



E-38-20

NIFS ID:CLPK19000013 Department: Parks

Capital:

SERVICE: Promotion & Tourism

Contract ID #:CQPK15000003

NIFS Entry Date: 07-NOV-19

Term: from 01-JAN-20 to 31-DEC-20

Amendment
Time Extension:
Addl. Funds:
Blanket Resolution:
RES#

1) Mandated Program:	N
2) Comptroller Approval Form Attached:	Y
3) CSEA Agmt. § 32 Compliance Attached:	N
4) Material Adverse Information Identified? (if yes, attach memo):	Y
5) Insurance Required	Y

Vendor Info:	
Name: Discover Long Island, Inc.	Vendor ID#: [REDACTED]
Address: 330 Motor Parkway Suite 203 Hauppauge, NY 11788	Contact Person: [REDACTED]
	Phone: [REDACTED]

Department:
Contact Name: Eileen Krieb
Address: Administration Bldg. Eisenhower Park E. Meadow, NY 11554
Phone: 516-572-0272

2020 FEB 28 P 2:23
NASSAU COUNTY
CLERK OF COUNTY

Routing Slip

Department	NIFS Entry: X	12-NOV-19 -- PABUFFOLINO
Department	NIFS Approval: X	12-NOV-19 -- LBARKER
DPW	Capital Fund Approved:	
OMB	NIFA Approval: X	12-NOV-19 -- IQURESHI
OMB	NIFS Approval: X	12-NOV-19 -- SJACOB
County Atty.	Insurance Verification: X	12-NOV-19 -- AAMATO
County Atty.	Approval to Form: X	12-NOV-19 -- DMCDERMOTT

CPO	Approval: X	08-JAN-20 -- KOHAGENCE
DCEC	Approval: X	08-JAN-20 -- JCHIARA
Dep. CE	Approval: X	09-JAN-20 -- BSCHNEIDER
Leg. Affairs	Approval/Review: X	28-FEB-20 -- JSCHANTZ
Legislature	Approval:	
Comptroller	Deputy:	
NIFA	NIFA Approval:	

Contract Summary

Purpose: This is an amendment to extend the term for an additional year to 12/31/20. This is an agreement with Discover Long Island to stimulate economic growth through fostering tourism and activities across Long Island. Discover Long Island markets, develops and administers programs and strategies designed to encourage tourism, business and sporting events in Nassau County
Method of Procurement: RFP was issued 8/21/14 through posting's on the County Website and Newsday. There was one proposal received and reviewed
Procurement History: RFP Issued 8/21/14; Original contact-CQPK15000003, Amendment 1-CLPK18000001
Description of General Provisions: Amended Term only for year 2020 Discover Long Island, formerly known as Long Island Convention and Visitors Bureau, Inc. markets, develops and administers programs and sales strategies designed to encourage, attract, solicit and promote meetings, convention business, tourism and sporting events with Nassau County
Impact on Funding / Price Analysis: same terms as previous amendment Max amount \$800,000
Change in Contract from Prior Procurement: n/a
Recommendation: (approve as submitted)

Advisement Information

BUDGET CODES		FUNDING SOURCE	AMOUNT	LINE	INDEX/OBJECT CODE	AMOUNT
Fund:	GEN	Revenue		1	PKG3110DE500	\$ 800,000.00
Control:	PK	Contract:				\$ 0.00
Resp:	3110	County	\$ 800,000.00			\$ 0.00
Object:	DE500	Federal	\$ 0.00			\$ 0.00
Transaction:	109	State	\$ 0.00			\$ 0.00
Project #:		Capital	\$ 0.00			\$ 0.00
Detail:		Other	\$ 0.00			\$ 0.00
RENEWAL		TOTAL	\$ 800,000.00		TOTAL	\$ 800,000.00
%						

Increase			
%			
Decrease			

RULES RESOLUTION NO. – 2020

A RESOLUTION AUTHORIZING THE COUNTY EXECUTIVE TO EXECUTE AN AMENDMENT TO A PERSONAL SERVICES AGREEMENT BETWEEN THE COUNTY OF NASSAU, ACTING ON BEHALF OF THE NASSAU COUNTY DEPARTMENT OF PARKS, RECREATION AND MUSEUMS, AND DISCOVER LONG ISLAND, INC., FORMERLY KNOW AS THE LONG ISLAND CONVENTION AND VISITORS BUREAU, INC.

WHEREAS, the County has negotiated an amendment to a personal services agreement with the Discover Long Island, Inc. to provide tourism promotional services pursuant to Title 24 of the Miscellaneous Laws of Nassau County, a copy of which is on file with the Clerk of the Legislature; now, therefore, be it

RESOLVED, that the Rules Committee of the Nassau County Legislature authorizes the County Executive to execute the said amended agreement with the Discover Long Island, Inc.



Nassau County Interim Finance Authority

Contract Approval Request Form (As of January 1, 2015)

1. **Vendor:** Discover Long Island, Inc.

2. **Dollar amount requiring NIFA approval:** \$800000

Amount to be encumbered: \$800000

This is a Amendment

If new contract - \$ amount should be full amount of contract

If advisement – NIFA only needs to review if it is increasing funds above the amount previously approved by NIFA

If amendment - \$ amount should be full amount of amendment only

3. **Contract Term:** 1/1/20-12/31/20

Has work or services on this contract commenced? Y _____

If yes, please explain: Original contract commenced 1/1/15

4. **Funding Source:**

X General Fund (GEN)

Grant Fund (GRT)

Capital Improvement Fund (CAP)

Other

Federal % 0

State % 0

County % 0

Is the cash available for the full amount of the contract?

Y

If not, will it require a future borrowing?

N

Has the County Legislature approved the borrowing?

N/A

Has NIFA approved the borrowing for this contract?

N/A

5. **Provide a brief description (4 to 5 sentences) of the item for which this approval is requested:**

Amended Term only for year 2020

6. **Has the item requested herein followed all proper procedures and thereby approved by the:**

Nassau County Attorney as to form Y

Nassau County Committee and/or Legislature

Date of approval(s) and citation to the resolution where approval for this item was provided:

7. **Identify all contracts (with dollar amounts) with this or an affiliated party within the prior 12 months:**

Contract ID	Date	Amount

AUTHORIZATION

To the best of my knowledge, I hereby certify that the information contained in this Contract Approval Request Form and any additional information submitted in connection with this request is true and accurate and that all expenditures that will be made in reliance on this authorization are in conformance with the Nassau County Approved Budget and not in conflict with the Nassau County Multi-Year Financial Plan. I understand that NIFA will rely upon this information in its official deliberations.

IQURESHI

12-NOV-19

Authenticated User

Date

COMPTROLLER'S OFFICE

To the best of my knowledge, I hereby certify that the information listed is true and accurate and is in conformance with the Nassau County Approved Budget and not in conflict with the Nassau County Multi-Year Financial Plan.

Regarding funding, please check the correct response:

☐ I certify that the funds are available to be encumbered pending NIFA approval of this contract.

If this is a capital project:

I certify that the bonding for this contract has been approved by NIFA.

Budget is available and funds have been encumbered but the project requires NIFA bonding authorization

Authenticated User

Date

NIFA

Amount being approved by NIFA: _

Payment is not guaranteed for any work commenced prior to this approval.

Authenticated User

Date

NOTE: All contract submissions MUST include the County's own routing slip, current NIFS printouts for all relevant accounts and relevant Nassau County Legislature communication documents and relevant supplemental information pertaining to the item requested herein.

NIFA Contract Approval Request Form MUST be filled out in its entirety before being submitted to NIFA for review.

NIFA reserves the right to request additional information as needed.

Jack Schnirman
Comptroller



Redacted
copy

OFFICE OF THE COMPTROLLER
240 Old Country Road
Mineola, New York 11501

**COMPTROLLER APPROVAL FORM FOR PERSONAL,
PROFESSIONAL OR HUMAN SERVICES CONTRACTS**

Attach this form along with all personal, professional or human services contracts, contract renewals, extensions and amendments.

CONTRACTOR NAME: Discover Long Island formerly known as LICVB

CONTRACTOR ADDRESS: 330 Motor Parkway, Suite 203, Hauppauge, NY 11788

FEDERAL TAX ID #: 52-1137306

Instructions: Please check the appropriate box ("☑") after one of the following roman numerals, and provide all the requested information.

I. ☐ The contract was awarded to the lowest, responsible bidder after advertisement for sealed bids. The contract was awarded after a request for sealed bids was published in _____ [newspaper] on _____ [date]. The sealed bids were publicly opened on _____ [date]. _____ [#] of sealed bids were received and opened.

II. ☐ The contractor was selected pursuant to a Request for Proposals.

The Contract was entered into after a written request for proposals was issued on _____ [date]. Potential proposers were made aware of the availability of the RFP by advertisement in _____ [newspaper], posting on industry websites, via email to interested parties and by publication on the County procurement website. Proposals were due on _____ [date]. _____ [state #] proposals were received and evaluated. The evaluation committee consisted of: _____

_____ (list # of persons on committee and their respective departments). The proposals were scored and ranked. As a result of the scoring and ranking, the highest-ranking proposer was selected.

III. ☒ This is a renewal, extension or amendment of an existing contract.

The contract was originally executed by Nassau County on December 16, 2014, Amendment 1 within the scope of the contract CQPK 15000003 was executed on October 17, 2018.

IV. ☐ Pursuant to Executive Order No. 1 of 1993, as amended, at least three proposals were solicited and received. The attached memorandum from the department head describes the proposals received, along with the cost of each proposal.

- ☐ A. The contract has been awarded to the proposer offering the lowest cost proposal; **OR:**
- ☐ B. The attached memorandum contains a detailed explanation as to the reason(s) why the contract was awarded to other than the lowest-cost proposer. The attachment includes a specific delineation of the unique skills and experience, the specific reasons why a proposal is deemed superior, and/or why the proposer has been judged to be able to perform more quickly than other proposers.

V. ☐ Pursuant to Executive Order No. 1 of 1993 as amended, the attached memorandum from the department head explains why the department did not obtain at least three proposals.

- ☐ A. There are only one or two providers of the services sought or less than three providers submitted proposals. The memorandum describes how the contractor was determined to be the sole source provider of the personal service needed or explains why only two proposals could be obtained. If two proposals were obtained, the memorandum explains that the contract was awarded to the lowest cost proposer, or why the selected proposer offered the higher quality proposal, the proposer's unique and special experience, skill, or expertise, or its availability to perform in the most immediate and timely manner.
-
- ☐ B. The memorandum explains that the contractor's selection was dictated by the terms of a federal or New York State grant, by legislation or by a court order. (Copies of the relevant documents are attached).
 - ☐ C. Pursuant to General Municipal Law Section 104, the department is purchasing the services required through a New York State Office of General Services contract no. _____, and the attached memorandum explains how the purchase is within the scope of the terms of that contract.

- ☐ D. Pursuant to General Municipal Law Section 119-o, the department is purchasing the services required through an inter-municipal agreement.

VI. ☐ This is a human services contract with a not-for-profit agency for which a competitive process has not been initiated. Attached is a memorandum that explains the reasons for entering into this contract without conducting a competitive process, and details when the department intends to initiate a competitive process for the future award of these services. For any such contract, where the vendor has previously provided services to the county, attach a copy of the most recent evaluation of the vendor's performance. If the contractor has not received a satisfactory evaluation, the department must explain why the contractor should nevertheless be permitted to contract with the county.

In certain limited circumstances, conducting a competitive process and/or completing performance evaluations may not be possible because of the nature of the human services program, or because of a compelling need to continue services through the same provider. In those circumstances, attach an explanation of why a competitive process and/or performance evaluation is inapplicable.

VII. ☐ This is a public works contract for the provision of architectural, engineering or surveying services. The attached memorandum provides details of the department's compliance with Board of Supervisors' Resolution No. 928 of 1993, including its receipt and evaluation of annual Statements of Qualifications & Performance Data, and its negotiations with the most highly qualified firms.

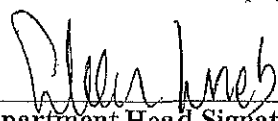
Instructions with respect to Sections VIII, IX and X: All Departments must check the box for VIII. Then, check the box for either IX or X, as applicable.

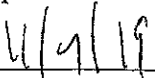
VIII. ☒ Participation of Minority Group Members and Women in Nassau County Contracts. The selected contractor has agreed that it has an obligation to utilize best efforts to hire MWBE sub-contractors. Proof of the contractual utilization of best efforts as outlined in Exhibit "EE" may be requested at any time, from time to time, by the Comptroller's Office prior to the approval of claim vouchers.

IX. ☐ Department MWBE responsibilities. To ensure compliance with MWBE requirements as outlined in Exhibit "EE", Department will require vendor to submit list of sub-contractor requirements prior to submission of the first claim voucher, for services under this contract being submitted to the Comptroller.

X. ☒ Vendor will not require any sub-contractors.

In addition, if this is a contract with an individual or with an entity that has only one or two employees: ☒ a review of the criteria set forth by the Internal Revenue Service, *Revenue Ruling No. 87-41, 1987-1 C.B. 296*, attached as Appendix A to the Comptroller's Memorandum, dated February 13, 2004, concerning independent contractors and employees indicates that the contractor would not be considered an employee for federal tax purposes.



Department Head Signature


Date

NOTE: Any information requested above, or in the exhibit below, may be included in the county's "staff summary" form in lieu of a separate memorandum.



COUNTY OF NASSAU

POLITICAL CAMPAIGN CONTRIBUTION DISCLOSURE FORM

1. Has the vendor or any corporate officers of the vendor provided campaign contributions pursuant to the New York State Election Law in (a) the period beginning April 1, 2016 and ending on the date of this disclosure, or (b), beginning April 1, 2018, the period beginning two years prior to the date of this disclosure and ending on the date of this disclosure, to the campaign committees of any of the following Nassau County elected officials or to the campaign committees of any candidates for any of the following Nassau County elected offices: the County Executive, the County Clerk, the Comptroller, the District Attorney, or any County Legislator?

YES ☐ NO ☒ If yes, to what campaign committee?

2. VERIFICATION: This section must be signed by a principal of the consultant, contractor or Vendor authorized as a signatory of the firm for the purpose of executing Contracts.

The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

The undersigned further certifies and affirms that the contribution(s) to the campaign committees identified above were made freely and without duress, threat or any promise of a governmental benefit or in exchange for any benefit or remuneration.

Electronically signed and certified at the date and time indicated by:
Kristen Jarnagin [KJARNAGIN@DISCOVERLONGISLAND.COM]

Dated: 02/24/2020 02:08:46 PM

Vendor: Discover Long Island

Title: President & CEO

PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered by all officers and any individuals who hold a ten percent (10%) or greater ownership interest in the proposer. Answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

1. Principal Name: Kristen Jarnagin
Date of birth: [REDACTED]
Home address: [REDACTED]
City: [REDACTED] State/Province/Terr.: [REDACTED] Zip/Postal: [REDACTED] Country: [REDACTED]
Business Address: [REDACTED]
City: [REDACTED] State/Province/Terr.: NY Zip/Postal: [REDACTED] Country: [REDACTED]
Telephone: [REDACTED]
Other present address(es): _____
City: _____ State/Province/Terr.: _____ Zip/Postal: _____ Country: _____
Telephone: _____
List of other addresses and telephone numbers attached _____

2. Positions held in submitting business and starting date of each (check all applicable)

President	<u>11/02/2015</u>	Treasurer	_____
Chairman of Board	_____	Shareholder	_____
Chief Exec. Officer	<u>11/02/2015</u>	Secretary	_____
Chief Financial Officer	_____	Partner	_____
Vice President	_____		_____
(Other)	_____		_____

3. Do you have an equity interest in the business submitting the questionnaire?
YES ☐ NO ☒ If Yes, provide details.

4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire?
YES ☐ NO ☒ If Yes, provide details.

5. Within the past 3 years, have you been a principal owner or officer of any business or notfor-profit organization other than the one submitting the questionnaire?
YES ☐ NO ☒ If Yes, provide details.

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer?
YES ☐ NO ☒ If Yes, provide details.

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency. Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:

- a. Been debarred by any government agency from entering into contracts with that agency?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- b. Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- d. Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated?
YES ☐ NO ☒ If 'Yes', provide details for each such instance. (Provide a detailed response to all questions check "Yes". If you need more space, photocopy the appropriate page and attached it to the questionnaire.)

9.

- a. Is there any felony charge pending against you?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- b. Is there any misdemeanor charge pending against you?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- c. Is there any administrative charge pending against you?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- d. In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? Y
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- e. In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- f. In the past 5 years, have you been found in violation of any administrative or statutory charges?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

10. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

11. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other

type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

12. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

13. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

I, Kristen Jarnagin , hereby acknowledge that a materially false statement willfully or fraudulently made in connection with this form may result in rendering the submitting business entity and/or any affiliated entities non-responsible, and, in addition, may subject me to criminal charges.

I, Kristen Jarnagin , hereby certify that I have read and understand all the items contained in this form; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this form; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this form as additional inducement to enter into a contract with the submitting business entity.

CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

Discover Long Island

Name of submitting business

Electronically signed and certified at the date and time indicated by:

Kristen Jarnagin [KJARNAGIN@DISCOVERLONGISLAND.COM]

President/CEO

Title

10/29/2019 10:07:44 AM

Date

PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered by all officers and any individuals who hold a ten percent (10%) or greater ownership interest in the proposer. Answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

1. Principal Name: Nancy Costopulos
Date of birth:
Home address:
City: State/Province/Territory: Zip/Postal Code:
Country:

Business Address: PO Box 430
City: Old Westbury State/Province/Territory: NY Zip/Postal Code: 11568
Country: US
Telephone: 516-333-0048

Other present address(es):
City: State/Province/Territory: Zip/Postal Code:
Country:
Telephone:

List of other addresses and telephone numbers attached

2. Positions held in submitting business and starting date of each (check all applicable)

President	<input type="text"/>	Treasurer	<input type="text"/>
Chairman of Board	<input type="text"/>	Shareholder	<input type="text"/>
Chief Exec. Officer	<input type="text"/>	Secretary	01/01/2020
Chief Financial Officer	<input type="text"/>	Partner	<input type="text"/>
Vice President	<input type="text"/>		
(Other)	<input type="text"/>		

Type	Description	Start Date
Secretary		01/01/2020

3. Do you have an equity interest in the business submitting the questionnaire?
YES ☐ NO ☒ If Yes, provide details.

4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire?
YES ☐ NO ☒ If Yes, provide details.

5. Within the past 3 years, have you been a principal owner or officer of any business or notfor-profit organization other than the one submitting the questionnaire?

YES ☒ NO ☐ If Yes, provide details.

I am currently the CEO of Old Westbury Gardens, a New York 501(c)3 organization.

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer?

YES ☐ NO ☒ If Yes, provide details.

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency. Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:

- a. Been debarred by any government agency from entering into contracts with that agency?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- b. Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- d. Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated?

YES ☐ NO ☒ If 'Yes', provide details for each such instance. (Provide a detailed response to all questions check "Yes". If you need more space, photocopy the appropriate page and attached it to the questionnaire.)

9.

- a. Is there any felony charge pending against you?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- b. Is there any misdemeanor charge pending against you?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- c. Is there any administrative charge pending against you?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- d. In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? Y

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- e. In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- f. In the past 5 years, have you been found in violation of any administrative or statutory charges?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

10. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

11. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

12. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

13. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

I, Nancy Costopulos , hereby acknowledge that a materially false statement willfully or fraudulently made in connection with this form may result in rendering the submitting business entity and/or any affiliated entities non-responsible, and, in addition, may subject me to criminal charges.

I, Nancy Costopulos , hereby certify that I have read and understand all the items contained in this form; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this form; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this form as additional inducement to enter into a contract with the submitting business entity.

CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

Discover Long Island

Name of submitting business

Electronically signed and certified at the date and time indicated by:

Nancy Costopulos [NCOSTOPULOS@OLDWESTBURYGARDENS.ORG]

Secretary

Title

01/07/2020 03:16:18 PM

Date

PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered by all officers and any individuals who hold a ten percent (10%) or greater ownership interest in the proposer. Answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

1. Principal Name: mittchell pally
Date of birth: [REDACTED]
Home address: [REDACTED]
City: [REDACTED] State/Province/Territory: [REDACTED] Zip/Postal Code: [REDACTED]
Country: [REDACTED]

Business Address: 1757-8 veterans memorial highway
City: islandia State/Province/Territory: NY Zip/Postal Code: 11749
Country: US
Telephone: 6312322345

Other present address(es):
City: _____ State/Province/Territory: _____ Zip/Postal Code: _____
Country: _____
Telephone: _____

List of other addresses and telephone numbers attached

2. Positions held in submitting business and starting date of each (check all applicable)

President	_____	Treasurer	<u>11/01/2019</u>
Chairman of Board	_____	Shareholder	_____
Chief Exec. Officer	_____	Secretary	_____
Chief Financial Officer	_____	Partner	_____
Vice President	_____		
(Other)	_____		

3. Do you have an equity interest in the business submitting the questionnaire?

YES ☐ NO ☒ If Yes, provide details.

4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire?

YES ☐ NO ☒ If Yes, provide details.

5. Within the past 3 years, have you been a principal owner or officer of any business or notfor-profit organization other than the one submitting the questionnaire?

YES ☐ NO ☒ If Yes, provide details.

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer?

YES ☐ NO ☒ If Yes, provide details.

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency. Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:

- a. Been debarred by any government agency from entering into contracts with that agency?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- b. Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- d. Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated?

YES ☐ NO ☒ If 'Yes', provide details for each such instance. (Provide a detailed response to all questions check "Yes". If you need more space, photocopy the appropriate page and attached it to the questionnaire.)

9.

- a. Is there any felony charge pending against you?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- b. Is there any misdemeanor charge pending against you?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- c. Is there any administrative charge pending against you?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- d. In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? Y
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- e. In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- f. In the past 5 years, have you been found in violation of any administrative or statutory charges?
YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

10. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

11. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

12. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

13. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

I, mitchell pally , hereby acknowledge that a materially false statement willfully or fraudulently made in connection with this form may result in rendering the submitting business entity and/or any affiliated entities non-responsible, and, in addition, may subject me to criminal charges.

I, mitchell pally , hereby certify that I have read and understand all the items contained in this form; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this form; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this form as additional inducement to enter into a contract with the submitting business entity.

CERTIFICATION

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Discover long island

Name of submitting business

Electronically signed and certified at the date and time indicated by:
mitchell pally [MITCH@LIBI.ORG]

treasurer

Title

12/17/2019 12:48:37 PM

Date

PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered by all officers and any individuals who hold a ten percent (10%) or greater ownership interest in the proposer. Answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

1. Principal Name: Paul Monte
Date of birth: [REDACTED]
Home address: [REDACTED]
City: [REDACTED] State/Province/Territory: [REDACTED] Zip/Postal Code: [REDACTED]
Country: [REDACTED]

Business Address: Discover Long Island, 330 Motor Pkwy
City: Hauppauge State/Province/Territory: NY Zip/Postal Code: 11788
Country: US
Telephone: 631-951-3900

Other present address(es):
City: _____ State/Province/Territory: _____ Zip/Postal Code: _____
Country: _____
Telephone: _____

List of other addresses and telephone numbers attached

2. Positions held in submitting business and starting date of each (check all applicable)

President	_____	Treasurer	_____
Chairman of Board	<u>12/01/2017</u>	Shareholder	_____
Chief Exec. Officer	_____	Secretary	_____
Chief Financial Officer	_____	Partner	_____
Vice President	_____		
(Other)	_____		

3. Do you have an equity interest in the business submitting the questionnaire?

YES ☐ NO ☒ If Yes, provide details.

4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire?

YES ☐ NO ☒ If Yes, provide details.

5. Within the past 3 years, have you been a principal owner or officer of any business or notfor-profit organization other than the one submitting the questionnaire?

YES ☒ NO ☐ If Yes, provide details.

President, Montauk Chamber of Commerce

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer?

YES ☐ NO ☒ If Yes, provide details.

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency. Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:

- a. Been debarred by any government agency from entering into contracts with that agency?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- b. Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- d. Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated?

YES ☐ NO ☒ If 'Yes', provide details for each such instance. (Provide a detailed response to all questions check "Yes". If you need more space, photocopy the appropriate page and attached it to the questionnaire.)

9.

- a. Is there any felony charge pending against you?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- b. Is there any misdemeanor charge pending against you?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- c. Is there any administrative charge pending against you?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- d. In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? Y

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- e. In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

- f. In the past 5 years, have you been found in violation of any administrative or statutory charges?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

10. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

11. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

12. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

13. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges?

YES ☐ NO ☒ If yes, provide an explanation of the circumstances and corrective action taken.

I, Paul Montemarano , hereby acknowledge that a materially false statement willfully or fraudulently made in connection with this form may result in rendering the submitting business entity and/or any affiliated entities non-responsible, and, in addition, may subject me to criminal charges.

I, Paul Montemarano , hereby certify that I have read and understand all the items contained in this form; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this form; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this form as additional inducement to enter into a contract with the submitting business entity.

CERTIFICATION

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Discover Long Island

Name of submitting business

Electronically signed and certified at the date and time indicated by:
Paul Montemarano [PAUL.MONTE@GURNEYSMONTAUK.COM]

Chairman

Title

11/26/2019 03:03:22 PM

Date

Business History Form

The contract shall be awarded to the responsible proposer who, at the discretion of the County, taking into consideration the reliability of the proposer and the capacity of the proposer to perform the services required by the County, offers the best value to the County and who will best promote the public interest.

In addition to the submission of proposals, each proposer shall complete and submit this questionnaire. The questionnaire shall be filled out by the owner of a sole proprietorship or by an authorized representative of the firm, corporation or partnership submitting the Proposal.

NOTE: All questions require a response, even if response is "none" or "not-applicable." No blanks.

(USE ADDITIONAL SHEETS IF NECESSARY TO FULLY ANSWER THE FOLLOWING QUESTIONS).

Date: 10/03/2019

- 1) Proposer's Legal Name: Discover Long Island, Inc.

- 2) Address of Place of Business: [REDACTED]

City: _____ State: _____ Zip Code: _____

- 3) Mailing Address (if different): [REDACTED]

City: _____ State: _____ Zip Code: _____

Phone: [REDACTED]

Does the business own or rent its facilities? Rent If other, please provide details:

- 4) Dun and Bradstreet number: n/a

- 5) Federal I.D. Number [REDACTED]

- 6) The proposer is a: Corporation (Describe) _____

- 7) Does this business share office space, staff, or equipment expenses with any other business?

YES ☐ NO ☒ If yes, please provide details:

- 8) ~~Does this business control one or more other businesses?~~

YES ☐ NO ☒ If yes, please provide details:

- 9) Does this business have one or more affiliates, and/or is it a subsidiary of, or controlled by, any other business?
 YES ☐ NO ☒ If YES, please describe the relationship(s) in the space below:

YES ☐ NO ☒ If yes, please provide details:

- 10) Has the proposer ever had a bond or surety cancelled or forfeited, or a contract with Nassau County or any

other government entity terminated?

YES ☐ NO ☒ If yes, state the name of bonding agency, (if a bond), date, amount of bond and reason for such cancellation or forfeiture: or details regarding the termination (if a contract).

- 11) Has the proposer, during the past seven years, been declared bankrupt?

YES ☐ NO ☒ If yes, state date, court jurisdiction, amount of liabilities and amount of assets

- 12) In the past five years, has this business and/or any of its owners and/or officers and/or any affiliated business, been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency? And/or, in the past 5 years, have any owner and/or officer of any affiliated business been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency, where such investigation was related to activities performed at, for, or on behalf of an affiliated business.

YES ☐ NO ☒ If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

- 13) In the past 5 years, has this business and/or any of its owners and/or officers and/or any affiliated business been the subject of an investigation by any government agency, including but not limited to federal, state and local regulatory agencies? And/or, in the past 5 years, has any owner and/or officer of an affiliated business been the subject of an investigation by any government agency, including but not limited to federal, state and local regulatory agencies, for matters pertaining to that individual's position at or relationship to an affiliated business.

YES ☐ NO ☒ If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

- 14) Has any current or former director, owner or officer or managerial employee of this business had, either before or during such person's employment, or since such employment if the charges pertained to events that allegedly occurred during the time of employment by the submitting business, and allegedly related to the conduct of that business:

a) Any felony charge pending?

YES ☐ NO ☒ If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

b) Any misdemeanor charge pending?

YES ☐ NO ☒ If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

c) In the past 10 years, you been convicted, after trial or by plea, of any felony and/or any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business?

YES ☐ NO ☒ If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

d) In the past 5 years, been convicted, after trial or by plea, of a misdemeanor?
YES ☐ NO ☒ If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

e) In the past 5 years, been found in violation of any administrative, statutory, or regulatory provisions?
YES ☐ NO ☒ If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

15) In the past (5) years, has this business or any of its owners or officers, or any other affiliated business had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held?
YES ☐ NO ☒ If yes, provide details for each such investigation, an explanation of the circumstances and corrective action taken.

16) For the past (5) tax years, has this business failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges?
YES ☐ NO ☒ If yes, provide details for each such year. Provide a detailed response to all questions checked 'YES'. If you need more space, photocopy the appropriate page and attach it to the questionnaire.

17 Conflict of Interest:

a) Please disclose any conflicts of interest as outlined below. NOTE: If no conflicts exist, please expressly state "No conflict exists."

(i) Any material financial relationships that your firm or any firm employee has that may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County.

No conflict exists

(ii) Any family relationship that any employee of your firm has with any County public servant that may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County.

No conflict exists

(iii) Any other matter that your firm believes may create a conflict of interest or the appearance of a conflict of interest in acting on behalf of Nassau County.

No conflict exists

b) Please describe any procedures your firm has, or would adopt, to assure the County that a conflict of interest would not exist for your firm in the future.

Every member of the board of directors must annually sign a conflict of interest form indicating they have no outside relationship, either familial or otherwise that would constitute a conflict of interest. These signed forms are kept on file in the DLI's office in Hauppauge.

- A. Include a resume or detailed description of the Proposer's professional qualifications, demonstrating extensive experience in your profession. Any prior similar experiences, and the results of these experiences, must be identified.

Have you previously uploaded the below information under in the Document Vault?

YES ☐ NO ☒

Is the proposer an individual?

YES ☐ NO ☒ Should the proposer be other than an individual, the Proposal MUST include:

- i) Date of formation;

09/28/1978

- ii) Name, addresses, and position of all persons having a financial interest in the company, including shareholders, members, general or limited partner. If none, explain.

See files attached.

No individuals with a financial interest in the company have been attached..

4 File(s) Uploaded

- iii) Name, address and position of all officers and directors of the company. If none, explain.

See file attached.

First Name

Last Name

MI

Suffix

Address

City

State

Zip Code

Position

2 File(s) Uploaded

- iv) State of incorporation (if applicable);

NY

- v) The number of employees in the firm;

12

- vi) Annual revenue of firm;

- vii) Summary of relevant accomplishments

See attached file.

1 File(s) Uploaded

viii) Copies of all state and local licenses and permits.

