STANTON: This is a new  
20 contract.

21 LEGISLATOR NICOLELLO: What were  
22 the areas that were covered by this contract?

23 MS. STANTON: Primarily it's  
24 Peoplesoft at this time but we are supporting  
25 the treasurer's office, some web applications,

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2 parks department we're building a new system.  
3 Those are coming to conclusion. Hopefully the  
4 next month or two we'll be letting some people  
5 go.

6 LEGISLATOR NICOLELLO: Did you  
7 say cash bail as well?

8 MS. STANTON: Yes.

9 LEGISLATOR NICOLELLO: So you'll  
10 be working with which department? Police.

11 MS. STANTON: Treasurer.

12 LEGISLATOR NICOLELLO: How does  
13 that work?

14 MS. STANTON: They take in cash  
15 bail and we built an application so they can  
16 track it.

17 LEGISLATOR NICOLELLO: They're  
18 tracking the financial component to it?

19 MS. STANTON: Yes.

20 LEGISLATOR NICOLELLO: Anyone  
21 else have any questions or discussion? No.  
22 Go to the next one.

23 MS. STANTON: E-150 2020 Gayron  
24 De Bruin. This amendment is to extend the  
25 current contract for six months through

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2 February 20, 2021. We have drafted a new GIS  
3 contract and will be sending it to vendor in  
4 the next few weeks. DPW recently used this  
5 contract for planning census project. This is  
6 only an extension of time, no additional funds  
7 are needed.

8 LEGISLATOR NICOLELLO: Any  
9 questions? Nope. 156.

10 MS. STANTON: E-156 2020 Raj  
11 Technologies. This new contract is for  
12 supplemental staffing services, various IT  
13 projects. Contract term is three years with  
14 two one-year renewals for a total of five  
15 years. We are encumbering \$250,000 at this  
16 time. We currently use this vendor to  
17 supplement staffing for Peoplesoft as well as  
18 the police department and this is a  
19 minority-owned vendor as well.

20 LEGISLATOR NICOLELLO: There are  
21 a number of contracts today, seems likes every  
22 meeting, for supplemental staffing. Is there  
23 any sort of a general master plan for your  
24 department to move away from supplemental  
25 staffing and to use in-house personnel?



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2 MS. STANTON: Absolutely. That  
3 is the goal. We have reduced it by 50 percent  
4 in the last year. We are looking by the end  
5 of the year we'll probably be replacing  
6 another four or reducing by four.

7 LEGISLATOR NICOLELLO: Good.

8 MS. STANTON: We're trying very  
9 hard.

10 LEGISLATOR NICOLELLO: Any  
11 questions or discussion? Do you have any  
12 other contracts? That's it?

13 MS. STANTON: That's it.

14 LEGISLATOR NICOLELLO: Next  
15 contract is A-56 2020 with Barnwell House of  
16 Tires, Inc.

17 MR. FIELD: William Field, deputy  
18 inspector from the police department. First  
19 contract item A-56-20 is between the county  
20 and Barnwell Tires to award and authorize a  
21 blanket purchase order for the numerous  
22 agencies within the county. The solicitation  
23 was advertised in Newsday and posted on the  
24 Nassau County bid board. Nine vendors viewed  
25 it. Only one vendor bid on the solicitation.

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2 For the police department's  
3 purposes, they have the capability of  
4 providing the police department's fleet  
5 services with large quantities of tires,  
6 including specialty tires, in a rapid  
7 fashion. They're also able to deliver, which  
8 is very important. The maximum amount  
9 authorized under this blanket purchase order  
10 and all renewal options is \$850,000.

11 LEGISLATOR NICOLELLO: Does this  
12 also cover other departments besides the  
13 police department?

14 MR. FIELD: Yes. I believe so.

15 LEGISLATOR NICOLELLO: Any  
16 particular reason why the police department is  
17 taking the lead on this?

18 MR. FIELD: We use a significant  
19 number of the tires in all likelihood.

20 LEGISLATOR NICOLELLO: Any  
21 questions or debate or discussion? No. Let's  
22 go to the next one for the police department  
23 A-64.

24 MR. FIELD: Item A-64-20 is to  
25 authorize and award a blanket purchase order

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2 for ballistic helmets for the Nassau County  
3 Police Department with a contract with 3 Gals  
4 Industrial. This solicitation was advertised  
5 in Newsday as well and the bid solicitation  
6 board. 27 vendors viewed the bid. Two  
7 vendors actually did bid. The lowest  
8 responsible bidder was 3 Gals Industrial.  
9 They are both a women owned and small  
10 business.

11 These helmets will be utilized by  
12 the police department's emergency services  
13 unit as well as our Bureau of Special  
14 Operations. The maximum amount authorized  
15 under this purchase order is \$123,500. It  
16 will be funded by the police department's  
17 asset forfeiture funds.

18 LEGISLATOR NICOLELLO: What is a  
19 ballistic helmet?

20 MR. FIELD: These are the  
21 tactical helmets that the emergency services  
22 and bureau of special operations would use on  
23 tactical assignments such as an active shooter  
24 situation or something there like.

25 LEGISLATOR NICOLELLO: Any debate

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2 or discussion? Any questions? Let's go the  
3 next one A-47.

4 MR. FIELD: Item A-47-20 is a new  
5 contract for support services between the  
6 police department's information technology  
7 unit and Marcum Technology Incorporated. The  
8 term of this contract is three years with a  
9 maximum amount of \$330,000. The contract does  
10 not begin until it's executed.

11 Marcum Technology will provide the  
12 police department's IT department with  
13 essential services including database  
14 technical assistance, network technical  
15 assistance, security and vulnerability  
16 assessments as well as remediation  
17 assistance. These services will provide the  
18 PD's IT unit in not only creating  
19 self-sufficiency but also hardening the  
20 network to reduce vulnerabilities and provide  
21 resilience in the case of there being an  
22 unplanned outage.

