NASSAU COUNTY, NEW YORK

PRESENTATION TO THE LEGISLATURE

FY2020 BUDGET UPDATE



August 10, 2020

FY2019 FINANCIAL RESULTS



- The GAAP surplus at the end of FY2019 in the County's three primary operating funds (General, Police District, and Sewer and Storm Water) was \$145 million
- The County ended 2019 with a positive unassigned fund balance in its primary operating funds of \$112.2 million (as compared to a negative \$22.0 million at fiscal year-end 2018)
- The fund balance in the three primary operating funds grew from \$71.6 million to \$216.9 million

NASSAU COUNTY FACES A DEFICIT OF \$385 MILLION FOR FY2020



Expenses	FY2020
Salaries	\$ 873,757,869
Fringe Benefits	587,753,947
Local Gvt Assistance	60,840,853
Transportation	180,581,778
OTPS	236,414,459
Debt Service	397,236,425
Direct Assistance	544,230,723
Other	 621,315,509
Total	\$ 3,502,131,563
Revenues	
Sales Tax	\$ 1,014,969,253
Property Tax	821,407,785
State Aid	184,404,488
Federal Aid	172,301,710
Department Revenues	145,724,283
Other Revenues	778,528,496
Total	\$ 3,117,336,015
GAP	\$ (384,795,548)

FY2020 data from Monthly County Budget Report For the Period Ending June 30, 2020

FY2020 BUDGET AS OF JUNE 2020 COVID-19 IMPACT ESTIMATE



REVENUE ASSUMPTIONS

- SIGNIFICANT IMPACT OF COVID-19 IN Q2 AND A PARTIAL RECOVERY IN Q3 & Q4
- ASSUMPTIONS
 - Sales Tax
 - 20% decrease
 - Property Tax
 - No Budgetary Impact but impacted the cash flow borrowings.
 - State Aid
 - 15% decrease Countywide and additional State Aid due to Raise-the Age Program not expected to start this year
 - Federal Aid
 - \$33.1m increase due to funds received for COVID Relief/Cares Act for NICE Bus Service offset by anticipated decreases of Federal Aid in other areas
 - All Revenues Unless Specified Below
 - Estimates based on Q1 actuals
 - Q2 reduction of 50% of budgeted 2020 revenue
 - Q3 & Q4 reduction of 25% of budgeted FY2020 revenue

TOTAL REVENUE DEFICIT: \$443 MILLION DECREASE

FY2020 BUDGET AS OF JUNE 2020 COVID-19 IMPACT ESTIMATE



EXPENSE ASSUMPTIONS

- Salaries and Fringe
 - \$55 million savings due to vacancies and health insurance costs offset by anticipated hiring, promotions, step increases and higher overtime and termination payments
- Local Government Assistance
 - Savings proportional to sales tax collections
- OTPS
 - \$13.6 million additional costs driven by COVID-19 and IT needs
- Emergency Vendor Payments
 - \$3.9 million additional costs due to anticipated Shelter care and Room and Board cost increases
- Medicaid
 - \$9.1 million of FMAP saving

TOTAL EXPENSE SAVINGS: \$58 MILLION SAVINGS

REVENUE DEFICIT: \$443 MILLION DECREASE EXPENSE SAVINGS: \$58 MILLION SAVINGS \$385 MILLION 2020 BUDGET GAP

FY2020 GAP CLOSING PLAN



TOTAL FY2020 GAP AS OF AUGUST 10 : \$385 MILLION

REVENUE ACTIONS

FY19 Surplus	\$112 million
CARES Act Funds - Nassau County	\$103 million

EXPENSE ACTIONS

PEG Program	\$25 million
Litigation Fund	\$23 million
Workers Compensation Fund	\$15 million
NIFA Debt Service Savings	\$75 million
Capital Closeouts	\$32 million

FY2020 TOTAL GAP CLOSING PLAN: \$385 MILLION

CURRENT EVENTS



REVENUE

OTB – VLT payments Federal Aid -SCAAP \$4.8 million(\$3.0) million

EXPENSE

TERMINATION PAY

\$1.5 million

NET CHANGE

\$0.3 Million