1 File(s) Uploaded

B. Indicate number of years in business.

40

C. Provide any other information which would be appropriate and helpful in determining the Proposer's capacity and reliability to perform these services.

Discover Long Island is currently under contract with both Nassau and Suffolk Counties, The regional organization charged with furthering the \$6.1 billion tourism economy. DLI contributes to the economic development and quality of life on Long Island by promoting the region as a world-class destination for visitors, meetings and conventions, trade shows, sporting events and related activities.

D. Provide names and addresses for no fewer than three references for whom the Proposer has provided similar services or who are qualified to evaluate the Proposer's capability to perform this work.

Company Suffolk County
Contact Person Lisa Black
Address [REDACTED]
City [REDACTED] State [REDACTED]
Telephone [REDACTED]
Fax # [REDACTED]
E-Mail Address [REDACTED]

Company NYS Department of Economic Development
Contact Person Kelly Rabideau-Baquerizo
Address [REDACTED]
City [REDACTED] State [REDACTED]
Telephone [REDACTED]
Fax # [REDACTED]
E-Mail Address [REDACTED]

Company Empire National Bank
Contact Person Janeet Weissman
Address [REDACTED]
City [REDACTED] State [REDACTED]
Telephone [REDACTED]
Fax # [REDACTED]
E-Mail Address [REDACTED]

I, Kristen Jarnagin, hereby acknowledge that a materially false statement willfully or fraudulently made in connection with this form may result in rendering the submitting business entity and/or any affiliated entities non-responsible, and, in addition, may subject me to criminal charges.

I, Kristen Jarnagin, hereby certify that I have read and understand all the items contained in this form; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this form; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this form as additional inducement to enter into a contract with the submitting business entity.

CERTIFICATION

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Name of submitting business: Discover Long Island, Inc.

Electronically signed and certified at the date and time indicated by:
Kristen Jarnagin [KJARNAGIN@DISCOVERLONGISLAND.COM]

President & CEO

Title

10/29/2019 10:13:34 AM

Date

DISCOVER LONG ISLAND
Board of Directors 2019

Chair

Paul Monte
General Manager
Gurney's Resort

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Vice-Chair

Bryan Deluca
Executive Director
Atlantis Holdings LLC

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Secretary

Nancy Costopulos
President/CEO
Old Westbury Gardens

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Treasurer

Mitchell Pally (2019)
Suffolk County Representative - MTA
Chief Executive Officer
Long Island Builders Institute

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Immediate Past Chair

Steve Bate
Long Island Wine Council
301 West 108th Street; Apt 9E

[REDACTED]
[REDACTED]
[REDACTED]

George Gorman (2021)

Regional Director
NYS Parks- LI Region

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Matthew Cohen, Esq. (2021)

VP of Government Affairs & Communications
Long Island Association

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Marc Weinstein (2020)

Owner
Mark of Elegance

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

County Representatives:

Lisa Black
Deputy County Executive, Chief of Staff
Suffolk County
100 Veterans Memorial Highway, 11th Floor

[REDACTED]
[REDACTED]
[REDACTED]

Andrew Goldstein

Nassau County Representative
1550 Franklin Avenue

[REDACTED]
[REDACTED]
[REDACTED]

DISCOVER LONG ISLAND
Board of Directors 2019

J. Grady Collin (2019)
General Manager
Garden City Hotel

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Alan Fairbairn, CHIA, CHA (2019)
Associate Professor
New York Institute of Technology

[REDACTED]
[REDACTED]
[REDACTED]

Gail Lamberta (2019)
Associate Dean
St Joseph's College

[REDACTED]
[REDACTED]
[REDACTED]

Nancy Gilbert (2019)
Director of Marketing
Simon/Roosevelt Field Mall

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Shelley LaRose Arken (2021)
Commissioner
Long Island MacArthur Airport
100 Arrivals Way

[REDACTED]
[REDACTED]
[REDACTED]

Gary Lewi (2020)
Executive Vice President
American Air Power Museum

[REDACTED]
[REDACTED]
[REDACTED]

Wilfred Joseph (2019)
Owner
Arbor View House B&B

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Kristen Reyes (2019)
VP of Marketing & Events
Hotel Indigo East End

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Gloria Rocchio (2020)
President
The Ward Melville Heritage Organization

[REDACTED]
[REDACTED]
[REDACTED]

Laura Mercogliano (2020)
Owner
Palms Hotel Group

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Terrie Sultan (2019)
Executive Director
Parrish Art Museum

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

DISCOVER LONG ISLAND
Board of Directors 2019

Duncan Kennedy (2020)

Owner

Duncan Inn

Gus Montesantos (2020)

General Manager

Hilton Long Island

Michael Papierno (2021)

VP Of Sales & Marketing

Samar Hospitality

Tom Hermann (2021)

Dune Management

Victor Scotto (2021)

General Manager

Scotto Brothers/Fox Hollow

Dorothy Roberts (2021)

Vice President Hotel Operations

Oxford Hospitality Group

isors.com

Ex- Officio

Mark Irgang

Long Island Hotel & Lodging Association

Cara Longworth

NYS Economic Development

150 Motor Parkway

Lisa Black

Deputy County Executive, Chief of Staff

Suffolk County

Andrew Goldstein

Nassau County Representative

George Gorman

NYS Parks- LI Region

Kristen Jarnagin

Discover-Long Island

discoverlongisland.com

Summary of Relevant Accomplishments

The professional experience and knowledge of the Discover Long Island® senior staff is exemplified in the levels of demonstrable productivity outlined below:

Consumer advertising

- In 2019, Discover Long Island conducted a multifaceted advertising campaign in the Philadelphia market which delivered 8,136,100 targeted impressions. After campaign completion, for the months of June, July and August 2019, Philadelphia was the number one inbound visitation to Long Island for the first time ever.
- In 2018, Discover Long Island entered into partnership with the Professional Golfers Association (PGA) in order to assist in the organization and promotion of the 2019 PGA Championship played at Bethpage Black Course. 2019 advertising executions were placed in Golf Week and on CBS, driving 1,497,478 impressions. As a result of these cumulative year-long efforts, the PGA plans a continued partnership for the 2024 Ryder Cup at Bethpage.
- In 2019, major updates to www.discoverlongisland.com were made, including a content overhaul, enhanced partner accessibility, inclusion of user generated social content and a customized itinerary creation tool for visitors. The updates, combined with the organization's Search Engine Optimization, Pay-Per-Click and AdWords marketing campaigns have driven the site to #2 Google Ranking for search term "Long Island", behind only Google-backed Wikipedia.

Public Relations

- Over 400 earned media placements across print, digital and broadcast in both International and Domestic markets, including Vogue, Travel & Leisure, AFAR, Conde Nast Traveler, CNN Travel, The New York Times, ABC, NBC and CBS affiliates
- Audience of media reach was over 500,000,000 consumers
- Accolades: "Short Flight. Long Island." campaign, recipient of a Gold Adrian Award, and our public relations efforts highlighting Long Island's 150th Celebration of the Belmont Stakes, recipient of a Bronze Adrian Award.

Visitor Services

- Launched Mobile Visitor Center to act as vehicle of communication for the tourism industry across Long Island. Bringing an immersive visitor experience to the visitor directly by being present at major regional festivals.
- Launched Virtual Reality activation with two video options to help assist with visitor perception and understanding.
- Branded Long Island as a destination and represented the region at North America's number one consumer travel show, New York Times Travel Show.
- Launched Long Island, NY apparel, and collaborated with local brands and shops to authentically represent the destination.

- Distribution of Long Island Travel Guide to visitors by marketing inquiries, consumer tradeshow and regional visitor activations.

Corporate Group& Sports Events Sales

- To date in 2019, Discover Long Island™ sales initiatives have secured 72 leads which turned definite, resulting in 12,886 room nights for an economic impact of \$19,822,241.75
- The organization has brought in 153 prospective leads to date in 2019 for a potential 27,583 room nights and a potential economic impact of \$14,284,127.69

International Development

- In 2019, Discover Long Island secured international sales contracts with twenty new regional hotel properties, including ten Nassau properties
 - In 2019, Discover Long Island brought in tour operators from China, Australia and the United Kingdom to tour Long Island properties and attractions in order to further promote offerings in those international markets
-

In 2017, the organization hired a German PR Agency of Record as well as a UK PR Agency of Record, marking the first time Long Island has ever had official representation in target international markets

In 2017, Discover Long Island™ developed a strategic alliance with New York City & Company to feature the Long Island region as the only region beyond New York City to be listed on its international travel trade website

N. Y. S. DEPARTMENT OF STATE
DIVISION OF CORPORATIONS AND STATE RECORDS

ALBANY, NY 12231-0001

FILING RECEIPT

ENTITY NAME: DISCOVER LONG ISLAND, INC.

DOCUMENT TYPE: AMENDMENT (DOMESTIC NFP)
PROCESS NAME

COUNTY: NASS

FILED:12/05/2016 DURATION:***** CASH#:161205000504 FILM #:161205000462

FILER:

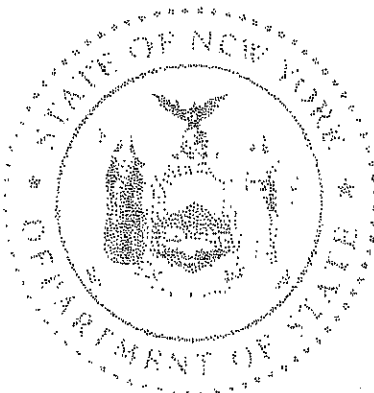
FARRELL FRITZ, P.C.
1320 RXR PLAZA

UNIONDALE, NY 11556

ADDRESS FOR PROCESS:

THE CORPORATION
330 MOTOR PARKWAY
HAUPPAUGE, NY 11788

REGISTERED AGENT:



SERVICE COMPANY: CORPORATION SERVICE COMPANY - 45

SERVICE CODE: 45

FEES 65.00

FILING 30.00

TAX 0.00

CERT 0.00

COPIES 10.00

HANDLING 25.00

PAYMENTS 65.00

CASH 0.00

CHECK 0.00

CHARGE 0.00

DRAWDOWN 65.00

OPAL 0.00

REFUND 0.00

388944MRO

DOS-1025 (04/2007)

STATE OF NEW YORK
DEPARTMENT OF STATE

I hereby certify that the annexed copy has been compared with the original document in the custody of the Secretary of State and that the same is a true copy of said original.



WITNESS my hand and official seal of the
Department of State, at the City of Albany,
on December 6, 2016.

A handwritten signature in dark ink, appearing to read "B. Fitzgerald", written over a horizontal line.

Brendan W. Fitzgerald
Executive Deputy Secretary of State

CSC 45
Drawdown

161205000 462

New York State
Department of State
Division of Corporations, State Records
And Uniform Commercial Code
99 Washington Avenue
Albany, NY 12231
www.dos.state.ny.us

**CERTIFICATE OF AMENDMENT
OF THE
CERTIFICATE OF INCORPORATION
OF
LONG ISLAND CONVENTION & VISITORS BUREAU, INC.**

Under Section 803 of the Not-for-Profit Corporation Law

- FIRST:** The name of the corporation is LONG ISLAND CONVENTION & VISITORS BUREAU, INC. The name under which the corporation was formed is LONG ISLAND TOURISM COMMISSION, INC.
- SECOND:** The certificate of incorporation was filed by the Department of State on SEPTEMBER 8, 1978.
- THIRD:** The law the corporation was formed under is the Not-for-Profit Corporation Law.
- FOURTH:** The corporation is a corporation as defined in subparagraph (5) of paragraph (a) of Section 102 of the Not-for-Profit Corporation Law.
- FIFTH:** the certificate of incorporation is amended as follows:
- Article FIRST of the Certificate of Incorporation, relating to the name of the Corporation, shall be amended in its entirety. To accomplish the foregoing, Article FIRST is hereby amended in its entirety to read as follows:
- "FIRST: The name of the Corporation is DISCOVER LONG ISLAND, INC."

161205000462

SIXTH: The Secretary of State is designated as agent of the corporation upon whom process against it may be served. The address to which the Secretary of State shall forward copies of process accepted on behalf of the corporation is 330 Motor Parkway, Hauppauge, New York 11788.

SEVENTH: The Certificate of Amendment is authorized by a vote of a majority of the entire board of directors. The corporation has no members.

IN WITNESS WHEREOF, the undersigned has executed this Certificate of Amendment of the Certificate of Incorporation this 29 day of November 2016.


Name: Kristen Jarnagin
Title: President

CSC.45
Drawdown

462

New York State
Department of State
Division of Corporations, State Records
And Uniform Commercial Code
99 Washington Avenue
Albany, NY 12231
www.dos.state.ny.us

**CERTIFICATE OF AMENDMENT
OF THE
CERTIFICATE OF INCORPORATION
OF
LONG ISLAND CONVENTION & VISITORS BUREAU, INC**

Under Section 803 of the Not-for-Profit Corporation Law

FILED BY:

FARRELL FRITZ, P.C.
1320 RXR Plaza
Uniondale, New York 11556
Cust Ref: 3889441420

1cc

STATE OF NEW YORK
DEPARTMENT OF STATE

FILED DEC 05 2016

TAX \$
BY: RE

RECEIVED
2016 DEC -2 PM 3:09

NASS

504

COUNTY OF NASSAU
CONSULTANT'S, CONTRACTOR'S AND VENDOR'S DISCLOSURE FORM

1. Name of the Entity: Discover Long Island

Address: 330 Motor Parkway

City: [REDACTED] State: [REDACTED] Zip Code: [REDACTED]

2. Entity's Vendor Identification Number: [REDACTED]

3. Type of Business: [REDACTED] (specify) _____

4. List names and addresses of all principals; that is, all individuals serving on the Board of Directors or comparable body, all partners and limited partners, all corporate officers, all parties of Joint Ventures, and all members and officers of limited liability companies (attach additional sheets if necessary):

1 File(s) uploaded

No principals have been attached to this form.

5. List names and addresses of all shareholders, members, or partners of the firm. If the shareholder is not an individual, list the individual shareholders/partners/members. If a Publicly held Corporation, include a copy of the 10K in lieu of completing this section.

If none, explain.

See file attached

1 File(s) uploaded

No shareholders, members, or partners have been attached to this form.

6. List all affiliated and related companies and their relationship to the firm entered on line 1. above (if none, enter "None"). Attach a separate disclosure form for each affiliated or subsidiary company that may take part in the performance of this contract. Such disclosure shall be updated to include affiliated or subsidiary companies not previously disclosed that participate in the performance of the contract.

none

7. List all lobbyists whose services were utilized at any stage in this matter (i.e., pre-bid, bid, post-bid, etc.). If none, enter "None." The term "lobbyist" means any and every person or organization retained, employed or designated by any client to influence - or promote a matter before - Nassau County, its agencies, boards, commissions, department heads, legislators or committees, including but not limited to the Open Space and Parks Advisory Committee and Planning Commission. Such matters include, but are not limited to, requests for proposals, development or improvement of real property subject to County regulation, procurements. The term "lobbyist" does not include any officer, director, trustee, employee, counsel or agent of the County of Nassau, or State of New York, when discharging his or her official duties.

Are there lobbyists involved in this matter?

YES ☐ NO ☒

(a) Name, title, business address and telephone number of lobbyist(s):

n/a

(b) Describe lobbying activity of each lobbyist. See below for a complete description of lobbying activities.

n/a

(c) List whether and where the person/organization is registered as a lobbyist (e.g., Nassau County, New York State):

n/a

8. VERIFICATION: This section must be signed by a principal of the consultant, contractor or Vendor authorized as a signatory of the firm for the purpose of executing Contracts.

The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

Electronically signed and certified at the date and time indicated by:
Kristen Jarnagain [KJARNAGIN@DISCOVERLONGISLAND.COM]

Dated: 10/29/2019 02:31:57 PM

Title: President/CEO

The term lobbying shall mean any attempt to influence: any determination made by the Nassau County Legislature, or any member thereof, with respect to the introduction, passage, defeat, or substance of any local legislation or resolution; any determination by the County Executive to support, oppose, approve or disapprove any local legislation or resolution, whether or not such legislation has been introduced in the County Legislature; any determination by an elected County official or an officer or employee of the County with respect to the procurement of goods, services or construction, including the preparation of contract specifications, including by not limited to the preparation of requests for proposals, or solicitation, award or administration of a contract or with respect to the solicitation, award or administration of a grant, loan, or agreement involving the disbursement of public monies; any determination made by the County Executive, County Legislature, or by the County of Nassau, its agencies, boards, commissions, department heads or committees, including but not limited to the Open Space and Parks Advisory Committee, the Planning Commission, with respect to the zoning, use, development or improvement of real property subject to County regulation, or any agencies, boards, commissions, department heads or committees with respect to requests for proposals, bidding, procurement or contracting for services for the County; any determination made by an elected county official or an officer or employee of the county with respect to the terms of the acquisition or disposition by the county of any interest in real property, with respect to a license or permit for the use of real property of or by the county, or with respect to a franchise, concession or revocable consent; the proposal, adoption, amendment or rejection by an agency of any rule having the force and effect of law; the decision to hold, timing or outcome of any rate making proceeding before an agency; the agenda or any determination of a board or commission; any determination regarding the calendaring or scope of any legislature oversight hearing; the issuance, repeal, modification or substance of a County Executive Order; or any determination made by an elected county official or an officer or employee of the county to support or oppose any state or federal legislation, rule or regulation, including any determination made to support or oppose that is contingent on any amendment of such legislation, rule or regulation, whether or not such legislation has been formally introduced and whether or not such rule or regulation has been formally proposed.

Chair

Paul Monte

General Manager

Gurney's Resort

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Vice-Chair

Bryan Deluca

Executive Director

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Secretary

Nancy Costopulos

President/CEO

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Treasurer

Mitchell Pally

Suffolk County Representative - MTA

Chief Executive Officer

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

**** All Lodging Properties are Automatic Members of DLI by virtue of Lodging Tax, below are paying members of the organization. ****

Account Name	Address	City	State	Zip
380 Inn	380 Montauk Highway	Montauk	NY	11975
434 On Main B&B	434 Main Street	Amagansett	NY	11930
9/11 Responders Remembered Park	316 Smithtown Blvd	Nesconset	NY	11767
A Butler's Manor	244 North Main Street	Souhampton	NY	11968
A Southampton Long Island Hotel	450 County Rd. 39	Souhampton	NY	11968
A Victorian on the Bay B&B	57 South Bay Avenue	Eastport	NY	11941
A Walk in The Woods B&B	9680 N. Bayview Road	Southold	NY	11971
A Wave Inn	32 South Elmwood Avenue	Montauk	NY	11954
Abbey Motor Inn	317 West Jericho Turnpike	Huntington	NY	11749
Adventureland	2245 Route 110	Farmingdale	NY	11735
All American Tours, Inc.	PO Box 10	Ellington	MO	63638
Allegra Hotel	80 West Broadway	Long Beach	NY	11561
ALON Marketing Group	Farmingdale	Farmingdale	NY	11735
American Airpower Museum at Republic Airport	1230 New Highway	Farmingdale	NY	11735
Americana Inn	727 Broadhollow Road	Farmingdale	NY	11735
Americas Best Value Inn - Port Jefferson Station	1371 Route 112	Port Jefferson Station	NY	11776
America's Roadside Motor Inn	755 Route 347	Smithtown	NY	11787
Animal Farm Petting Zoo	3240 Route 112	Medford	NY	11763
Arbor View House Bed and Breakfast	296 Weading River Road	Manorville	NY	11949
Argonne National Laboratory	8900 Main Road	East Marion	NY	11939
Art House Bed and Breakfast	955 Verlant Plaza	Washington	DC	20024
Art League of Long Island	9 Bon Plank Way	East Hampton	NY	11937
Arts In The Plaza	107 East Deer Park Road	Old Hill	NY	11746
Assured Partners	1 West Chester St	Long Beach	NY	11761
Atlantic Hotel	100 Baylis Road	Wheville	NY	11561
Atlantic Banquets & Events	1655 County Road 39	Suite 300	NY	11747
Atlas Print Solutions	431 East Main	Souhampton	NY	11958
Azalea House Bed and Breakfast	589 Eight Avenue, 4 Floor	Riverhead	NY	11964
Babylon IDA	1 Thomas Avenue	New York	NY	10018
Baiting Hollow Farm Vineyard	47 West Main Street	Shelter Island	NY	11964
Banboatique	2114 Sound Avenue	Babylon	NY	11702
Barons Cove	318 Bay Walk	Baiting Hollow (GPS locator Cal	NY	11953
Bassett House Inn	31 West Water Street	Ocean Beach	NY	11770
Battle Row Campground	128 Montauk Highway	Sag Harbor	NY	11963
Bay Park	1 Claremont Rd	East Hampton	NY	11937
Bay Shore Inn	199 4th Ave	Old Bethpage	NY	11804
Bay Street Theater and Sag Harbor Center for the Arts	900 Bay Shore Road	East Rockaway	NY	11518
Bay Watch Motel & Marina	Bay Street and Main Street	Bay Shore	NY	11706
Bayard Cutting Arboretum State Park	72 Foster Avenue	Sag Harbor	NY	11963
Bayport Heritage Association/Meadow Croft House Museum	440 Montauk Highway	Hampton Bays	NY	11946
Bayview Resort	Middle Road	Hampton Bays	NY	11946
Beach Plum Resort	53 West Tiana Road	Catdale	NY	11782
Beachcombers Motel	779 Old Montauk Highway	Sayville	NY	11782
Beaver Dam Creek House	772 Old Montauk Highway	Montauk	NY	11954
Bedell Cellars	5 Pleasant Avenue	Montauk	NY	11954
Bel Aire Cove Motel	36225 Main Road	Westhampton	NY	11977
Belle Crest Inn	20 Shinnecock Road	Cutchogue	NY	11935
Belmont Lake State Park	168 North Ferry Road	Hampton Bays	NY	11946
Belvedere B&B at Peconic	Southern State Pkwy exit 38	Shelter Island Heights	NY	11965
Bend In The Road Guest House	3070 Peconic Lane	North Babylon	NY	11703
Benny Migs Photo	58 Spring Close Hwy	Peconic	NY	11958
Bentley Hotel	58 Waverly Ave	East Hampton	NY	11957
Best Eastern Motel	161 Hill Station Road	Patchogue	NY	11772
Best Western Bar Harbour	401 Montauk Hwy	Souhampton	NY	11968
Best Western Mill River Manor	5080 Sunrise Highway	East Quogue	NY	11942
Best Western Woodbury Inn	173 Sunrise Highway	Massapequa Park	NY	11762
Bethpage Hotel	7940 Jericho Turnpike	Rockville Centre	NY	11762
Bethpage Hotel	4107 Hempstead Turnpike	Woodbury	NY	11797
Bethpage State Park	59 Quaker Meeting House Road	Bethpage	NY	11714
		Farmingdale	NY	11735

Coe Hall at Planting Fields Arboretum	1395 Planting Fields Road		Oyster Bay	NY	11771
Cold Spring Harbor Fish Hatchery & Aquarium	1660 Route 25A		Cold Spring Harbor	NY	11724
Cold Spring Harbor Laboratory	1 Bungtown Road		Cold Spring Harbor	NY	11724
Cold Spring Harbor State Park	1650 Hempstead Turnpike	Main Street/ Route 25A	Cold Spring Harbor	NY	11724
Coliseum Motor Inn	83 West Tiana Road		East Meadow	NY	11554
Colonial Shores Cottages & Marina	24 Oak Drive		Hampton Bays	NY	11946
Comfort Inn Syosset	2231 Jericho Turnpike		Syosset	NY	11791
Connack Motor Inn	Connack River State Park Preserve,	Sunrise Highway/Route 27	Commack	NY	11725
Connack River State Park Preserve	2218 Sound Avenue		Calderdale	NY	11769
Coopers Inn	268 Meadow Lane		Southampton	NY	11933
Coopers Beach	PO Box 8		Copieque	NY	11968
Copieque Chamber of Commerce	70 Millburn Avenue		Baldwin	NY	11726
Coral House	PO BOX 2648		W/OTRAUK	NY	11954
Corey/Mave Professional Surf Instruction	1126 Jericho Turnpike		Commack	NY	11725
Courtesy Inn	2 Mariott Plaza		East Ferringdale	NY	11735
Courtyard by Mariott Farmingdale	5000 Express Drive South		Romkonema	NY	11779
Courtyard by Mariott Long Island MacArthur Airport	1800 Privado Road		Westbury	NY	11580
Courtyard Islip Courthouse Complex	11 Court House Drive		Central Islip	NY	11722
Cove Place Inn	15 Bay Avenue		Aquebogue	NY	11931
Cow Meadow Park	Cow Meadow Park,		Freeport	NY	11950
Cowfish New American Cuisine	258 E. Montauk Hwy	South Main Street	Hampton Bays	NY	11946
Cradle of Aviation	Charles Lindbergh Boulevard		Garden City	NY	11580
Great Hollow Country Club	8325 Jericho Turnpike		Woodbury	NY	11797
Gross Sound Ferry Services, Inc.	41270 Route 25		Orient Point	NY	11957
Gross's Nest Inn	4 Old West Lake		Montauk	NY	11964
CSH The Whaling Museum & Education Center	301 Main Street	Suite 2410	Cold Spring Harbor	NY	11724
CTM Media Group	555 8th Avenue		New York	NY	10018
Cupogue Beach County Park	906 Dune Road		Westhampton	NY	11978
Daily News	4 New York Plaza		New York	NY	10004
Danforth Hotel & Marina	25 East Broadway		Port Jefferson	NY	11777
Danforth's Albacore Resort	44 South Elmwood Avenue		Montauk	NY	11964
Dave & Busters Islanda	1896 Veterans Memorial Highway		Islanda	NY	11769
Davis Park	Davis Park Beach,	Fire Island National Seashore	Town of Brookhaven	NY	11772
Days Inn - Copieque	10-34th Street		Copieque	NY	11772
Days Inn at Woodbury	8030 Jericho Turnpike		Woodbury	NY	11726
Days Inn Hicksville	828 South Oyster Bay Road		Hicksville	NY	11797
Deepwells Farm County Park	Route 25A and Monticlus Road		St. James	NY	11801
Deer Park Motor Inn	564 Commack Road	PO Box 8028	Deer Park	NY	11780
Delux Transportation	62-5 Main Street		Port Washington	NY	11050
Derling Harbor Inn	13 Winthrop Road		Shelter Island	NY	11965
Dirigby Shop	334 South Bayview Ave		Amityville	NY	11701
Discover Long Island	390 Motor Parkway	Suite 209	Hempauge	NY	11788
Discovery Maps	P.O. Box 1625		Sag Harbor	NY	11963
Discovery Wetland Cruises	Shore Rd. and Main Street		Stony Brook	NY	11790
DNA Learning Center	394 Main Street		Cold Spring Harbor	NY	11724
Doodle Dog Graphics	PO Box 720		Islip Terrace	NY	11752
Dover Caterers	27 St John's Place		Freeport	NY	11520
Dover Group	27 St. John Street		Baldwin	NY	11520
Dream Event Planning	70 Millburn Ave		Armanagett	NY	11930
Driftwood on the Ocean	2128 Montauk Highway		Long Beach	NY	11961
DropDesk	780 Long Beach BLVD	P.O. Box 70	Greenport	NY	11944
Drossos Motel	Main Road Route 25		Water Mill	NY	11976
Duck Walk Vineyards	231 Montauk Highway		Jamesport	NY	11947
Duncan Inn at Jamesport	1399 Main Street		Cherry Grove	NY	11982
Dune Point	134 Lewis Walk		Babylon	NY	11702
Dynasty Limousine	10 John Street		Greenport	NY	11944
East End Seaport Museum	3rd Street and Wiggins Street		Riverhead	NY	11901
East End Tourism Alliance	431 East Main Street		Hampton Bays	NY	11946
East End Volleyball	P.O. Box 49		East Hampton	NY	11937
East Hampton Chamber of Commerce	588 Park Place				

East Hampton Colonial Inn	108 Montauk Highway		East Hampton	NY	11937
East Hampton House	225 Paritago Road	Suite 2	East Hampton	NY	11937
East Hampton Inn	490 Paritago Road		East Hampton	NY	11937
East Hampton Point	295 Thre Mile Road		East Hampton	NY	11937
East Hampton Village Bed and Breakfast	172 Newtown Lane		East Hampton	NY	11937
East Norwich Inn	6921 Northern Boulevard		East Hampton	NY	11937
East Quogue Chamber of Commerce	472 Montauk Highway		East Hampton	NY	11937
East Wind Long Island	5720 Route 25A	P.O. Box 877	East Quogue	NY	11942
Eastern L.I. Kampgrounds	690 Queens Street		Wading River	NY	11792
Eastern Star Cruises Inc.	Glen Cove Ferry Terminal		Greenport	NY	11944
Eastern Star Cruises Inc.	639 Montauk Highway		Glen Cove	NY	11944
Eastern Star Cruises Inc.	429 Drury Avenue		Southampton	NY	11542
Edgewood Motel	38 Jericho Turnpike		Southampton	NY	11542
Edible East End, LLC	15 Wooded Path		Hicksville	NY	11568
Eisenhower Park	Merrick Avenue and Park Boulevard		Jericho	NY	11801
Ellis House Bed & Breakfast	47200 Main Road	Eisenhower Park	Sag Harbor	NY	11753
Event Kings	1010 Grand Blvd.		East Meadow	NY	11963
Exhibition Center at Suffolk Community College	Crooked Hill Road		Southold	NY	11554
Expedia	350 5th Ave		Deer Park	NY	11971
Extended Stay America - Bethpage	905 South Oyster Bay Road	Michael J. Grant Campus	Brentwood	NY	11729
Extended Stay America Efficiency Studios-Melville	100 Spagnoli Rd.	Suite 7220	New York	NY	11717
Fairfield Inn by Marriott - Medford	2895 Route 112		Bethpage	NY	10018
Family Affair	PO Box 1576		Melville	NY	11714
Family Residences and Essential Enterprises, Inc	191 Bethpage-Sweet Hollow Road		Medford	NY	11747
Fig and Olive Inn	580 Skunk Lane		North Massapequa	NY	11765
Fire Island Ferries, Inc.	99 Maple Ave.		Old Bethpage	NY	11758
Fire Island Hotel and Resort	25 Cayuga Walk		Carthage	NY	11804
Fire Island Lighthouse	Robert Moses State Park		Say Shote	NY	11935
Fire Island Lighthouse Preservation Society, Inc.	4640 Captree Island	Field # 5	Fire Island	NY	11706
Fire Island Real Estate	Burna Road		Fire Island	NY	11770
Fire Island Seafood	PO Box 333		Captree Island	NY	11770
First Glass Wine Tour	165 SECATOGUE LANE WEST		Fire Island	NY	11702
Five Town Motor Inn	655 Rockaway Turnpike		Fire Island	NY	11782
Floral Park Motor Lodge	30 Jericho Turnpike		Ocean Beach	NY	11770
Fogo De Chao	235 Old Country Road		WEST ISLIP	NY	11782
Food Done it? Edible Mystery Tours	33 East Main Street		Lawrence	NY	11785
Fordham House Bed & Breakfast	817 Main Street		Floral Park	NY	11559
Forever Bungalows	765 Route 114		Carle Place	NY	11001
Four Points by Sheraton - Melville	333 South Service Road		E. Patchogue	NY	11554
Freepoint Catering & Conference Center	7725 Jericho Turnpike		Greenport	NY	11772
Freepoint Inn & Marina	445 South Main Street		Sag Harbor	NY	11944
Freepoint Water Taxi & Tours	211 Woodcliff Avenue		Plainview	NY	11963
Gallery North	90 North Country Road		Woodbury	NY	11803
Ganisset Green Manor	273 Main Street		Freeport	NY	11797
Gardner County Park	Gardner County Park	PO Box 799	Freeport	NY	11520
Garrett H. Moore Cottages	1 Smith Lane	Montauk Highway	Setauket	NY	11520
Gateway Inn	1780 Sunrise Highway	PO Box 38	Amagansett	NY	11733
Gelger	24 Aptec Ct		Bay Shore	NY	11733
Gentle Law Group LLC	50 Merrick Ave		Jamesport	NY	11950
Global Center for Hospitality at NYIT	Rte. 25A Weisner Library		Merrick	NY	11706
Golden Pineapple Bed & Breakfast	201 Liberty Avenue		Melville	NY	11947
Gor Local	18 Main Street	Suite 400	East Meadow	NY	11566
Governor Alfred E. Smith Sunken Meadow State Park Golf Course	Sunken Meadow State Park	Hospitality Studies, Room 357, 3rd Floor	East Meadow	NY	11747
Grant Park	Broadway at Sheridan Avenue		Port Jefferson	NY	11554
Graydon Cottage	31 North Main Street	Suite 8	Port Jefferson	NY	11568
Greater Long Island Running Club	101-24 Dapton Street	Sunken Meadow State Parkway	Sayville	NY	11777
Greater Patchogue Chamber of Commerce	15 North Ocean Avenue		Kings Park	NY	11782
Greater Port Jefferson Chamber of Commerce	115 West Broadway		Hewlett	NY	11754
Greenport Harbor Brewing Company	234 Carpenter Street		East Hampton	NY	11557
Greenview Inn	1433 West Main Street		Plainview	NY	11937
Greg Declanente - Individual Membership	1010 Northern Boulevard	Suite 228	Patchogue	NY	11803
			Port Jefferson	NY	11772
			Greenport	NY	11777
			Riverhead	NY	11964
			Great Neck	NY	11901
				NY	11021