23 Much of the department's Cisco  
24 device, s including routers and switches, this  
25 vendor will be able to assist with. It is a

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2 sole source purchase. Marcum has been  
3 providing the equipment and services to the  
4 police department IT for several years under  
5 previous purchase orders. With its prior  
6 experience and intimate knowledge of the  
7 police department's network, Marcum is  
8 uniquely qualified to assist with these  
9 services. It is a three-year contract for  
10 \$330,000.

11 LEGISLATOR NICOLELLO: Any  
12 questions or debate? No. We're good. Go on  
13 to the next one which I think is E-154.

14 MR. FIELD: E-154-20 is between  
15 the county and All County Towing and  
16 Recovery. This is an amendment to an existing  
17 contract to provided Nassau County Police  
18 Department with towing and storage of  
19 vehicles. These services need to be available  
20 24-7 to be able to tow, store and release the  
21 vehicles.

22 The purpose of this amendment is to  
23 renew and extend the contract for an  
24 additional one year and six months through  
25 July 15 of 2021. This contractor was selected

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2 as the highest scoring proposer for their  
3 assigned zones.

4 The county is in the process of  
5 issuing a new bid for these services. It is a  
6 revenue contract whereas the vendor does pay  
7 the county a franchise fee. Although the  
8 county is required to pay towing and storage  
9 fees when a vehicle is placed on the  
10 department hold.

11 The contract is late. Initially it  
12 was due to their collection of insurance and  
13 disclosure forms and then was delayed  
14 additionally by COVID-19.

15 LEGISLATOR NICOLELLO: Thank  
16 you. Any questions? Deputy Presiding Officer  
17 Kopel.

18 LEGISLATOR KOPEL: Why is the new  
19 contract preparation? You said there was  
20 insurance forms that were delayed and so  
21 forth, but why wasn't this advertised for a  
22 new contract earlier?

23 MR. FIELD: I believe my  
24 understanding was there were delays between --  
25 originally with getting some of the proper

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2 paperwork and then COVID.

3 LEGISLATOR KOPEL: That's the  
4 part I don't understand, forgive me. You  
5 would be getting that kind of paperwork from  
6 the successful bidder I would think or from  
7 other bidders, right?

8 MR. FIELD: Correct.

9 LEGISLATOR KOPEL: So what I was  
10 asking was, why are we extending this?  
11 Because we don't have a new bid package  
12 ready. Why don't we have a new bid package  
13 ready or didn't we have one in time so that we  
14 could have gotten this out?

15 MR. FIELD: I'm not 100 percent  
16 sure. That's unfortunately why we are in a  
17 situation to request the extension.

18 LEGISLATOR KOPEL: I get that.  
19 You're requesting an extension because you  
20 couldn't get the -- nothing to do with you. I  
21 understand. Nothing personal. I'm just  
22 wondering why, what the delay is. You don't  
23 know?

24 MR. FIELD: The way it was  
25 explained to me was it was related to there

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2 being some delays due to COVID and also some  
3 of those disclosures forms. And the hope was  
4 that the bid would be out by the end of this  
5 year so as we can award it as soon as  
6 possible.

7 LEGISLATOR KOPEL: I hear you, I  
8 don't understand it but we'll leave it. I'm  
9 not going to keep on going.

10 MR. FIELD: I'm sorry if I'm  
11 misunderstanding you.

12 LEGISLATOR NICOLELLO: Does  
13 anyone else have any questions or debate or  
14 discussion? Is that the last one inspector?

15 MR. FIELD: Yes, sir.

16 LEGISLATOR NICOLELLO: Thank you  
17 very much. Appreciate it. The next contract  
18 is relates to the correctional center and  
19 involves Tek84.

20 MR. GOLIO: Captain Michael  
21 Golio, sheriff's department. With me also is  
22 Sheriff James Dzurenda who will also speak on  
23 this issue.

24 Item A-66 is a request for the  
25 purchase of two Tek84 full body contraband



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2 detection scanners. This is a sole source  
3 purchase based on the unique design features  
4 and operations of these particular items.  
5 It's going to be funded -- for a maximum price  
6 of \$278,000 -- will be funded out of the asset  
7 forfeiture funds from the sheriff's  
8 department.

9 I think the sheriff wants to speak  
10 specifically.

11 MR. DZURENDA: James Dzurenda for  
12 the record. So, the Tek84 are systems that  
13 are being used around the country now because  
14 they are the lowest transmitting radiation  
15 imaging out of any of the other systems out  
16 there. The only difference too is that these  
17 are portable. The only portable systems in  
18 the United States. So we can bring them  
19 actually to housing units. They don't have to  
20 be a stationary units. Which is going to be a  
21 big deal when you're talking about incidents  
22 and what happens in a facility with moving  
23 dangerous people from one end of the facility  
24 to the other in the middle of an incident.

25 The Tek84s are also -- we have them

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2 being operated in the state already. I went  
3 to the New York State sheriffs meeting last  
4 week. It seemed like quite a few of the  
5 counties already have the Tek84s. And JFK  
6 airport is actually going on the Tek84s in  
7 another week.

8 They're a system that's up and  
9 coming and it actually has the lowest amount  
10 of, like I said, the radiation imaging and  
11 it's by far lowest, lower than what the  
12 state's health department is requiring out of  
13 the statute that went out.

14 LEGISLATOR NICOLELLO: Anyone  
15 have any questions specific to these  
16 scanners? Sheriff, since you're here, we do  
17 have some questions with respect to staffing  
18 at the correctional facility. We were  
19 informed by president Sullivan that the  
20 budgeted amount is 808. That the current  
21 staffing level is 748 and that they're  
22 probably going to lose 20 more by the end of  
23 the year. We're concerned about the staffing  
24 levels at the correctional center dipping  
25 below where it could be dangerous for the

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2 correctional officers themselves in many  
3 different ways.

4 When are we going to be able to put  
5 a class through to supplement staffing?

6 MR. DZURENDA: So those numbers  
7 are correct and our numbers of our inmate  
8 population are increasing as we speak as  
9 well. As we add on housing units to add the  
10 additional inmate population it also increases  
11 the number of need for staff above the even  
12 allotment that we have. Those numbers are  
13 unpredictable because, like I said, it's going  
14 up by the day. If we go up more -- one  
15 housing unit opening needs 20 additional staff  
16 to operate when you're talking about seven  
17 days a week and three shifts.