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Hyatt Place East End & Resort Marina	451 East Main Street		Riverhead	NY	11961
Hyatt Place Garden City	5 North Ave		Garden City	NY	11530
Hyatt Regency Long Island	1717 Motor Parkway		Hempstead	NY	11788
I-191 Trapeze School	Two Locations: Eisenhower Park and Long Beach	1899 Hempstead Turnpike	East Meadow	NY	11554
Inn at Great Neck	30 Cutler Mill Road		Great Neck	NY	11021
Inn at Windmill Lane	23 Windmill Lane	PO Box 800	Arnegasset	NY	11930
Insigha	610 Smithtown Bypass		Smithtown	NY	11787
Inwood Country Club	50 Pepps Dr		Inwood	NY	11095
Island Garden Basketball	45 Cherry Valley Avenue		West Hempstead	NY	11552
Island Mermaid	760 Bay Walk		Ocean Beach	NY	11770
Islip Chamber of Commerce	PO Box 112		Islip	NY	11751
J&S Reeve Cottages	28 Whites Lane		Aqueduct	NY	11931
Jake's 58 Hotel & Casino	9635 Express Drive North		Islandia	NY	11749
Jameport Bay Suites	57 Front Street		South Jameport	NY	11970
Jameport Vineyards	1216 Main Rd.		Jameport	NY	11947
Jedediah Hawkins Inn	400 South Jameport Avenue		Jameport	NY	11947
Jericho Motel	32 West Jericho Turnpike		Jericho	NY	11753
John W. Eggerman Theater at Northport	250 Main Street		Northport	NY	11768
Jones Beach Hotel	3275 Byron Street		Wantagh	NY	11793
Jones Beach State Park	Ocean Parkway		East Hampton	NY	11937
Journey East Hampton	490 Partridge Road		West Hempstead	NY	11552
Keeper of the Brand	854 Catego Rd	100 Nicolls Road	Stony Brook	NY	11790
Kenneth P. LaValle Stadium at Stony Brook University	LaValle Stadium at Stony Brook University		Stony Brook	NY	11954
Kenny's Tipperary Inn	492 West Lake Drive		Baylun	NY	11702
Kilwins Babylon Village	130 Deer Park Avenue		Ocean Beach	NY	11770
Kilne's	167 Bay Walk		Port Washington	NY	11050
Konikarbocker Yacht Hotel	493 Main Street		Greenport	NY	11944
Kontokostas Winery	824 North Road		Bohemia	NY	11716
La Quinta Inn & Suites Islip Mac Arthur Airport	10 Aero Road		Garden City	NY	11530
La Quinta Inn Garden City	821 Stewart Avenue		Lake Ronkonkoma	NY	11779
Lake Ronkonkoma County Park	Lake Shore Road		Bohemia	NY	11716
Lakeland Inn	1630 Lakeland Avenue		Garden City	NY	11530
Lands End Motel & Marina	70 Browns River Road		Lake Ronkonkoma	NY	11779
Lavender by the Bay	7540 Main Road		Bohemia	NY	11716
Layfa Sailing	1410 Manhasset Ave	RFD # 1	Sayville	NY	11782
Lehigh Cottages	421 Old Montauk Highway		East Marion	NY	11939
Lesings 360 East	50 South Fairview Avenue		Greenport	NY	11944
LG&T Network	20 Crossways Park Dr N		Montauk	NY	11954
Lightning Warriors	200 Executive Dr. Unit D		Montauk	NY	11954
Underhurst Motel	150 West Montauk Highway		Woodbury	NY	11797
LIU Post	720 Northern Boulevard, Rm 123		Edgewood	NY	11717
LIU Long Island Spirits	2182 Sound Avenue		Underhurst	NY	11717
local breed	30 Marys Ln		Brookville	NY	11757
Long Beach Chamber of Commerce	350 National Boulevard		Baiting Hollow	NY	11548
Long Beach Hotel	405 East Broadway		Centerport	NY	11938
Long Island Aquarium	431 East Main Street		Long Beach	NY	11721
Long Island Arts Alliance	720 Northern Blvd		Long Beach	NY	11561
Long Island Association	300 Broadhollow Road		Riverhead	NY	11561
Long Island Business News	2150 Smithtown Avenue	Hillwood Commons #122	Brookville	NY	11961
Long Island Canoe Kayak Rentals	469 East Main Street	Suite 110W	Brookville	NY	11548
Long Island Children's Museum	11 Davis Avenue		Brookville	NY	11548
Long Island Heritage Trail	111 Main Street		Brookville	NY	11548
Long Island MacArthur Airport	100 Airbals Avenue		Brookville	NY	11548
Long Island Maritime Museum	88 West Avenue		Brookville	NY	11548
Long Island Maritime	101 James Doolittle Boulevard		Brookville	NY	11548
Long Island Museum of American Art, History & Carriages	1200 Route 25A		Brookville	NY	11548
Long Island Nets	15 Metro Tech Center	11th Floor	Brookville	NY	11548
Long Island Rail Road	Jamaica Station	144-41 96th Avenue Mail Code 1925	Brookville	NY	11548
Long Island Sailing Company	155 Eileen Way		Brookville	NY	11548
Long Island Sports Hub	149 Edwards Ave		Brookville	NY	11548
Long Island Sports Park			Brookville	NY	11548

Long Island Stand Up Paddle Boarding	90 Colonial Dr		Patchogue	NY	11772
Long Island Street Fair & Nassau County Craft & Gift Shows	PO BOX 431		Point Lookout	NY	11569
Long Island Vineyard Tours / Metro Limousine Service	111 Albany Avenue		Fresport	NY	11520
Long Island Wine Council	542 East Main Street		Riverhead	NY	11901
LongHouse Reserve	133 Hands Creek Road		East Hampton	NY	11937
LongIsland.com / Long Island Media, Inc.	50 Jericho Pike	Suite 203	Jericho	NY	11753
Love Lane Kitchen	240 Love Lane		Maittick	NY	11952
Mae Arthur Inn	4444 Veterans Memorial Highway		Holbrook	NY	11741
Mae Arthur Inn	150 Bergen Avenue		Maittick	NY	11952
Mae Arthur Inn	630 Old Country Road		Garden City	NY	11570
Mae's	190 West Montauk Highway		Hampton Bays	NY	11770
Mae's Hampton Bays	1-5 Bungalow Walk		Ocean Beach	NY	11946
Magdalen Bayfront Restaurant	30 W Main Street	Suite 200	Riverhead	NY	11901
Main Street Agency	1500 Lido Blvd		Long Beach	NY	11561
Mallique Oyster Bar	P.O. Box 83		Brighthelm	NY	11718
Margaria Villas LLC	91 Portunk Lane		Westhampton Beach	NY	11757
Mari Manor	134 East Montauk Highway		Indenurst	NY	11757
Maria Motel	644 Vanderbilt Motor Parkway		Hauptauge	NY	11788
Marlo Restaurant	1717 Motor Parkway		Hauptauge	NY	11788
Mark of Elegance Limousine Service	21 Oceanview Terrace		Montauk	NY	11954
Marram Montauk	935 baywalk		ocean beach	NY	11770
Matthew's	2150 Bay Avenue		Mettick	NY	11952
Matthuck Motel	626 Rix Plaza		Uniondale	NY	11586
McAndrews & Smith, Ltd.	440 Jericho Turnpike		Jericho	NY	11753
Meadowbrook Motor Lodge	1350 Old Walt Whitman Road		Meville	NY	11747
Memory Motel	692 Montauk Highway		Montauk	NY	11954
Meschutt Beach County Park	Canal Road at Old North Highway		Hampton Bays	NY	11946
Millford T. Benjamin House B&B	1216 Main Road		Jameport	NY	11947
Mill House Inn	31 North Main Street		East Hampton	NY	11937
Mill Neck Manor House	40 Frost Mill Road		Mill Neck	NY	11765
Mission Farming Center	346 Route 25A,		Rocky Point	NY	11778
Monsoon	48 Deer Park Ave		Bethyon	NY	11702
Montauk Beach House	55 South Elmwood Avenue		Montauk	NY	11954
Montauk Blue Hotel	108 South Emerson Ave		Montauk	NY	11954
Montauk Chamber of Commerce	742 Montauk Highway		Montauk	NY	11954
Montauk County Park	Montauk Highway		Montauk	NY	11954
Montauk Downs State Park	50 South Fairview Avenue		Montauk	NY	11954
Montauk Manor Resort	236 Edgemare Street	PO Box 943	Montauk	NY	11954
Montauk Point Lighthouse Museum	2000 Montauk Highway		Montauk	NY	11954
Montauk Point State Park	Montauk Point State Parkway		Montauk	NY	11954
Montauket Hotel	88 Firestone Road	PO Box 607	Montauk	NY	11954
Mother Hubbard's Cupboard B&B	PO Box 222		Agueborge	NY	11931
Mount Sinai - Miller Plaza Chamber Alliance	P.O. Box 566		Mount Sinai	NY	11766
Museum of American Art at Old Bethpage Village Restoration	1303 Round Swamp Road	Old Bethpage Village Restoration	Old Bethpage	NY	11804
Mutontown Preserve	34 Mutontown Ln		East Northch	NY	11732
My Father's Place at The Robyn Hotel	1221 Old Northern Blvd		Roslyn	NY	11576
Nassau County	Theodore Roosevelt Executive & Legislative Building	1550 Franklin Blvd.	Minicola	NY	11501
Nassau County Department of Park, Recreation & Museum	na		East Meadow	NY	11554
Nassau County Executive	1 West Street	4th Floor	na	NY	11501
Nassau County JDA	1550 Franklin Avenue		Mineola	NY	11501
Nassau County Legislator	PO Box 2292		Armenacett	NY	11930
Nathaniel Baker House	25 Hub Dr	Hofstra University	Meville	NY	11747
National Grid	Janner M. Stuart Stadium		Hempstead	NY	11549
New York Islands	231 East Jericho Turnpike		Huntington Station	NY	11746
New York Lizards Office	2150 Hempstead Turnpike		Elmont	NY	11005
New York Racing Association Inc./Belmont Race Track	P.O. Box 98		Brighwaters	NY	11718
Newspay Media Group	235 Pinelawn Road		Wauville	NY	11747
Nickerson Beach Park (Nassau)	Udo Boulevard		Lido Beach	NY	11561
Nissequogue State Park	Nissequogue State Park,	Saint Johnland Road	Kings Park	NY	11754
North Fork Guest House	35995 Main Road 25		Cutchogue	NY	11995

Southold	NY	119
North Woodmere	NY	115
Northport	NY	117
Wentzlet	NY	1171
New York	NY	100
Untersdale	NY	1151
Old Westbury	NY	1154
Hauptaupige	NY	1176
Hauptaupige	NY	1178
West Babylon	NY	117C
Hauptaupige	NY	1178
Amagansett	NY	1193
Montauk	NY	1195
Montauk	NY	1195
Hampton Bays	NY	1195
Amagansett	NY	1194
Huntington	NY	1199
Old Bethpage	NY	1174
Old Westbury	NY	1180
Hauptaupige	NY	1156
Orient	NY	1178
Orient	NY	1187
Peconic	NY	1195
Oyster Bay	NY	1193
Plainview	NY	1177
Jericho	NY	1180
Oyster Bay	NY	1173
Oyster Bay	NY	1177
Oyster Bay	NY	1171
Oyster Bay	NY	1171
Elmont	NY	1177
Watermill	NY	1100
Peconic	NY	1197
Catchogue	NY	1198
Island Park	NY	1193
Hampton Bays	NY	1158
Peconic	NY	1198
Patchogue	NY	1177
N. Lindenhurst	NY	1175
Westbury	NY	1190
ISLP	NY	1175
Island Park	NY	1151
Oyster Bay	NY	1171
Port Washington	NY	1171
East Hampton	NY	1150
Southold	NY	1197
East Meadow	NY	1154
Greenville	NY	1148
Madville	NY	1174
Central Islip	NY	1172
East Marion	NY	1172
Queens	NY	1199
Hauptaupige	NY	1199
Holtsville	NY	1178
Rockville Centre	NY	1170
Shelter Island Heights	NY	1165
Oyster Bay	NY	1171
Amagansett	NY	1193
Westbury	NY	1180

Residence Inn - Long Island Central Islip
 Residence Inn by Marriott - Holtsville
 Residence Inn Garden City Long Island
 Residence Inn Hauppauge - Islip
 Residence Inn Long Island East End
 Restaurant Prime
 RHUM Island Inspired Cuisine & Rum Bar
 Riverhead Chamber of Commerce
 Riverhead Foundation for Marine Research and Preservation
 Riverhead IDA
 Robert Moses State Park
 Rockville Centre Inn
 Rodeway Inn - Ronkonkoma
 Roosevelt Field Mall
 Rooted Hospitality Group
 Roslyn Village Motel
 Route 112 Motel
 Row's Ice Cream Catering Truck
 Royal Atlantic Beach Inn
 Royal Inn
 RPYM Raceway
 Rudy's Cove Bed and Breakfast
 RUMBA Inspired Island Cuisine & Rum Bar
 Ruschmeyer's Inn
 Ruth's Chris Steak House
 Sag Harbor 388
 Sag Harbor Chamber of Commerce
 Sag Harbor Inn
 Sagamore Hill National Historic Site
 Saglikos Manor
 Sail Inn of Montauk
 Sands Motel
 Sands Point Preserve
 Sands Point Preserve Conservancy
 Seminole Vineyard and 888
 Save The Great South Bay Inc
 Sayville Ferry Service, Inc.
 Sayville Motor Lodge
 Sea Breeze Inn
 Sea Crest on the Ocean
 Sea Shore Condo Motel
 Seahaven Motel
 Seaside Belongs County Park
 Seaside Cottages
 Seasons Bed & Breakfast
 Seabuck Cove House
 Sep's Farm
 Seven on Shelter
 Shamrock State Park
 Shakespeare Festival
 Shelter Island Bed and Breakfast
 Shelter Island House
 Shelter Island Kayak Tours
 Shinn Farmhouse B&B
 Shinnecock Mist Waterfront Resort
 Shirley Motel
 Shore Motor Inn
 Shorecrest Bed and Breakfast
 Silver Sands Motel
 SIMPLAY Multi-Sport Simulator Center
 Skutumpah Surf School/Camp

7 Courthouse Drive
 25 Middle Avenue
 700 Garden City Plaza
 850 Veterans Memorial Highway
 2012 Old Country Road
 117 NORTH NEW YORK AVENUE
 13 E Main St
 59 East Main Street
 467 East Main Street
 542 East Main Street
 Robert Moses State Park
 413 Ocean Avenue
 3055 Veterans Memorial Highway
 630 Old Country Road
 82-84 East Main Street
 22 Bryant Avenue
 2001 Route 112
 Suffolk and Nassau
 126 South Emerson Ave
 1177 Northern Boulevard
 40 Daniel Street
 151 Bay Avenue
 43 Canoe Place Rd
 161 Second House Road
 600 Old Country Road
 25 Garden Street
 PO Box 2810
 45 West Water Street
 20 Sagamore Hill Road
 677 Montauk Hwy
 548 West Lake Drive
 South Emery Street
 127 Middle Neck Road
 127 Middle Neck Road
 1375 Pecolic Lane
 275 Canine Avenue
 41 River Road
 5494 Sunrise Highway
 30 Atlantic Avenue
 2166 Montauk Highway
 78 East Bayview Walk, Ocean Bay Park
 52 Longview Road
 Ballows Pond Road
 739 Old Montauk Highway
 469 Dahmoff Walk
 61 South Bay Avenue
 7395 Main Rd
 7 Stearns Point Road
 Route 27 at Seaside Avenue
 The Hemptons Shakespeare Festival
 7 Street Mary's Road
 11 Stearns Point Road
 23 North Ferry Road
 2000 Oregon Road
 62 Canoe Place Road
 681 Montauk Highway
 576 West Sunrise Highway
 54300 Route 48
 1400 Silvermere Road
 180 Commerce Drive
 Long Beach Blvd & Shore Road

Suite 1
 Robert Moses Causeway

Unit 3

55 Main Street

P.O. Box 104

P.O. Box 626

P.O. Box 63
 P.O. Box 1011
 PO Box 624

Central Islip
 Holtsville
 Garden City
 Hauppauge
 Riverhead
 Huntington
 Patchogue
 Riverhead
 Riverhead
 Riverhead
 Fire Island
 Lybrook
 Ronkonkoma
 Garden City
 Patchogue
 Patchogue
 Medford
 Oskdale
 Montauk
 Manhasset
 Farmingdale
 Greenport
 Hempton Bays
 Montauk
 Garden City
 Sag Harbor
 Sag Harbor
 Sag Harbor
 Oyster Bay
 Bay Shore
 Montauk
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 Sands Point
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 Sayville
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 Amagansett
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 Fire Island
 Southampton
 Hampton Bays
 Montauk
 Ocean Beach
 Eastport
 East Marion
 Shelter Island
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 Greenport
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Sky Motel	125 3rd Avenue	No. Underhurst	NY	11757
Skyline Cranes	1 World Fair Marina	Flushing	NY	11380
Small Batch	690 Old Country Rd	Garden City	NY	11530
Smith Point County Park	Smith Point County Park	Shirley	NY	11967
Smithpoint Motel	165 William Floyd Pkwy	Shirley	NY	11967
Smithtown Inn Town Houses Motel	860 Jericho Turnpike	Smithtown	NY	11787
Smithtown Landing Country Club	495 Landing Avenue	Montauk	NY	11954
Snug Harbor Motel & Marina	3 Star Island Road	Montauk	NY	11954
Sole Beach Hotel	107 South Emerson Ave	Greenport	NY	11954
Solo East Resort	90 Second House Road	Montauk	NY	11944
Sound View Greenport	58775 Route 48	Copague	NY	11726
Southview Motel	540 Westlake Drive	Bay Shore	NY	11706
South Bay Motel	1159 Merrick Road	Brightwaters	NY	11718
South Bay Paddlewheel Cruises-Lauren Kistly	Bay Shore Manor Park,	Southampton	NY	11968
South Shore Promotion Control Inc.	P.O. Box 98	Southampton	NY	11968
Southampton Arts Center	25 jobs lane	Southampton	NY	11968
Southampton Chamber of Commerce	76 Main Street	Southampton	NY	11968
Southampton Cottages	35 Strudland Road	Southampton	NY	11968
Southampton Cultural Center	25 Pond Lane	Southampton	NY	11968
Southampton History Museum	17 Meeting House lane	Southampton	NY	11968
Southampton Inn	91 Hill Street	Southampton	NY	11968
Southampton Trails Preservation Society	PO Box 1171	Bridgehampton	NY	11968
Southampton Village Motel	315 Hampton Road	Southampton	NY	11968
Southaven County Park	Southaven County Park,	Brookhaven	NY	11719
Southold Beach Motel	53250 North Road	Southold	NY	11971
Sparkling Points Vineyard	39750 Soundy Road 48	Southold	NY	11971
Spirits Promise Equine Rescue Program at Blossom Hollow Ranch	2746 Sound Ave	Riverhead	NY	11901
Splish Splash Water Park	2549 Splish Splash Drive	Calverton	NY	11993
Springhill Suites Carle Place Garden City	20 Westbury Avenue	Carle Place	NY	11514
Springhill Suites Long Pfand Brookhaven	2 Swagras Drive	Ballport	NY	11772
St. Joseph's College	155 West Roe Boulevard	Patchogue	NY	11772
Stalder Center	Nicole Road, Stony Brook University	Stony Brook	NY	11790
Starfish Junction	226 North Felt Way	Bay Shore	NY	11706
Steinberg Museum of Art at Hillwood	CW Post Campus	Brookville	NY	11568
Sterling Harbor House	125 Sterling Street	Greenport	NY	11944
Sitting Horse Bed & Breakfast	104 Bay Avenue	Greenport	NY	11944
Stone Lion Inn	51 Edgemere Street	Montauk	NY	11954
Stony Brook Grist Mill	100 Harbor Road	Stony Brook	NY	11794
Stony Brook University	Office of Communication	Stony Brook	NY	11794
Stony Brook University Indoor sports Complex	Indoor Sports Complex	Stony Brook	NY	11794
Stony Brook University Student Activities Center and Student Union	Suite 220	Stony Brook	NY	11794
Stony Brook Village Center	111 Main Street	Stony Brook	NY	11794
Strong's Marine	240D Camp Mincola Road	Bohemia	NY	11716
Suffolk Association of Municiple Employees	30 Orville Drive Sufia A	Brentwood	NY	11717
Suffolk Community College Outdoor Track	Crooked Hill Road	Huntington	NY	11743
Suffolk County Alliance of Chambers	775 Park Ave	Brentwood	NY	11717
Suffolk County Community College Grant Campus	Health Sports and Education Center	Hauptauge	NY	11788
Suffolk County Department of Economic Development	100 Veterans Highway	Hauptauge	NY	11796
Suffolk County Department of Parks Recreation & Conservation	P.O. Box 144	West Sayville	NY	11788
Suffolk County Executive	H. Lee Dennison Building	Hauptauge	NY	11788
Suffolk County Film Commission	100 Veterans Memorial Highway, 2nd Floor	Hauptauge	NY	11788
Suffolk County IDA	H. Lee Dennison Building	Hauptauge	NY	11788
Suffolk County Legislator	na	Hauptauge	NY	11788
Suffolk County Parks	na	Hauptauge	NY	11788
Sun W Sound	22 Soundview Drive	na	NA	11796
Sunken Meadow State Park	Sunken Meadow State Park	West Sayville	NY	11796
Sunrise Guest House	681 Old Montauk Highway	Montauk	NY	11754
Sunrise Inn	370 Sunrise Highway	Kings Park	NY	11754
Sunset Beach	35 Shore Road	Montauk	NY	11954
Sunset Motel	62005 Route 48	West Babylon	NY	11704
Sunview Motel	420 York Place	Shelter Island Heights	NY	11965
		Greenport	NY	11944
		West Babylon	NY	11704

Super Shuttle	300 Cornmeck Rd	2nd Floor	Commeck	NY	11725
Surf Club at Montauk	South Essex Street & Surf Side Avenue		Montauk	NY	11954
Surfside Inn	685 Old Montauk Highway		Montauk	NY	11954
Sweethear Nature Center	62 Eckentamp Drive		Smithtown	NY	11787
Swiss Motel	1223 West Main Street		Smithtown	NY	11954
Tanger Outlet Center - Riverhead	1770 West Main Street		Riverhead	NY	11907
Tanger Outlets Deer Park	455 Cornmeck Road		Riverhead	NY	11901
Tanner Park	Kerrigan Road & Tanner Park		Deer Park	NY	11729
Tapestry Inn	503 Front Street		Coppage	NY	11726
Tapped Enterprises	1805 Louis Kessuth Ave		Greenport	NY	11944
Tellers An American Chophouse	605 Main Street		Ronkonkoma	NY	11779
Terrace Cottage Colony	Route 49		Islip	NY	11751
Tesla Science Center at Wardenclyffe	5 Randall Road		Southold	NY	11971
The 1708 House	126 Main Street		Shoreham	NY	11786
The 1770 House	143 Main Street		Southampton	NY	11786
The Adventure Park at Long Island	75 Colonial Spring Road		East Hampton	NY	11968
The American Hotel	49 Main Street		East Hampton	NY	11937
The Andrew Hotel of Great Neck	75 North Station Plaza		Wheatly Heights	NY	11798
The Angyle Theatre at Babylon Village	34 W Main Street		Sag Harbor	NY	11663
The Baker House	181 Main Street		Great Neck	NY	11021
The Belvedere Guest House	34 Bayview Walk		Babylon	NY	11702
The Blue Inn at North Fork	7850 Main Road		East Hampton	NY	11937
The Bridge Inn	2668 Montauk Highway		Cherry Grove	NY	11782
The Caffrey House	2 Squires Avenue	P.O. Box 292	East Marion	NY	11939
The Cieguit	22 Grand Avenue		Shelter Island Heights	NY	11942
The Coffey House Bed & Breakfast	5705 Main Road		East Marion	NY	11965
The Cold Spring Harbor Fire House Museum	94 A Main Street		Cold Spring Harbor	NY	11942
The Comfort Inn Medford	2895 Route 112		Medford	NY	11774
The Conference Center At Planting Fields Arboretum State Historic Park	1395 Planting Fields Road	P.O. Box 660	Oyster Bay	NY	11763
The Cozy Cottages	395 Montauk Highway	P.O. Box 1265	Wainscott	NY	11771
The Drake Inn	16 Penny Lane		Hampton Bays	NY	11975
The Farmhouse Bed and Breakfast	1855 Depot Lane		Churchville	NY	11946
The Garden City Hotel	45 Seventh Street		Garden City	NY	11935
The Gateway Performing Arts Center	215 South County Road		Bedport	NY	11580
The Glen Cove Mansion & Conference Center	200 Dorsett Lane		Glen Cove	NY	11713
The Grassmere Inn/Peter Kaplan Tennis Group	7 Beach Lane		Westhampton Beach	NY	11542
The Greenporter Hotel	326 Front Street		Greenport	NY	11978
The Hampton Maid	259 East Montauk Highway		Hampton Bays	NY	11944
The Hedges Inn	74 James Lane		East Hampton	NY	11946
The Hermitage at Napeague	2148 Montauk Highway		Amagansett	NY	11937
The Hunting Inn	94 Main Street		East Hampton	NY	11937
The Inn at Fox Hollow Hotel	7755 Jericho Turnpike		Woodbury	NY	11980
The Inn On Main	191 Main Street		West Hampton Beach	NY	11937
The Inn Spot On The Bay	32 Lighthouse Road		Hampton Bays	NY	11978
The Jazz Loft	275 Christian Avenue		Story Brook	NY	11946
The Main Stay	579 Hill Street		Southampton	NY	11730
The Menhaden	207 Front Street, Greenport, NY 11944		Greenport	NY	11968
The Milleridge Inn	595 North Broadway		Jericho	NY	11944
The Montauk Soundview	6 Soundview Drive		Montauk	NY	11753
The Morning Glory B&B	912 Main Street		Greenport	NY	11954
The North Fork Table & Inn	57225 Main Rd		Southold	NY	11944
The Ocean Bay House	69 Ocean Avenue	Route 25	Bay Shore	NY	11971
The Ocean Dunes	379 Bluff Road		Amagansett	NY	11706
The Ocean Resort at 94th and Tennis	231 Dune Road		Westhampton Beach	NY	11930
The OM Group	1 Haw/itt Sq.		250 East Northport	NY	11978
The Palms Hotel	168 Cottage Walk		Ocean Beach Fire Island	NY	11731
The Paramount	370 New York Avenue		Huntington	NY	11770
The Plaza Cinema & Media Arts Center	20 Terry Street		Patchogue	NY	11743
The Pond View At Deerfield	1332 Deerfield Road		Watemilj	NY	11772
The Preston House and Hotel	428 E Main St		Riverhead	NY	11976
The Pridwin Hotel	81 Shore Road		Shelter Island	NY	11901
				NY	11964