18 The academy class, I got a verbal  
19 that looks like we probably can push a class  
20 out in March of next year. Like you  
21 mentioned, we still have more staff that are  
22 retiring, so the numbers are increasing as  
23 well.

24 LEGISLATOR NICOLELLO: If you put  
25 a class out in the March you're probably not

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2 going to get the class actually into the  
3 facility until mid summer, correct?

4 MR. DZURENDA: That is correct.  
5 And it's only 40.

6 LEGISLATOR NICOLELLO: Is that  
7 going to be sufficient time? Is there a  
8 possibility -- is there an active list?

9 MR. DZURENDA: We have an active  
10 list. I mean, sufficient time, I mean, I'm  
11 trying to get it even sooner. We have a class  
12 of correctional officer short right now on our  
13 shifts. Two weeks ago we actually had to have  
14 correction officers work 24 hours a day  
15 straight shifts because we didn't have enough  
16 to run the facility.

17 LEGISLATOR NICOLELLO: Why would  
18 it take until March? We're in November now.  
19 Five months away. There's an active list. We  
20 have a need there. Why does it take until  
21 March?

22 MR. DZURENDA: We do have an  
23 active list. However, we require also the  
24 assistance of the Nassau County Police  
25 Department because they are the ones that do

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2 our background checks. They were currently  
3 working on a class that's coming in now for  
4 the police academy and then we are hoping that  
5 we can get assistance as soon as possible  
6 thereafter so that we can get the background  
7 checks done so we can actually hire 40 and  
8 make 40. But we do have enough on the active  
9 list now above 40. None to say that any of  
10 them will change their mind by the time we ask  
11 them but we do have enough as of now for a  
12 class.

13 LEGISLATOR NICOLELLO: Anyone  
14 else want? Legislator Rhoads.

15 LEGISLATOR RHOADS: Out of  
16 curiosity sheriff and I appreciate you  
17 answering these questions. My understanding  
18 is your current head count is 747?

19 MR. DZURENDA: That is correct.

20 LEGISLATOR RHOADS: And your  
21 budget head count for next year in the budget  
22 that we just passed was 808?

23 MR. DZURENDA: That is correct.

24 LEGISLATOR RHOADS: Do you  
25 project a need beyond the budgeted head

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2 count?

3 MR. DZURENDA: Right now I would  
4 say no but if you predict the way our  
5 population numbers are going there have to  
6 be. Our population numbers, our inmate  
7 population numbers are getting higher.

8 LEGISLATOR RHOADS: If that  
9 eventuality comes to pass because it sounds as  
10 though the way the numbers are increasing  
11 you're already having a shortage in terms of  
12 staffing. If, in fact, those numbers do  
13 exceed the budgeted head count of 808, the  
14 need exceeds the budgeted head count of 808,  
15 have there been any conversations within the  
16 administration as to how that's going to be  
17 handled? Whether you'll be able to bring on  
18 additional staff?

19 MR. DZURENDA: The only  
20 conversations we had on this is we can  
21 reevaluate and discuss at a later date if we  
22 think there's going to be a need for  
23 additional staff. That has not happened yet  
24 but that was brought up to me by OMB.

25 LEGISLATOR RHOADS: But

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2 considering the fact that there's sort of a  
3 three month lag time between the time that you  
4 actually a bring somebody into a training  
5 class, an academy class and then can actually  
6 put them out into a unit to actually function,  
7 might it not be better to have some of those  
8 conversations now as to how we're going to  
9 address that since we do seem to see once the  
10 courts open up you're going to wind up  
11 having -- your head count is going to  
12 increase.

13 MR. DZURENDA: I believe so on  
14 both these questions you asked.

15 LEGISLATOR RHOADS: How would  
16 that take place? Are you reaching out to the  
17 administration?

18 MR. DZURENDA: Yes, I have. I  
19 did contact the county exec office. We are  
20 having plans for a discussion of it. I just  
21 don't have dates that they're going to be.  
22 But that has happened last week. We have been  
23 in contact with each other to discuss  
24 potentials for having a class sooner and also  
25 if there's any potentials for increasing the

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2 numbers.

3 LEGISLATOR RHOADS: Thank you  
4 sheriff.

5 LEGISLATOR NICOLELLO: Anyone  
6 else have any questions? Thank you for your  
7 responses. And again, we would like to see  
8 that class to go out as soon as possible to  
9 get those new officers into the jail as soon  
10 as possible. Legislator DeRiggi-Whitton.

11 LEGISLATOR DERIGGI-WHITTON: How  
12 are you doing with the number of COVID cases?

13 MR. DZURENDA: Right now we have  
14 no officers positive. We have one inmate  
15 that's currently positive that's on the  
16 isolation period underway to be back into  
17 population and we have one deputy sheriff.

18 LEGISLATOR NICOLELLO: Legislator  
19 Schaefer has a question as well. We have  
20 having difficulty hearing you. What we will  
21 do is call her.

22 LEGISLATOR SCHAEFER: I just  
23 wanted to know how many machines that this  
24 included. Just one scanner? More than one?

25 MR. DZURENDA: It's two



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2 scanners. Eventually we probably should go  
3 with three. And probably be back here  
4 requesting some more seized asset money for  
5 three. That would give us one on each floor  
6 in our main building so we don't have to bring  
7 a portable scanner up in an elevator which  
8 could actually cause some potential damage  
9 when you take the top of the scanner off. In  
10 order to move the scanner through an elevator  
11 there are two feet on the top that have to be  
12 removed every time. It's not difficult to  
13 remove but every time you start altering the  
14 equipment it could throw off the  
15 accountability of it. Right now it's two and  
16 maybe down the road looking for three.