The Quogue Club at Hallock House	47 Quogue Street	P.O. Box 1803	Quogue	NY	11959
The Reasonable Inn	402 East Broadway		Port Jefferson	NY	11777
The Renewable Energy Home	43 South Bay Avenue		Eastport	NY	11941
The Reverend Arthur Mackey Sr. Park	The Reverend Arthur Mackey Sr. Park	Lakeside Drive	Rosport	NY	11575
The Roshyn Hotel	1221 Old Northern Boulevard		Roslyn	NY	11576
The Sands on Lido Beach	710 Lido Boulevard		Lido Beach	NY	11561
The Shearwater Inn	25 Jordan Foster Path		East Quogue	NY	11942
The Spa and Studio at East Wind	5720 Route 25A		Wading River	NY	11722
The Stony Brookside Bed & Bike Inn	5720 Route 25A		Wading River	NY	11722
The Suffolk Theater	48 Main Street Stony Brook		Stony Brook	NY	11790
The Surf Lodge	118 East Main Street		Riverhead	NY	11901
The Thomas House	183 Edgemere St.		Montauk	NY	11954
The Wang Center at Stony Brook University	85 Pelham Street		Southampton	NY	11968
The Waterfront Center	Charles B. Wang Center	Suite 302	Stony Brook	NY	11794
The Waterview at the Port Jefferson Country Club	1 West End Avenue		Oyster Bay	NY	11771
Theodore Roosevelt Nature Center At Jones Beach State Park	44 Fairway Drive	Ocean Parkway	Port Jefferson,	NY	11777
Three Village Inn	Theodore Roosevelt Nature Center At Jones Beach State Park,		Wanago	NY	11793
Tiana Beach	150 Main Street	90 Dunes Road	Stony Brook	NY	11790
Tides Motor Inn	Tiana Beach		Hampton Bays	NY	11946
Tilles Center for the Performing Arts	2 Bayville Ave	720 Northern Boulevard	Locust Valley	NY	11560
Toast Coffee House Bayside	Tilles Center for the Performing Arts at IU Post Campus		Brookville	NY	11548
Toast Coffeehouse Patchogue	9 South Park Avenue		Bay Shore	NY	11705
Toast Coffeehouse Port Jefferson	46 East Main Street		Patchogue	NY	11772
Tobay Beach	242 East Main Street		Port Jefferson	NY	11777
Top Tier Athletic Apparel	Ocean Parkway		East Massapeque	NY	11758
Topping Rose House	P.O. Box 5484		Bay Shore	NY	11758
Town Of Hempstead IDA	One Bridgehampton - Sag Harbor Turnpike	Room 234-A	Bridgehampton	NY	11932
Town of Islip IDA	350 Front Street		Hempstead	NY	11550
Town of North Hempstead Business and Tourism Development Corp.	40 Nassau Avenue		Islip	NY	11751
Towne Place Suites by Marriott	220 Plandome Road		Manhasset	NY	11030
Townsend Manor Inn	1 Marriott Plaza		Farmingdale	NY	11735
Tren-STAR Executive Worldwide Chauffered Services, Inc.	724 Main Street		Greenport	NY	11944
TRAVEL TOURS INC.	321 Bay Shore Rd.		Deer Park	NY	11729
Travelodge - Bay Shore	501 East Main Street			NY	
Treasure Cove Resort Marina	469 East Main Street		Bay Shore	NY	11706
Truehold Promotions	160 Wilbur Place	Suite 500	Riverhead	NY	11901
Two South Ferry B & B	2 South Ferry Road		Bohemia	NY	11716
Uhlman's West Lake Drive Motel	444 West Lake Drive		Shepher Island	NY	11964
Valley Stream State Park	Southern State Parkway, Exit 15		Montauk	NY	11954
Van Rounsdillon Park	833 Deer Park Rd		Valley Stream	NY	11580
Vanderbilt Museum & Planetarium	180 Little Neck Road		Dix Hills	NY	11746
Venere	599 Main Street		Centerport	NY	11721
Viana Hotel and Spa	9998 Brush Hollow Road		Islip	NY	11751
Wading River Beach	Creek Road		Westbury	NY	11580
Walcott Inn	3720 Montauk Highway		Wading River	NY	11792
Walt Whitman Birthplace State Historic Site & Interpretive Center	246 Old Walt Whitman Road		Sageaponack	NY	11795
Wantagh Park	1 King Road		Huntington Station	NY	11746
Watermill Caverns	711 Smithtown Bypass		Wantagh	NY	11783
Westcott Resort	Old Montauk Highway	Box 952	Smithtown	NY	11787
Wells House Bed and Breakfast	550 Main Street		Montauk	NY	11954
West Hills County Park	Sweet Hollow Road		Greenport	NY	11944
West Neck Beach	West Neck Beach	West Neck Road	Huntington	NY	11743
West Sayville County Club	200 Montauk Highway		Lloyd Harbor	NY	11743
Westbury Carle Place Chamber of Commerce	PO Box 474		West Sayville	NY	11796
Westhampton Beach Business Alliance	PO Box 246		Westbury	NY	11590
Westhampton Beach Performing Arts Center	631 288 1500		Westhampton Beach	NY	11987
Westhampton Seasidez Motel	19 Seabreeze Avenue		Westhampton Beach	NY	11978
Whisper Vineyards	485 Edgewood Avenue		Westhampton	NY	11977
White Fences Inn	571 Montauk Highway		Saint James	NY	11790
White Sands Resort Motel	28 Shore Road		Water Mill	NY	11976
			Ardenhampt	NY	11950

AMENDMENT NO. II

This AMENDMENT, dated as of the date last executed by the parties hereto, (together with any exhibits hereto, this "Amendment No. 1"), by and between (i) the County of Nassau, a municipal corporation of the State of New York having its principal office at 1550 Franklin Avenue, Mineola, New York 11501 (the "County"), acting for and on behalf of the County Department of Parks, Recreation & Museums, having its principal office at the Administration Building, Eisenhower Park, East Meadow, New York 11554 (the "Department"), and (ii) Discover Long Island, formerly known as the Long Island Convention and Visitor's Bureau, Inc. ("DLI"), a New York not-for-profit corporation, having its principal office at [REDACTED]

WITNESSETH:

WHEREAS, pursuant to Request for Proposals #PK 0814-1423 issued on August 21, 2014, the County awarded a contract to the Bureau (the "Promotion Agreement") dated January 1, 2015 to foster tourism and convention activities within Nassau County and to develop, facilitate, improve and enhance the public use and enjoyment of Nassau County; and

WHEREAS, the term of the Promotion Agreement, including amendments and extensions, runs from January 1, 2015 through December 31, 2019; and

WHEREAS, the County desires to extend the Promotion Agreement with DLI so to continue to stimulate economic growth by fostering tourism, convention activities and individual personal visits within Nassau County; and

WHEREAS, Discover Long Island, is a tourism promotion agency which devotes all of its efforts in Nassau and Suffolk Counties to the furtherance of activities which attract visitors to Long Island; and

NOW, THEREFORE, in consideration of the premises and the mutual covenants contained herein, the County and the Bureau agree as follows:

1. Amended Term. The Promotion Agreement is hereby amended so that the term thereof is renewed for a period of one (1) year from January 1, 2020 through December 31, 2020.
2. Prohibition of Gifts. In accordance with County Executive Order 2-2018, the Permittee shall not offer, give, or agree to give anything of value to any County employee, agent, consultant, construction manager, or other person or firm representing the County (a "County Representative"), including members of a County Representative's immediate family, in connection with the performance by such County Representative of duties involving transactions with the Permittee on behalf of the County, whether such duties are related to this Agreement or any other County contract or matter. As used herein, "anything

of value" shall include, but not be limited to, meals, holiday gifts, holiday baskets, gift cards, tickets to golf outings, tickets to sporting events, currency of any kind, or any other gifts, gratuities, favorable opportunities or preferences. For purposes of this subsection, an immediate family member shall include a spouse, child, parent, or sibling. The Permittee shall include the provisions of this subsection in each subcontract entered into under this Agreement.

3. Disclosure of Conflicts of Interest. In accordance with County Executive Order 2-2018, the Permittee has disclosed as part of its response to the County's Business History Form, or other disclosure form(s), any and all instances where the Permittee employs any spouse, child, or parent of a County employee of the agency or department that contracted or procured the goods and/or services described under this Agreement. The Permittee shall have a continuing obligation, as circumstances arise, to update this disclosure throughout the term of this Agreement.

4. Vendor Code of Ethics. By executing this Agreement, the Contractor hereby certifies and covenants that:

- (i) The Contractor has been provided a copy of the Nassau County Vendor Code of Ethics issued on June 5, 2019, as may be amended from time to time (the "Vendor Code of Ethics"), and will comply with all of its provisions;
- (ii) All of the Contractor's Participating Employees, as such term is defined in the Vendor Code of Ethics (the "Participating Employees"), have been provided a copy of the Vendor Code of Ethics prior to their participation in the underlying procurement;
- (iii) All Participating Employees have completed the acknowledgment required by the Vendor Code of Ethics;
- (iv) The Contractor will retain all of the signed Participating Employee acknowledgements for the period it is required to retain other records pertinent to performance under this Agreement;
- (v) The Contractor will continue to distribute the Vendor Code of Ethics, obtain signed Participating Employee acknowledgments as new Participating Employees are added or changed during the term of this Agreement, and retain such signed acknowledgments for the period the Contractor is required to retain other records pertinent to performance under this Agreement; and
- (vi) The Contractor has obtained the certifications required by the Vendor Code of Ethics from any subcontractors or other lower tier participants who have participated in procurements for work performed under this Agreement.

5. Full Force and Effect. All the terms and conditions of the Promotion Agreement not expressly amended by this Amendment No. 1 shall remain in full force and effect and govern the relationship of the parties for the remainder of the Promotion Agreement, as hereby amended.

IN WITNESS WHEREOF, the parties have executed this Amendment No. 1 as of the date first above written.

DISCOVER/ LONG ISLAND

By: 

Name: Kristen Jarnagin

Title: President

Date: 10/2/19

NASSAU COUNTY

By: _____

Name: _____

Title: _____

Date: _____

PLEASE EXECUTE IN BLUE INK

STATE OF NEW YORK)

)ss.:

COUNTY OF NASSAU)

On the 2 day of October in the year 2019, before me personally came KRISTEN JARNAGIN to me personally known, who, being by me duly sworn, did depose and say that he or she resides in the County of Suffolk; that he or she is the President & CEO of Discover Long Island, the corporation described herein and which executed the above instrument; and that he or she signed his or her name thereto by authority of the board of directors of said corporation.

NOTARY PUBLIC

RICHARD E. TRACHTENBERG
 NOTARY PUBLIC, State of New York
 My 62TR4961624
 Qualified in Suffolk County
 Term Expires February 5, 2002

STATE OF NEW YORK)

SS.:

COUNTY OF NASSAU)

On the ____ day of _____ in the year 20____ before me personally came _____ to me personally known, who, being by me duly sworn, did depose and say that he or she resides in the County of _____; that he or she is a Deputy County Executive of the County of Nassau, the municipal corporation described herein and which executed the above instrument; and that he or she signed his or her name thereto.

NOTARY PUBLIC



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

01/15/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER AssuredPartners Northeast, LLC. 100 Baylis Road Suite 300 Melville NY 11747	CONTACT NAME: Vivian Weiss PHONE (A/C, No, Ext): (631) 466-4000 FAX (A/C, No): (631) 466-4006 E-MAIL ADDRESS: vivian.weiss@assuredpartners.com
INSURED Discover Long Island, Inc. 330 Vanderbilt Motor Parkway Suite 203 Hauppauge NY 11788	INSURER(S) AFFORDING COVERAGE INSURER A: The Travelers Indemnity Co. INSURER B: Travelers Casualty Insurance Co. of America INSURER C: INSURER D: INSURER E: INSURER F:

COVERAGES

CERTIFICATE NUMBER: CL201244486

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	Y	Y	680382Y4338	01/01/2020	01/01/2021	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	<input type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			680382Y4338	01/01/2020	01/01/2021	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10000			CUP382Y4559	01/01/2020	01/01/2021	EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ 2,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NY) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	UB9J218757	01/01/2020	01/01/2021	PER STATUTE <input type="checkbox"/> OTH-ER <input type="checkbox"/> E.L. EACH ACCIDENT \$ 100,000 E.L. DISEASE - EA EMPLOYEE \$ 100,000 E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RE: Tourism Promotion

County of Nassau is included as an Additional Insured as required by written contract. Waiver of Subrogation applies in favor of the County of Nassau.

CERTIFICATE HOLDER

CANCELLATION

County of Nassau 1550 Franklin Avenue Mineola NY 11501	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
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LAURA CURRAN
County Executive



EILEEN KRIEB
Commissioner

COUNTY OF NASSAU
DEPARTMENT OF PARKS, RECREATION & MUSEUMS
EISENHOWER PARK - EAST MEADOW, NEW YORK 11554
www.nassaucountyny.gov/parks

February 6, 2019

Ms. Sharon Wyman
Director of Administration
Discover Long Island
330 Motor Parkway
Suite 203
Hauppauge, New York 11788

**RE: EXTENSION TO CONTRACT CQPK15000003, AMENDMENT 1
CLPK18000001-JANUARY 1, 2019-DECEMBER 31, 2019**

Dear Sharon:

Pursuant to Amendment I, (Section 1. Amended Term), the Parks Department hereby exercises the option to renew the Promotion Agreement for one (1) additional one (1) year period.

Kindly sign below to acknowledge the extension from January 1, 2019 through December 31, 2019 and return a copy with an original signature to my office.

Sincerely,

A handwritten signature in cursive script, appearing to read "Eileen Krieb".

Eileen Krieb
Commissioner, Parks,
Recreation and Museums

A handwritten signature in cursive script, appearing to read "Sharon Wyman".
Sharon Wyman
Director of Administration

Date: 2/12/19



NIFS ID:CLPK18000001 Department: Parks

Capital:

SERVICE: Promotion and Tourism

Contract ID #:CQPK15000003

NIFS Entry Date: 23-JAN-18

Term: from 01-JAN-18 to 31-DEC-18

Amendment
Time Extension:
Addl. Funds:
Blanket Resolution:
RES#

1) Mandated Program:	N
2) Comptroller Approval Form Attached:	
3) CSEA Agmt. § 32 Compliance Attached:	N
4) Vendor Ownership & Mgmt. Disclosure Attached:	Y
5) Insurance Required	Y

Vendor Info:	
Name: Discover Long Island, Inc., formerly known as Convention and Visitors Bureau	Vendor ID#: [REDACTED]
Address: [REDACTED] [REDACTED] [REDACTED] 8	Contact Person: Sharon Wyman
	Phone: 631-951-3900x301

Department:
Contact Name: Eileen Krieb
Address: Administration Bldg. Eisenhower Park East Meadow, NY 11554
Phone: 516-572-0272

Routing Slip

Department	NIFS Entry: X	23-JAN-18 -- PABUFFOLINO
Department	NIFS Approval: X	24-JAN-18 -- LBARKER
DPW	Capital Fund Approved:	
OMB	NIFA Approval: X	25-JAN-18 -- MWORSHAM
OMB	NIFS Approval: X	25-JAN-18 -- MWORSHAM
County Atty.	Insurance Verification: X	24-JAN-18 -- AAMATO
County Atty.	Approval to Form: X	24-JAN-18 -- DGREGWARE

Dep. CE	Approval: X	08-MAR-18 -- BSCHNEIDER
Leg. Affairs	Approval/Review: X	28-FEB-18 -- MREYNOLDS
Legislature	Approval:	
Comptroller	NIFS Approval: X	17-MAY-18 -- RBURKERT
NIFA	NIFA Approval: X	13-JUN-18 -- MKWIATKOWSKI

Contract Summary

Purpose: Amended Term only. (copy attached).
Method of Procurement: RFP #PK0814-1423 dated 1/1/15
Procurement History: Procurement History: RFP PK0814-1423 dated 1/1/15; CAPK17000002 (CQPK15000003-03-04); CAPK17000010 (CQPK15000003-05)
Description of General Provisions: Discover Long Island, formerly known as Long Island Convention and Visitors Bureau, Inc. markets, develops and administers programs and sales strategies designed to encourage, attract, solicit and promote meetings, convention business, tourism and sporting events with Nassau County
Impact on Funding / Price Analysis: none
Change in Contract from Prior Procurement: n/a
Recommendation: (approve as submitted)

Advisement Information

BUDGET CODES		FUNDING SOURCE	AMOUNT	LINE	INDEX/OBJECT CODE	AMOUNT
Fund:	GEN					
Control:	PK	Revenue		1	PKGEN1100DE518	\$ 800,000.00
Resp:	1100	Contract:				\$ 0.00
Object:	DE518	County	\$ 0.00			\$ 0.00
Transaction:	109	Federal	\$ 0.00			\$ 0.00
Project #:		State	\$ 0.00			\$ 0.00
Detail:		Capital	\$ 0.00			\$ 0.00
		Other	\$ 800,000.00			\$ 0.00
		TOTAL	\$ 800,000.00		TOTAL	\$ 800,000.00

RENEWAL	
% Increase	
% Decrease	

(LPK1800000)
COPK5-03

George Maragos
Comptroller



OFFICE OF THE COMPTROLLER
240 Old Country Road
Mineola, New York 11501

**COMPTROLLER APPROVAL FORM FOR PERSONAL,
PROFESSIONAL OR HUMAN SERVICES CONTRACTS**

Attach this form along with all personal, professional or human services contracts, contract renewals, extensions and amendments.

CONTRACTOR NAME: Discover Long Island Inc. formerly known as Long Island Convention and Visitors Bureau

CONTRACTOR ADDRESS: [REDACTED] NY 11788

FEDERAL TAX ID #: [REDACTED]

Instructions: Please check the appropriate box ("X") after one of the following roman numerals, and provide all the requested information.

I. ☐ The contract was awarded to the lowest, responsible bidder after advertisement for sealed bids. The contract was awarded after a request for sealed bids was published in _____ [newspaper] on _____ [date]. The sealed bids were publicly opened on _____ [date]. _____ [#] of sealed bids were received and opened.

II. ☒ The contractor was selected pursuant to a Request for Proposals. The Contract was entered into after a written request for proposals was issued on August 21, 2014. Potential proposers were made aware of the availability of the RFP by Newspaper and posting on website. [newspaper advertisement, posting on website, mailing, etc..] 1 [#] of potential proposers requested copies of the RFP. Proposals were due on September 5, 2014. 1 [#] proposals were received and evaluated. The evaluation committee consisted of: Frank Puglisi, Frank Camerlengo, Timothy O'Connell and Bijeen Krieb [list members]. The proposals were scored and ranked. As a result of the scoring and ranking (attached), the highest-ranking proposer was selected. The Contract was member of the County Executive's Office. The proposals were scored and ranked. As a result of the scoring and ranking, the highest-ranking proposer was selected.

III. ☒ This is a renewal, extension or amendment of an existing contract.

The contract was originally executed by Nassau County on August 10, 2015. This is a pursuant to the an amendment within the scope of the contract or RFP The original contract was entered into 1/1/15.

IV. ☐ Pursuant to Executive Order No. 1 of 1993, as amended, at least three proposals were solicited and received. The attached memorandum from the department head describes the proposals received, along with the cost of each proposal.

☐ A. The contract has been awarded to the proposer offering the lowest cost proposal; OR:

☐ B. The attached memorandum contains a detailed explanation as to the reason(s) why the contract was awarded to other than the lowest-cost proposer. The attachment includes a specific delineation of the unique skills and experience, the specific reasons why a proposal is deemed superior, and/or why the proposer has been judged to be able to perform more quickly than other proposers.

V. ☐ Pursuant to Executive Order No. 1 of 1993 as amended, the attached memorandum from the department head explains why the department did not obtain at least three proposals.

☐ A. There are only one or two providers of the services sought or less than three providers submitted proposals. The memorandum describes how the contractor was determined to be the sole source provider of the personal service needed or explains why only two proposals could be obtained. If two proposals were obtained, the memorandum explains that the contract was awarded to the lowest cost proposer, or why the selected proposer offered the higher quality proposal, the proposer's unique and special experience, skill, or expertise, or its availability to perform in the most immediate and timely manner.

☐ B. The memorandum explains that the contractor's selection was dictated by the terms of a federal or New York State grant, by legislation or by a court order. (Copies of the relevant documents are attached).

☐ C. Pursuant to General Municipal Law Section 104, the department is purchasing the services required through a New York State Office of General Services contract no. _____, and the attached memorandum explains how the purchase is within the scope of the terms of that contract.

☐ D. Pursuant to General Municipal Law Section 119-o, the department is purchasing the services required through an inter-municipal agreement.

VI. ☐ This is a human services contract with a not-for-profit agency for which a competitive process has not been initiated. Attached is a memorandum that explains the reasons for entering into this contract without conducting a competitive process, and details when the department intends to initiate a competitive process for the future award of these services. For any such contract, where the vendor has previously provided services to the county, attach a copy of the most recent evaluation of the vendor's performance. If the contractor has not received a satisfactory evaluation, the department must explain why the contractor should nevertheless be permitted to contract with the county.

In certain limited circumstances, conducting a competitive process and/or completing performance evaluations may not be possible because of the nature of the human services program, or because of a compelling need to continue services through the same provider. In those circumstances, attach an explanation of why a competitive process and/or performance evaluation is inapplicable.

Instructions with respect to Sections VII, VIII and IX: All Departments must check the box for VII. Then, check either box Section VIII or IX, as applicable.

VII. ☐ This is a public works contract for the provision of architectural, engineering or surveying services. The attached memorandum provides details of the department's compliance with Board of Supervisors' Resolution No. 928 of 1993, including its receipt and evaluation of annual Statements of Qualifications & Performance Data, and its negotiations with the most highly qualified firms.

VIII. ☒ Participation of Minority Group Members and Women in Nassau County Contracts. The selected contractor has agreed that it has an obligation to utilize best efforts to hire MWBE sub-contractors. Proof of the contractual utilization of best efforts as outlined in Exhibit "BF" may be requested at any time, from time to time, by the Comptroller's Office prior to the approval of claim vouchers.

IX. ☐ Department MWBE responsibilities. To ensure compliance with MWBE requirements as outlined in Exhibit "BF", Department will require vendor to submit list of sub-contractor requirements prior to submission of the first claim voucher, for services under this contract being submitted to the Comptroller.

X. ☒ Vendor will not require any sub-contractors.

In addition, if this is a contract with an individual or with an entity that has only one or two employees: ☒ a review of the criteria set forth by the Internal Revenue Service, Revenue Ruling No. 87-41, 1987-1 C.B. 296, attached as Appendix A to the Comptroller's Memorandum, dated February 13, 2004, concerning independent contractors and employees indicates that the contractor would not be considered an employee for federal tax purposes.


Department Head Signature

1/23/18
Date

NOTE: Any information requested above, or in the exhibit below, may be included in the county's "staff summary" form in lieu of a separate memorandum.

Compt. form Pers./Prof. Services Contracts: Rev. 03/16

Exhibit A



COUNTY OF NASSAU

POLITICAL CAMPAIGN CONTRIBUTION DISCLOSURE FORM

1. Has the vendor or any corporate officers of the vendor provided campaign contributions pursuant to the New York State Election Law in (a) the period beginning April 1, 2016 and ending on the date of this disclosure, or (b), beginning April 1, 2018, the period beginning two years prior to the date of this disclosure and ending on the date of this disclosure, to the campaign committees of any of the following Nassau County elected officials or to the campaign committees of any candidates for any of the following Nassau County elected offices: the County Executive, the County Clerk, the Comptroller, the District Attorney, or any County Legislator? If yes, to what campaign committee?

None

2. VERIFICATION: This section must be signed by a principal of the consultant, contractor or Vendor authorized as a signatory of the firm for the purpose of executing Contracts.

The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate..

The undersigned further certifies and affirms that the contribution(s) to the campaign committees identified above were made freely and without duress, threat or any promise of a governmental benefit or in exchange for any benefit or remuneration.

Dated: 10/5/17

Vendor: Discover Long Island, Inc.

Signed: Kristin Tardaglin

Print Name: Kristin Tardaglin

Title: President / CEO

PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered and the answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

1. Principal Name Paul Monte
Date of birth 9/10/57
Home address [REDACTED]
City/state/zip [REDACTED]
Business address [REDACTED]
City/state/zip [REDACTED]
Telephone [REDACTED]
Other present address(es) [REDACTED]
City/state/zip [REDACTED]
Telephone [REDACTED]
List of other addresses and telephone numbers attached _____
2. Positions held in submitting business and starting date of each (check all applicable)
President / / Treasurer / /
Chairman of Board / / Shareholder / /
Chief Exec. Officer / / Secretary / /
Chief Financial Officer / / Partner / /
Vice President / /
(Other) Vice Chairman 1/1/16
Chairman 1/1/18
3. Do you have an equity interest in the business submitting the questionnaire?
NO X YES If Yes, provide details.
4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire? NO X YES If Yes, provide details.
5. Within the past 3 years, have you been a principal owner or officer of any business or not-for-profit organization other than the one submitting the questionnaire? NO YES X If Yes, provide details.
Montauk Chamber of Commerce - President
East End Tourism Alliance - Secretary

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer? NO ☐ YES ☒ If Yes, provide details. *REDC and NYS Craft Beverage Grants to E.E.T.A.*

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency. Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:

- a. Been debarred by any government agency from entering into contracts with that agency? NO ☒ YES ☐ If Yes, provide details for each such instance.
- b. Been declared in default and/or terminated for cause on any contract, and/or had any contract cancelled for cause? NO ☒ YES ☐ If Yes, provide details for each such instance.
- c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards? NO ☒ YES ☐ If Yes, provide details for each such instance.
- d. Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract? NO ☒ YES ☐ If Yes, provide details for each such instance.

8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated? If "Yes", provide details for each such instance. (Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.) *NO*

- a) Is there any felony charge pending against you? NO ☒ YES ☐ If Yes, provide details for each such charge.
- b) Is there any misdemeanor charge pending against you? NO ☒ YES ☐ If Yes, provide details for each such charge.
- c) Is there any administrative charge pending against you? NO ☒ YES ☐ If Yes, provide details for each such charge.

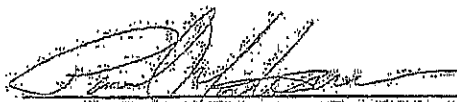
- d) In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? NO ☒ YES ____ If Yes, provide details for each such conviction.
- e) In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor? NO ☒ YES ____ If Yes, provide details for each such conviction.
- f) In the past 5 years, have you been found in violation of any administrative or statutory charges? NO ☒ YES ____ If Yes, provide details for each such occurrence.

9. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5? NO ☒ YES ____ If Yes, provide details for each such investigation.

10. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer? NO ☒ YES ____ If Yes; provide details for each such investigation.

11. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held? NO ☒ YES ____ If Yes; provide details for each such instance.

12. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? NO ☒ YES ____ If Yes, provide details for each such year.


Signature

11/20/17
Date

CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

Paul Volante being duly sworn, state that I have read and understand all the items contained in the foregoing pages of this questionnaire and the following pages of attachments; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this questionnaire and before the execution of the contract; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this questionnaire as additional inducement to enter into a contract with the submitting business entity.

Sworn to before me this 10 day of JANUARY 2018

Barbara M. Russo
Notary Public-State of New York
No. 01RU6129040
Qualified in Suffolk County
My Commission Expires June 6, 2021

Notary Public

Barbara M. Russo

Name of submitting business

Print name Discover Long Island

Signature [Signature]

Title Chairman

1 / 10 / 18
Date

PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered by all officers and any individuals who hold a ten percent (10%) or greater ownership interest in the proposer. Answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD

1. Principal Name Kristen Jarnagin
Date of birth [REDACTED]
Home address [REDACTED]
City/state/zip [REDACTED]
Business address [REDACTED]
City/state/zip [REDACTED]
Telephone [REDACTED]
Other present address(es) _____
City/state/zip _____
Telephone _____
List of other addresses and telephone numbers attached _____
2. Positions held in submitting business and starting date of each (check all applicable)
President 11/2/15 Treasurer 1/1/15
Chairman of Board 1/1/15 Shareholder 1/1/15
Chief Exec. Officer 11/2/15 Secretary 1/1/15
Chief Financial Officer 1/1/15 Partner 1/1/15
Vice President 1/1/15
(Other) _____
3. Do you have an equity interest in the business submitting the questionnaire?
YES ___ NO ☒ If Yes, provide details.
4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire? YES ___ NO ☒ If Yes, provide details.
5. Within the past 3 years, have you been a principal owner or officer of any business or not-for-profit organization other than the one submitting the questionnaire? YES ___ NO ☒ If Yes, provide details.

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer? YES ☐ NO ☒
If Yes, provide details.

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency.
Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:
- a. Been debarred by any government agency from entering into contracts with that agency? YES ☐ NO ☒ If Yes, provide details for each such instance.
 - b. Been declared in default and/or terminated for cause on any contract, and/or had any contracts cancelled for cause? YES ☐ NO ☒ If Yes, provide details for each such instance.
 - c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards? YES ☐ NO ☒ If Yes, provide details for each such instance.
 - d. Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract? YES ☐ NO ☒ If Yes, provide details for each such instance.
8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated? If 'Yes', provide details for each such instance. (Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.)
- a) Is there any felony charge pending against you? YES ☐ NO ☒ If Yes, provide details for each such charge.
 - b) Is there any misdemeanor charge pending against you? YES ☐ NO ☒ If Yes, provide details for each such charge.
 - c) Is there any administrative charge pending against you? YES ☐ NO ☒ If Yes, provide details for each such charge.
 - d) In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? YES ☐ NO ☒ If Yes, provide details for each such conviction.

- e) In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor? YES ☐ NO ☒ If Yes, provide details for each such conviction.
- f) In the past 5 years, have you been found in violation of any administrative or statutory charges? YES ☐ NO ☒ If Yes, provide details for each such occurrence.
9. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5? YES ☐ NO ☒ If Yes, provide details for each such investigation.
10. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer? YES ☐ NO ☒ If Yes; provide details for each such investigation.
11. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held? YES ☐ NO ☒ If Yes; provide details for each such instance.
12. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? YES ☐ NO ☒ If Yes, provide details for each such year.

CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

I, Kristen Jarnagin, being duly sworn, state that I have read and understand all the items contained in the foregoing pages of this questionnaire and the following pages of attachments; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this questionnaire and before the execution of the contract; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this questionnaire as additional inducement to enter into a contract with the submitting business entity.

Sworn to before me this, 17 day of October, 2017

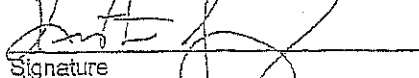


Notary Public

ALYSSA SILVER CROSTON
NOTARY PUBLIC, State of New York
Suffolk County No. 01515034572
Commission Expires Oct. 17, 2018

Discover Long Island
Name of submitting business

Kristen Jarnagin
Print name


Signature

President & CEO
Title

10 / 17 / 17
Date

PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered and the answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD.

1. Principal Name Steven DeLuca
Date of birth [REDACTED]
Home address [REDACTED]
City/state/zip [REDACTED]
Business address [REDACTED]
City/state/zip [REDACTED]
Telephone [REDACTED]
Other present address(es) [REDACTED]
City/state/zip [REDACTED]
Telephone [REDACTED]
List of other addresses and telephone numbers attached _____
2. Positions held in submitting business and starting date of each (check all applicable)
President / / Treasurer / / 2016
Chairman of Board / / Shareholder / /
Chief Exec. Officer / / Secretary / /
Chief Financial Officer / / Partner / /
Vice President / /
(Other) _____
3. Do you have an equity interest in the business submitting the questionnaire?
NO X YES If Yes, provide details.
4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire? NO X YES If Yes, provide details.
5. Within the past 3 years, have you been a principal owner or officer of any business or not-for-profit organization other than the one submitting the questionnaire? NO YES ✓ If Yes, provide details.
President of "The East End Program"
Adrian

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer? NO ☐ YES ☒ If Yes, provide details: ES & C-Grade

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency.
Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:

- a. Been debarred by any government agency from entering into contracts with that agency? NO ☒ YES ☐ If Yes, provide details for each such instance.
- b. Been declared in default and/or terminated for cause on any contract, and/or had any contract cancelled for cause? NO ☒ YES ☐ If Yes, provide details for each such instance.
- c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet prequalification standards? NO ☒ YES ☐ If Yes, provide details for each such instance.
- d. Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract? NO ☒ YES ☐ If Yes, provide details for each such instance.

8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated? If "Yes", provide details for each such instance. (Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.)

- a) Is there any felony charge pending against you? NO ☒ YES ☐ If Yes, provide details for each such charge.
- b) Is there any misdemeanor charge pending against you? NO ☒ YES ☐ If Yes, provide details for each such charge.
- c) Is there any administrative charge pending against you? NO ☒ YES ☐ If Yes, provide details for each such charge.