17 LEGISLATOR SCHAEFER: This amount  
18 includes service for it as well for any  
19 limited amount of time?

20 MR. DZURENDA: Yes, it has a  
21 maintenance plan that comes with it. Right  
22 now I believe the maintenance plan is two  
23 years. But that's all on negotiation on  
24 potentials for increase on that if we take the  
25 system.

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2 LEGISLATOR SCHAEFER: Thank you.

3 LEGISLATOR NICOLELLO: Anyone  
4 else? Thank you very much. We appreciate  
5 it. Next several contracts are with the  
6 district attorney's office, E-143 of 2020.

7 MR. MCMANUS: Bob McManus,  
8 district attorney's office. Item E-143-20 is  
9 an agreement with Asiss Systems Incorporated  
10 that provides the district attorney's office  
11 with an investigative case management system  
12 that uniquely integrates with the district  
13 attorney's current Sytech electronic  
14 surveillance systems and Legacy data  
15 collection systems.

16 Asiss Systems is the sole  
17 proprietor of the program software and is the  
18 only vendor equipped to provide consultation,  
19 installation, migration, conversion, support  
20 and maintenance. We have worked with Asiss  
21 now for over ten years.

22 LEGISLATOR NICOLELLO: Any  
23 questions? We're good. Go to the next one.

24 MR. MCMANUS: Item E-144-20 is a  
25 one-year agreement to provide implicit bias

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2 training to staff at the district attorney's  
3 office. EEO Consults, the vendor, provides  
4 diversity and inclusion solutions for  
5 organizational cultural assessments, strategic  
6 diversity planning, facilitated conversations,  
7 employ resource groups and EEO compliance.  
8 This organization will provide training to  
9 staff employed by our organization.

10 LEGISLATOR NICOLELLO: I see that  
11 they have provided training to college  
12 students, law school students, law firms and  
13 bar associations?

14 MR. MCMANUS: That's correct.

15 LEGISLATOR NICOLELLO: Any  
16 questions or discussion? I think we're good.  
17 Thank you Bob.

18 Next up are contract for the parks  
19 department, E-152 with Party Up Productions.

20 MS. KASO: Victoria Kaso with the  
21 Department of Parks. E-152 is a personal  
22 services agreement with Party Up Productions  
23 to provide event production and development  
24 when the parks department holds special  
25 events. It's for in the amount of up to

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2 \$50,000 a year only for services that are  
3 actually provided.

4 LEGISLATOR NICOLELLO: I guess  
5 the question with the pandemic is, how much  
6 need is the county going to have for their  
7 services in the short term?

8 MS. KASO: We don't expect to be  
9 using them in the immediate future but we do  
10 obviously hope to be able to provide the types  
11 of events we have used their services for in  
12 past.

13 LEGISLATOR NICOLELLO: The way  
14 it's structured you won't be paying them until  
15 the services are needed?

16 MS. KASO: No. Only when  
17 services are rendered.

18 LEGISLATOR NICOLELLO: Any other  
19 questions or discussion? E-153.

20 MS. KASO: E-153 is a use and  
21 occupancy permit with Global Soccer  
22 Consulting for the Butler building. This is  
23 an extension of their agreement that we  
24 previously had with them. We issued an RFP  
25 last year. We had three respondents. Global

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2 was selected as the top bidder or proposer and  
3 while we were in the process of negotiations  
4 and then also getting the national parks  
5 services approval for the agreement this is  
6 the extension in the interim.

7 LEGISLATOR NICOLELLO: Any  
8 questions? Any debate or discussion?

9 LEGISLATOR SCHAEFER: So, I know  
10 this has to go through the National Park  
11 Service issue. Do we have the same problem  
12 before where they deny the permit or their  
13 approval and we had to go back for it? What  
14 happened in the past?

15 MS. KASO: Previously there was  
16 an RFP that was issued. Global1 was  
17 selected. The National Park Service rejected  
18 their proposal as too grandiose for the Butler  
19 building in the Mitchel Field space. What we  
20 will be submitting to them will be a much more  
21 scaled down scope of work. So we are hopeful  
22 that we will be able to get their approval and  
23 move forward with this agreement.

24 LEGISLATOR SCHAEFER: They had a  
25 prior contract with the county; is that

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2 right?

3 MS. KASO: Yes. They've been the  
4 permittee there since 2009 I believe.

5 LEGISLATOR NICOLELLO: Anyone  
6 else?

7 LEGISLATOR SCHAEFER: Did the  
8 prior contract expire?

9 MS. KASO: Yes. So, we had an  
10 extension that went through March of this  
11 year. They were completely closed in April  
12 and June. This will be from July of this year  
13 through June 30th of next year.

14 LEGISLATOR SCHAEFER: And the  
15 amounts of revenue that's coming in that's  
16 different than what we've had previously,  
17 correct?

18 MS. KASO: It's only different  
19 for July and August because of obviously they  
20 haven't been up to full capacity. So part of  
21 the agreement was that they paid \$4,500 for  
22 July and August but going forward they're  
23 continuing to pay \$15,000 which is from their  
24 previous agreement. Their new agreement will  
25 have updated amounts and updated capital

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2 improvement investment.

3 LEGISLATOR SCHAEFER: This  
4 contract here this term is through June 30th  
5 of 2021, correct?

6 MS. KASO: Correct.

7 LEGISLATOR SCHAEFER: And there's  
8 an option to renew for one year. Will that  
9 come before the legislature, the option?

10 MS. KASO: Does the option come  
11 to the legislature? Can you repeat the  
12 question?

13 LEGISLATOR SCHAEFER: Does the  
14 option come before the legislature?

15 MS. KASO: Did it come before the  
16 legislature or is it coming before the  
17 legislature? Is it? Okay. Looks like it's  
18 at the discretion of parks but we do hope to  
19 have it solved by then and have the new  
20 agreement in place.

21 LEGISLATOR NICOLELLO: Any other  
22 questions Laura?

23 LEGISLATOR SCHAEFER: No.

24 LEGISLATOR NICOLELLO: Thank  
25 you. Legislator Bynoe.

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2 LEGISLATOR BYNOE: Hi Tori. How  
3 are you? Couple of questions. I wanted to  
4 know what's the estimated time for the  
5 construction at that site as a part of their  
6 plan?

7 MS. KASO: As part of their new  
8 proposal, I do not know that number off the  
9 top of my head but I can look to see if I have  
10 that in our records somewhere.

11 LEGISLATOR BYNOE: Before we come  
12 back to the full leg -- no, we're only  
13 approving this here. I guess my question also  
14 is, what's the value that would be added to  
15 our county facility based on some of the work  
16 that they were doing?

17 MS. KASO: I can get those  
18 numbers based on what their proposal in the  
19 current drafts of the agreement is. But that  
20 will be the next agreement that comes to you,  
21 not this extension.

22 LEGISLATOR BYNOE: Then it goes  
23 out to the federal government for the  
24 approval, right, for the park service. Is it  
25 a requirement that it has local approval



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2 before it goes to the federal government?

3 MS. KASO: We have to send the  
4 agreement to the federal -- to the National  
5 Park Service for approval. If there are any  
6 substantial changes after that we would have  
7 to resubmit it. So, efficiency probably isn't  
8 the right word to use in this case but if we  
9 can get everybody to sign off at least in  
10 theory here and then get the approval from the  
11 parks service then we wouldn't have to go back  
12 to the federal government.

13 LEGISLATOR BYNOE: That was my  
14 question. Just for efficiency, if it went to  
15 the federal government and got the approval  
16 there then we would know that it meets the  
17 needs of the federal government.

18 MS. KASO: We're currently still  
19 in negotiations with Global1. Once we get to  
20 a place where we feel it's to the point of  
21 National Park Service we will submit it to  
22 them right away.

23 LEGISLATOR BYNOE: When you say  
24 still in negotiation with them, I would think  
25 that if we're here voting on it today that it

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2 was fully negotiated.

3 MS. KASO: This is just a  
4 one-year extension from the current  
5 agreement. The new one will come to you.  
6 You'll get another say on it and you'll have  
7 everything laid out.

8 LEGISLATOR BYNOE: Okay. We will  
9 wait for that.

10 LEGISLATOR NICOLELLO: Any other  
11 questions? Thank you. I am going to call the  
12 contract E-155 with Realauction.com, L.L.C.  
13 The treasurer's office, I believe the  
14 treasurer would like to speak on that.  
15 Beaumont, how are you?

16 MR. JEFFERSON: Good afternoon.  
17 Beaumont Jefferson, county treasurer.

18 E-155 is a contract to conduct an  
19 annual online lien sale. Two vendors  
20 responded to this contract. In 2018 we  
21 transitioned from a four day in person sale  
22 which was held here in the county legislature  
23 to a one-day online sale. That sale was  
24 conducted by a company by the name of Grant  
25 Street. That contract expired and we went out

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2 to bid this year and two vendors responded.

3 We sell approximately 4,000 parcels  
4 which translates to \$40 million to the  
5 county. Tax sale buyers are charged \$20 fee  
6 for a lien certificate purchase and that is  
7 split between, the fee is split between the  
8 county and the vendor.

9 Tax sale purchasers are purchasing  
10 liens, they're not purchasing the property.  
11 They're are purchasing liens. And their  
12 investment can return anywhere from one  
13 percent to ten percent. No foreclosures can  
14 be done on any of those parcels until after  
15 two years and any residential property owner  
16 can file for a hardship if they cannot pay the  
17 liens.

18 The benefit of the online lien sale  
19 going from four days to one day is based on,  
20 when we did it back in 2018, was based on  
21 savings resources, saving time, saving dollars  
22 to the county and it increased our  
23 participation and it actually improved the  
24 rates the county received.

25 Initially when we thought about the

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2 online lien sale it was really for, again,  
3 resources, time and to bring more dollars to  
4 the county. Now with the COVID, with the  
5 pandemic, it's almost necessary to have this  
6 sale online.

7 It also provides tax sale buyers to  
8 go online, research the properties before they  
9 bid and they can do this 24 hours a day rather  
10 than doing all the research on the same day or  
11 a few days before and then sitting and  
12 bidding. It also reduces collusion.

13 Some of the things we identified  
14 when we first went up with the online lien  
15 sale was we needed to protect not only the  
16 county but also to protect novice buyers who  
17 we knew in Florida and in other states were  
18 not familiar with the process and they thought  
19 they were actually buying a property or  
20 interest in the property.

21 So, some of the things we have is a  
22 registration fee of \$175 per vendor. That  
23 discourages folks who in some states there's  
24 no registration fee so folks register and they  
25 bid. A lot of those bids end back up with the

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2 state or the county that's doing the bid.

3 There's also a minimum deposit of  
4 \$5,000 or ten percent of the total bid. They  
5 need a valid tax ID number. They need to  
6 submit a W-9. Again, so we are aware that  
7 those folks are legitimate bidders. Forfeited  
8 bids come back to the county.

9 To prevent any collusion we do not  
10 allow the second bidder where someone bids it  
11 up high, someone bids lower and then the  
12 higher bidder backs out leaving us with the  
13 lower bid. Any bids that are forfeited after  
14 the sale come back to the county.

15 The contractor that won the bid was  
16 Real Auctions. Real Auctions has been in  
17 business for 16 years, 55 employees and they  
18 conduct auctions in nine states.

19 There was some information that was  
20 provided to us on Friday and we asked the  
21 contractor or the vendor to provide us with  
22 some explanations on what was submitted to us  
23 by the IG's office.

24 I spoke to how we discourage  
25 fraudulent or novice bids a few minutes ago

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2 with the registration fee, requiring a minimum  
3 deposit, requiring that each vendor submits a  
4 valid tax ID number, W-9 and how the forfeited  
5 bids are actually handled by the county.

6 So, I believe you guys have this  
7 before you but I will just give you the  
8 findings. One of the findings was in Orange  
9 County rigged online tax auction. Again,  
10 these things are not the vendor. These are  
11 folks who were really using the online system  
12 to game the system and that's why we build in  
13 these procedures or policies within to stop  
14 this from happening.