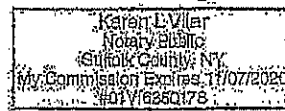
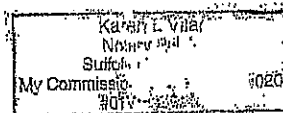
- d) In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? NO ☒ YES ____ If Yes, provide details for each such conviction.
- e) In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor? NO ☒ YES ____ If Yes, provide details for each such conviction.
- f) In the past 5 years, have you been found in violation of any administrative or statutory charges? NO ☒ YES ____ If Yes, provide details for each such occurrence.

9. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5? NO ☒ YES ____ If Yes, provide details for each such investigation.

10. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer? NO ☒ YES ____ If Yes, provide details for each such investigation.

11. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held? NO ☒ YES ____ If Yes, provide details for each such instance.

12. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? NO ☒ YES ____ If Yes, provide details for each such year.



CERTIFICATION

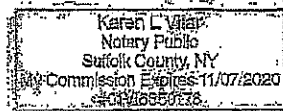
A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

Bryan DeLuca being duly sworn, state that I have read and understand all the items contained in the foregoing pages of this questionnaire and the following pages of attachments; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this questionnaire and before the execution of the contract; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this questionnaire as additional inducement to enter into a contract with the submitting business entity.

Sworn to before me this 5th day of January 2018

Notary Public

Karen L. Vitale



Name of submitting business

Print name

Bryan DeLuca

Signature

Bryan DeLuca

Title

President

D.Z.I.

Date

11-5-18

PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered and the answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD.

1. Principal Name Gloria D. Rochita
Date of birth [REDACTED]
Home address [REDACTED]
City/state/zip [REDACTED]
Business address [REDACTED]
City/state/zip [REDACTED]
Telephone [REDACTED]
Other present address(es) [REDACTED]
City/state/zip [REDACTED]
Telephone [REDACTED]
List of other addresses and telephone numbers attached _____
2. Positions held in submitting business and starting date of each (check all applicable)
President 12/1/80 Treasurer _____
Chairman of Board _____ Shareholder _____
Chief Exec. Officer _____ Secretary _____
Chief Financial Officer _____ Partner _____
Vice President _____
(Other) _____
3. Do you have an equity interest in the business submitting the questionnaire?
NO X YES _____ If Yes, provide details.
4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire? NO X YES _____ If Yes, provide details.
5. Within the past 3 years, have you been a principal owner or officer of any business or not-for-profit organization other than the one submitting the questionnaire? NO X YES _____ If Yes, provide details.

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer? NO ☒ YES ____ If Yes, provide details.

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency.
Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:

- a. Been debarred by any government agency from entering into contracts with that agency? NO ☒ YES ____ If Yes, provide details for each such instance.
- b. Been declared in default and/or terminated for cause on any contract, and/or had any contract cancelled for cause? NO ☒ YES ____ If Yes, provide details for each such instance.
- c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet prequalification standards? NO ☒ YES ____ If Yes, provide details for each such instance.
- d. Been suspended by any government agency from entering into any contract with it, and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contracts? NO ☒ YES ____ If Yes, provide details for each such instance.

8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated? If 'Yes', provide details for each such instance. (Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.)

- a) Is there any felony charge pending against you? NO ☒ YES ____ If Yes, provide details for each such charge.
- b) Is there any misdemeanor charge pending against you? NO ☒ YES ____ If Yes, provide details for each such charge.
- c) Is there any administrative charge pending against you? NO ☒ YES ____ If Yes, provide details for each such charge.

- d) In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? NO ☒ YES ____ If Yes, provide details for each such conviction.
- e) In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor? NO ☒ YES ____ If Yes, provide details for each such conviction.
- f) In the past 5 years, have you been found in violation of any administrative or statutory charges? NO ☒ YES ____ If Yes, provide details for each such occurrence.

9. In addition to the information provided in response to the previous questions, in the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5? NO ☒ YES ____ If Yes, provide details for each such investigation.

10. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer? NO ☒ YES ____ If Yes, provide details for each such investigation.

11. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held? NO ☒ YES ____ If Yes, provide details for each such instance.

12. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? NO ☒ YES ____ If Yes, provide details for each such year.

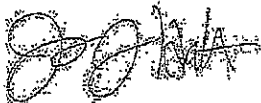

Gloria D. Rocchio, Pres

CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

I, Gloria D. Rocchio, being duly sworn, state that I have read and understand all the items contained in the foregoing pages of this questionnaire and the following pages of attachments; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this questionnaire and before the execution of the contract; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this questionnaire as additional inducement to enter into a contract with the submitting business entity.

Sworn to before me this 5 day of January 2018



Notary Public

JAMES J. HATTER
NOTARY PUBLIC-STATE OF NEW YORK
No. 61144112749
Qualified in Suffolk County
My Commission Expires February 28, 2019

Name of submitting business

Print name Gloria D. Rocchio, Pres.

Signature 

Title President

Date 01/05/2018

PRINCIPAL QUESTIONNAIRE FORM

All questions on these questionnaires must be answered and the answers typewritten or printed in ink. If you need more space to answer any question, make as many photocopies of the appropriate page(s) as necessary and attach them to the questionnaire.

COMPLETE THIS QUESTIONNAIRE CAREFULLY AND COMPLETELY. FAILURE TO SUBMIT A COMPLETE QUESTIONNAIRE MAY MEAN THAT YOUR BID OR PROPOSAL WILL BE REJECTED AS NON-RESPONSIVE AND IT WILL NOT BE CONSIDERED FOR AWARD.

1. Principal Name Paul Evasick
Date of birth [REDACTED]
Home address [REDACTED]
City/state/zip [REDACTED]
Business address [REDACTED]
City/state/zip [REDACTED]
Telephone [REDACTED]
Other present address(es) [REDACTED]
City/state/zip [REDACTED]
Telephone [REDACTED]
List of other addresses and telephone numbers attached _____
2. Positions held in submitting business and starting date of each (check all applicable)
President X Treasurer 7/13/2016
Chairman of Board Shareholder
Chief Exec. Officer Secretary
Chief Financial Officer Partner
Vice President
(Other) _____
3. Do you have an equity interest in the business submitting the questionnaire?
NO X YES If Yes, provide details.
4. Are there any outstanding loans, guarantees or any other form of security or lease or any other type of contribution made in whole or in part between you and the business submitting the questionnaire? NO X YES If Yes, provide details.
5. Within the past 3 years, have you been a principal owner or officer of any business or not-for-profit organization other than the one submitting the questionnaire? NO X YES If Yes, provide details.

6. Has any governmental entity awarded any contracts to a business or organization listed in Section 5 in the past 3 years while you were a principal owner or officer? NO ☒ YES ____ If Yes, provide details.

NOTE: An affirmative answer is required below whether the sanction arose automatically, by operation of law, or as a result of any action taken by a government agency.
Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

7. In the past (5) years, have you and/or any affiliated businesses or not-for-profit organizations listed in Section 5 in which you have been a principal owner or officer:
- a. Been debarred by any government agency from entering into contracts with that agency? NO ☒ YES ____ If Yes, provide details for each such instance.
 - b. Been declared in default and/or terminated for cause on any contract, and/or had any contract cancelled for cause? NO ☒ YES ____ If Yes, provide details for each such instance.
 - c. Been denied the award of a contract and/or the opportunity to bid on a contract, including, but not limited to, failure to meet pre-qualification standards? NO ☒ YES ____ If Yes, provide details for each such instance.
 - d. Been suspended by any government agency from entering into any contract with it; and/or is any action pending that could formally debar or otherwise affect such business's ability to bid or propose on contract? NO ☒ YES ____ If Yes, provide details for each such instance.
8. Have any of the businesses or organizations listed in response to Question 5 filed a bankruptcy petition and/or been the subject of involuntary bankruptcy proceedings during the past 7 years, and/or for any portion of the last 7 year period, been in a state of bankruptcy as a result of bankruptcy proceedings initiated more than 7 years ago and/or is any such business now the subject of any pending bankruptcy proceedings, whenever initiated? If "Yes", provide details for each such instance. (Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.)
- a) Is there any felony charge pending against you? NO ☒ YES ____ If Yes, provide details for each such charge.
 - b) Is there any misdemeanor charge pending against you? NO ☒ YES ____ If Yes, provide details for each such charge.
 - c) Is there any administrative charge pending against you? NO ☒ YES ____ If Yes, provide details for each such charge.

- d) In the past 10 years, have you been convicted, after trial or by plea, of any felony, or of any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? NO ☒ YES ____ If Yes, provide details for each such conviction.
- e) In the past 5 years, have you been convicted, after trial or by plea, of a misdemeanor? NO ☒ YES ____ If Yes, provide details for each such conviction.
- f) In the past 5 years, have you been found in violation of any administrative or statutory charges? NO ☒ YES ____ If Yes, provide details for each such occurrence.

9. In addition to the information provided in response to the previous questions, In the past 5 years, have you been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency and/or the subject of an investigation where such investigation was related to activities performed at, for, or on behalf of the submitting business entity and/or an affiliated business listed in response to Question 5? NO ☒ YES ____ If Yes, provide details for each such investigation.

10. In addition to the information provided, in the past 5 years has any business or organization listed in response to Question 5, been the subject of a criminal investigation and/or a civil anti-trust investigation and/or any other type of investigation by any government agency, including but not limited to federal, state, and local regulatory agencies while you were a principal owner or officer? NO ☒ YES ____ If Yes, provide details for each such investigation.

11. In the past 5 years, have you or this business, or any other affiliated business listed in response to Question 5 had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held? NO ☒ YES ____ If Yes, provide details for each such instance.

12. For the past 5 tax years, have you failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? NO ☒ YES ____ If Yes, provide details for each such year.

Paul E. Vasich

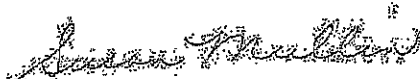
Susan M. Mullen
SUSAN M. MULLEN
NOTARY PUBLIC, State of New York
No. 01408122003
Qualified in Nassau County
(Commission Expires February 7, 2024)

CERTIFICATION

A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

Paul Evasick, being duly sworn, state that I have read and understand all the items contained in the foregoing pages of this questionnaire and the following pages of attachments; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this questionnaire and before the execution of the contract; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this questionnaire as additional inducement to enter into a contract with the submitting business entity.

Sworn to before me this 5 day of January 2018


Notary Public

SUSAN MULLIN
NOTARY PUBLIC, State of New York
No. 01MU6122333
Qualified in Nassau County
Commission Expires February 7, 2021

Name of submitting business

Print name Paul Evasick

Signature Paul Evasick

Title - General Manager

1 5 2018
Date

Business History Form

The contract shall be awarded to the responsible proposer who, at the discretion of the County, taking into consideration the reliability of the proposer and the capacity of the proposer to perform the services required by the County, offers the best value to the County and who will best promote the public interest.

In addition to the submission of proposals, each proposer shall complete and submit this questionnaire. The questionnaire shall be filled out by the owner of a sole proprietorship or by an authorized representative of the firm, corporation or partnership submitting the Proposal.

(USE ADDITIONAL SHEETS IF NECESSARY TO FULLY ANSWER THE FOLLOWING QUESTIONS).

Date: September 12, 2017

1) Proposer's Legal Name: Discover Long Island, Inc. formerly Long Island Convention & Visitors Bureau

2) Address of Place of Business: [REDACTED]

List all other business addresses used within last five years:

None

3) Mailing Address (if different): n/a

Phone: (631) 951-3900

Does the business own or rent its facilities? Rent

4) Dun and Bradstreet number: [REDACTED]

5) Federal I.D. Number: [REDACTED]

6) The proposer is a (check one): Sole Proprietorship Partnership X Corporation Other
(Describe) Not-for-profit 501(c)(6) Corporation

7) Does this business share office space, staff, or equipment expenses with any other business?
Yes No X If Yes, please provide details:

8) Does this business control one or more other businesses? Yes No X If Yes, please provide details:

9) Does this business have one or more affiliates, and/or is it a subsidiary of, or controlled by, any other business? Yes No X If Yes, provide details:

10) Has the proposer ever had a bond or surety cancelled or forfeited, or a contract with Nassau County or any other government entity terminated? Yes No X If Yes, state the name of bonding agency, (if a bond), date, amount of bond and reason for such cancellation or forfeiture; or details regarding the termination (if a contract).

- 11) Has the proposer, during the past seven years, been declared bankrupt? Yes ___ No X If Yes, state date, court jurisdiction, amount of liabilities and amount of assets
- 12) In the past five years, has this business and/or any of its owners and/or officers and/or any affiliated business, been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency? And/or, in the past 5 years, have any owner and/or officer of any affiliated business been the subject of a criminal investigation and/or a civil anti-trust investigation by any federal, state or local prosecuting or investigative agency, where such investigation was related to activities performed at, for, or on behalf of an affiliated business.
Yes ___ No X If Yes, provide details for each such investigation.
- 13) In the past 5 years, has this business and/or any of its owners and/or officers and/or any affiliated business been the subject of an investigation by any government agency, including but not limited to federal, state and local regulatory agencies? And/or, in the past 5 years, has any owner and/or officer of an affiliated business been the subject of an investigation by any government agency, including but not limited to federal, state and local regulatory agencies, for matters pertaining to that individual's position at or relationship to an affiliated business. Yes ___ No X If Yes, provide details for each such investigation.
- 14) Has any current or former director, owner or officer or managerial employee of this business had, either before or during such person's employment, or since such employment if the charges pertained to events that allegedly occurred during the time of employment by the submitting business, and allegedly related to the conduct of that business:
- a) Any felony charge pending? No X Yes ___ If Yes, provide details for each such charge.
 - b) Any misdemeanor charge pending? No X Yes ___ If Yes, provide details for each such charge.
 - c) In the past 10 years, you been convicted, after trial or by plea, of any felony and/or any other crime, an element of which relates to truthfulness or the underlying facts of which related to the conduct of business? No X Yes ___ If Yes, provide details for each such conviction
 - d) In the past 5 years, been convicted, after trial or by plea, of a misdemeanor?
No X Yes ___ If Yes, provide details for each such conviction.
 - e) In the past 5 years, been found in violation of any administrative, statutory, or regulatory provisions? No X Yes ___ If Yes, provide details for each such occurrence.
- 15) In the past (5) years, has this business or any of its owners or officers, or any other affiliated business had any sanction imposed as a result of judicial or administrative proceedings with respect to any professional license held? No X Yes ___ If Yes, provide details for each such instance.
- 16) For the past (5) tax years, has this business failed to file any required tax returns or failed to pay any applicable federal, state or local taxes or other assessed charges, including but not limited to water and sewer charges? No X Yes ___ If Yes, provide details for each such year. Provide a detailed response to all questions checked 'YES'. If you need more space, photocopy the appropriate page and attach it to the questionnaire.

Provide a detailed response to all questions checked "YES". If you need more space, photocopy the appropriate page and attach it to the questionnaire.

17) Conflict of Interest:

- a) Please disclose any conflicts of interest as outlined below. NOTE: If no conflicts exist, please expressly state "No conflict exists."

(I) Any material financial relationships that your firm or any firm employee has that may create a conflict of interest or the appearance of a conflict of interest in acting as collection agent on behalf of Nassau County. No conflict exists.

(II) Any family relationship that any employee of your firm has with any County public servant that may create a conflict of interest or the appearance of a conflict of interest in acting as collection agent on behalf of Nassau County. No conflict exists.

(III) Any other matter that your firm believes may create a conflict of interest or the appearance of a conflict of interest in acting as a collection agent on behalf of Nassau County. No conflict exists.

- b) Please describe any procedures your firm has, or would adopt, to assure the County that a conflict of interest would not exist for your firm in the future.

Every member of the board of directors must annually sign a conflict of interest form indicating they have no outside relationship, either familial or otherwise that would constitute a conflict of interest. These signed forms are kept on file in the DLI's office in Hauppauge.

Attachments to Business History Form

Please provide any other information which would be appropriate and helpful in determining the Proposer's capacity and reliability to perform these services.

- A. Include a resume or detailed description of the Proposer's professional qualifications, demonstrating extensive experience in your profession. Any prior similar experiences, and the results of these experiences, must be identified. Resumes of the President & CEO;
- B. Should the proposer be other than an individual, the Proposal should include:
- i) Date of formation; incorporated in New York State, Sept. 8, 1978 as a not-for-profit 501(c)6 corporation.
 - ii) Name, addresses, and position of all persons having a financial interest in the company, including shareholders, members, general or limited partner. A list of all business members paying annual dues to Discover Long Island is attached.
 - iii) Name, address and position of all officers and directors of the company Attached list of officers of the organization;
 - iv) State of incorporation (if applicable); Articles of Incorporation (in New York State) attached.
 - v) The number of employees in the firm; 11 fulltime and 4 part-time and 4 seasonal.
 - vi) Annual revenue of firm; Annual budget is currently \$3.2 million
 - vii) Summary of relevant accomplishments Attached
 - viii) Copies of all state and local licenses and permits. - Not required to have.
- C. Indicate number of years in business. 39 years.
- D. Provide any other information which would be appropriate and helpful in determining the Proposer's capacity and reliability to perform these services. Discover Long Island is currently under contract with both Nassau and Suffolk Counties to market, promote and sell the counties as tourism destinations and sites for meetings and conventions and sporting events under the Long Island region brand.
- E. Provide names and addresses for no fewer than three references for whom the Proposer has provided similar services or who are qualified to evaluate the Proposer's capability to perform this work.

Company Courtyard Travel Ltd

Contact Person Greg DeClemente, Managing Director/COO

Address [REDACTED]

City/State [REDACTED]

Telephone [REDACTED]

Fax # [REDACTED]

E-Mail Address [REDACTED]

Company Suffolk County Economic Development

Contact Person Regina Zara, Dept. of Economic

Development Address [REDACTED]

City/State [REDACTED]

Telephone [REDACTED]

Fax # [REDACTED]

E-Mail Address [REDACTED]

[REDACTED]

Company Ward Melville Heritage Organization

Contact Person Gloria Rocchio President

Address [REDACTED]

City/State [REDACTED]

Telephone [REDACTED] 4

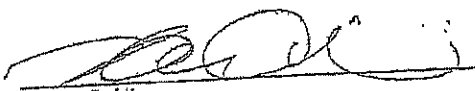
Fax # [REDACTED]

E-Mail Address [REDACTED]

CERTIFICATION
A MATERIALLY FALSE STATEMENT WILLFULLY OR FRAUDULENTLY MADE IN CONNECTION WITH THIS QUESTIONNAIRE MAY RESULT IN RENDERING THE SUBMITTING BUSINESS ENTITY NOT RESPONSIBLE WITH RESPECT TO THE PRESENT BID OR FUTURE BIDS, AND, IN ADDITION, MAY SUBJECT THE PERSON MAKING THE FALSE STATEMENT TO CRIMINAL CHARGES.

I, Kristen Tarnagin, being duly sworn, state that I have read and understand all the items contained in the foregoing pages of this questionnaire and the following pages of attachments; that I supplied full and complete answers to each item therein to the best of my knowledge, information and belief; that I will notify the County in writing of any change in circumstances occurring after the submission of this questionnaire and before the execution of the contract; and that all information supplied by me is true to the best of my knowledge, information and belief. I understand that the County will rely on the information supplied in this questionnaire as additional inducement to enter into a contract with the submitting business entity.

Sworn to before me this 10 day of October 2017


Notary Public

ALYSSA SILVER CROSTON
NOTARY PUBLIC, State of New York
Suffolk County, No. 01515034572
Commission Expires Oct. 17, 2018

Discover Long Island
Name of submitting business

Kristen Tarnagin
Print name


Signature

President & CEO
Title

10/17/17
Date

A

Kristen B. Jarnagin

Tel: [REDACTED]
[REDACTED]

At-a-Glance career summary

My career began as a public relations professional, but my passion for the tourism industry and its contributions to countless employees who rely on this industry for their livelihood, as well as the generated tax revenues that fund our state's most critical programs has eclipsed my interest in communications in order to serve a broader purpose. My expertise encompasses everything from grassroots community relations to international media and marketing to government relations and producing and promoting special events. My experience in agency, government, corporate and non-profit environments makes me a valuable and well rounded professional with diverse talent and innovative ideas.

Professional Accomplishments

- Secured media placements in *New York Times*, *USA Today*, *Travel + Leisure*, *Chicago Tribune*, *Washington Post*, *LA Times*, *Wall St. Journal*, *Condé Nast*, CNN, CNBC, Fox and much more.
- Original member of The Giving Girls, local charitable group of executive women (AZ)
- Former Chair of the Public Relations Society of America Travel & Tourism Section
- Associate member of Society of American Travel Writers
- Recipient of Governor's Tourism Award for Sustainability (AZ)

Relevant Employment

Discover Long Island

President & CEO

2015 – Present

Responsibilities Include:

- Principal executive officer of the Corporation and, subject to the control of the Board of Directors, in general supervise and control all the business and affairs of the Corporation.
- Attend all Board of Directors, Executive Committee and member meetings; monitor and manage the receipt of funds from Nassau and Suffolk Counties, membership dues, assessments and other sources of income.
- Manage the marketing and sales strategies of the Corporation, maintain lists of members, directors and officers; keep members informed of all matters of interest pertaining to the Corporation; provide notice and retaining records of meetings
- Serve as the spokesperson of the Corporation for applicable community and industry events.
- Appoint such agents and employees of the Corporation as necessary, prescribe their powers, duties and compensation, and delegate authority.
- Develop and supervise plans to promote Long Island as a site for meetings, conventions and sporting events and as a leisure travel destination for domestic and international group and independent travelers.
- Establish attainable marketing and sales goals and provide focus, clarity and direction to staff in the attainment of these objectives.
- Maintain awareness and understanding of changing disciplines that impact marketing decisions.
- Maintain awareness of national and global travel/consumer trends and attitudes impacting and influencing travel decisions.

Arizona Hotel & Lodging Association *VP of Communications*

2009-2015

Valley Hotel & Resort Assoc./Arizona Tourism Alliance/Southern Arizona Resort & Lodging Assoc.

Responsibilities included:

- Supporting the President & CEO in all Association management aspects
- Strategizing and implementing all communications efforts for the four organizations
- Planning and implementing multiple monthly and annual events and fundraisers
- Serving as spokesperson for Arizona's Tourism Industry for various audiences
- Participating in all aspects of government affairs and community relations

Sheraton Wild Horse Pass Resort & Spa

Director of Public Relations

2003-2009

Responsibilities included:

- Serving as resort spokesperson for all media interviews and interaction
- Reviewing and fulfilling all charitable donation requests
- Writing and editing all press releases, newsletters, direct mail pieces and package promotions

- Leading and reviewing all Resort branding initiatives for a consistent message
- Developing public relations annual plan and budget and presenting to owners and corporate staff

Arizona Office of Tourism

Director of Media Relations

1997 - 2003

Responsibilities included:

- Managing PR initiatives via agencies in Mexico, Canada, Germany Japan and the United Kingdom
- Monitoring contracts with domestic PR agencies and managing four in-house staff members
- Developing and implementing strategic pr and media plans
- Initiating and fulfilling domestic and international promotions and coordinating special events
- Conducting seminars to educate rural-Arizona legislators on the importance of tourism

EDUCATION

Arizona State University

Bachelor of Arts in Journalism/Public Relations

(B11)

** All Lodging Properties are Automatic Members of DU by virtue of Lodging Tax, below are paying members of the organization. **

Member Name	Address	City	ST	Zip	Phone
Adventure Park at Long Island, Tile	37 Beachwood Blvd	Bay Shore	NY	11703	(516) 481-1859
Adventureland	2245 Route 110	Manhasset Neck	NY	11765	(516) 894-6868
ALDM Marketing Group	11 Alexander Ave	Manhasset Neck	NY	11765	(516) 756-1102
Animal Farm Petting Zoo	206 Wading River Road	Manhasset Neck	NY	11765	(516) 875-1785
Art League of Long Island	107 East Deer Park Road	Manhasset Neck	NY	11765	(516) 465-5400
Arts Alliance LI - Long Island Arts Alliance	Willson Commons #137	Manhasset Neck	NY	11765	(516) 224-8460
Arts in the Plaza	1 West Chester St	Manhasset Neck	NY	11765	(516) 597-8883
Atlanta Banquets & Events	481 East Main Street	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Babylon Citizens Council on the Arts - BAACA	49 West Main Street	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Balling Hollow Farm Vineyard	2144 Sound Avenue	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Bay Street Theater and Sag Harbor Center for the Arts	Bay Street and Main Street	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Bedell Cellars	36225 Main Road	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Blue Duck Bakery Cafe - Greatport	30 Hampton Rd	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Blue Duck Bakery Cafe - Ryehead	308 E Main Street	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Blue Duck Bakery Cafe - Southold	5275 Main Road	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Blue Pail Brewing Company	100 William Street	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Bookings.com USA Inc.	485 Edgewood Avenue	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Borcher Farmstead	37 West Main Street	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Brewology 205	102 West Broadway	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Bridgeport/Fort Jefferson Steamboat Ferry Company	1001 Crooked Hill Rd	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Brookhaven Gymnasium at Suffolk Community College	Brookhaven National Laboratory	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Brookhaven National Laboratory	Brookhaven National Laboratory	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Bruce Michael Guided Tours	327 Central Park West	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Captain Winchlar	63 E. Lido Prom	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Chapman Men TMI	PO BOX 2022	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Center for Science Teaching and Learning	1450 Tanglewood Road	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Chateau Island	40 Crossways Park	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Chubbs Mission at Muttonhead Pass	24 Muttonhead Lane	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Casullo's Restaurant & Club Bar	311 Main Street	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Cochran Livestock Transport	285 Route 169	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Cornell Research and Education Society of Long Island, Inc.	PO BOX 54	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Cosmo Hall	3355 Planting Fields Rd	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Cold Spring Harbor Fire House Museum, The	301 Towns Road	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Cold Spring Harbor Fish Hatchery & Aquarium	89 A Main Street	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Cold Spring Harbor Laboratory	1680 Route 25A	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Cooperage Inc	1 S. Longtown Road	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Copague Inn	2218 Sound Avenue	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Copague Chamber of Commerce	PO Box 8	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Cradle of Aviation	One Dock Ave	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Crest Hollow County Club	8325 Jericho Turnpike	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Cross Sound Ferry Services, Inc.	2 Ferry Street	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
CST The Whaling Museum & Education Center	4 New York Plaza	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Daily News	301 Main Street	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Dare & Sisters Islands	1856 Veterans Memorial Highway	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Delta Transportation	P.O. Box 1259	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Design Audio Visual, Inc.	395 A Central Avenue	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Discovery Wetland Cruises	334 South Bayview Avenue	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Discovery Wetland Cruises	111 Main Street	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Doherty Enterprises, Inc. - Applebee's	7 Pearl Court	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Douglas Day Graphics	PO Box 720	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Duck Walk Vineyard	3375 Falcott Lane	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Dynasty Inn/Studio	10 John Street	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
East End Support Museum	PO BOX 694	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
East End Silk Company	3 Main Street	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
East End Tourism Alliance	431 East Main Street	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
East End Valleyball	42 S. Longtown Road	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
East Hampton Chamber of Commerce	588 Park Place	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Edilia East End, LLC	PO Box 776	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Eskimo Two Open Boat Fishing	100 Carroll Avenue	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Event Kings	1010 Grand Blvd.	Manhasset Neck	NY	11765	(516) 208-9200 ext 220
Execution Rocks Light House	201 South 13th Street	Manhasset Neck	NY	11765	(516) 208-9200 ext 220

[illegible]

[illegible]

11745 (631) 427-5740
 11754 (631) 632-1025
 11757 (631) 724-3242
 11760 (631) 257-5222
 11763 (631) 424-1200
 11790 (631) 669-5888
 11747 (631) 810-7781
 13997 (631) 339-0050

Huntington Station
 Stony Brook
 Smithtown
 Salt James
 Medford
 Stony Brook
 Melville
 East Hampton

Suite 302

296 Old Walt Whitman Road
 Charles E. Wang Center
 713 Smithtown Bypass
 485 Edgewood Avenue
 22 Morris Road
 111 Main Street
 3 Caden Street
 512 Thine Mile Harbor-Hog Creek Road

Walt Whitman Birthplace State Historic Site & Interpretive Center
 Wang Center at Stony Brook University, The
 Whitman College
 Whitman Vineyards
 Whitman Airport Shuttle
 WMRO Educational and Cultural Center
 Ward Upr Long Island Coast
 Ward Hampton Public Relations Inc

B(iii)

Discover Long Island, Inc. Formerly known as Long Island Convention & Visitor Bureau

List of officers of the organization:

Chair

Paul Monte

General Manager

Gurney's Resort

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Vice Chair

Bryan Deluca

Executive Director

Atlantic Holdings LLC

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Secretary

Gloria Rocchio

President

The Ward Melville Heritage Organization

[REDACTED]

[REDACTED]

[REDACTED]

Treasurer

Paul Evasick

General Manager

Long Island Marriott

100 [REDACTED] Blvd

[REDACTED]

[REDACTED]

[REDACTED]

President

Kristen Jarnagin

Discover Long Island

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

CSC 45
Drawdown

161205000 462

New York State
Department of State
Division of Corporations, State Records
And Uniform Commercial Code
99 Washington Avenue
Albany, NY 12231
www.dos.state.ny.us

CERTIFICATE OF AMENDMENT
OF THE
CERTIFICATE OF INCORPORATION
OF
LONG ISLAND CONVENTION & VISITORS BUREAU, INC.

Under Section 803 of the Not-for-Profit Corporation Law

- FIRST:** The name of the corporation is LONG ISLAND CONVENTION & VISITORS BUREAU, INC. The name under which the corporation was formed is LONG ISLAND TOURISM COMMISSION, INC.
- SECOND:** The certificate of incorporation was filed by the Department of State on SEPTEMBER 8, 1978.
- THIRD:** The law the corporation was formed under is the Not-for-Profit Corporation Law.
- FOURTH:** The corporation is a corporation as defined in subparagraph (5) of paragraph (a) of Section 102 of the Not-for-Profit Corporation Law.
- FIFTH:** the certificate of incorporation is amended as follows:

Article FIRST of the Certificate of Incorporation, relating to the name of the Corporation, shall be amended in its entirety. To accomplish the foregoing, Article FIRST is hereby amended in its entirety to read as follows:


"FIRST: The name of the Corporation is DISCOVER LONG ISLAND, INC."

161205000462

SIXTH: The Secretary of State is designated as agent of the corporation upon whom process against it may be served. The address to which the Secretary of State shall forward copies of process accepted on behalf of the corporation is 330 Motor Parkway, Hauppauge, New York 11788.

SEVENTH: The Certificate of Amendment is authorized by a vote of a majority of the entire board of directors. The corporation has no members.

IN WITNESS WHEREOF, the undersigned has executed this Certificate of Amendment of the Certificate of Incorporation this 27 day of November 2016.


Name: Kristen Jarnagin
Title: President

N. Y. S. DEPARTMENT OF STATE
DIVISION OF CORPORATIONS AND STATE RECORDS

ALBANY, NY 12231-0001

FILING RECEIPT

ENTITY NAME: DISCOVER LONG ISLAND, INC.

DOCUMENT TYPE: AMENDMENT (DOMESTIC NFP)
PROCESS NAME

COUNTY: NASS

FILED:12/05/2016 DURATION:***** CASH#:161205000504 FILM #:161205000462

FILER:

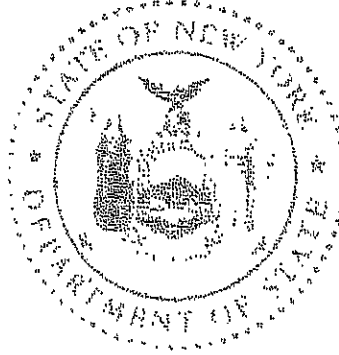
FARRELL FRITZ, P.C.
1320 RXR PLAZA

UNIONDALE, NY 11556

ADDRESS FOR PROCESS:

THE CORPORATION
330 MOTOR PARKWAY
HAUPPAUGE, NY 11788

REGISTERED AGENT:



SERVICE COMPANY: CORPORATION SERVICE COMPANY - 45

SERVICE CODE: 45

FEES	65.00
FILING	30.00
TAX	0.00
CERT	0.00
COPIES	10.00
HANDLING	25.00

PAYMENTS	65.00
CASH	0.00
CHECK	0.00
CHARGE	0.00
DRAWDOWN	65.00
OPAL	0.00
REFUND	0.00

388944MRO

DOS-1025 (04/2007)

B (vii)

Summary of Relevant Accomplishments

The professional experience and knowledge of the Discover Long Island™ senior staff is exemplified in the levels of demonstrable productivity outlined below:

Consumer advertising

- In 2017 to date, consumer advertising generated over 40,314 requests for the *Long Island Travel Guide*.
- In 2017, Discover Long Island™ added an aggressive Search Engine Optimization and Pay-Per-Click advertising campaign for www.discoverlongisland.com, increasing monthly traffic compared to 2016 by 76%
- In 2016, a bi-weekly Consumer Newsletter was created to share events and notable destination updates – this now reaches over 33,000 opt-in subscribers

Public Relations

- Over 345 earned media placements across print, digital and broadcast to date in 2017, including Travel & Leisure, AFAR, Conde Nast Traveler, CNN Travel, Coastal Living, ABC, NBC and CBS affiliates
- Audience of media reach was over 270,000,000 consumers
- Total advertising equivalency for 2017 to date equals \$3,996,000.00

Visitor Services

- Serviced 6,135 visitors at the Long Island MacArthur Airport Information Center and the Visitor Center on the Southern Parkway at Valley Stream State Park (Exit 14) to date in 2017
- Provided direct service to 1,318 telephone inquiries and 1,986 website inquiries to date in 2017

Corporate Group & Sports Events Sales

- To date in 2017, Discover Long Island™ sales initiatives have secured 99 leads which turned definite, resulting in 15,154 room nights for an economic impact of \$7,827,242.00
- The organization has brought in 102 prospective leads to date in 2017 for a potential 42,812 room nights and a potential economic impact of \$20,442,210.00

International Development

- In 2016, Discover Long Island™ added a destination presence on Brand USA's website, www.visittheusa.com as well as created a German-specific and UK-specific multichannel within the site designed to drive international awareness through the United States tourism agency for the first time

- In 2017, the organization hired a German PR Agency of Record as well as a UK PR Agency of Record, marking the first time Long Island has ever had official representation in target international markets
- In 2017, Discover Long Island™ developed a strategic alliance with New York City & Company to feature the Long Island region as the only region beyond New York City to be listed on its international travel trade website

COUNTY OF NASSAU

CONSULTANT'S, CONTRACTOR'S AND VENDOR'S DISCLOSURE FORM

1. Name of the Entity: Discover Long Island, Inc. formerly known
as Long Island Convention & Visitors Bureau
Address [REDACTED]
City, State and Zip Code: [REDACTED]

2. Entity's Vendor Identification Number: [REDACTED]

3. Type of Business: ☒ Public Corp ☐ Partnership ☐ Joint Venture

☐ Ltd. Liability Co ☐ Closely Held Corp ☐ Other (specify)

4. List names and addresses of all principals; that is, all individuals serving on the Board of Directors or comparable body, all partners and limited partners, all corporate officers, all parties of Joint Ventures, and all members and officers of limited liability companies (attach additional sheets if necessary):

See Board of Directors list
attached.

5. List names and addresses of all shareholders, members, or partners of the firm. If the shareholder is not an individual, list the individual shareholders/partners/members. If a Publicly held Corporation, include a copy of the 10K in lieu of completing this section.

Please see list of membership
attached.

6. List all affiliated and related companies and their relationship to the firm entered on line 1. above (if none, enter "None"). Attach a separate disclosure form for each affiliated or subsidiary company that may take part in the performance of this contract. Such disclosure shall be updated to include affiliated or subsidiary companies not previously disclosed that participate in the performance of the contract.

None

7. List all lobbyists whose services were utilized at any stage in this matter (i.e., pre-bid, bid, post-bid, etc.). If none, enter "None." The term "lobbyist" means any and every person or organization retained, employed or designated by any client to influence - or promote a matter before - Nassau County, its agencies, boards, commissions, department heads, legislators or committees, including but not limited to the Open Space and Parks Advisory Committee and Planning Commission. Such matters include, but are not limited to, requests for proposals, development or improvement of real property subject to County regulation, procurements. The term "lobbyist" does not include any officer, director, trustee, employee, counsel or agent of the County of Nassau, or State of New York, when discharging his or her official duties.

(a) Name, title, business address and telephone number of lobbyist(s):

None

Page 3 of 4

(b) Describe lobbying activity of each lobbyist. See below for a complete description of lobbying activities.

None

(c) List whether and where the person/organization is registered as a lobbyist (e.g., Nassau County, New York State):

None

8. VERIFICATION: This section must be signed by a principal of the consultant, contractor or Vendor authorized as a signatory of the firm for the purpose of executing Contracts.

The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

Dated: 10/5/17

Signed:

Print Name: Kristen Jarnagin

Title: President / CEO

Page 4 of 4

The term lobbying shall mean any attempt to influence: any determination made by the Nassau County Legislature, or any member thereof, with respect to the introduction, passage, defeat, or substance of any local legislation or resolution; any determination by the County Executive to support, oppose, approve or disapprove any local legislation or resolution, whether or not such legislation has been introduced in the County Legislature; any determination by an elected County official or an officer or employee of the County with respect to the procurement of goods, services or construction, including the preparation of contract specifications, including but not limited to the preparation of requests for proposals, or solicitation, award or administration of a contract or with respect to the solicitation, award or administration of a grant, loan, or agreement involving the disbursement of public monies; any determination made by the County Executive, County Legislature, or by the County of Nassau, its agencies, boards, commissions, department heads or committees, including but not limited to the Open Space and Parks Advisory Committee, the Planning Commission, with respect to the zoning, use, development or improvement of real property subject to County regulation, or any agencies, boards, commissions, department heads or committees with respect to requests for proposals, bidding, procurement or contracting for services for the County; any determination made by an elected county official or an officer or employee of the county with respect to the terms of the acquisition or disposition by the county of any interest in real property, with respect to a license or permit for the use of real property of or by the county, or with respect to a franchise, concession or revocable consent; the proposal, adoption, amendment or rejection by an agency of any rule having the force and effect of law; the decision to hold, timing or outcome of any rate making proceeding before an agency; the agenda or any determination of a board or commission; any determination regarding the calendaring or scope of any legislature oversight hearing; the issuance, repeal, modification or substance of a County Executive Order; or any determination made by an elected county official or an officer or employee of the county to support or oppose any state or federal legislation, rule or regulation, including any determination made to support or oppose that is contingent on any amendment of such legislation, rule or regulation, whether or not such legislation has been formally introduced and whether or not such rule or regulation has been formally proposed.

Discover Long Island, Inc. Formerly known as Long Island Convention & Visitor Bureau

List of officers of the organization:

Chair

Paul Monte

General Manager

Gurney's Resort

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]@discoverlongisland.com

Vice Chair

Bryan Deluca

Executive Director

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Secretary

Gloria Rocchio

President

The Ward Melville Heritage Organization

[REDACTED]

[REDACTED]

[REDACTED]

Treasurer

Paul Evasick

General Manager

Long Island Marriott

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

President

Kristen Jarnagin

Discover Long Island

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

** All Lodging Properties are Automatic Members of DLI by virtue of Lodging Tax, below are paying members of the organization.**			
Member Name	Address	City	St. Zip
Adventure Park at Long Island, The	17 Beachwood Blvd	Rye Brook	NY 10573 (914) 461-1809
Adventureland	2225 Route 110	Penningsville	NY 11785 (631) 694-6808
ALON Whaling Group	11 Alexander Ave	Penningsville	NY 11785 (631) 758-4302
Animal Farm Petting Zoo	296 Wading River Road	Penningsville	NY 11785 (631) 978-0705
Art League of Long Island	107 East Deer Park Road	Brooklyn	NY 11208 (718) 463-8700
Arts Allentown Long Island Arts Alliance	Riverwood Commons #107	Brooklyn	NY 11208 (718) 224-9700
Arts in The Plaza	1 West Cluster St	Long Beach	NY 11561 (516) 507-3813
Atlantic Dungeness & Events	431 East Main Street	Riverhead	NY 11901 (631) 201-9100 ext 220
Bayling Harbor Farm Whipped	47 West Main Street	Babylon	NY 11702 (631) 507-3656
Bayling Harbor Farm Whipped	2144 Sound Avenue	Babylon	NY 11793 (631) 369-0100
Bayling Harbor Farm Whipped	Bay Street and Main Street	Sag Harbor	NY 11961 (631) 725-4500
Bayling Harbor Farm Whipped	34225 Main Road	Chickadee	NY 11935 (631) 724-7537
Blue Duck Bakery Cafe - Greenport	38 Hampton Rd	Southampton	NY 11961 (631) 593-2710
Blue Duck Bakery Cafe - Greenport	309 E Main Street	Southfield	NY 11971 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	5675 Main Road	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	161 River Avenue	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	109 William Street	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	403 Edgewood Avenue	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	37 West Main Street	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	255 Montauk Highway	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	202 West Broadway	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	1001 Crooked Hill Rd	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	Brookhaven National Laboratory	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	377 Central Park West	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	65 E. 10th Street	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	PO BOX 2022	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	1450 Thompson Road	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	40 Crooked Hill Rd	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	34 William Street	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	113 Main Street	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	208 Route 109	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	PO BOX 54	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	2355 Pinning Fields Rd	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	101 Brown Island	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	84 A Main Street	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	1660 Route 25A	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	1 Bumpdown Road	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	2218 Sound Avenue	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	PO Box 8	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	One Third Ave	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	8825 Isidoro Turnpike	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	2 Feby Street	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	301 Main Street	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	4 New York Plaza	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	1856 Veterans Memorial Highway	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	P.O. Box 1259	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	195 A Central Avenue	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	394 South Bayview Avenue	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	111 Main Street	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	77 Front Court	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	PO Box 710	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	1575 Pecan Lane	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	10 John Street	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	PO BOX 624	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	3 Main Street	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	431 East Main Street	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	42 Spaulding Road	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	598 Park Place	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	PO Box 779	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	100 Central Avenue	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	1010 Grand Blvd.	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	201 South 18th Street	Southfield	NY 11972 (631) 622-4122
Blue Duck Bakery Cafe - Greenport	Stie 1418	Southfield	NY 11972 (631) 622-4122

530 5th Ave	Suite 1200
PO Box 2376	P.O. Box 5311
59 Maple Avenue	
4610 Captiva Island	
Burns Road	
15 Bay Rd	
40 Crossways Park Dr, Wv	
3400 First Street	
24 Apple Ct	Suite 400
80 Merrick Ave	
700 Dorset Lane	
49 Bradley Avenue	
101-24 Dorset Street	
13 North Crown Avenue	
118 West Broadway	
PO Box 235	
PO Box 235	
234 Carpenter Street	
1010 Herliem Boulevard	Suite 225
156 Main Street	
PO BOX 248	
895 County Road 38A	
21 Enterprise Zone Drive Ste B	
76 Main Street	
535 Broadview Rd	
PO Box 1524	
225 Wilcox Boulevard	
178 Oxford Road	
2 Prime Avenue	
1 Whalington Street	
310 Crescent Beach Road	
P.O. Box 584	
121 West Broadway	
610 Smithtown bypass	
45 Cherry Valley Avenue	
50 Yorlifter Lane	
6 Peole Street	
400 Broadview Road	
950 Whelan Rd, #5533	10393
250 Main Street	
804 Chicago Rd	
Kenneth P. Lavelle Stadium at Stony Brook University	
330 Deer Park Avenue	
624 North Road	
7340 Main Road	
555 Northern Boulevard	
50 South Tallview Ave	
20 Crossways Park Dr N	
114 West Sunrise Highway #115	
720 Holbrook Boulevard, Rm 123	
2382 Second Avenue	
330 National Boulevard	
431 East Main Street	
509 Broadview Road	
P.O. Box 10094	Suite 110W
315 Charlotte Ave	
2150 Smithtown Avenue	
469 East Main Street	
11 Dots Avenue	
113 Main Street	
100 Airport Avenue	
88 West Avenue	
1200 Route 25N	
13 Metro Tech Center	11th Floor

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NY	11751	(680)	658-6474
NY	11435	(714)	559-0606
NY	11792	(318)	359-0000
NY	11772	(661)	326-7975
NY	11569	(661)	442-6000
NY	11560	(316)	666-7307
NY	11501	(651)	722-3270
NY	11647	(661)	323-1558 ext. 3
NY	11755	(661)	406-4740
NY	11552	(621)	268-9999
NY	10001	(712)	492-2078
NY	11592	(661)	571-1695
NY	11728	(661)	323-9707
NY	11798	(661)	386-2820
NY	11801	(661)	329-0705
NY	11759	(516)	940-3443
NY	11756	(661)	621-4213
NY	11778	(661)	766-4351
NY	11766	(661)	609-7512
NY	11560	(661)	666-3255
NY	11593	(661)	666-3544
NY	11211	(064)	325-3034
NY	11804	(516)	654-7036
NY	11560	(516)	672-0252
NY	11576	(516)	660-9937
NY	11553	(516)	794-1803
NY	11590	(516)	714-1310
NY	11747	(661)	424-2065
NY	11063	(713)	655-3315
NY	11748	(661)	720-5259
NY	11726	(661)	654-2075
NY	11776	(661)	607-4153
NY	11592	(661)	326-5757
NY	11769	(661)	326-3105
NY	11567	(617)	653-8230
NY	11565	(516)	606-1240
NY	11702	(661)	653-1000
NY	11746	(661)	655-4100 x255
NY	11510	(516)	393-4044 ext. 310
NY	11561	(516)	393-4000 ext. 310
NY	11581	(666)	898-2087 ext. 1
NY	11510	(516)	829-2111
NY	11558	(661)	765-6188
NY	11735	(661)	420-2131
NY	11711	(516)	922-6164
NY	11712	(516)	922-8032
NY	11713	(516)	922-6932
NY	11714	(516)	922-6125
NY	11554	(516)	753-5731
NY	11572	(661)	263-2118 ext. 122
NY	11772	(661)	269-2315
NY	11765	(661)	263-4567
NY	11776	(661)	263-4619
NY	11712	(661)	424-2203
NY	11650	(516)	893-6542
NY	11597	(661)	324-9739
NY	11577	(661)	475-3299
NY	11571	(661)	765-3445
NY	11506	(661)	723-4839
NY	11554	(516)	717746085
NY	11545	(661)	876-3200
NY	11546	(661)	876-3200
NY	11572	(661)	353-8114
NY	11712	(661)	207-10574707
NY	11559	(661)	653-4717

[illegible]

NY	11746	(631) 427-5240
NY	11794	(651) 632-1025
NY	11787	(661) 724-3242
NY	11780	(591) 257-5272
NY	11763	(631) 924-1200
NY	11790	(593) 589-5868
NY	11747	(516) 810-7781
NY	11937	(621) 329-5050

NY	11746	(631) 427-5240
NY	11794	(651) 632-1025
NY	11787	(661) 724-3242
NY	11780	(591) 257-5272
NY	11763	(561) 924-1200
NY	11790	(563) 589-5868
NY	11747	(516) 810-7781
NY	11937	(621) 329-5050

AMENDMENT NO. 1

This AMENDMENT, dated as of the date last executed by the parties hereto, (together with any exhibits hereto, this "Amendment No. 1"), by and between (i) the County of Nassau, a municipal corporation of the State of New York having its principal office at 1550 Franklin Avenue, Mineola, New York 11501 (the "County"), acting for and on behalf of the County Department of Parks, Recreation & Museums, having its principal office at the Administration Building, Eisenhower Park, East Meadow, New York 11554 (the "Department"), and (ii) Discover Long Island, formerly known as the Long Island Convention and Visitor's Bureau, Inc. ("Bureau"), a New York not-for-profit corporation, having its principal office at [REDACTED] for [REDACTED]

WITNESSETH:

WHEREAS, pursuant to Request for Proposals #PK 0814-1423 issued on August 21, 2014, the County awarded a contract to the Bureau (the "Promotion Agreement") dated January 1, 2015 to foster tourism and convention activities within Nassau County and to develop, facilitate, improve and enhance the public use and enjoyment of Nassau County; and

WHEREAS, the term of the Promotion Agreement is from January 1, 2015 through December 31, 2017, with the Department having the option to renew the Promotion Agreement under the same terms and conditions for two (2) additional one (1) year periods; and

WHEREAS, the County desires to continue to stimulate economic growth by fostering tourism, convention activities and individual personal visits within Nassau County; and

WHEREAS, Discover Long Island, formerly known as the Long Island Convention and Visitor's Bureau, Inc., is a tourism promotion agency which devotes all of its efforts in Nassau and Suffolk Counties to the furtherance of activities which attract visitors to Long Island; and

WHEREAS, the County selected the Bureau, based upon the view that the Bureau is well-qualified to develop, facilitate, improve and enhance the public use and enjoyment of Nassau County; and

WHEREAS, the Bureau (now known as Discover Long Island) is able and willing to perform the services which are required by Title 24 of the Miscellaneous Laws of Nassau County ("the hotel-motel occupancy tax law"); and

WHEREAS, this is a personal service contract within the intent and purview of Section 2206 of the County Charter; and

WHEREAS, the County desires to exercise its first right to renew the Promotion Agreement for an additional one (1) year upon the same terms and conditions.

NOW, THEREFORE, In consideration of the premises and the mutual covenants contained herein, the County and the Bureau agree as follows:

1. Amended Term. The Promotion Agreement is hereby amended so that the term thereof is renewed for a period of one (1) year from January 1, 2018 through December 31, 2018, with the Department having the right to renew the Promotion Agreement for one (1) additional one (1) year period.

2. Full Force and Effect. All the terms and conditions of the Promotion Agreement not expressly amended by this Amendment No. 1 shall remain in full force and effect and govern the relationship of the parties for the remainder of the Promotion Agreement, as hereby amended.

IN WITNESS WHEREOF, the parties have executed this Amendment No. 1 as of the date first above written.

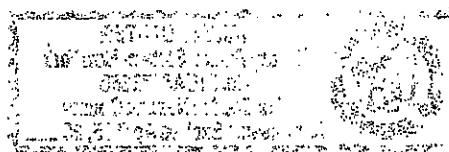
DISCOVER LONG ISLAND, FORMERLY KNOWN
AS LONG ISLAND CONVENTION AND VISITORS
BUREAU, INC.

By: [Signature]
Name: Kristen J. Jagnas
Title: President & CEO
Date: 10/1/17

NASSAU COUNTY


By: [Signature]
Name: DEAN J. SCHWENKER
Title: DEPUTY COUNTY EXECUTIVE
Date: JUNE 12, 2018

PLEASE EXECUTE IN BLUE INK



STATE OF NEW YORK)
)ss.:
COUNTY OF NASSAU)


On the 17th day of October in the year 2017 before me personally came
Kristin Lowman to me personally known, who, being by me duly sworn, did depose
and say that he or she resides in the County of Suffolk; that he or she is the
President of Biscayne Lakes Island, the corporation described
herein and which executed the above instrument; and that he or she signed his or her name
thereto by authority of the board of directors of said corporation.

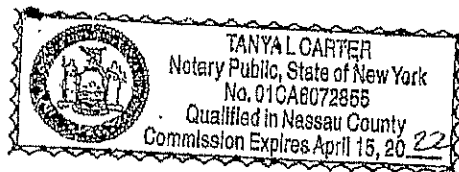

NOTARY PUBLIC

ALYSSA SILVER CROSTON
NOTARY PUBLIC, State of New York
Suffolk County No. 01S15034672
Commission Expires Oct. 17, 2018

STATE OF NEW YORK)
)ss.:
COUNTY OF NASSAU)

On the 13 day of June in the year 2018 before me personally came
Brian Schneider to me personally known, who, being by me duly sworn, did depose
and say that he or she resides in the County of Nassau; that he or she is a Deputy
County Executive of the County of Nassau, the municipal corporation described herein and
which executed the above instrument; and that he or she signed his or her name thereto
pursuant to Section 205 of the County Government Law of Nassau County.


NOTARY PUBLIC





CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
12/22/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER AssuredPartners Northeast, LLC 100 Bayliss Road Suite 300 Melville NY 11747	CONTACT NAME: Vivian Weiss PHONE (A/C, No. Ext): (631)465-4000 FAX (A/C, No): (631)465-4005 E-MAIL ADDRESS: vivian.weiss@assuredpartners.com
INSURED Discover Long Island, Inc. dba Long Island Convention & Visitors Bureau [REDACTED]	INSURER(S) AFFORDING COVERAGE INSURER A: Travelers Indemnity Company of America INSURER B: Travelers Indemnity Company INSURER C: Travelers Casualty & Surety Company INSURER D: INSURER E: INSURER F:
	NAIC # 25666 25666 19038

COVERAGES		CERTIFICATE NUMBER: CL7121400311		REVISION NUMBER:	
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.					
INSR LTR	TYPE OF INSURANCE	ADDITIONAL INSURED	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER: AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY	Y Y	680382Y4333	01/01/2018	01/01/2019
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED: RETENTION \$ 10,000		CUP882Y4359	01/01/2018	01/01/2019
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input type="checkbox"/> N/A	UB656Y4173	01/01/2018	01/01/2019

LIMITS	
SACH OCCURRENCE	\$ 1,000,000
DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 300,000
MED EXP (Any one person)	\$ 5,000
PERSONAL & ADV INJURY	\$ 1,000,000
GENERAL AGGREGATE	\$ 2,000,000
PRODUCTS - COMP/OP AGG	\$ 2,000,000
	\$
COMBINED SINGLE LIMIT (Ea accident)	\$
BODILY INJURY (Per person)	\$
BODILY INJURY (Per accident)	\$
PROPERTY DAMAGE (Per accident)	\$
	\$
SACH OCCURRENCE	\$ 2,000,000
AGGREGATE	\$ 2,000,000
	\$
<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER	
E.L. EACH ACCIDENT	\$ 100,000
E.L. DISEASE - EA EMPLOYEE	\$ 100,000
E.L. DISEASE - POLICY LIMIT	\$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
The Certificate Holder is included as an Additional Insured. Waiver of Subrogation applies in favor of the County of Nassau.

CERTIFICATE HOLDER	CANCELLATION
County of Nassau 1550 Franklin Avenue Mineola NY 11501	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE

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Contract ID#: CQPK15000003

Department, Parks, Rec & Museums

E-72-15

Contract Details

SERVICE: TOURISM PROMOTION

NIFS ID # CQPK15000003NIFS Entry Date: 1/12/15 Term: January 1, 2015 - Dec. 31, 2017

New <input checked="" type="checkbox"/> Renewal <input type="checkbox"/>	1) Mandated Program:	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>
Amendment <input type="checkbox"/>	2) Comptroller Approval Form Attached:	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
Time Extension <input type="checkbox"/>	3) CSEA Agmt. § 32 Compliance Attached:	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>
Addl. Funds <input type="checkbox"/>	4) Vendor Ownership & Mgmt. Disclosure Attached:	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
Blanket Resolution <input type="checkbox"/>	5) Insurance Required	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
RES#		

Agency Information

Vendor	
Name: Long Island Convention & Visitors Bureau	Vendor ID# 521137306 01
Address	Contact Person: Yan Baczkowski
EMAIL:	Phone: [REDACTED]
	Fax:

County Department
Department Contact Eileen Krieb
Address: Administration Bldg. Eisenhower Park East Meadow, NY 11554
Phone (516) 572-0238 Fax: 516-572-0227

Routing Slip

Brian Nugent, Chief Dep. Commissioner

Date 1/13/15

Frank Camerlengo, Dep. Commissioner

Date 1/12/15

Eileen Krieb, CSR

Date 1/13/15

DATE	DEPARTMENT	Internal Verification	DATE	SIGNATURE	Approval Required
1/13/15	Department	NIFS Entry (Dept) <input checked="" type="checkbox"/> NIFS Appvl (Dept. Head) <input type="checkbox"/> Contractor Registered <input type="checkbox"/>	1/13/15	[Signature]	
	OMB	NIFS Approval (Contractor Registered) <input type="checkbox"/>	1/16/15	[Signature]	Yes <input type="checkbox"/> No <input type="checkbox"/> Not required if blanket resolution
2/20/15	County Attorney	CA RE & Insurance Verification <input type="checkbox"/>	2/23/15	[Signature]	
6/10/15	County Attorney	CA Approval as to form <input type="checkbox"/>	2/23/15	[Signature]	Yes <input type="checkbox"/> No <input type="checkbox"/>
	Legislative Affairs	Fw'd Original Contract to CA <input type="checkbox"/>	7/27/15	Cosetta A. Petrucci	
	County Attorney	NIFS Approval <input type="checkbox"/>	8/5/15	[Signature]	
8/12/15	Comptroller	NIFS Approval <input checked="" type="checkbox"/>	8/12/15	[Signature]	

PR5254 (1/06)

Contract ID#: COPK10000042-05 & 06Department: Parks, Rec. & Museums**Contract Summary**

Description: The County and the Contractor desire to amend the original contract, (copy attached), to extend the Term until the end of 2014.
Purpose: To renew the Terms of the original contract until the end of 2014. (copy attached).
Method of Procurement: Contract already on file (copy attached), and in place since April, 2010
Procurement History: Contract already on file (copy attached), and in place since April, 2010
Description of General Provisions: Contract already in place since April, 2010. The Long Island Convention and Visitors Bureau markets, develops and administers programs and sales strategies designed to encourage, attract, solicit and promote meetings, convention business, tourism and sporting events with Nassau County
Impact on Funding / Price Analysis: none Pursuant to New York State and Local law, facilities that provide overnight lodging in Nassau County must collect a Hotel/Motel tax. This tax is remitted quarterly to the Nassau County Treasurer. The County Treasurer then remits 81% of the funds collected to the Department of Parks, Recreation & Museums. The amount that is remitted to the Long Island Convention Bureau will amount to 16.7% of the total funds collected by the County Treasurer.
Change in Contract from Prior Procurement: n/a
Recommendation: (approve as submitted)

Advisement Information

BUDGET CODES	
Fund:	GEN
Control:	PK
Resp:	1100DE
	518
Object:	518
Transaction:	109

RENEWAL	
% Increase	
% Decrease	

FUNDING SOURCE	AMOUNT
Revenue Contract <input type="checkbox"/>	XXXXXXX
County	\$
Federal	\$
State	\$
Capital	\$
Other	\$
TOTAL	\$ 800,000.00

LINE	INDEX/OBJECT CODE	AMOUNT
1		\$
2		\$
3		\$
4		\$
5	PKGEN1100/DE518	\$400,000.00
6	PKGEN2100/DE518	\$400,000.00
TOTAL		\$ 800,000.00

Document Prepared By: K. KellyDate: 3/21/2014

NYS Certification		Comptroller Certification		County Executive Approval	
I certify that this document was accepted into NYS.		I certify that an unencumbered balance sufficient to cover this contract is present in the appropriation to be charged.		Name: <u>[Signature]</u>	
Name: <u>Michael S. Cohen</u>	Name: <u>[Signature]</u>	Date: <u>6/26/2015</u>	Date: <u>6/23/15</u>	Date: <u>4/27/15</u>	(For Office Use Only)
				E #:	

E-72.15

RULES RESOLUTION NO. 91-2015

A RESOLUTION AUTHORIZING THE COUNTY EXECUTIVE
TO EXECUTE A PERSONAL SERVICES AGREEMENT BETWEEN
THE COUNTY OF NASSAU, ACTING ON BEHALF OF THE NASSAU
COUNTY DEPARTMENT OF PARKS, RECREATION AND MUSEUMS
AND LONG ISLAND CONVENTION AND VISITORS BUREAU, INC.

Passed by the Rules Committee
Nassau County Legislature
By Voice Vote on 5-4-15
NOTED:
ayes 4 nays 3 abstained 0 recused 0
Legislators present: 7

WHEREAS, the County has negotiated a personal services agreement
with the Long Island Convention and Visitors Bureau, Inc. to provide
tourism promotional services pursuant to Title 24 of the Miscellaneous Laws
of Nassau County, a copy of which is on file with the Clerk of the
Legislature; now, therefore, be it

RESOLVED, that the Rules Committee of the Nassau County
Legislature authorize the County Executive to execute the said agreement
with the Long Island Convention and Visitors Bureau, Inc.

RULES RESOLUTION NO. - 2015

A RESOLUTION AUTHORIZING THE COUNTY EXECUTIVE
TO EXECUTE A PERSONAL SERVICES AGREEMENT BETWEEN
THE COUNTY OF NASSAU, ACTING ON BEHALF OF THE NASSAU
COUNTY DEPARTMENT OF PARKS, RECREATION AND MUSEUMS
AND LONG ISLAND CONVENTION AND VISITORS BUREAU, INC.

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RESOLVED, that the Rules Committee of the Nassau County
Legislature authorize the County Executive to execute the said agreement
with the Long Island Convention and Visitors Bureau, Inc.

George Maragos
Comptroller



OFFICE OF THE COMPTROLLER
240 Old Country Road
Mineola, New York 11501

COMPTROLLER APPROVAL FORM FOR PERSONAL, PROFESSIONAL OR HUMAN SERVICES CONTRACTS

Attach this form along with all personal, professional or human services contracts, contract renewals, extensions and amendments.

CONTRACTOR NAME: Long Island Convention and Visitors Bureau

CONTRACTOR ADDRESS [REDACTED]

FEDERAL TAX ID [REDACTED]

Instructions: Please check the appropriate box ("☑") after one of the following roman numerals, and provide all the requested information.

I. ☐ The contract was awarded to the lowest, responsible bidder after advertisement for sealed bids. The contract was awarded after a request for sealed bids was published in _____ [newspaper] on _____ [date]. The sealed bids were publicly opened on _____ [date]. _____ [#] of sealed bids were received and opened.