15 In Florida there was a tax lien  
16 buyer. The only requirement for the bidder  
17 was to have a tax ID number and they did the  
18 bidding without a valid tax ID number.

19 There was some confusion in another  
20 county in Florida where you had novice bidders  
21 who were actually purchasing a bid on the  
22 condo association fee and not on the actual  
23 property taxes. On the site they had both  
24 property taxes and condo fees which were much  
25 lower than property taxes and the bidder

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2 thought they were actually bidding on the  
3 taxes and they were not.

4 There was also an incident where --  
5 it was really the state of New Jersey, and the  
6 vendor does provide quite a few counties in  
7 New Jersey with services and there was an  
8 investigation. An investigation into an  
9 insider deal but it was not the vendor  
10 involved in that investigation.

11 The last was a pair of individuals  
12 who, and I explained this earlier, who one  
13 individual bid it up high, the other  
14 individual bid it low and then the higher  
15 bidder dropped out. And in the state, this  
16 was Wayne County, Michigan, and the vendor  
17 advised Wayne County not to do that, actually  
18 give it to the second lowest bidder, and they  
19 did, and as a result you had one person who  
20 decided they were going to bid up high, drop  
21 out and would fall to the lowest bidder. We  
22 do not do that here in Nassau County. It goes  
23 back to the county. I'll stop there. If you  
24 have any questions.

25 LEGISLATOR NICOLELLO: We do have

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2 questions and I will be inviting the inspector  
3 general up. First, since I didn't have a  
4 motion on this before we're going to have it  
5 now. It's E-155, a resolution authorizing the  
6 county executive to execute a personal  
7 services agreement between the county and  
8 Realauction.com, L.L.C.

9 Moved by Legislator Bynoe.  
10 Seconded by Legislator Rhoads. I know that  
11 deputy Presiding Officer Kopel has a  
12 question.

13 LEGISLATOR KOPEL: Thanks  
14 Beaumont. Nice to see you. A couple of  
15 questions. First of all, approximately  
16 they'll be making approximately about \$45,000  
17 that's what I see for any of these auctions,  
18 right?

19 MR. BEAUMONT: Yes. They will  
20 get -- it's \$20 a fee.

21 LEGISLATOR KOPEL: The county  
22 gets 45,000 they get 45,000.

23 MR. JEFFERSON: Exactly.

24 LEGISLATOR KOPEL: Historically,  
25 what is the discount percentage on these liens



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2 as they're sold?

3 MR. JEFFERSON: The way the  
4 sale --

5 LEGISLATOR KOPEL: I understand  
6 how it works. I know what an auction is. But  
7 my question is, if you look at the historical  
8 discount at which these things are sold  
9 pursuant to the auction what would that come  
10 to? How much is the county, in other words,  
11 giving up in uncollected taxes by selling the  
12 lien as opposed to perhaps holding on and  
13 foreclosing itself?

14 MR. JEFFERSON: The average rate  
15 that we sell these liens after we split the  
16 differential --

17 LEGISLATOR KOPEL: What do you  
18 mean by splitting the differential?

19 MR. JEFFERSON: The  
20 differential. For instance, if you bid ten  
21 percent and you win the bid at ten percent you  
22 will get five, the county gets five percent.  
23 The reason why the lien buyer is buying this  
24 is really not to necessarily foreclose on the  
25 property but it's the interest they will

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2 receive.

3 LEGISLATOR KOPEL: I understand  
4 it's a very, very high rate of interest.

5 MR. JEFFERSON: The average is  
6 1.98 last year. Before we went to the lien  
7 sale, before we went to the online lien sale  
8 the average that we were paying the investors  
9 was 2.70. So by getting more people in and  
10 bidding lower we are now only paying out 1.98  
11 percent and we were at 2.70.

12 LEGISLATOR KOPEL: You're paying  
13 1.98 percent to whom?

14 MR. JEFFERSON: This is the  
15 average rate after we sell all the liens at  
16 different interest rates --

17 LEGISLATOR KOPEL: My question is  
18 this. Let's say you take a lien. It's for  
19 \$10,000 let's say, right? You're selling the  
20 lien to an investor, correct?

21 MR. JEFFERSON: Yes.

22 LEGISLATOR KOPEL: What is the  
23 investor paying for that lien? He's paying  
24 whatever he bids? Whoever wins the bid?

25 MR. JEFFERSON: He's paying

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2 whatever he wins that bid at.

3 LEGISLATOR KOPEL: In other  
4 words, he bids \$5,000 and he's the high bidder  
5 he wins it.

6 MR. JEFFERSON: Right.

7 LEGISLATOR KOPEL: So my question  
8 is, if you take the universe of bids, universe  
9 of winning bids, that would be a 50 percent  
10 discount in my example, correct? 50 percent  
11 discount off the face value of the lien?

12 MR. JEFFERSON: No, that's not  
13 the way the lien sale works. If you bid  
14 \$5,000 at the end of the day the county will  
15 recoup that \$5,000 and they will split the  
16 differential, whatever that interest rate is,  
17 between the county and the lien buyer.

18 LEGISLATOR KOPEL: In my example  
19 then the county would be giving up 25 percent  
20 at the end of the day as you put it?

21 MR. JEFFERSON: No, I don't agree  
22 with that. Legislator Kopel, if I sell -- if  
23 you come and you invest \$5,000 to me -- look  
24 at it like if you went to the bank and you  
25 said here's my \$5,000 and they're paying you a

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2 percentage rate. The county still gets back  
3 what the taxes due on that property is. What  
4 happens is the investor gets a percentage  
5 based on what they bid at. So, if you have  
6 some underwater properties that no one is  
7 interested in and the investor bids ten  
8 percent --, but most of the properties in  
9 Nassau County when it's all said and done and  
10 we do the average we pay at least I'll give  
11 you in 2020 we paid 1.98 percent.