II. ☒ The contractor was selected pursuant to a Request for Proposals.

The Contract was entered into after a written request for proposals was issued on August 21, 2014 [date]. Potential proposers were made aware of the availability of the RFP by Newspaper and posting on website. [newspaper advertisement, posting on website, mailing, etc.]. _____ [#] of potential proposers requested copies of the RFP. Proposals were due on September 5, 2014 [date]. 1 [#] proposals were received and evaluated. The evaluation committee consisted of: Frank Puglisi, Frank Camerlengo, Timothy O'Connell and Eileen Krieb [list members]. The proposals were scored and ranked. As a result of the scoring and ranking (attached), the highest-ranking proposer was selected.

III. ☐ This is a renewal, extension or amendment of an existing contract.

The contract was originally executed by Nassau County on _____ date]. This is a renewal or extension pursuant to the contract, or an amendment within the scope of the contract or RFP (copies of the relevant pages are attached). The original contract was entered into after _____

[describe procurement method, i.e., RFP, three proposals evaluated, etc.] Attach a copy of the most recent evaluation of the contractor's performance for any contract to be renewed or extended. If the contractor has not received a satisfactory evaluation, the department must explain why the contractor should nevertheless be permitted to continue to contract with the county.

IV. Pursuant to Executive Order No. 1 of 1993, as amended, at least three proposals were solicited and received. The attached memorandum from the department head describes the proposals received, along with the cost of each proposal.

- A. The contract has been awarded to the proposer offering the lowest cost proposal; OR:
- B. The attached memorandum contains a detailed explanation as to the reason(s) why the contract was awarded to other than the lowest-cost proposer. The attachment includes a specific delineation of the unique skills and experience, the specific reasons why a proposal is deemed superior, and/or why the proposer has been judged to be able to perform more quickly than other proposers.

V. Pursuant to Executive Order No. 1 of 1993 as amended, the attached memorandum from the department head explains why the department did not obtain at least three proposals.

- ☐ A. There are only one or two providers of the services sought or less than three providers submitted proposals. The memorandum describes how the contractor was determined to be the sole source provider of the personal service needed or explains why only two proposals could be obtained. If two proposals were obtained, the memorandum explains that the contract was awarded to the lowest cost proposer, or why the selected proposer offered the higher quality proposal, the proposer's unique and special experience, skill, or expertise, or its availability to perform in the most immediate and timely manner.
- ☐ B. The memorandum explains that the contractor's selection was dictated by the terms of a federal or New York State grant, by legislation or by a court order. (Copies of the relevant documents are attached).
- ☐ C. Pursuant to General Municipal Law Section 104, the department is purchasing the services required through a New York State Office of General Services contract no. _____, and the attached memorandum explains how the purchase is within the scope of the terms of that contract.
- ☐ D. Pursuant to General Municipal Law Section 119-o, the department is purchasing the services required through an inter-municipal agreement.

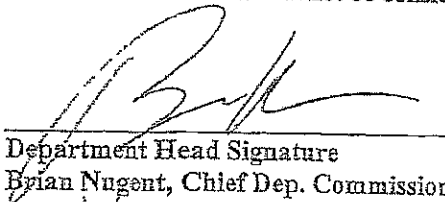
VI. ☐ This is a human services contract with a not-for-profit agency for which a competitive process has not been initiated. Attached is a memorandum that explains the reasons for entering into this contract without conducting a competitive process, and details when the department intends to initiate a competitive process for the future award of these services. For any such contract, where the vendor has previously provided services to the county, attach a copy of the most recent evaluation of the vendor's performance. If the contractor has not received a satisfactory evaluation, the department must explain why the contractor should nevertheless be permitted to contract with the county.

In certain limited circumstances, conducting a competitive process and/or completing performance evaluations may not be possible because of the nature of the human services program, or because of a compelling need to continue services through the same provider. In those circumstances, attach an explanation of why a competitive process and/or performance evaluation is inapplicable.

VII. ☐ This is a public works contract for the provision of architectural, engineering or surveying services. The attached memorandum provides details of the department's compliance with Board of Supervisors' Resolution No.928 of 1993, including its receipt and evaluation of annual Statements of Qualifications & Performance Data, and its negotiations with the most highly qualified firms.

In addition, if this is a contract with an individual or with an entity that has only one or two employees:

☒ a review of the criteria set forth by the Internal Revenue Service, *Revenue Ruling No. 87-41, 1987-1 C.B. 296*, attached as Appendix A to the Comptroller's Memorandum, dated February 13, 2004, concerning independent contractors and employees indicates that the contractor would not be considered an employee for federal tax purposes.


Department Head Signature
Brian Nugent, Chief Dep. Commissioner

1/13/12
Date

NOTE: Any information requested above, or in the exhibit below, may be included in the county's "staff summary" form in lieu of a separate memorandum.

Compt. form Pers./Prof. Services Contracts: Rev. 02/04

TOURISM AND CONVENTION BUSINESS PROMOTION AGREEMENT

This Agreement ("Agreement") made and entered as of January 1, 2015 by and between the County of Nassau ("County"), a municipal corporation of the State of New York, having its principal office at 1550 Franklin Avenue, Mineola, New York 11501, acting on behalf of the County Department of Parks, Recreation and Museums ("Department"), having its principal office at Administration Building, Eisenhower Park, East Meadow, New York 11554 and the Long Island Convention and Visitors Bureau, Inc. ("Bureau"), a New York not-for-profit corporation, having its principal place of business at [REDACTED]

WHEREAS, the County desires to stimulate economic growth by fostering tourism, convention activities and individual personal visits within Nassau County; and

WHEREAS, the Bureau is a tourism promotion agency which devotes all of its efforts in Nassau and Suffolk Counties to the furtherance of activities which attract visitors to Long Island; and

WHEREAS, in connection with this continued development of Nassau County tourism, convention activities and individual personal visits, the County issued a Request for Proposals #PK 0814-1423 on August 21, 2014; and

WHEREAS, the County selected the Operator, based on the view that the Operator is well-qualified to develop, facilitate, improve and enhance the public use and enjoyment of Nassau County; and

WHEREAS, the Bureau is able and willing to perform the services which are required by Title 24 of the Miscellaneous Laws of Nassau County ("the hotel-motel occupancy tax law"); and

WHEREAS, this is a personal service contract within the intent and purview of Section 2206 of the County Charter;

WHEREAS, the County desires to enter into a contract with the Bureau to carry out the services that are listed in said local law and as described in this Agreement.

NOW, THEREFORE, in consideration of the premises and the mutual covenants contained herein, the County and the Bureau agree as follows:

1. Bureau Responsibilities

(a) The County engages the Bureau to market, develop and administer programs and sales strategies designed to encourage, attract, solicit and promote meetings, convention business, tourism and sporting events within Nassau County ("Services"). Such programs shall include, but not be limited to the following:

(i) Promoting the cultural and natural resources, attractions, and places of business within Nassau County, its Towns and its Villages, and stimulating economic growth by attracting conventions, meetings, sporting events and visitors to Nassau County. Special emphasis should be made on promoting Nassau County as an overnight destination for both national and international travelers and business groups.

(ii) The development and execution of an annual marketing and advertising program designed to solicit conventions, meetings, sporting events, tour groups and individual visitors to Nassau County.

(iii) Producing, distributing and evaluating, on an annual basis, the collateral materials for visitors containing information about area hotels, restaurants, attractions, shopping activities and visitor services. Bureau shall consult with County and submit copy to County for review and comment prior to submitting editorial materials for publication.

(iv) Operating one (1) tourist information center serving visitors to Nassau County or such other number of centers as may be mutually agreed upon by the parties in writing.

(v) Maintaining a web site to promote County activities. County shall have input into content of website to ensure that all County facilities and activities are properly listed and receive proper exposure.

(b) In addition to the foregoing, the Bureau shall perform such Services as may be necessary to accomplish the work required to be performed under and in accordance with this Agreement.

(c) The Bureau shall comply with any and all legal requirements imposed upon contract agencies that do business with the County of Nassau.

2. Marketing Strategy and Plan Budget

(a) The Bureau shall provide to the County, simultaneously with the execution of this Agreement and thereafter no later than ninety (90) days before the end of each calendar year during the contract term, an up-to-date "Marketing Plan." As used in this Agreement, the term "Marketing Plan" shall mean a document that includes the following information: (i) mission statement and goals; (ii) organizational chart; (iii) services summary; (iv) marketing and sales plan strategy and goals; (v) fundraising strategy and goals; (vi) operating procedures; (vii)

personnel plan; (ix) insurance summary; (x) profit and loss statement; (xi) cash flow analysis; (xii) balance sheet; and (xiii) any other relevant material used by the Bureau.

(b) The Bureau shall provide to the Department, on an annual basis and on such date as specified by the Department, a copy of its Budget. Revisions to the Budget shall also be provided to the Department on such date as specified by the Department. The submission by the Bureau to the Department of such Budget, as well as any revisions to the Budget, shall include category detail.

3. Payment and Compensation

(a) The County shall pay to the Bureau sixty-six and two-thirds percent (66 ²/₃%) of twenty-five percent (25%) of the tax receipts received by the County under the hotel-motel tax occupancy law. Said receipts received by the County in each calendar quarter year, shall be paid to the Bureau within thirty (30) days after the end of said calendar quarter year. Such receipts shall be used by the Bureau solely for the performance of the Services described herein.

(b) It is expressly agreed that the total payment to the Bureau is limited to the actual collection of receipts, and shall include a pro rata portion of the penalties or interest which may be collected by the County for noncompliance with the local law.

4. Expenditures.

(a) The Bureau shall establish internal controls wherein the governing board of the Bureau shall review and approve all expenditures of employees relating to travel, entertainment, marketing, and other expenses associated with promoting tourism in Nassau County.

(b) The Bureau shall require that all checks expending Nassau County hotel/motel tax monies are executed with dual signatures and hereby affirmatively states that a policy has been established instituting such measures to assure that the requirement of dual signatures is enforced.

(c) The Bureau shall submit annually to the Nassau County Executive and the Clerk of the Nassau County Legislature an audited financial report and a copy of the agency's by-laws.

(d) All sums paid to the Bureau shall be expended on promoting and advancing Nassau County tourism, and its historic or cultural areas, programs, events or activities as required under New York State Tax Law § 1202-q(6) and Title 24 of the Miscellaneous Laws of Nassau County. The percentage of time devoted by Bureau to Nassau County related activities must be equal to that of its annual contribution to Bureau. Bureau shall also maintain a contemporaneous record of expenditures made, indicating in brief summary the Services performed pursuant to this Agreement with the understanding that all expenditures must be made in strict compliance with any and all applicable laws and terms of this Agreement

5. Financial Statements

The Bureau shall submit to the County within one hundred twenty (120) days after the close of each annual fiscal period, a report on the overall financial condition and operations of the Bureau, including a balance sheet and statement of income and expenses, audited by a Certified Public Accountant. Such report shall be submitted to the County Executive, County Comptroller, County Legislature and the Department.

6. Term

The term of this Agreement shall commence on January 1, 2015 and terminate on December 31, 2017, unless sooner terminated in accordance with the provisions of this Agreement, provided, however, the Department may renew this Agreement under the same terms and conditions for two (2) additional one (1) year periods.

7. Miscellaneous

(a) During the term of this Agreement, if the Bureau should elect to use the website domain discoverlongisland.com within their tourism promotion, and is restricted at any time from using that website domain, the County shall be notified immediately. Bureau shall work with County to ensure County parks, leading tourism assets and attractions and other facilities and events receive maximum exposure in all media, including the website and travel guide.

(b) The County may designate an employee or employees to act as liaison with the Bureau in the performance of the Services provided herein. Such liaison is not authorized to participate in the day-to-day operation and/or management of the Bureau. The Bureau shall designate an employee or employees to act as liaison with the County.

(c) Quarterly, as directed by the Department during the term hereof, the Bureau shall deliver to the County a written report setting forth in detail the activities and demonstrating the effectiveness of the Bureau's efforts in increasing sales tax revenue and tourism. Such reports shall include verifiable statistics. The Bureau shall account for (including particularly services and funds provided to Parks under the jurisdiction of the County) the money raised by or granted to the Bureau and the expenditures made by the Bureau for such uses during the preceding fiscal year. The Bureau shall provide such other reports and additional information as may reasonably be requested by the County.

8. Conflicts of Interest

(a) Bureau agrees that it will not during the term of this Agreement engage in any activity that is contrary to and/or in conflict with the goals and purposes of the County except however, the Bureau may provide similar services on behalf of the County of Suffolk during the term hereof.

(b) Bureau may not simultaneously represent other clients in matters or proceedings adverse to the County or its agencies without the prior written approval of the County. The representation of any individual in a dispute concerning the legal relationship between the individual and the County or its agencies shall be deemed a conflict that will require disqualification.

(c) Bureau is charged with the duty to disclose to the County the existence of any such adverse interests, whether existing or potential. This duty shall continue so long as the Bureau is retained on behalf of the County. The determination as to whether or when a conflict exists or may potentially exist shall ultimately be made by the County Attorney after full disclosure is obtained.

(d) The Bureau, during the term of this Agreement, shall maintain on file a "Policy on Conflicts of Interest" that is consistent with the policy of the County. The Bureau shall provide the County with a copy of same and shall, on an annual basis, collect "Conflict of Interest Statements" from all directors and employees of the Bureau. Such "Conflicts of Interest Statements" shall be kept on file at the Bureau and made available to the County upon request.

(e) The Bureau shall use the Nassau County hotel/motel tax revenues in a manner so as to avoid any conflict of interest between the personal, professional or business interests of any Officer or Member of the Board of Directors with the interests of the Bureau.

9. Intellectual Property Rights

(a) During the term of this Agreement, the County grants the Bureau a limited, non-exclusive, license to use the County's trademarks, trade names, service marks, logos and symbols ("Trademark") in connection with advertising, promotion and/or publicity (including, without limitation, press announcements, etc.) (collectively, the "Promotional Materials") in relation to the Services to be provided under this Agreement.

(b) During the term of this Agreement, the Bureau grants the County a limited, non-exclusive license to use Bureau's Trademarks (as hereinafter defined) in connection with Promotional Materials in relation to the Services to be provided under this Agreement.

(c) Each party warrants that their respective Promotional Materials will be of high standard, style, appearance and quality so as not to reflect adversely upon the good names of the parties.

(d) Each party shall retain all rights, title and interest in and to all of the information, content, data, designs, materials and all copyrights, Trademark rights and other proprietary rights thereto, provided to the other party for limited use pursuant to this Agreement. Except as expressly provided herein, no other right or license with respect to any, copyrights, Trademark rights or other proprietary rights is granted under this Agreement. All rights not expressly granted hereunder by a party are expressly reserved to such party and its licensors and information and content providers.

(e) If the work of the Bureau under this Agreement should result in the production of original books, manuals, films or other materials for which a copyright may be granted, the Bureau may secure copyright protection. However, the County reserves, and the Bureau

hereby gives to the County and to any other municipality or government agency or body designated by the County, a royalty-free, nonexclusive license to produce, reproduce, publish, translate or otherwise use any such materials.

10. Independent Contractor

The Bureau is an independent contractor of the County. The Bureau shall not, nor shall any officer, director, employee, servant, agent or independent contractor of the Bureau (a "Bureau Agent"), (i) Be deemed a County employee, (ii) Commit the County to any obligation, or (iii) Hold itself, himself or herself out as a County employee or Person with the authority to commit the County to any obligation.

As used in this Agreement the word "Person" means any individual person, entity (including partnerships, corporations and limited liability companies) and government or political subdivision thereof (including agencies, bureaus, offices and departments thereon).

11. No Arrears or Default

The Bureau is not in arrears to the County upon any debt or contract and it is not in default as surety, contractor or otherwise upon any obligation to the County, including any obligation to pay taxes to, or perform services for or on behalf of, the County.

12. Compliance with Law

(a) Generally. The Permittee shall comply with any and all applicable Federal, State and local Laws, including, but not limited to those relating to conflicts of interest, discrimination, prevailing and living wage, disclosure of information, and vendor registration, in connection with its performance under this Permit. In furtherance of the foregoing, the Contractor is bound by and shall comply with the terms of Appendix EE attached hereto and with the County's vendor registration protocol. As used in this Agreement the word "Law" includes any and all statutes, local laws, ordinances, rules, regulations, applicable orders and/or decrees, and any requisite approvals or permits as may be required by the Nassau County Police Department or Nassau County Department of Public Works, as the same may be amended from time to time, enacted or adopted. The Permittee shall obtain, at its sole cost and expense, any and all approvals, permits and other licenses required by federal, state and local laws, rules, regulations and orders which are or may become necessary, including any Nassau County Department of Health permits required, any and all inspections of the Nassau County Fire Marshall's Office, and be subject to the Policies and Standards for Marketing and Advertising (hereinafter, the "County's Advertising Policy") attached hereto as Exhibit "A", as may be amended from time to time by the County.

(b) Nassau County Living Wage Law. Pursuant to LL 1-2006, as amended, and to the extent that a waiver has not been obtained in accordance with such law or any rules of the County Executive, the Contractor agrees as follows:

- (i) Contractor shall comply with the applicable requirements of the Living Wage Law, as amended;
- (ii) Failure to comply with the Living Wage Law, as amended, may constitute a material breach of this Agreement, the occurrence of which shall be determined solely by the County. Contractor has the right to cure such breach within thirty days of receipt of notice of breach from the County. In the event that such breach is not timely cured, the County may terminate this Agreement as well as exercise any other rights available to the County under applicable law.
- (iii) On a yearly basis, Contractor shall provide the County with any material changes to its Certificate of Compliance, attached to this Agreement as Appendix L.

(c) Records Access. The parties acknowledge and agree that all records, information, and data ("Information") acquired in connection with performance or administration of this Agreement shall be used and disclosed solely for the purpose of performance and administration of the contract or as required by law. The Bureau acknowledges that Contractor Information in the County's possession may be subject to disclosure under Section 87 of the New York State Public Officer's Law. In the event that such a request for disclosure is made, the County shall make reasonable efforts to notify the Bureau of such request prior to disclosure of the Information so that the Bureau may take such action as it deems appropriate.

13. Minimum Service Standards

Regardless of whether required by Law:

(a) The Bureau shall, and shall cause Bureau Agents to, conduct its, his or her activities in connection with this Agreement so as not to endanger or harm any Person or property.

(b) The Bureau shall deliver services under this Agreement in a professional manner consistent with the best practices of the industry in which the Bureau operates. The Bureau shall take all actions necessary or appropriate to meet the obligation described in the immediately preceding sentence, including obtaining and maintaining, and causing all Bureau Agents to obtain and maintain, all approvals, licenses, and certifications ("Approvals") necessary or appropriate in connection with this Agreement.

(c) The Bureau specifically represents and warrants that it has and shall possess, and that its employees, agents and subcontractors have and shall possess, the required education, knowledge, experience and character necessary to qualify them individually for the particular duties they perform.

(d) In connection with the termination or impending termination of this Agreement the Bureau shall, regardless of the reason for termination, take all actions reasonably requested by the County (including those set forth in other provisions of this Agreement) to assist the County in transitioning the Bureau's responsibilities under this Agreement. The provisions of this subsection shall survive the termination of this Agreement.

14. Indemnification, Defense, Cooperation

(a) The Bureau shall be solely responsible for and shall indemnify and hold harmless the County, the Department and its officers, employees, and agents (the "Indemnified Parties") from and against any and all liabilities, losses, costs, expenses (including, without limitation, attorneys' fees and disbursements) and damages ("Losses") arising out of or in connection with (i) any claim that any Bureau Trademark or any other intellectual property belonging to or supplied by the Bureau infringes upon or violates any patent, copyright, trademark, trade secret, or any other proprietary right of any third party, (ii) any breach or alleged breach of any representation, warranty or covenant of the Bureau, and (iii) any facts or omissions of the Bureau or a Bureau Agent, regardless of whether due to negligence, fault or default, including Losses in connection with any threatened investigation, litigation or other proceeding, or preparing a defense to or prosecuting the same, provided however that the Bureau shall not be responsible for that portion of any Loss that is caused by the negligence of the County.

(b) The Bureau shall, upon the County's demand and at the County's direction, promptly and diligently defend at the Bureau's own risk and expense any and all suits, actions or proceedings which may be brought or instituted against one or more Indemnified Parties for which the Bureau is responsible under this Section, and further to the Bureau's indemnification obligations, the Bureau shall pay and satisfy any judgment, decree, loss or settlement in connection therewith.

(c) The Bureau shall, and shall cause Bureau Agents to, cooperate with the County and the Department in connection with the investigation, defense or prosecution of any action, suit or proceeding in connection with this Agreement, including the acts or omissions of the Bureau and/or a Bureau Agent in connection with this Agreement.

(d) The provisions of this Section shall survive the termination of this Agreement.

15. Insurance

(a) Types and Amounts. The Bureau shall obtain and maintain throughout the term of this Agreement at its own expense:

i. One or more policies for commercial general liability insurance, which policy(ies) shall name Nassau County as an additional insured and have a minimum single combined limit of liability of not less than three million dollars (\$3,000,000) per occurrence,

ii. If contracting in whole or part to provide professional services, one or more policies for professional liability insurance, which policy(ies) shall have a minimum

single combined limit liability of not less than three million dollars (\$3,000,000) per occurrence,

iii. Compensation insurance for the benefit of the Bureau's employees ("Workers' Compensation Insurance"), which insurance is in compliance with the New York State Workers' Compensation Law, and

iv. Such additional insurance as the County may from time to time specify.

(b) Acceptability; Deductibles; Subcontractors. All insurance obtained and maintained by the Bureau pursuant to this Agreement shall be: i. Written by one or more commercial insurance carriers licensed to do business in New York State and acceptable to the County; and ii. In form and substance acceptable to the County. The Bureau shall be solely responsible for the payment of all deductibles to which such policies are subject. The Bureau shall require any subcontractor hired in connection with this Agreement to carry insurance with the same limits and provisions required to be carried by the Bureau under this Agreement.

(c) Delivery; Coverage Change; No Inconsistent Action. Prior to the execution of this Agreement, copies of current certificates of insurance evidencing the insurance coverage required by this Agreement shall be delivered to the Department. Not less than thirty (30) days prior to the date of any expiration or renewal of, or actual, proposed or threatened reduction or cancellation of coverage under, any insurance required hereunder, the Bureau shall provide written notice to the Department of the same and deliver to the Department renewal or replacement certificates of insurance. The Bureau shall cause all insurance to remain in full force and effect throughout the term of this Agreement and shall not take or omit to take any action that would suspend or invalidate any of the required coverages. The failure of the Bureau to maintain Workers' Compensation Insurance shall render this contract void and of no effect. The failure of the Bureau to maintain the other required coverages shall be deemed a material breach of this Agreement upon which the County reserves the right to consider this Agreement terminated as of the date of such failure.

16. Assignment; Amendment; Waiver; Subcontracting.

This Agreement and the rights and obligations hereunder may not be in whole or part (i) assigned, transferred or disposed of; (ii) amended; (iii) waived; or (iv) subcontracted, without the prior written consent of the County Executive or his or her duly designated deputy (the "County Executive"), and any purported assignment, other disposal or modification without such prior written consent shall be null and void. The failure of a party to assert any of its rights under this Agreement, including the right to demand strict performance, shall not constitute a waiver of such rights.

17. Termination.

(a) Generally. This Agreement may be terminated:

- (i) For any reason by the County upon thirty (30) days' written notice to the Bureau;
- (ii) by operation of law; (iii) for "Cause" by the County immediately upon the receipt

by the Bureau of written notice of termination; (iv) upon mutual written Agreement of the County and the Bureau; and (v) in accordance with any other provisions of this Agreement expressly addressing termination.

As used in this Agreement the word "Cause" includes:

(i) A breach of this Agreement; (ii) The failure to obtain and maintain in full force and effect all Approvals required for the services described in this Agreement to be legally and professionally rendered; and (iii) The termination or impending termination of federal or state funding for the services to be provided under this Agreement if such termination is based upon the conduct or alleged conduct of the Bureau.

(b) By the Bureau This Agreement may be terminated by the Bureau if performance becomes impracticable through no fault of the Bureau where the impracticability relates to the Bureau's ability to perform its obligations and not to a judgment as to convenience or the desirability of continued performance. Termination under this subsection shall be effected by the Bureau delivering to the Commissioner or other head of the Department (the "Commissioner") at least sixty (60) days prior to the termination date (or a shorter period if sixty days' notice is impossible) a notice stating:

(i) That the Bureau is terminating this Agreement in accordance with this subsection; (ii) The date as of which this Agreement will terminate; and (iii) The facts giving rise to the Bureau's right to terminate under this subsection.

A copy of the notice given to the Commissioner shall be given to the Deputy County Executive who oversees the administration of the Department (the "Applicable DCE") on the same day that notice is given to the Commissioner.

(c) Contractor Assistance upon Termination In connection with the termination or impending termination of this Agreement the Contractor shall, regardless of the reason for termination, take all actions reasonably requested by the County (including those set forth in other provisions of this Agreement) to assist the County in transitioning the Contractor's responsibilities under this Agreement. The provisions of this subsection shall survive the termination of this Agreement.

(d) Payments upon Termination

Upon termination, any monies received by the Bureau pursuant to this Agreement but not yet encumbered for goods or services obtained and/or contracted for pursuant to this Agreement shall be returned to the County within fifteen (15) business days. Upon termination, any funds paid to the Bureau by the County which were used by the Bureau in a manner that failed to comply with the terms and conditions of this Agreement must be promptly reimbursed. If there is no response or if satisfactory repayments are not made, the County may recoup such payments from any amounts due or becoming due to the Bureau from the County under this Agreement or otherwise. The provisions of this subparagraph shall survive the expiration or termination of the Agreement.

(e) In the event of the Bureau's dissolution, insolvency or cessation of business, this Agreement shall terminate, effective seven (7) days after receipt of notice from the County, and all unallocated and/or non-appropriated funds received from the County shall be accounted for and promptly paid to the County.

18. Accounting Procedures; Records

(a) The Bureau shall maintain and retain, for a period of six (6) years following the later of termination of or final payment under this Agreement, complete and accurate records, documents, accounts and other evidence, whether maintained electronically or manually ("Records"), pertinent to performance under this Agreement. Records shall be maintained in accordance with Generally Accepted Accounting Principles and, if the Bureau is a non-profit entity, must comply with the accounting guidelines set forth in the federal Office of Management & Budget Circular A-122, "Cost Principles for Non-Profit Organizations." Such Records shall at all times be available for audit and inspection by the Comptroller, the Department, any other governmental authority with jurisdiction over the provision of services hereunder and/or the payment therefore, and any of their duly designated representatives. The provisions of this Section shall survive the termination of this Agreement.

(b) If the Bureau fails to cooperate with an audit by the Comptroller, the County shall have the right to suspend or partially withhold payments under this Agreement or under any other agreement between the parties until such cooperation is forthcoming. If such an audit discloses overpayments by the County to the Bureau, within thirty (30) days after the issuance of an official audit report by the Comptroller or his duly designated representatives, the Bureau shall repay the amount of such overpayment by check to the order of the Nassau County Treasurer or shall submit a proposed plan of repayment to the Comptroller. If there is no response or if satisfactory repayments are not made, the County may recoup overpayments for any amount due or becoming due to the Bureau from the County under this Agreement or otherwise. The provisions of this subparagraph shall survive the expiration or termination of the Agreement.

(c) Payments made under this Agreement are subject to revisions based on audits and inspections conducted by the Comptroller of the County or his duly designated representative.

19. Limitations on Actions and Special Proceedings against the County

No action or special proceeding shall lie or be prosecuted or maintained against the County upon any claims arising out of or in connection with this Agreement unless:

(a) Notice. At least thirty (30) days prior to seeking relief the Bureau shall have presented the demand or claim(s) upon which such action or special proceeding is based in writing to the Applicable DCE for adjustment and the County shall have neglected or refused to make an adjustment or payment on the demand or claim for thirty (30) days after presentment. The Bureau shall send or deliver copies of the documents presented to the Applicable DCE under this Section to each of:

(i) The Department and the

(ii) The County Attorney (at the address specified above for the County) on the same day that documents are sent or delivered to the Applicable DCE.

The complaint or necessary moving papers of the Bureau shall allege that the above-described actions and inactions preceded the Bureau's action or special proceeding against the County.

(b) Time Limitation. Such action or special proceeding is commenced within the earlier of:

(i) One (1) year of the first to occur of (A) final payment under or the termination of this Agreement, and (B) the accrual of the cause of action; and

(ii) The time specified in any other provision of this Agreement.

20. Work Performance Liability.

The Contractor is and shall remain primarily liable for the successful completion of all work in accordance with this Agreement irrespective of whether the Contractor is using a Contractor Agent to perform some or all of the work contemplated by this Agreement, and irrespective of whether the use of such Contractor Agent has been approved by the County.

21. Consent to Jurisdiction and Venue; Governing Law

Unless otherwise specified in this Agreement or required by Law, exclusive original jurisdiction for all claims or actions with respect to this Agreement shall be in the Supreme Court in Nassau County in New York State and the parties expressly waive any objections to the same on any grounds, including venue and forum non conveniens. This Agreement is intended as a contract under, and shall be governed and construed in accordance with, the Laws of New York State, without regard to the conflict of laws provisions thereof.

22. Notices

Any notice, request, demand or other communication required to be given or made in connection with this Agreement shall be:

(a) In writing;

(b) Delivered on sent:

(i) By hand delivery, evidenced by a signed, dated receipt;

(ii) Postage prepaid via certified mail, return receipt requested; or

(iii) Overnight delivery via a nationally recognized courier service;

(c) Deemed given or made on the date the delivery receipt was signed by a County employee, three (3) business days after it is mailed or one (1) business day after it is released to a courier service, as applicable, and

- (d)
- (i) If to the Department, to the attention of the Commissioner at the address specified above for the Department,
 - (ii) If to an Applicable DCE, to the attention of the Applicable DCE (whose name the Bureau shall obtain from the Department) at the address specified above for the County,
 - (iii) If to the Comptroller, to the attention of the Comptroller at 240 Old Country Road, Mineola, NY 11501, and
 - (iv) If to the Bureau, to the attention of the person who executed this Agreement on behalf of the Bureau at the address specified above for the Bureau, or in each case to such other persons or addresses as shall be designated by written notice.

23. All Legal Provisions Deemed Included; Severability; Supremacy

(a) Every provision required by Law to be inserted into or referenced by this Agreement is intended to be a part of this Agreement. If any such provision is not inserted or referenced or is not inserted or referenced in correct form then:

- (i) Such provision shall be deemed inserted into or referenced by this Agreement for purposes of interpretation and
- (ii) Upon the application of either party this Agreement shall be formally amended to comply strictly with the Law, without prejudice to the rights of either party.

(b) In the event that any provision of this Agreement shall be held to be invalid, illegal or unenforceable, the validity, legality and enforceability of the remaining provisions shall not in any way be affected or impaired thereby.

(c) Unless the application of this subsection will cause a provision required by Law to be excluded from this Agreement, in the event of an actual conflict between the terms and conditions set forth above the signature page to this Agreement and those contained in any schedule, exhibit, appendix, or attachment to this Agreement, the terms and conditions set forth above the signature page shall control. To the extent possible, all the terms of this Agreement should be read together as not conflicting.

(d) Each party has cooperated in the negotiation and preparation of this Agreement. Therefore, in the event that construction of this Agreement occurs, it shall not be construed against either party as drafter.

24. Section and Other Headings

The section and other headings contained in this Agreement are for reference purposes only and shall not affect the meaning or interpretation of this Agreement.

25. Entire Agreement

This Agreement represents the full and entire understanding and agreement between the parties with regard to the subject matter hereof and supersedes all prior agreements (whether written or oral) of the parties relating to the subject matter of this Agreement.

26. Administrative Service Charge

The Bureau agrees to pay the County an administrative service charge of five hundred thirty three dollars (\$533.00) for the processing of this Agreement pursuant to Ordinance Number 74-1979 as amended by Ordinance Number 20-2001 and further amended by Ordinance Number 128-2006. The administrative service charge shall be due and payable to the County by the Bureau upon signing this Agreement.

27. Executory Clause

Notwithstanding any other provision of this Agreement:

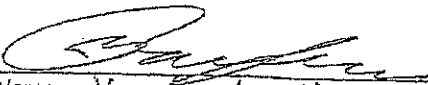
(a) Approval and Execution. The County shall have no liability under this Agreement (including any extension or other modification of this Agreement) to any Person unless: i. All County approvals have been obtained, including, if required, approval by the County Legislature, and ii. this Agreement has been executed by the County Executive (as defined in this Agreement).

(b) Availability of Funds. The County shall have no liability under this Agreement (including any extension or other modification of this Agreement) to any Person beyond funds appropriated or otherwise lawfully available for this Agreement, and, if any portion of the funds for this Agreement are from the state and/or federal governments, then beyond funds available to the County from the state and/or federal governments.

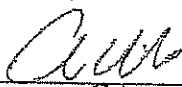
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IN WITNESS WHEREOF, the BUREAU and the COUNTY have executed this Agreement as of the date first above written.

LONG ISLAND CONVENTION AND VISITORS
BUREAU

By: 
Name: Yag Koczkauskis
Title: President
Date: 12/16/2014

NASSAU COUNTY

By: 
Name: Charles L. Adams
Title: Deputy County Executive
Date: 8/10/14

PLEASE EXECUTE IN BLUE INK

STATE OF NEW YORK

Suffolk)ss.
COUNTY OF NASSAU)

On the 17 day of DEC in the year 2014 before me personally came VAN RAZ ROUSE to me personally known, who, being by me duly sworn, did depose and say that he or she resides in the County of Suffolk that he or she is the Pres or MAN of the corporation described herein and which executed the above instrument and that he or she signed his or her name thereto by authority of the board of directors of said corporation.

NOTARY PUBLIC

JOAN D'AMONDI
Notary Public, State of New York
No. 01016121634
Qualified in Suffolk County
Commission Expires Jan 15, 2017

STATE OF NEW YORK

County of Nassau)ss.
COUNTY OF NASSAU)

On the 17 day of August in the year 2015 before me personally came Charles Roberto to me personally known, who, being by me duly sworn, did depose and say that he or she resides in the County of Nassau that he or she is a Deputy County Executive of the County of Nassau, the municipal corporation described herein and which executed the above instrument and that he or she signed his or her name thereto.

NOTARY PUBLIC

CONCETTA A. PETRUCCI
Notary Public, State of New York
No. 01016040005
Qualified in Nassau County
Commission Expires April 02, 2017

Appendix EE

Equal Employment Opportunities for Minorities and Women

The provisions of this Appendix EE are hereby made a part of the document to which it is attached.

The Contractor shall comply with all federal, State and local statutory and constitutional anti-discrimination provisions. In addition, Local Law No. 14-2002, entitled "Participation by Minority Group Members and Women in Nassau County Contracts," governs all County Contracts as defined by such title and solicitations for bids or proposals for County Contracts. In accordance with Local Law 14-2002:

(a) The Contractor shall not discriminate against employees or applicants for employment because of race, creed, color, national origin, sex, age, disability or marital status in recruitment, employment, job assignments, promotions, upgradings, demotions, transfers, layoffs, terminations, and rates of pay or other forms of compensation. The Contractor will undertake or continue existing programs related to recruitment, employment, job assignments, promotions, upgradings, transfers, and rates of pay or other forms of compensation to ensure that minority group members and women are afforded equal employment opportunities without discrimination.

(b) At the request of the County contracting agency, the Contractor shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, union, or representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability, or marital status and that such employment agency, labor union, or representative will affirmatively cooperate in the implementation of the Contractor's obligations herein.

(c) The Contractor shall state, in all solicitations or advertisements for employees, that, in the performance of the County Contract, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status.

(d) The Contractor shall make Best Efforts to solicit active participation by certified minority or women-owned business enterprises ("Certified M/WBEs") as defined in Section 101 of Local Law No. 14-2002, including the granting of Subcontracts.

(e) The Contractor shall, in its advertisements and solicitations for Subcontractors, indicate its interest in receiving bids from Certified M/WBEs and the requirement that Subcontractors must be equal opportunity employers.

(f) Contractors must notify and receive approval from the respective Department Head prior to issuing any Subcontracts and, at the time of requesting such authorization, must submit a signed Best Efforts Checklist.

(g) Contractors for projects under the supervision of the County's Department of Public Works shall also submit a utilization plan listing all proposed Subcontractors so that, to the greatest extent feasible, all Subcontractors will be approved prior to commencement of work.

Any additions or changes to the list of subcontractors under the utilization plan shall be approved by the Commissioner of the Department of Public Works when made. A copy of the utilization plan any additions or changes thereto shall be submitted by the Contractor to the Office of Minority Affairs simultaneously with the submission to the Department of Public Works.

(h) At any time after Subcontractor approval has been requested and prior to being granted, the contracting agency may require the Contractor to submit Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises. In addition, the contracting agency may require the Contractor to submit such documentation at any time after Subcontractor approval when the contracting agency has reasonable cause to believe that the existing Best Efforts Checklist may be inaccurate. Within ten working days (10) of any such request by the contracting agency, the Contractor must submit Documentation.

(i) In the case where a request is made by the contracting agency or a Deputy County Executive acting on behalf of the contracting agency, the Contractor must, within two (2) working days of such request, submit evidence to demonstrate that it employed Best Efforts to obtain Certified MWBE participation through proper documentation.

(j) Award of a County Contract alone shall not be deemed or interpreted as approval of all Contractor Subcontracts and Contractor's fulfillment of Best Efforts to obtain participation by Certified MWBEs.

(k) A Contractor shall maintain Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises for a period of six (6) years. Failure to maintain such records shall be deemed failure to make Best Efforts to comply with this Appendix EE, evidence of false certification as MWBE compliant or considered breach of the County Contract.

(l) The Contractor shall be bound by the provisions of Section 109 of Local Law No. 14-2002 providing for enforcement of violations as follows:

- a. Upon receipt by the Executive Director of a complaint from a contracting agency that a County Contractor has failed to comply with the provisions of Local Law No. 14-2002, this Appendix EE or any other contractual provisions included in furtherance of Local Law No. 14-2002, the Executive Director will try to resolve the matter.
- b. If efforts to resolve such matter to the satisfaction of all parties are unsuccessful, the Executive Director shall refer the matter, within thirty days (30) of receipt of the complaint to the American Arbitration Association for proceeding thereon.
- c. Upon conclusion of the arbitration proceedings, the arbitrator shall submit to the Executive Director his recommendations regarding the imposition of sanctions, fines or penalties. The Executive Director shall either (i) adopt the recommendation of the arbitrator (ii) determine that no sanctions, fines or penalties should be imposed or (iii) modify the recommendation of the arbitrator, provided that such modification shall not expand upon any sanction recommended or impose any new sanction, or increase the amount of any recommended fine or penalty. The Executive Director, within ten days (10) of receipt of the arbitrator's award and recommendations, shall file a

determination of such matter and shall cause a copy of such determination to be served upon the respondent by personal service or by certified mail return receipt requested. The award of the arbitrator, and the fines and penalties imposed by the Executive Director, shall be final determinations and may only be vacated or modified as provided in the civil practice law and rules ("CPLR").

(m) The contractor shall provide contracting agency with information regarding all subcontracts awarded under any County Contract, including the amount of compensation paid to each Subcontractor and shall complete all forms provided by the Executive Director or the Department Head relating to subcontractor utilization and efforts to obtain M/WBE participation..

Failure to comply with provisions (a) through (m) above, as ultimately determined by the Executive Director, shall be a material breach of the contract constituting grounds for immediate termination. Once a final determination of failure to comply has been reached by the Executive Director, the determination of whether to terminate a contract shall rest with the Deputy County Executive with oversight responsibility for the contracting agency.

As used in this Appendix EE the term "Best Efforts Checklist" shall mean a list signed by the Contractor, listing the procedures it has undertaken to procure Subcontractors in accordance with this Appendix EE.

As used in this Appendix EE the term "County Contract" shall mean (i) a written agreement or purchase order instrument, providing for a total expenditure in excess of twenty-five thousand dollars (\$25,000), whereby a County contracting agency is committed to expend or does expend funds in return for labor, services, supplies, equipment, materials or any combination of the foregoing, to be performed for, or rendered or furnished to the County; or (ii) a written agreement in excess of one hundred thousand dollars (\$100,000), whereby a County contracting agency is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair or renovation of real property and improvements thereon. However, the term "County Contract" does not include agreements or orders for the following services: banking services, insurance policies or contracts, or contracts with a County contracting agency for the sale of bonds, notes or other securities.

As used in this Appendix EE the term "County Contractor" means an individual, business enterprise, including sole proprietorship, partnership, corporation, not-for-profit corporation, or any other person or entity other than the County, whether a contractor, licensor, licensee or any other party, that is (i) a party to a County Contract, (ii) a bidder in connection with the award of a County Contract, or (iii) a proposed party to a County Contract, but shall not include any Subcontractor.

As used in this Appendix EE the term "County Contractor" shall mean a person or firm who will manage and be responsible for an entire contracted project.

As used in this Appendix EE "Documentation Demonstrating Best Efforts to Obtain Certified Minority or Women-owned Business Enterprises" shall include, but is not limited to the following:

- a. Proof of having advertised for bids, where appropriate, in minority publications, trade newspapers/notices and magazines, trade and union publications, and

publications of general circulation in Nassau County and surrounding areas or having verbally solicited M/WBEs whom the County Contractor reasonably believed might have the qualifications to do the work. A copy of the advertisement, if used, shall be included to demonstrate that it contained language indicating that the County Contractor welcomed bids and quotes from M/WBE Subcontractors. In addition, proof of the date(s) any such advertisements appeared must be included in the Best Effort Documentation. If verbal solicitation is used, a County Contractor's affidavit with a notary's signature and stamp shall be required as part of the documentation.

b. Proof of having provided reasonable time for M/WBE Subcontractors to respond to bid opportunities according to industry norms and standards. A chart outlining the schedule/time frame used to obtain bids from M/WBEs is suggested to be included with the Best Effort Documentation.

c. Proof or affidavit of follow-up or telephone calls with potential M/WBE subcontractors encouraging their participation. Telephone logs indicating such action can be included with the Best Effort Documentation.

d. Proof or affidavit that M/WBE Subcontractors were allowed to review bid specifications, blue prints and all other bid/RFP related items at no charge to the M/WBEs other than reasonable documentation costs incurred by the County Contractor that are passed onto the M/WBE.

e. Proof or affidavit that sufficient time prior to making award was allowed for M/WBEs to participate effectively to the extent practicable given the timeframe of the County Contract.

f. Proof or affidavit that negotiations were held in Best Efforts with interested M/WBEs and that M/WBEs were not rejected as unqualified or unacceptable without sound business reasons based on (1) a thorough investigation of M/WBE qualifications and capabilities reviewed against industry custom and standards and (2) cost of performance. The basis for rejecting any M/WBE deemed unqualified by the County Contractor shall be included in the Best Effort Documentation.

g. If an M/WBE is rejected based on cost, the County Contractor must submit a list of all sub-bidders for each item of work solicited and their bid prices for the work.

h. The conditions of performance expected of Subcontractors by the County Contractor must also be included with the Best Effort Documentation.

i. County Contractors may include any other type of documentation they feel necessary to further demonstrate their Best Efforts regarding their bid documents.

As used in this Appendix EE the term "Executive Director" shall mean the Executive Director of the Nassau County Office of Minority Affairs; provided, however, that Executive Director shall include a designee of the Executive Director except in the case of final determinations issued pursuant to Section (a) through (i) of these rules.

As used in this Appendix EE the term "Subcontract" shall mean an agreement consisting of part or parts of the contracted work of the County Contractor.

As used in this Appendix EE, the term "Subcontractor" shall mean a person or firm who performs part or parts of the contracted work of a prime contractor providing services, including construction services, to the County pursuant to a county contract. Subcontractor shall include a person or firm that provides labor, professional or other services, materials or supplies to a prime contractor that are necessary for the prime contractor to fulfill its obligations to provide services to the County pursuant to a county contract. Subcontractor shall not include a supplier of materials to a contractor who has contracted to provide goods but no services to the County, nor a supplier of incidental materials to a contractor, such as office supplies, tools and other items of nominal cost that are utilized in the performance of a service contract.

Provisions requiring contractors to retain or submit documentation of best efforts to utilize certified subcontractors and requiring Department head approval prior to subcontracting shall not apply to inter-governmental agreements. In addition, the tracking of expenditures of County dollars by not-for-profit corporations, other municipalities, States, or the federal government is not required.

Appendix L

Certificate of Compliance

In compliance with Local Law 1-2006, as amended (the "Law"), the Proposer/Bidder hereby certifies the following:

The Chief Executive Officer of the Proposer/Bidder is:

Yan Benetech (Name)

(Telephone Number)

2. The contractor agrees to either (1) comply with the requirements of the Nassau County Living Wage Law or (2) as applicable, obtain a waiver of the requirements of the Law pursuant to section 9 of the Law. In the event that the contractor does not comply with the requirements of the Law or obtain a waiver of the requirements of the Law, and such contractor establishes to the satisfaction of the Department that at the time of execution of this agreement, it had a reasonable certainty that it would receive such waiver based on the Law and Rules pertaining to waivers, the County will agree to terminate the contract without imposing costs or seeking damages against the Contractor.

3. In the past five years, Proposer/Bidder has ☒ has not been found by a court or a government agency to have violated federal, state, or local laws regulating payment of wages or benefits, labor relations, or occupational safety and health. If a violation has been assessed by the Proposer/Bidder, describe below:

4. In the past five years, an administrative proceeding, investigation, or government body-initiated judicial action _____ has ☒ has not been commenced against or relating to the Proposer/Bidder. If such a proceeding, action, or investigation has been commenced, describe below:

5. Proposer/Bidder agrees to permit access to work sites and relevant payroll records by authorized County representatives for the purpose of monitoring compliance with the Living Wage Law and investigating employee complaints of noncompliance.

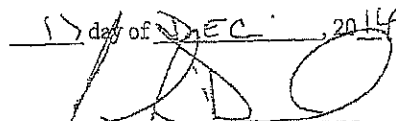
I hereby certify that I have read the foregoing statement and, to the best of my knowledge and belief, it is true, correct and complete. Any statement or representation made herein shall be accurate and true as of the date stated below.

12/16/2014
Dated


Signature of Chief Executive Officer

Yan Parzowski
Name of Chief Executive Officer

Sworn to before me this

17 day of DEC, 2014

Notary Public

JOANN DIAMOND
Notary Public, State of New York
No. 01011111
Qualified in 2011
Commission Expires 2017

EXHIBIT "A"
POLICIES AND STANDARDS FOR MARKETING AND ADVERTISING

I. PURPOSE

A. Objectives. Through this policy, Nassau County (the "County") intends to establish definite, objective, uniform, and enforceable standards for advertising and marketing on County-owned properties, assets, and events ("Advertising"). In setting such standards, the County seeks to fulfill certain goals and objectives, including but not limited to:

- (a) maintaining the safe and orderly operation of Departments facilities;
- (b) maximization of revenue generated by Advertising;
- (c) maintaining a safe and welcoming environment for County residents and visitors, including minors;
- (d) avoiding the identification of the County with advertisements or the viewpoints of the advertisers;
- (e) maintaining an image of neutrality on political matters and other noncommercial issues that are the subject of public debate and concern; and

B. Nonpublic Forum. By allowing limited types of Advertising, the County does not intend to create a public forum for public discourse or expressive activity, or to provide a forum for all types of advertisements. Advertising is intended only to generate revenue for the County. The County intends that Departments assets and events constitute nonpublic forums that are subject to the restrictions set forth in Section II.

C. Reservation of Rights. The County reserves the right, from time to time, to waive, suspend, modify, or revoke the application of any or all of these policies and standards as it deems necessary to comply with legal mandates and to fulfill the goals and objectives referred to herein. All of the provisions of these policies and standards shall be deemed severable.

D. Disclaimer. The County reserves the right, in all circumstances, to require that an advertisement include a disclaimer indicating that it is not sponsored by, and does not necessarily reflect the views of, the County.

E. Applicability. These policies and standards shall apply to all property governed by the Departments pursuant to this Agreement.

II. ADVERTISING STANDARDS

A. Commercial Advertisements Only. Except for Advertising defined in Section II.C or Section II.D., only advertisements promoting primarily the sale of commercial goods or services are permitted.

B. Prohibited Advertising. Advertisements shall not be accepted, displayed or maintained on Departments assets or events if the advertisements fall within one or more of the following categories:

- 1) Demeaning or disparaging. The advertisement contains material that demeans or disparages an individual, group, or entity. An advertisement will be deemed to contain

such material where a reasonably prudent person using prevailing community standards would believe that the advertisement contains material that ridicules or mocks, is abusive or hostile to, or debases the dignity or stature of, an individual, group, or entity.

- 2) Tobacco. The advertisement's purpose or effect is to identify a brand of a tobacco product (any substance which contains tobacco, including, but not limited to, cigarettes, cigars, pipe tobacco and chewing tobacco), a trademark of a tobacco product or a trade name associated exclusively with a tobacco product, or to promote the use or sale of a tobacco product.
- 3) Profanity. The advertisement contains profane, vulgar, or scatological language.
- 4) Firearms. The advertisement either (a) contains an image of a firearm in the foreground of the main visual; or (b) contains image(s) of firearm(s) that occupy 15% or more of the overall advertisement; or (c) contain images or depictions of illegal firearms or other illegal weapons, or the unlawful use of firearms or other weapons.
- 5) Violence. The advertisement contains an image or description of graphic violence, including, but not limited to (1) the depiction of human or animal bodies or body parts, or fetuses, in states of mutilation, dismemberment, decomposition, or disfigurement, and (2) the depiction of weapons or other implements or devices used in the advertisement in an act or acts of violence or harm on a person or animal.
- 6) Unlawful goods or services. The advertisement contains any material that promotes or encourages, or appears to promote or encourage, the use or possession of unlawful or illegal goods or services.
- 7) Unlawful conduct. The advertisement contains any material that promotes or encourages, or appears to promote or encourage, unlawful or illegal behavior or activities.
- 8) Obscenity. The advertisement contains obscene material. For purposes of these policies and standards, the term "obscene" shall have the meaning contained in New York Penal Law Section 235.00, as such provision may be amended, modified or supplemented from time to time.
- 9) Indecent Material. The advertisement contains material which, if sold or loaned to a minor for monetary consideration with knowledge of its character and content would give rise to a violation of New York Penal Law Section 235.21, as such provision may be amended, modified, or supplemented from time to time.
- 10) Offensive Sexual Material. The advertisement contains material which constitutes public display of offensive sexual material in violation of New York Penal Law Section 245.11, as such provision may be amended, modified, or supplemented from time to time.
- 11) Patently Offensive Material. The advertisement contains material that would be deemed patently offensive by a reasonably prudent person of average sensitivity in the community.
- 12) Political or "Issues" Advertising. The advertisement (1) refers to a specific ballot question, initiative petition, or referendum; (2) refers to any candidate for public office; or (3) promotes, opposes or otherwise directly relates to issues of public debate on

economic, political, or social issues.

13) Endorsement: The advertisement contains any material that implies or declares an endorsement by the County of any service, product or point of view, without prior written authorization of the County.

14) False, misleading, or deceptive material: The advertisement contains any material which is false, misleading, or deceptive.

15) Libelous speech, copyright infringement, etc.: The advertisement contains any material which is libelous or an infringement of any copyright, trade or service mark, title or slogan, or is otherwise unlawful or illegal or likely to subject the County to litigation.

16) Right of Privacy: The advertisement contains any material which violates New York Civil Rights Law, Section 50, as such provision may be amended, modified, or supplemented from time to time.

17) Adult-oriented goods or services: The advertisement promotes or encourages, or appears to promote or encourage, a transaction related to, or uses brand names, trademarks, slogans or other materials which are identifiable with films rated "X" or "NC-17", adult book stores, adult video stores, nude dance clubs and other adult entertainment establishments, adult telephone services, adult Internet sites, and escort services, or other similar places, things, or services.

18) Distractions and interference: The advertisement (i) displays the words "Stop," "Drive In," "Danger," or any other word, phrase, symbol or character that has determined by the County, may interfere with, mislead, direct or distract vehicular traffic and/or (ii) comprises rotating, revolving or flashing light devices or any moving parts.

19) Advertisements Adverse to the County: The advertisement is (i) directly adverse to the commercial or administrative interests of the County, or (ii) harmful to the morale of County employees.

20) Alcohol Advertising: The advertisement promotes the sale of wine, liquor, beer, or distilled spirits or other alcoholic beverages, provided, however, that such advertisement may be accepted, displayed or maintained if it would not otherwise qualify under one of the above categories, does not promote the abuse alcoholic products and does not use lewd or salacious content. In addition, such advertising must be removed in the event that a municipality in which the advertising is located requests that such advertising be removed. In such event, the County shall endeavor to work with the Franchisee to locate another suitable location for such advertising. However, the Franchisee shall not be entitled to a reduction in any of its payment obligations to the County in the event another suitable location cannot be found.

C. County Operations: Nothing in this policy shall limit the County's right to display on Departments assets and events any advertisements and notices that pertain to County operations or initiatives.

D. Existing Laws: All advertisements must comply with all applicable federal, state, and local laws, rules, and regulations.

III. REVIEW OF ADVERTISING DECISIONS

A. Initial Reviews. The Licensee will review each advertisement to determine whether the advertisement is in conformity with the policies and standards set forth in Section II. If Licensee determines that an advertisement is not or may not be in conformity with such standards:

a) The Licensee shall promptly notify designated County staff of its determination and the reasons for its determination. Upon receipt of such notification, the County shall advise the Licensee whether the County concurs with the contractor's determination concerning the advertisement.

b) In the event that the County concurs in the determination of the Licensee, the Licensee may, in consultation with designated County staff, discuss with the advertiser one or more revisions to the advertisement, in order to bring the advertisement into conformity with the policies and standards set forth in Section II. The advertiser shall then have the option of submitting a revised advertisement for review in accordance with these policies and standards:

(c) In the event that the Licensee and the advertiser do not reach agreement with regard to a revision of the advertisement, or in the event that the Licensee and the County determine that no appropriate revision could bring the advertisement into conformity with the policies and standards set forth in Section II, the Licensee shall promptly provide the advertiser with a copy of these Policies and Standards and written notice of the determination, the reason(s) for the determination, and the advertiser's right to a review before the County's Designated Advertising Review Committee. The Licensee shall provide such committee with a copy of the written notice to the advertiser and the advertisement at issue.

B. Appeals to Advertising Review Committee. An advertiser may appeal a decision to reject or remove an advertisement by filing a written request with the Advertising Review Committee within ten (10) business days after receipt of the rejection or removal decision. The advertiser's request must state why the advertiser disagrees with the decision in light of the County's Advertising policies and standards. The Advertising Review Committee at a minimum shall consist of supervisory personnel from the Planning Department and the County Attorney's Office. The Advertising Review Committee shall review the basis for the rejected or removed advertisement and shall consider the advertiser's reasons for filing the request. The Advertising Review Committee shall make a decision on the request and shall notify the advertiser of its decision in writing within fifteen (15) business days after receiving the advertiser's request.

COUNTY OF NASSAU

CONSULTANT'S, CONTRACTOR'S AND VENDOR'S DISCLOSURE FORM

1. Name of the Entity: Long Island Convention & Visitors Bureau

Address: [REDACTED]

City, State and Zip Code: [REDACTED]

2. Entity's Vendor Identification Number: [REDACTED]

3. Type of Business: ☐ Public Corp ☐ Partnership ☐ Joint Venture

☐ Ltd. Liability Co ☐ Closely Held Corp ☒ Non profit ☐ Other (specify)

4. List names and addresses of all principals; that is, all individuals serving on the Board of Directors or comparable body, all partners and limited partners, all corporate officers, all parties of Joint Ventures, and all members and officers of limited liability companies (attach additional sheets if necessary):

See attached.

List of Board Officers & Addresses

5. List names and addresses of all shareholders, members, or partners of the firm. If the shareholder is not an individual, list the individual shareholders/partners/members. If a Publicly held Corporation, include a copy of the 10K in lieu of completing this section.

NONE

Long Island Convention & Visitors Bureau

Chair

Steve Bate

Executive Director

LI Wine Council Assoc.

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Vice-Chair

Paul Monte

General Manager

Gurney's Resort

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Secretary

Gloria Rocchio

President

Ward Melville Heritage Assoc.

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Treasurer

Michael Johnston

Principal

Concorde Hotel Group

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

6. List all affiliated and related companies and their relationship to the firm entered on line 1. above (if none, enter "None"). Attach a separate disclosure form for each affiliated or subsidiary company that may take part in the performance of this contract. Such disclosure shall be updated to include affiliated or subsidiary companies not previously disclosed that participate in the performance of the contract.

NONE

7. List all lobbyists whose services were utilized at any stage in this matter (i.e., pre-bid, bid, post-bid, etc.). If none, enter "None." The term "lobbyist" means any and every person or organization retained, employed or designated by any client to influence - or promote a matter before - Nassau County, its agencies, boards, commissions, department heads, legislators or committees, including but not limited to the Open Space and Parks Advisory Committee and Planning Commission. Such matters include, but are not limited to, requests for proposals, development or improvement of real property subject to County regulation, procurements. The term "lobbyist" does not include any officer, director, trustee, employee, counsel or agent of the County of Nassau, or State of New York, when discharging his or her official duties.

(a) Name, title, business address and telephone number of lobbyist(s):

NONE

Page 3 of 4

(b) Describe lobbying activity of each lobbyist. See below for a complete description of lobbying activities.

NONE

(c) List whether and where the person/organization is registered as a lobbyist (e.g., Nassau County, New York State):

NONE

8. VERIFICATION: This section must be signed by a principal of the consultant, contractor or Vendor authorized as a signatory of the firm for the purpose of executing Contracts.

The undersigned affirms and so swears that he/she has read and understood the foregoing statements and they are, to his/her knowledge, true and accurate.

Dated: 4/5/16

Signed:

Print Name:

Title:

Kristen Jarrigan

President / CEO

Page 4 of 4

The term lobbying shall mean any attempt to influence: any determination made by the Nassau County Legislature, or any member thereof, with respect to the introduction, passage, defeat, or substance of any local legislation or resolution; any determination by the County Executive to support, oppose, approve or disapprove any local legislation or resolution, whether or not such legislation has been introduced in the County Legislature; any determination by an elected County official or an officer or employee of the County with respect to the procurement of goods, services or construction, including the preparation of contract specifications, including by not limited to the preparation of requests for proposals, or solicitation, award or administration of a contract or with respect to the solicitation, award or administration of a grant, loan, or agreement involving the disbursement of public monies; any determination made by the County Executive, County Legislature, or by the County of Nassau, its agencies, boards, commissions, department heads or committees, including but not limited to the Open Space and Parks Advisory Committee, the Planning Commission, with respect to the zoning, use, development or improvement of real property subject to County regulation, or any agencies, boards, commissions, department heads or committees with respect to requests for proposals, bidding, procurement or contracting for services for the County; any determination made by an elected county official or an officer or employee of the county with respect to the terms of the acquisition or disposition by the county of any interest in real property, with respect to a license or permit for the use of real property of or by the county, or with respect to a franchise, concession or revocable consent; the proposal, adoption, amendment or rejection by an agency of any rule having the force and effect of law; the decision to hold, timing or outcome of any rate making proceeding before an agency; the agenda or any determination of a board or commission; any determination regarding the calendaring or scope of any legislature oversight hearing; the issuance, repeal, modification or substance of a County Executive Order; or any determination made by an elected county official or an officer or employee of the county to support or oppose any state or federal legislation, rule or regulation, including any determination made to support or oppose that is contingent on any amendment of such legislation, rule or regulation, whether or not such legislation has been formally introduced and whether or not such rule or regulation has been formally proposed.

Appendix L

Certificate of Compliance

In compliance with Local Law 1-2006, as amended (the "Law"), the Proposer/Bidder hereby certifies the following:

1. The chief executive officer of the Proposer/Bidder is:

Greg De Clemente (Name)

[REDACTED] (Address)

[REDACTED] (Telephone Number)

2. The contractor agrees to either (1) comply with the requirements of the Nassau County Living Wage Law or (2) as applicable, obtain a waiver of the requirements of the Law pursuant to section 9 of the Law. In the event that the contractor does not comply with the requirements of the Law or obtain a waiver of the requirements of the Law, and such contractor establishes to the satisfaction of the Department that at the time of execution of this agreement, it had a reasonable certainty that it would receive such waiver based on the Law and Rules pertaining to waivers, the County will agree to terminate the contract without imposing costs or seeking damages against the Contractor

3. In the past five years, Proposer/Bidder has / has not been found by a court or a government agency to have violated federal, state, or local laws regulating payment of wages or benefits, labor relations, or occupational safety and health. If a violation has been assessed by the Proposer/Bidder, describe below:

4. In the past five years, an administrative proceeding, investigation, or government body-initiated judicial action _____ has / has not been commenced against or relating to the Proposer/Bidder. If such a proceeding, action, or investigation has been commenced, describe below:

5. Proposer/Bidder agrees to permit access to work sites and relevant payroll records by authorized County representatives for the purpose of monitoring compliance with the Living Wage Law and investigating employee complaints of noncompliance.

I hereby certify that I have read the foregoing statement and, to the best of my knowledge and belief, it is true, correct and complete. Any statement or representation made herein shall be accurate and true as of the date stated below.

5/28/15
Dated

Gregory DeClemente
Signature of Chief Executive Officer

GREGORY DeClemente
Name of Chief Executive Officer

Sworn to before me this

28 day of May, 2015

Ek Effort
Notary Public

SPIKETROUS
NOTARY PUBLIC, STATE OF NEW YORK
NO. 01EP4853614
QUALIFIED IN QUEENS COUNTY
TERM EXPIRES 12/31/2018

7/13/18
23