12 LEGISLATOR KOPEL: I'm not going  
13 to take up the time. I'll study this on my  
14 own. Maybe I'll give you a call. The  
15 hardship cases what does happen?

16 MR. JEFFERSON: With a hardship  
17 case if your tax lien is bought by an investor  
18 it gives the property owner the ability to  
19 claim a hardship and they would go to the  
20 hardship review board and it allows them to  
21 then make payments, monthly payments into an  
22 account. And when they're finished paying the  
23 hardship we would then pay off the lien. It  
24 gives the property owner more time.

25 LEGISLATOR KOPEL: But ultimately

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2 they do have to pay the entire balance?

3 MR. JEFFERSON: Yes.

4 LEGISLATOR KOPEL: With interest  
5 I suppose?

6 MR. JEFFERSON: Yes, they're  
7 paying with interest. The only difference  
8 there is that if it remains an outstanding  
9 tax --

10 LEGISLATOR KOPEL: It's a  
11 forbearance type of thing.

12 MR. BEAUMONT: Right. It remains  
13 an outstanding tax.

14 LEGISLATOR KOPEL: Last  
15 question. You did mention condo fees. How  
16 does that get involved in the county lien  
17 sale?

18 MR. BEAUMONT: Condo fees in  
19 Nassau County we're not selling condo fees.  
20 That was an example that was given where you  
21 had folks in Florida who thought they were  
22 actually buying a property tax lien and they  
23 were actually purchasing condo fees and they  
24 were unable to foreclose on the property.

25 LEGISLATOR KOPEL: Thank you.

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2 LEGISLATOR NICOLELLO: Legislator  
3 Schaefer has a question.

4 LEGISLATOR SCHAEFER: Are we  
5 receiving a lower price per lien than we were  
6 previously or than we are currently with  
7 this?

8 MR. JEFFERSON: Yes, Legislator  
9 Schaefer. Going online allowed us to have  
10 more participants in the sale and as a result  
11 we were paying a lower interest rate to the  
12 bidders.

13 LEGISLATOR SCHAEFER: Is that  
14 something that was negotiated or is that the  
15 fee that they offer?

16 MR. JEFFERSON: No, that was a  
17 benefit of going online. When we did it in  
18 person here at the leg building we had  
19 anywhere from 30 to 50 participants in the  
20 sale. When we go online that number, I don't  
21 have it in front of me, but that number  
22 doubled. So as a result of having more  
23 individuals in the sale it made the bidding  
24 more competitive therefore driving down the  
25 rate.

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2 LEGISLATOR SCHAEFER: Thank you.

3 LEGISLATOR NICOLELLO: Any other  
4 legislators? I'd invite the inspector  
5 general's office up. I believe there were  
6 concerns raised about this particular  
7 contract.

8 MS. FRANZESE: Thank you  
9 presiding officer. I was listening to  
10 Mr. Jefferson. Our office provided to the  
11 legislature what we found during our review.  
12 I believe that Mr. Jefferson has addressed  
13 issues that came up in those news articles  
14 that we sent to you and his representations  
15 sounded very reasonable. I have no reason to  
16 doubt their veracity. At this point I don't  
17 have any, I mean our office we don't get to  
18 object, we don't have any objection to the  
19 contract.

20 LEGISLATOR NICOLELLO: Thank you  
21 very much. Appreciate that. Again, any  
22 questions? No. We will move on to the next  
23 contract.

24 Next contract which are with the  
25 medical examiner's office. U-4, U-5 and U-6.

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2 MS. KELLY: I'm Carolyn Kelly.

3 I'm the deputy medical for laboratories. With  
4 respect to the items on the agenda U-4-20 is a  
5 contract with Forensic Anthropology Services.  
6 This is a five-year contract in an amount not  
7 to exceed \$9,140 over the five-year term.  
8 This contract was advertised in Newsday. It's  
9 for services as needed to identify skeletons  
10 that are exhumed or skeletonized remains.  
11 Unfortunately, such a case happened recently  
12 with an exhumation of a body with connection  
13 to MS-13.

14 LEGISLATOR NICOLELLO: Any  
15 questions? Go to the next one.

16 MS. KELLY: The next one is  
17 U-5-20. This is also a five-year contract for  
18 forensic odontology services. These are  
19 dentists that conduct forensic analysis in  
20 order to identify mutilated remains through  
21 the use of existing dental records. They do a  
22 comparison.

23 This is a five-year contract with  
24 Dr. David Lynn. Also not in an amount to  
25 exceed \$9,140 over the five-year term broken



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2 down in an hourly rate that was set forth in  
3 the contract.

4 This contract was advertised in  
5 Newsday as well. Previously this has been  
6 done as a sole source contract. This time it  
7 was advertised in Newsday and the only two  
8 bidders were Dr. Lynn and Dr. Serchuk, who  
9 will be the next item on the agenda and it's  
10 the same type of contract. A five-year  
11 contract not to exceed \$9,140 over the  
12 five-year term.

13 LEGISLATOR NICOLELLO: I think  
14 you covered both. Any questions or  
15 discussion? Thank you very much.

16 Now we will have a vote. Actually  
17 before we have a vote on all these contracts I  
18 will ask for public comment. Seeing none,  
19 contracts that are up for a vote now are A-44,  
20 A-45, A-49, A-53, A-57, A-69, E-140, E-145,  
21 E-151, A-54, E-148, E-149, E-150, E-156, A-56,  
22 A-64, E-147, E-154, A-66, E-143, E-144, E-142,  
23 E-152, E-153, E-155, U-4, U-5 and U-6.

24 Any further debate or discussion?  
25 All in favor signify by saying aye. Those

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2 opposed? They all carry unanimously. Rules  
3 Committee will go into recess and we will  
4 return after the rest of the committees.

5 (A recess was taken.)

6 (Committee reconvened at 2:25 p.m.)

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2 LEGISLATOR NICOLELLO: We have a  
3 number of items that the Majority and Minority  
4 have consented that will be called together.  
5 They were debated and discussed in previous  
6 committees. These are 282, 2020. 283, 284,  
7 285, 295, 299, 300, 301, 302, 303, 304, 305,  
8 306, 309, 318, 319, 320, 321, 322, 323, 324,  
9 325, 326, 327, 328, 329, 330, 331, 334, 335,  
10 336, 338, 340, 341, 342, 343, 344. That's it  
11 for now.

12 Motion by Legislator Rhoads.  
13 Second by Legislator Walker. We have also  
14 addendum items to call as part of the consent  
15 calendar. It wasn't Legislator Walker. It  
16 was Deputy Presiding Officer Kopel.

17 We have addendum items. We need a  
18 motion to suspend the rules for those. Moved  
19 by Legislator DeRiggi-Whitton. Seconded by  
20 Legislator Schaefer. All in favor of  
21 suspending the rules signify by saying aye.  
22 Those opposed? Rules are suspended.

23 Continuing with items that are on  
24 the consent calendar. 346, 347, 348 on the  
25 first addendum. 352 and 353 on the second

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2 addendum. Again, all those items -- I'm going  
3 to withdraw actually 282 which was just tabled  
4 in the Rules Committee. So that is not part  
5 of the items that are part of the consent  
6 calendar.

7 As to all the rest of the items  
8 that I just called they went through  
9 committees a few moments ago. Again, it's  
10 been agreed by the Majority and Minority that  
11 these can be passed through today to the full  
12 legislature. Any public comment on those  
13 items? All in favor signify by saying aye.  
14 Those opposed? Carries unanimously.

15 Just the Rules only items. 310 of  
16 2020, a resolution authorizing the county  
17 executive to execute an intermunicipal  
18 agreement with the Village of New Hyde Park in  
19 relation to a project to procure and install  
20 an emergency generator and related items.

21 I will make that motion. Seconded  
22 by Legislator Rhoads. Any debate or  
23 discussion? Any public comments? All in  
24 favor signify by saying aye. Those opposed?  
25 Carries unanimously.

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2 317 is a resolution authorizing the  
3 adoption of the retention and disposition  
4 schedule for New York local government  
5 records.

6 Moved by Legislator Bynoe.  
7 Seconded by Legislator DeRiggi-Whitton.  
8 Mr. Butler from the clerk's office.

9 MR. BUTLER: John Butler, fiscal  
10 officer of Nassau County Clerk Maureen  
11 O'Connell's office.

12 The item before you formally adopts  
13 New York State's record retention schedule  
14 LGS-1. New York State Archives, a division of  
15 the Department of Education, revised the  
16 schedule for all municipalities and local  
17 governments across the state. The last  
18 schedule was adopted back in 1990 and is set  
19 to expire 12-31-20. The new schedule requires  
20 adoption by this legislative body in order to  
21 take effect on 1-1-21 and comply with state  
22 law.

23 The new schedule incorporates  
24 updates and revisions from the old schedule  
25 and merges them together with other

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2 municipalities across the state.

3 Without adoption the county has no  
4 legal basis to destroy records. The county  
5 would also be ineligible to apply for New York  
6 State Archive grants. The records management  
7 division of the county clerk's office has  
8 requested county agency heads to identify and  
9 update their records access officers. These  
10 officers will be trained by records management  
11 on the use of this new schedule after adoption  
12 by this body.

13 LEGISLATOR NICOLELLO: Thank you  
14 John. Any questions or discussion? Hearing  
15 none, all in favor signify by saying aye.  
16 Those opposed? Thanks.

17 333 of 2020 is a resolution  
18 authorizing the county executive to execute an  
19 intermunicipal agreement with the Town of  
20 Hempstead in relation to providing lifeguard  
21 services at Nickerson Beach.

22 Moved by Deputy Presiding Officer  
23 Kopel. Second by Minority Leader Abrahams.

24 MS. KASO: Victoria Kaso,  
25 Department of Parks. This is a five year

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2 intermunicipal agreement with the Town of  
3 Hempstead Parks Department to provide  
4 lifeguarding services at Nickerson Beach over  
5 the summer. It is for a maximum of \$300,000  
6 per year but we are encumbering \$165,000 based  
7 on previous years.

8 LEGISLATOR NICOLELLO: Thank  
9 you. Any questions or discussion? All in  
10 favor signify by saying aye. Those opposed?  
11 Carries unanimously.

12 337 of 2020 is a resolution to  
13 amend Resolution 387 of 2008 as last amended  
14 by Resolution 421 of 2019 to designate  
15 newspapers to publish and identify the real  
16 property listed by school district number  
17 located wholly or partly in the towns of  
18 Hempstead, North Hempstead and Oyster Bay,  
19 cities of Glen Cove and Long Beach on which  
20 real estate tax liens are subject to sale by  
21 the county treasurer for unpaid taxes.

22 Moved by Legislator  
23 DeRiggi-Whitton. Seconded by Legislator  
24 Rhoads. Any debate or discussion? Public  
25 comments? All in favor signify by saying

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2 aye. Those opposed? Carries unanimously.

3 There is one item left on the first  
4 addendum. That is 345 of 2020. A resolution  
5 authorizing the county executive to execute an  
6 intermunicipal agreement with the East Meadow  
7 Union Free School District to purchase and  
8 install new playground equipment.

9 Moved by Legislator Schaefer.

10 Seconded by Legislator Bynoe. Any debate or  
11 discussion? Public comment? All in favor  
12 signify by saying aye. Opposed? Carries  
13 unanimously.

14 Motion to adjourn by Legislator  
15 Rhoads. Seconded by Legislator  
16 DeRiggi-Whitton. All in favor of adjourning  
17 signify by saying aye. Those opposed? We are  
18 adjourned.

19 (Committee was adjourned at 5:15  
20 p.m.)

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CERTIFICATION

I, FRANK GRAY, a Notary  
Public in and for the State of New  
York, do hereby certify:

THAT the foregoing is a true and  
accurate transcript of my stenographic  
notes.

IN WITNESS WHEREOF, I have  
hereunto set my hand this 13th day of  
November 2020

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FRANK GRAY